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A SELECTIVE MICROFILM EDITION

PART IV (1899–1910)

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Robert Rosenberg Director and Editor

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Edison signature used with permission of McGraw-Edison Company

Thomas A. Edison Papers at Rutgers, The State University

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Letterbook, LB-079

This letterbook covers the period January-May 1909. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co. Numerous letters defer business for the duration of Edison's vacation in Fort Myers, Florida. In addition, there is correspondence involving the iron ore concentration plant in the Dunderland region of Norway; improvements in Edison's alkaline storage battery; and the manufacture of batteries by Sigmund Bergmann in Berlin, Germany. Several letters detail ongoing progress in the development of Edison's concrete house. Included is a letter in which Harry F. Miller calculates the expected cost of a six-room house, as well as a letter in which Edison explains how affordable housing can function as a means of social uplift for the working class. There is also a letter to Horace F. Parshall in which Edison describes a storage battery being produced for use in a General Electric Co. streetcar. Among the items relating to personal matters are letters regarding Edison's family, health, finances, and charitable donations. Also included is a letter to William J. Dealy in which Edison reminisces about his days as a telegraph operator in Memphis, Tennessee.

The label on the front cover contains the following notation: "Thomas A Edison Personal From Jan 15th 1909 To May 5th 1909." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 10 percent of the book has been selected.



Jan. 18th 09.

My dear Mr. Dealy,

Cass Sholes and also Korty were in the Memphis office at the same time I was there, they are both on the list of Military Operators. All that I can remember is that there were two wires and about eight operators, that Somerville who afterward became connected with the Associated Press in New York was the Government Superintendent of Telegraph, that I got rations and sold them for seven dollars per month and that the manager of the office got flirting with the Cash and was cast into a Military Prison.

There was a Keno game in the Baptist
Church and the whole town was only 13 miles from Hell; so
if I was not a Military Telegrapher Operator I was pretty
close thereto.

Yours very truly,

Mr. W. J. Dealy,

W. U. Tel. Co.,

195 Broadway,

New York City.



Jan. 18th 09.

Edison Ore-Milling Syndicate Ltd.,

J. Hall. Junior, Esq., Secretary,

Fitzelan House, Arundel Street,

London, w. c. England.

Dear Sir:

I reiterate my previous statement that I have never received information from any source, especially the technical position to make my opinion any value regarding desireability of dropping certain patents. Mr. Dick represented his own interest in the Company, and he has never given me one scrap of information as to the progress of the Dundarland project, or the Syndicates affairs.

I therefor decline to give any opinion on the subject of the patents as per your letter of the 4th instant. Yours very truly,

Ano Orland



Jan. 19th 09.

The Diamond Drill Carbon Co.,

Bridge Arch 17 (Frankfort St.),

Wew York City.

Dear Sirs:

Yours of the 15th instant regarding black diamonds received. Mr. Edison directs me to write you that he has had such bad luck with diamonds for drilling that he no longer uses them. We can do just as well with a Keystone drill and core extractor at one third the cost.

Yours very truly,

Na Miller



Jan. 19th 09.

Arthur Williams, Esq., 55 Duane Street, New York City.

The produced programmed by the production of the

Dear Sir:

Yours of the 14th instant relative to a vist to the Laboratory by Miss Anne Morgan received. Mr. Edison directs me to write you that Miss Morgan can come any time, but it would be advisable for you to call up on the phone on the day she proposes to come over to make sure that Mr. Edison is here.

Yours very truly, How Miles



Jan. 25th 09.

Confirmation of Cable sent to S. Bergmann Jan. 25th 09.

Bergmann-Berlin:

I leave for Florida on February fifteenth.

Edison.

via Postal Tel .- Cable Co.



Jan. 25th 09.

Brentanos,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Referring to your bill of January 20th I notice an account which reads "Account previously rendered \$37.00". We do not seem to have this account on our books and ask that you send us a duplicate bill covering the same. Mr. Edison wishes to know if you send the periodicals to Burton will) and, Burlington, N. J. and to Mrs. Oeser, Berlin, Germany, and he desires that you keep on sending these.

Yours very truly,

H.J. William



Jan. 26th 1909.

Brentanos,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Will you kindly ship to Mr. Thos. A. Edison,

Fort Myers, Florida the following books:

"Safari" by Chapman

"Good Health and How We Won It" by Upton Sinclair

"American Tropica" by Corlett

"The Soil" by Hall

Also send to me at Orange, New Jersey your latest catalog of books.

Yours very truly,

The Mount



Jan. 27th 09.

Mrs. Lizzie Wadaworth,

2527 Prospect Avenue,

Cleveland, Ohio.

Dear Madam:

Your letter of the 24th instant received and Mr. Rdison has directed me to forward you a check monthly for twenty five dollars until further notice. I therefor enclose herewith check for that amount.

Yours very truly,

H. Willer

88



Jan 21st, 09.

Edison Portland Cement Co., E. S. Bixler Cashier,

Stewartsville, N. J.

Dear Sir:

We have yours of the 20th inst., and check for \$10,894 for pay-roll was handed to Mr. Mallory on the 20th inst.

Yours very truly,

Treasurer.

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Jan . 22nd, 09.

Mr. P. H. Klein Jr.

110 Liberty Street, New York City.

Dear Sir:

Yours of the 19th inst., Mr. Edison requested me to write you that he will be glad to see you and talk over the steel samples anytime it is vonvenient for you.

You had better telephone out in the morning that you are coming , to make sure he will be here.

Yours very truly,

Secretary



Jan. 28th 09.

Edison Portland Cement Co.,
W. H. Mason, Esq., Sup't.,
Stewartsville, New Jersey.

Dear Sir:

We are shipping you to day by freight the 36 inch stretched belt. Will you kindly notify me on arrival of belt at the plant as Mr. Edison wants Greenley to go to the works as soon as belt reaches there, and make some tests on same.

Yours very truly,
Ass't Secretary.

Ban Tagania



February 1st 09.

Edison Portland Cement Co., W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Sir:

Have checked up the list of notes enclosed with yours of the 29th ult. and find the following difference. You do not charge us with note of October 50th 1908 due February 28th 1909 for \$10,000.00; otherwise the list is correct and I enclose same herewith. Hr. Edison says the notes should be for three years, but they are to be paid soomer if the Company can do me.

I have sent the papers to Mr. Dyer for an agreement to be gotten out covering this point.

Yours very truly,

Ji d Addle-Secretary.



Jan. 29th 09.

Edison Portland C ement Co.,
Sason Portland Covert Acc.,
W. S. Mallory, Esq., V. P.,
Stewartsville, New Jersey,

Dear Sir:

Replying to yours of the 29th instant regarding the assignment of Mr. Page's agreement of royalty with Mr. Raison, 10s to state that Mr. Edison has instructed me to have the assignment fixed up and, will take the matter up with Mr. Dec. Assendately.

arrangements with with norse Yours wery truly,

N7. Mill

Secretary.



Jan. 29th 09.

Luigi Solari, Esq., Pres.,

Camera di Commercio Italiana,

203 Broadway, New York City.

Dear Sir:

Yours of the 28th instant requesting some circular letters relating to the concrete houses received. Enclosed herewith find one dozen of these circulars. Mr. Edison directs me to may that re-inforced concrete was the only building that withstood the San Francisco carthquaké and the Baltimore fire.

Yours very truly,

No Mother Secretary.



Feb. 3rd 3969.

Geo. H. Moseman, Rsq.,

176 Federal Street,

Boston, Mass.

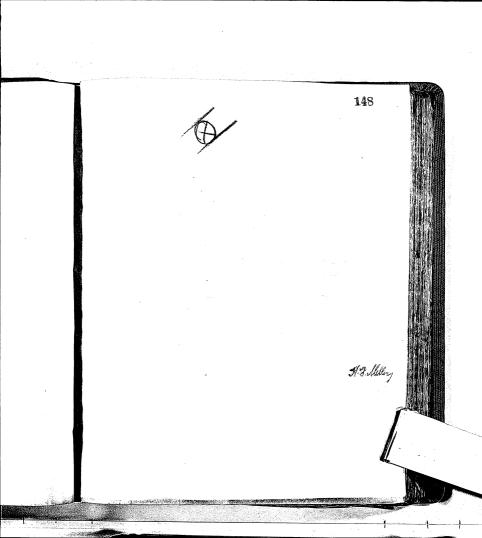
Dear Sir:

Yours of the 2nd instant regarding storage batteries for automobile ignition received. Mr. Edison directs me to write you that the battery is not ready yet.

Yours very trady,

A. J. Miller

Sacretary.





Feb. 2nd 1909.

Shipping Illustrated Co., 116 Produce Exchange, New York City.

Dear Sirs:

Yours of the 30th ult. received and in reply I beg to state that I understand that with the submerged bell, when worked by exports, that a vessel can be located almost exactly in a ten mile area. To do it electrically over a greater area you will have to correspond with Marconi, who seems to be able to do anything reasonable in this line.

Yours very truly,



February Spd 09,

Burton Willard, Bag.,

A. F. D. No. 3,

Burlington, New Tersey.

Bear Str.

Mr. Maison directs me to good you a check for \$200.00 which I enclose herewith to help you serray supersea, an account of your rooms illness.

Yours very truly,

#1MdL



Edison Portland Cement Co.,

祖、惠、Kiefer, Esq., Chemist,

Stewartsville, New Jersey. Dear Sir:

Replying to yours of the 30th ult. we will get out and ship you one hundred bags by Tuesday of next week.

Yours very truly,



Feb. 4th 1909.

J. H. Wood, Bsq., 39 Cortlandt St., Raw York City.

Dear Bir:

Heg to advise that all the recommendations examerated in the Middle States Inspection Bureau letter of January 20th have been complied with.

Yours very truly,

A. T. Miller

Land

Feb. 5th 09.

W. H. Mullins Co.,

340 Franklin St., Salem, Ohio.

Dear Sirs:

Will you kindly send to me at Orange your catalog of cornices etc. as advertised in the Architectural Record and greatly oblige,

Yours very truly,



February 5th

The Erkins Studios,

305 Madison Ave.,

New York City.

Dear Sire:

Will you kindly mail to me at Orange your catalog of classical models as advertised in the Architectural Record and greatly oblige,

Yours very truly,



Feb. 5th 09.

Edison Portland Cement Co.,

H. E. Kiefer, Esq., Chemist,

Stewartsville, New Jersey.

Dear Sir:

Mr. Edison has given instructions not to make up any bags at present as the canvas is not right.

Yours very truly,

A Willer,



Feb. 5th 1909

Burton Willard, Esq.,

R. F. D. No. 3,

Burlington, N. J.

Dear Sir:

Enclosed herewith find New York draft for \$439.82 to the order of J. T. Severn Sons & Co. covering their account egainst you Will you kindly turn this over to them taking their receipt for same and forwarding this to us and coline.

Yours very truly.

H. J. Miller.



Feb. 5th 1909.

J. H. Word, Esq.,

59 Cortlandt St., New York City.

Dear Sir:

In looking over Mrs. Edison's policies I find that you have furniture at the house insured for \$97,500.00 and the dwelling at \$102,500.00, whereas it is supposed to be \$100,000.00 Will you kindly straighten this nut and oblige,

Yours very truly,

A.J. Mille



Feb. 5th 09

Open Court Pub. Co.,

378 Wabash Ave.,

Chicago, Ill.

Dear Sirs:

Will you kindly send to Mr. Edison's address
Fort Myers, Florida, a copy of the book "Species and Varieties"
by Hugo De Vries. I enclose herewith a check for \$5.00 for the

Yours very truly,

H. J. Millery

#

Feb. 5th 09.

Louis A. Scholz, Esq., care Consolidated Ice Co.,

Market Square, Roanoke, Va.

Dear Sir:

Yours of the 3rd instant regarding the doing away with the use of powder in coal mines received. Mr. Edison directs me to write you that he thinks the only safe way to work coal mines is to do away with all explosives and fire. In Austria coal is gotten loose by filling holes with burnt lime, then water is added, the lime slacks and swells enormously and brings the coal loose.

A first class bright engineer should be able to devise mechanical means to work the coal loose, for instance by hydraulic press on the holes.

Yours very truly,

HI Miller

100

February 8th 09.

Mr. R. H. Beach,

42 Broadway,

New York.

Dear Sir:

Yours of the 6th instant regarding relieve bearings for the trolley our received. Mr. Edison directs me to write you that he has no objection to you trying out the roller bearings.

Yours very truly,

Secretary.



Brs. J. F. Cooper,

Alamogordo, New Mexico.

Dear Madam:

Your letter of recent date received. Mr. Edison directs me to write you that if some simple contrivance could be obtained to get drinking water from sea water, it would be good in a ship-wreck. They now distill by heat sea water on steamers to get water for bollers and drinking; but in case of a ship-wreck this would not avail a man clinging to a spar or wreckage.

To help you along I enclose herewith Mr. Edison's check for \$20.00, which he directs me to send you.

Yours very truly, H. T. Milley Secretary.



Feb. 8th 09.

Frederick A. Wells, Esq.,

26 Court Street,

Brooklyn, N. Y.

Dear Sir:

Yours of the 5th instant regarding the concrete house received. In answer to your questions Mr. Edison directs me to write you the following:

The moulds will be ready some time this coming summer and that six sets of moulds, all alike, will by changes give several variations to the house. Cost of one set of moulds will be about \$25,000.00 House to be cast for single family— oblier, six rooms and bath. House will cost from \$1000.00 to \$1200.00 each, according to locality, if six sets of moulds are used with the pouring machinery. This will build 24 houses per month, you see it requires large capital to build cheaply."

If you want fuller information you better come over to the Laboratory and see our engineers, Messrs. Harms & Small. Mr. Edison does not intend going into the business commercially, but only prove the idea.

Yours very truly,

M. J. Miller



Feb. 9th 09.

Dr. J. H. Bradshaw, 27 High Street,

Orange, N. J.

Dear Sir:

Replying to yours of the 5th instant I beg to return herewith the bills emclosed therein and would may that the bill of the Edison Storage Eattery Co. for \$17.42 has been paid. This represents parts only that were used on your machine. The bill of the Laboratory for \$19.52 represents labor only on your machine. This latter bill has not been paid.

Hoping this information is satisfactory, I am, Yours very truly,

Willer

P. S. The machine required a thorough overhauling which we furnished.

THE

Feb. 9th 09

Dear Will:

Enclosed find the three checks mentioned in yours of Saturday to Mr. Dyer. Mr. Edison directs me to deduct \$10.00 instead of \$15.00 per week, which I will do commencing March 1st.

Yours very truly,

He Miller

To W. L. Edison, Esq., care Hotel Irving, Gramercy Park, N. Y. 1

Feb. 10th 09.

Stanley L. Gedney, Esq.,

East Orange, N. J.

Dear Sir:

Replying to yours of the 6th instant, Mr.

Edison would like you to ascertain for him the value
of the Company and the prospects of the stock of the
North American Transportation and Trading Co., of which
he holds some stock.

Yours very truly,

ecretary.



Feb. 11, 1909.

Deutsche Edison Akkumulatoren Co.,

Drontheimerstr. 35-38.

Berlin, N., Germany.

Gentlemen:

Your favor of January 25, 1909, is received, and under the circumstances I hereby consent to the following temporary modifications of the conditions of our contract dated September 28, 1905:

First. During the period from March 1, 1909, until six months after the date on which my American company (Edison Storage Battery Co.) commences the commercial manufacture of the new type "A" battery with tube cells, payment of royalties under the contract is waived, but immediately upon the conclusion of such period, royalties shall be payable on cutteries thereafter manufactured, as provided in the contract. I will duly advise you in writing when actual manufacture of new batteries is commenced commercially by the Edison Storage Battery Co. This temporary waiver of royalty payments is made upon the express condition that you are to immediately proceed with the construction of the necessary devices and machinery to manufacture the new "A" type tube cell, in order that it may be put out as soon as possible, as I am now satisfied with it.

Second. During the period in which you are preparing the necessary special tools for manufacturing the new type "A" battery and in which your general machinery is not occupied, I consent to

a further modification of our contract to the extent that you may manufacture, for the account of the Bergmann Electric Works, such apparatus, parts or devices for which your machinery may be adunted, but it is to be expressly understood that such manufactured products are not to be publicly sold by the Deutsche Edison Akkumulatoren Co., and the fact that such products are manufactured by the Deutsche Edison Akkumulatoren Co. is not to be publicly advertised or announced. This permission is also subject to the express condition that the manufacture of such other apparatus, parts or devices shall be discontinued at the end of six months from the date when the new type "A" battery is first commercially manufactured by the Edison Storage Battery Co. (the American company). In other words, the distinct understanding is that six months from the date the new type "A" battery is first made by the Edison Storage Battery Co. (the American company), all of the terms and conditions of the contract of September 28, 1905, shall again go into full force and effect.

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Feb. 16th 09.

Wm. Pelzer, Esq.,

National Phono. Co.,

10 Fifth Ave.,

AND THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.

New York City.

Dear Sir:

Enclosed herewith find check for \$200.00 for William Edison to apply on the Edison Automobile Accessories Co. Mr. Edison directs me to write you that this is all that he can spare at the present time.

Yours very truly,

Secretary,



Feb. 35th 50.

TO WHOM IT WAY CONCERN:

The bearer Mr. Howard C. Stephens has been employed by me for about one year. He leaves because he could not get along with some of my men.

The state of the s

Feb. 18th 09,

Mr. G. Stanley Lee,
Northampton, Mass.

Dear Sir:

Yours of the 12th instant regarding your book,
"Inspired Millionaires" received, also the book came duly
to hand. Mr. Edison directs me to write you that he intends
licensing reputable companies to go into the matter of
erecting flower towns with the new scheme, restricting them as
to profits. What he is trying to do is to permit the common
laborer to get out of the tenement and live in a beautiful
house along the trolley amid trees and flowers at the same
rent he now pays, including trolley fare; and with a small
extra payment give him a chance to own the house in time. This
he conceives, will start him thinking and raise him up
quicker than factory schemes and make him less bitter.

His experience has been that factory schemes to better mens conditions been a failure. Libraries are failures and higher education does the laboring man very little good. The only way you can put ambition in the laboring man is to place within his means a fine home.

Yours very truly,

Malliller Secretary. White was a series of the seri

Feb. 18th 09.

E. S. Carhart, Esq.,

Edison Portland Cement Co.,

Stewartsville, New Jersey.

Dear Sir:

Replying to yours of the llth instant I beg to state that I have to-day forwarded a bill to Mr. Scandell for \$160.00 for 160 cords of wood. I have advised him that upon receipt of his check for this amount, I would take up with Mr. Edison the question of whether he cared to renew the lease for another year.

I have also sent John Woolcook check for his expenses amounting to \$12.24.

In regard to renewing the agreement with Scandell, Mr. Edison says for me to use my own judgement. I thought it best before ticing up with Scandell to get his check for the amount he owes now.

Regarding the Seymour-Warden tract I beg to state that the check was sent to E. W. Standard, Brewsters, New York; and also check to George Richert, so this matter is settled up to date.

As soon as I have a reply from Mr. Scandell I will communicate with you.

Yours very truly, H.J. Miller



24%

Feb. 19th 09.

John Wannmaker, Esq.,

Broadway & 8th St.,

New York City.

Dear Sir:

Replying to yours of the 17th instant regarding responsibility and credit standing of W. L. Edison received. In reply I beg to state that we think his credit is good for fifty dollars, and we would have no hebitency in trueting him to that amount.

Yours very truly,

Connetory.



Feb. 19th 09.

Brentano's,

5th Ave. & 27th St., New York City.

Dear Sirs:

Replying to yours of the 17th instant it is our desire that the magazines you are now sending to Mrs. Thomas A. Edison, Llewellyn Park, West Orange, be sent for the next two months to Mrs. Thomas A. Edison, Fort Myers, Lee County, Florida. Upon their return from the Bouth we will advise you to again send them to West Orange.

Yours very truly,

Secretary.

A

Feb. 25th 09.

Mr. G. Rathenau,

Friedrich Karl-Ufer 2-4,

Berlin, N. W. Germany.

Dear Sir:

Yoursof the 5th instant enclosing a popy of a speech that you made on the 70th anniversary of your birth received. Mr. Edison is at present in the South and will be absent for about two months; upon his return your letter will be brought to his attention.

Yours very truly,

12 Miller



Feb. 25th 09.

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Sir:

Replying to yours of the 19th instant regarding the various contracts which you mention, I would state that I found a memorandum in Mr. Randolph's papers, showing that he had delivered these agreements etc. last February to Mr. Dyer, but I can find no record of them having been returned. I will give this information to Mr. Dyer's wifice and they will, no doubt, make a search for them down there.

As to your proposition to take one half of the contract of Page's, I beg to state that Mr. Edison did not mention this matter at all, before he went away; unless the side so to Mr. Dwar.

Yours very truly,

HT Miller



Feb. 26th 09.

Queensboro Bridge Celebration,

Mr. W. H. Williams, Jr., Pres.,

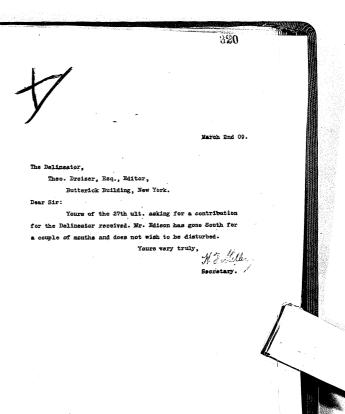
52 Jackson Ave., Long Island City.

Dear Sir:

Replying to your letter of the 24th instant asking Mr. Edison to become a member of a committee on the Queensboro Bridge Colebration received. Mr. Edison is at present in the South and will not be back until some time in April. It will therefor be impossible to do anything in the matter until that time.

Yours very truly,

H. J. Waller



March 4th 09.

348

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Referring to yours of the 17th ult.

addressed to Mr. Edison, he has written me a note stating that the notes advanced for stock of cement are to be paid back as the cement is sold. I should think therefor, that they should be short time notes.

Yours very truly,

Il I Stiller

#

March 4th 09.

Mr. A. O. Pettit,

care Edisonia Co.,

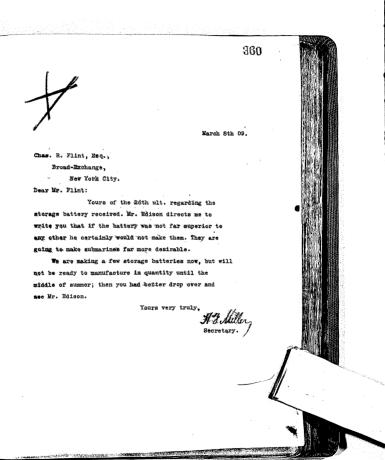
Newark, New Jersey.

Dear Sir:

Enclosed herswith find letters from Fitt and Spott, Ltd., regarding a package that has become lost. Does this refer to the picture of the Monk? Have you had any information regarding this matter, it has not been found up here as yet.

Yours very truly,

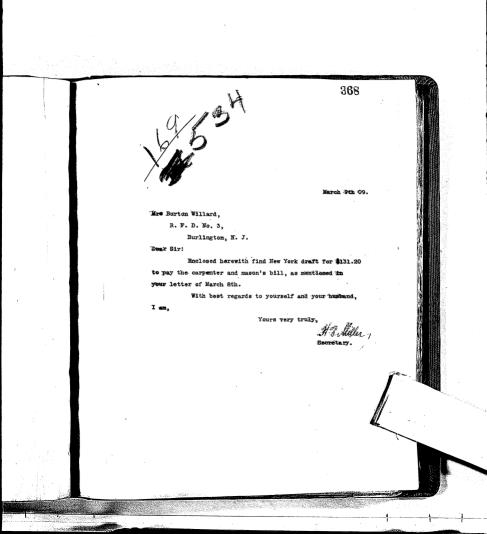
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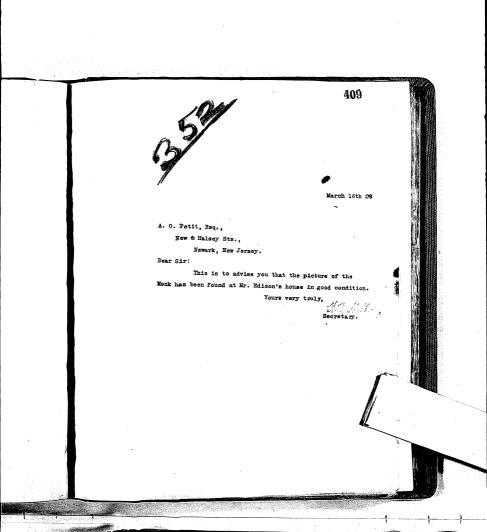


addr

beg I

to a





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March 17th 09.

Alfred D. Flinn, Esq.,

Engineer-Board of Water Supply,

299 Broadway, New York City.

Dear Sir:

Replying to yours of the 5th instant Mr. Edison directs me to thank you for the report you sent him, and says that our experiments were for the purposs of getting with that would debait tanking off forms quicker than usual and get good strength. We use/more water than you use in the list you sent.

Yours very truly,

Secretary.

March 17th 09

Thos. A. Edison, Esq., Fort Myers, Florida.

Dear Mr. Edison:

Enclosed herewith find two notes to pay the January account of the Federal Steel Foundry Co. for material supplied for the United States Crushed Stone Co. and the Little Falls Crushed Stone Co., all of which is in accordance with terms. Kindly sign and return and oblige,

Yours very truly,
H. T. Miller

March 20th 09.

H. F. Parshall, Esq., Salisbury House, London Wall,

London . E.C. England.

Dear Sir:

Yours of the 1st instant regarding battery was forwarded to Mr. Edison, who is in Florida and the same has just been received with the following: "Parshall --- On my return from Florida in April, I shall probably be in a position within a month thereafter to notify Morgan & Co. that I am satisfied with the battery and they can go ahead if they so desire.

> (Signed) Edison.

Yours very truly,



March 20th 09.

Parahall:

I do not remember if I told you about the car that is being made by Brill and the General Electric Co. to go on Crosstown horse car line in New York, for the Third Ave. railroad receiver.

It is a single truck car. Batteries under seats. The construction is different for the purpose of lightening it; it has trussed frames or sills and internal braces and everything lightened. They say car loaded will weigh eight tons with battery. Two hundred and twenty cells are to be used and 250 volt motors.

The General Electric engineers are going to use five cells of battery around the field, which acts as a shunt wound generator, giving current back to battery on stopping. They say they can pump back 0. K. at a speed as low as 2 3/4 miles an hour and guarantee an average of 50 watts per ton mile.

I am to put in the smallest size cell of the new battery that I make which is called A4; Four mickel plates and five iron, it gives 160 amperes and weighs 13 1/2 lbs. They propose to charge through a motor generator set in Car Barn. This will give about 100 miles or 180 with A6 cell. I know I can do my part, the question is can they do it with 50 watts; I see no reason why they can't with regenerator as proposed.

H.F.P.

By taxicab test is still running, First test was 5000 miles, the second test has now gone 3600 miles. The battery is 55 than when it started. Morgan seems to take a great interest in the battery. He has two large autos with the new battery.

Yours very truly,

(Signed)

Edison.

To H. F. Parshall, Req.,

Salisbury House,

London Wall,

London, c.o. England.



March 22nd 09.

Dear Mr. Edison:

The enclosed bill is for a sidewalk in front of property at Silver Lake and has been approved by J. V. Miller. As the sidewalk is an improvement to the property I am of the opinion that it should be paid for by you, personally; as you are the owner of the property. You have the privilege of paying the bill in ten yearly installments with interest at 6% per year, but as the method would add considerably to the cost (at least 30%) don't you think it should be paid in full? If so please 0. K. and I will send check.

I enclose clipping from Newark Evening News with the announcement that Cook & Genung Co. would handle Edison Cement in Newark and vicinity.

The shipments of cement this month, daily, up to the 19th average 3382 barrels against 2400 barrels, average for the month of March 1908.

Yours very truly,

H Milley

To Thou. A. Edison, Esq.,

Fort Myers, Florida,

1

March 22nd 09

Chamber of Commerce of the City of New York,

Mr. Chas. T. Gwynne, Ass't Secretary,

Liberty Street, New York.

Dear Sir:

Enclosed herewith find letter of P. J. Monahan, which accompanied sample of sapphire handed to the writer some time ago. Our sapphire man tested the mample and found them to be of fair to good quality, but too small to be used accommically. If the writer of the letter could furnish stones of larger size, they probably could be used to advantage.

Yours very truly,

1

March 24th 09

P. Eggleston, Esq.,

care Thos. A. Edison,

Fort Myers, Florida. Dear Sir:

I beg to enclose herewith express money order as per your request of the 20th instant. Money order can be cashed at the Southern Express Co. office or at any bank, as long as you are identified. I have taken this money out of your salary which I trust is satisfactory. Hoping you are improving in health and are having a good time, I am,

Yours very truly,

H. J. Willery Secretary.

Best regards from the bunch.



April 5th 09.

Mrs. R. W. Martin,

422 St. Nicholas Ave., New York City.

Dear Madam:

Replying to yoursof the 28th ult., I regret to say that owing to Mr. Edison's absence in Florida it will be impossible for me to do anything for you, as I have no authority to do so. However, I have taken the matter up with Mr. Dyer, Mr. Edison's counsel and he tells me to write you that it is very possible that the Edison Manufacturing Co. can give your daughter a position. Now should therefor call on the Edison Manufacturing Co. at 41 East 21st St. and ask for Mr. Plimpton, who will be there Tuesday, April 6th between four and five o'clock and he will see what he can do for her. He may be a little late in getting to the office, but if she will wait for him he will surely be there.

Secretary



April 5th 09.

American Paper & Pulp Ass'n,
50 Church Street, New York.
Gentlemen:

Will you please lettus know what progress is being made in the matter of American paper like sample sent you on March 6th last.

Your favor dated March 9th mentions that information would be given upon receipt of our reply. We believe the maker of such paper would eventually realize considerable importance.

per .



April 6th 09

Mr. R. H. Beach,

42 Broadway,

New York.

Dear Sir:

Enclosed herewith find letter from Mr.
Henry S. Cook, Tivoli Hotel, Ancon, Canal Zone,
Republic of Panama, regarding storage batteries for
street cars. Kindly give the matter the attention
you down necessary and oblige,

Yours very truly,

Secretary.



April 7th 09.

System,

Mr. T. J. Zimmermann, Managing Editor,

Chicago, Illinois.

Dear Sir:

Replying to yours of the 3rd instant regarding a picture of the building in which Mr. Edison's business career began, I beg to state that there has been no picture preserved. He however, started business in Railroad Avenue, in Newark, New Jersey, in a left. If you will get a copy of the Scientific American Supplement for April 3rd and 10th 1909, you will find a very good account of the different lines of business in which Mr. Edison has helped, showing their growth.

M. Miller Secretary.



April 7th 09.

Mrs. Burton Willard,
Rural Free Delivery #3,
Burlington, New Jersey.

Dear Mrs. Willard:

Yours of the 6th instant enclosing postal card from the express company referring to the lost shaft, received. I have taken this matter up with the express company and they have agreed to settle the matter at the earliest possible moment.

Regarding the painter's bill, I beg to say that I have forwarded the check to Florida for Mr. Edison's signature, to cover this and expect it back in the course of a few days. Upon receipt of same I will forward to you.

Trust your husband will continue to improve and I will take the pleasure to come down to see you at the earliest opportunity.

Yours very truly



April 7th 09.

American Paper & Pulp Ass'n,
50 Church Street, New York.

Gentlemen:

Very agreeable to your request we are enclosing another piece of the Japanese paper. Also, a new sample marked "American" which has a considerable elastic quality. Could you advise us, or put us in communication with the maker and oblige,

Yours very truly,

c/o Edison Laboratory

Enclosures.

April 9th 09.

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Enclosed find a copy of the Assignment of royalty from Harlan Page to Mr. Edison executed March 30th 1909, the original of which is on file in Mr. Edison's safe.

This copy is four your files, to be attached to Royalty Agreement between your Company and Mr. Edison.

Yours very truly,

M

April 9th 09.

Dear Will:

Enclosed find check for \$50.00, allowance for week ending April 17th, as requested in yours of the 8th. Will try to arrange to send you a check every two weeks, but your checks for the next few weeks were made out, dated and signed before Mr. Edison went South, hence cannot double up on them very well unless I use my personal account and that is running low.

Yours very truly,

Mr. W. L. Edison, Pleasantdale, N. J.



April 13th 09

Mrs. B. Willard,

R. F. D. No. 3,

Burlington, N. J.

Dear Mrs. Willard:

Enclosed herewith find New York draft for \$90.75 to cover bill of L. V. R. Horn for painting, dated March 24th. Will you kindly deliver this statement to him, having him sign the enclosed receipt and oblige, Yours very truly,

Sloth

April 16th 09.

Mrs. B. Willard,

Burlington, New Jersey.

Dear Mrs. Willard:

Yoursof the 13th instant containing the report about your husband's illness received. Beg to assure you that you have my sympathy. I took the matter up with Mr. Dyer and he instructed me to write you asking, to keep us posted on his condition and he further states that Mr. McCoy will stop in to see you early next week to see what he can do for you.

Yours very truly,

Secretary.

P. S. Mr. Edison is expected back to-morrow.

April 19th 09.

F. R. Upton, Esq.,

Edison Portland Cement Co.,

808 Union Building, Newark, New Jersey.

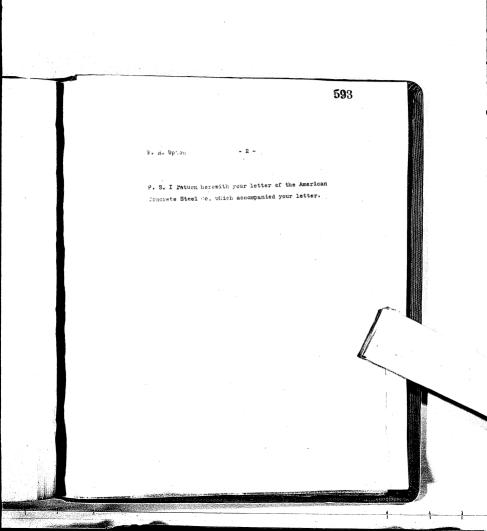
Dear Sir:

Replying to yours of the 8th instant, beg to furnish you herewith with the formula for the finish for concrete buildings. Material used is a mixture in equal proportion of Edison Portland Coment and ground pumice etone. Care should be taken that the proportion is always equal. After be thoroughly mixed enough water should be added to make the mixture about the consistancy of fairly thick paint. The surface to be covered should be well dampened before the mixture is applied. This is very important in order to produce a good, permanent set. Only enough should be mixed at a time to last an hour or so, and while the mixture is being applied it must be very frequently stirred to prevent segregation. The application is made with a good whitewash brush and should be applied uniformly, as with paint.

Anything further we can do for you, kindly advise us,

Yours very truly,

H. S. Siller



April 20th 09.

My dear Sargent:

Your people are going to use some cement for their Newark building. As prices are the same I would like to furnish it, as I assure you it is the best cement made.

Under separate cover I am sending catalog.

Yours very truly,

0

To W. D. Sargent, Esq.,

First Vice-President,

N. Y. & N. J. Telephone Co.,

81 Willoughby St., Brooklyn, N. Y.

April 21st 09.

R. H. Beach, Esq.,

42 Broadway, New York.

Dear Mr. Beach:

Bur 32 Dear Sir

Dear Sir

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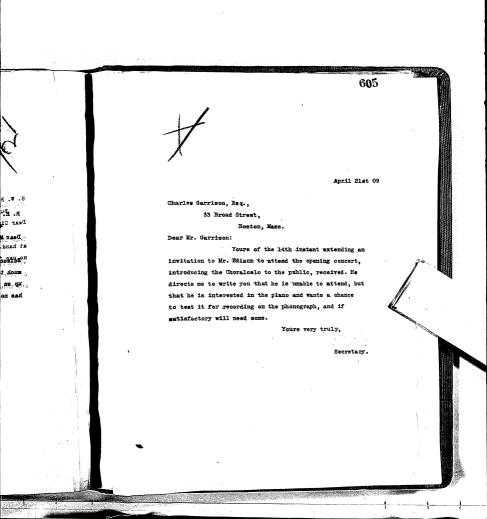
noton motor

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, 45.72 NOT

Yours of the 14th instant received. Mr.
Edison has returned from Florida and would like very
much to see you. I would suggest, however, that you call
up on the phone before coming over, to make sure that he
has no other appointments. Phone No. 907 Orange.

Yours very truly,



13/

April 22nd

Chas. M. Schwab, Esq.,

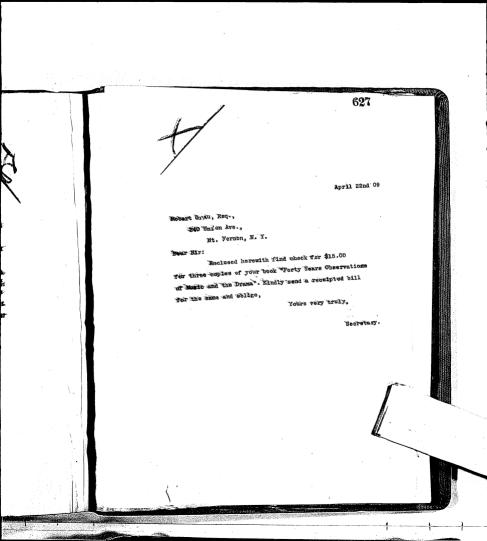
111 Broadway,

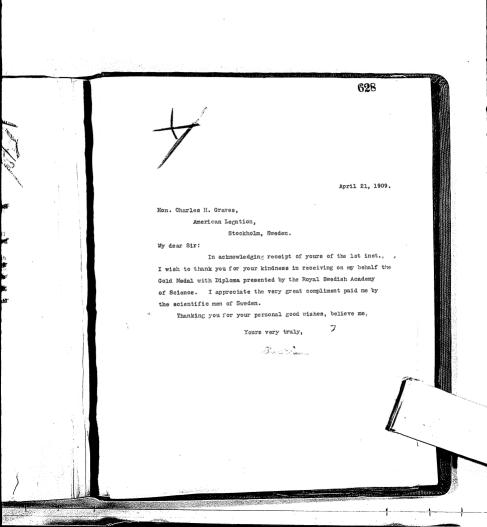
New York.

Dear Sir:

As per instructions from Mr. Edison, I am sending you (under separate cover) his latest photograph, sutographed, as per your request of the 6th instant.

Yours very truly,







April 26th 09.

Howard Phillips, Esq.,
42 Company C. A. C.,
Fort Mott. New Jersey.

Dear Sir:

Tours of the 12th instant inquiring about John Ballantine received. There is a Ballantine working in Landon, for the Dunderland Iron Ore TO. Ltd., Titzlan House, Arundel St., London, w.c. England, whether this is the man you are looking for or not I do not know, but you might communicate with him.

Yours very truly,

April 27th 00.

D. Van Wostrand Co.,

35 Murray Street,

New York City.

Dear Stre:

14/00

Carr

- S

Will you kindly send by Wells Pargo & Co. Express at your earliest convenience, the following beaks:

"Colloids and the Ultra microscope" published by John Wiley and Sen, New York."

"The Value of Science" by M. Renri Poincaire. Translated from the French with an introduction by Prof. Beorge Bruce Halstead.

"Splence emi Hypothesis" by W. Henry Poincaire, translated from the French by Prof. Scorge Bruce Halstead.

Kindly Lorward the books and bill for mame to me at the laboratory and greatly oblige,

Yours very truly



April 28th 09

American Paper & Pulp Ass'n., 50 Church Street, New York.

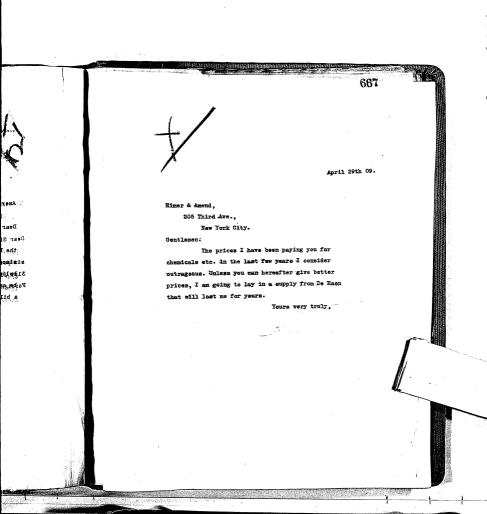
Dear Sirs:

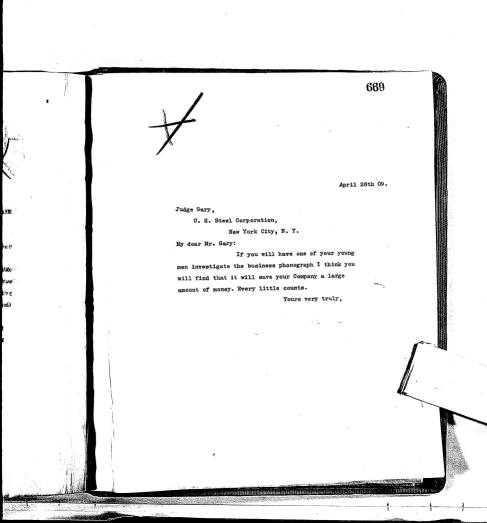
We have received samples of paper from the New York & Penna. Co. 41 Park Row and thank you sincerely for putting them in communication with us. We believe the samples to be the quality desired. Should there be any expense attached to your efforts, kindly send us a bill and greatly oblige,



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April 30th 09.

Electrelle Company,

Mr. Irving B. Smith, Sup't.,

1013 Diamond Street, Philadelphia, Pa.

Dear Sir:

Yours of the 27th instant regarding an idea of yours for a strip nickel machine, received. Mr. Edison directs me to write you that we tried this scheme, but the trouble was that the nitkel would not strip well. If a surface could be got on the drum so it would strip well, it would be a fine scheme. A great many patents have been taken out ib get a good stripping proposition, but so far more have been spaces after the continuous work.

Yours very truly,

May 3rd 1909.

E. de Haen Chemical Works,

Seelze, near Hanover, Germany. Gentlemen:

I send you the following order for chemicals, which I hope you will give me the best dealers discount from your list prices. I also request that you mark the containers, if bottles, by Hydrofluoric acid ink, as many of the labels drop off, or by shemtcal fuses soon become unreadable. It is probable that a large number of the chemicals in this order will be put on the free list in the new tariff, but I do not mant you to delay on this account; also that upon receipt of this order you will quickly ship these things shich you have in stock and not wait until you can full the shole order, the balance can full the shole order,

I should like to inquire if you take contracts to considering a regular supply of any given chemical. I have a party here and will probably use a large quantity of any investigation Dinitrobancies, possibly 300 to 700 fallon per day. He chimic he can make it cheaper in this Desarry, and I do not think so, as I inderstand most of the memberstand for explosives is made in England and the amountainty if you would give me an approximate

E. de Henn Chem. Was.

question, I will use that he gets it. I apprehend the prives will be according to purity. He has made some but It was not objectablise out in olear shite crystals, and there is musthing in it which harms his process.

Present quote lement price on fifty tens of finely arrestallized, rather pure Mono alpha mitro napthaline and send a sample with the quetation.

Yours very truly,

Latin -

P. S. I will mention that the amounts ordered herewith can be increased or diminished a little, to suit the portainers.

T. A. E.

the

Letterbook, LB-080

This letterbook covers the period May-September 1909. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to the business of the Edison Portland Cement Co. and to Edison's accounts with J.P. Morgan & Co. Also included is correspondence regarding the ongoing manufacture of molds and patterns to be used in the construction of concrete houses, as well as letters discussing the continuing management and production difficulties at the ore concentration plant in the Dunderland region of Norway. In addition, there are letters concerning Edison's work on his alkaline storage battery, including a letter to Levi C. Weir, president of Adams Express Co., in which Edison describes his new battery as "an almost perfect instrument" and a letter to Sigmund Bergmann in which he mentions the testing of the battery on the submarines of the Italian navy. Among the items relating to family and personal matters are letters pertaining to Edison's opinion on the use of his kinetoscope as an educational tool in schools; his acceptance of a position on the Honorary Committee of the American Exposition in Berlin, Germany; and his recollections of the first central station for electric lighting. In addition, there are several letters involving the health problems of Thomas A. Edison, Jr.

The label on the front cover contains the following notation: "Thomas A. Edison Personal From May 7, 1909 To Sept. 24, 1909." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 15 percent of the book has been selected.



May 7th 09.

The Morristown Trust Co.,

Morristown, Wew Jorsey.

Bear Sirs!

There is an experimenter at the laboratory who have sume property on Speedwell Ave., numbers 83, 85 mast 87 your city, relieved at \$7000.00 upon which Sharer is a mortgage of \$3000.00. He mante to rectime the mortgage to \$5000.00 and would like 5c have you take the share you

smything you can do for him will be appreciated . In Mr. Mison who directs that the letter be written

Yours welly truly,

Sourstary.

The state of the s

May 8th 09.

Badl Richter, Req.,

1011 Halsey Street,

Brooklyn, New York.

Dear Sir:

Yours of the 5th instant requesting a position as a chemist at the Laboratory, received. Mr. Edison directs me to write you to come to the Laboratory and see him regarding the same.

Yours very truly,

A T. Millery



May 10th 09.

59

International Instrument Co., Cambridge, Mass.

Dear Sire:

Will you kindly send to us as per instructions Thom Mr. Edison your latest price list and also description of Electric Centriluges, and oblige,

Yours very truly,

M. J. Millery



23)

May 100 09.

A. H. Thomas Co.,

12th & Walnut Sts.,

Philadelphia, Pa.

ion ri

Dear Stre:

Will you kindly send us your latest catalog on Transparent Vitrosus Silica and other biberatory apparatus, as per instructions from Er. Mison, and oblige.

Yours very truly.

Beoretaxy



May 10th 09.

F. A. DeHart, Esq., 107 North 14th St., East Orange, N. J.

Dear Sir:

Yours of the 9th instant asking for information concerning the whereabouts of Mr. James Rallantine, received. The last address we had of Mr. Ballantine was in care of the Dunderland Iren Ore Co., Fitzalam House, Arundel Street, Strand, London, w.o. England.

Yours very truly,

H. J. Miller



May 10th Qu,

A. C. H. Hyland, Esq.,
Holland American Line,
39 Braadway, New York.

Dear Sir:

Yoursel the 6th instant regarding concrete houses received. Wr. Edison is working on the moulds for a house to be poured of concrete 40 one time. This is still in the experimental stage and will not be finished until next fall. The engineer who put up all the newcrete buildings at the works of Mr. Edison is named R. I. Moyer, and his address 375 Fulton Street, Brooklyn, New York. He will, no doubt, he able te give you all the information you desire.

Yours very truly,

A. H. Miller



May 10th 09.

Morristown Trust Co., Morristown, New Jersey. Dear Sire:

Replying to yours of the 8th instant I bes to state that the owner of the property at 85, 85 & 87 Speedwall Avenue is Traderick P. Ott. The mortgage on the property has been held at 5 per cent, and I pressume the same rate would apply in your case. Mindly siviles when you are ready to close the matter and 3r. Ott will go up to your office with a check for \$800.00 and will close the matter with you.

Yours very truly,

Tid Miller Secretary



May 11th 09.

TO WHOM IT MAY CONCERN:

George Giger has been in the amploy of Thomas A. Edison under my direction for over two and one-half years. During this time he has gained considerable experience in electrical-testing work and has proved himself competent and always ready to do $|n_{\hat{k}}^{\star}|$ such tasks as were assigned to him. He is giving up his y position here of his own free will, and I can honestly a. recommend him to anyone desiring his services.

Walter E. Holland Foreman.

Battery Experimental Dep't.



May 11th 09.

r. Arthur Williams,

New York Edison Co.,

Elm & Duane Sts.,

West York City.

Pear Sir:

The photographs which you sent over to Mr. Edison by your messenger have been autographed as requested and can be called for any time. On the mounting of the photograph for Miss Morgan, Mr. Edison has written the following:

"To the Daughter of the Master of Men"- Miss Anna

Mr. Edison directs me to write you that if you /. Morgan. think something else should be written on Miss Morgan's photograph instead of the above, to kindly send another photograph.

Yours very truly

May 15th 09.

Reigh Vose, Esq.,

Care Sunshine Home,

Crapsey & 23rd Aves.,

Bensonhurst, Brooklyn, N. Y.

Dear Sir:

tida

Enclosed find check for \$5.00, which Mr.

Edison has directed me to send you every wask. Hoping you are fesling easier, I am,

Yours sincerely,

A. P. Miller

May 17th 09.

C. E. Holgate, Esq.,

Newark Evening News,

Newark, New Jersey.

Dear Sir:

Your letter of the 15th instant requesting a photograph of Mr. Edison in an Edison Type Studebaker Auto, received. Mr. Edison directs me to write you that these photos are copyrighted by Paoh Erethers, and that he has no control over them.

Yours very truly,

H. & Mille



May 17th 09.

A. Bilverman, Esq.,

University of Pittsburgh,

Department of Chemistry,

N. S. Pittsburgh, Penna.

Dear Sir:

Yours of the 14th instant regarding advertisement in the Chemical Journal and asking the nature of the position, received. Mr. Edison directs me to write you that the position is on research in erganic chemistry for commercial uses.

Yours very truly,

A. F. Miller Secretary.

Confirmation of Telegram Bent to R. E. Ely--c/o City Club.

Rebt E. Ely,

care The City Club,

55 West 44th St., New York.

Membership on Honorary Committee of Arrangements for Wright Dinner Accepted.

(Signed)

Thos. A. Edison

via Western Union 5/17/09. 10.05 A. M.

Ob.



May 17th 09.

Breatano's,

5th Ave. & 27th St.,

New York City

Dear Sirs:

Please send the following books to Mr. Edison at the Laboratory:

- 1- Forty Years of American Finance by Alex. D. Noyes.
- 2- The Philosophy of Long Life from the French of Jean Finot- by Henry Roberts.
- 3- The Law of Unfair Business Competition by Harry D. Nims.
- 4- Wendel's Principles of Heredity by W. Bateson. Send the bill to the Laboratory and oblige,

Yours very truly, I findar, Beoretary.

\$ DH

May 18th 09.

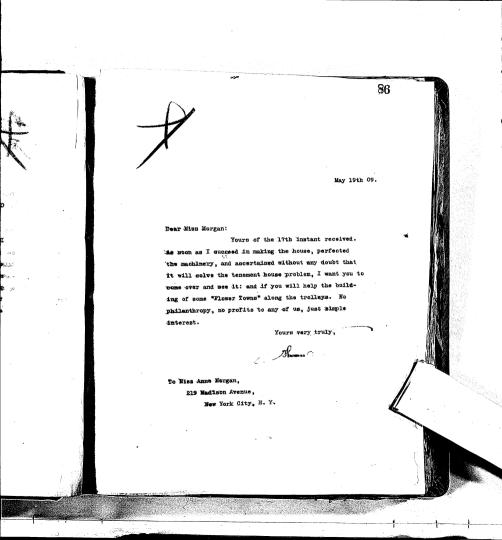
John H. Wood, Esq., 39 Cortlandt St., New York City.

Dear Sir:

Yours of the 13th instant received. In reply I beg to State that Miss Miller has decided to place the insurance on the building at No. 148 Cleveland Street, Orange, New Jersey, to the broker sho had it Defore; in-as-much as there is no difference in the granium. Enclosed acrewith find policy No. 461654 Ohio Berman Insurance Co. which you desire to tancel and transfer to some other company.

Yours very truly,

H. I. Miller





May 20th 09.

Charles Heyer, Esq.,

1010 Penn Square Bldg., Philadelphia, Penna.

Dear Sir:

Your letter of the 19th instant regarding come property which you have for male, additable for the manufacture of cement, received. Mr. Edison directs ms to write you that the cement business has gone to pieces for the last two years, wverybedy losing money. Re does not think that the whole crowd has enough money to buy a city lot.

Yours very truly,

Secretary

P. S. I return herewith your specification.



May 20th 09.

Edison Portland Cement Co.,

W. S. Wallory, Esq., V. P., Stewartsville, New Jersey.

Dear Mr. Mallory:

Regarding the salesmen, draftumen and constructors who are working in connection with the Ball Grusher operations, Mr. Edinon thinks that these men should be paid from your end, as you are in touch with them and we are not, and as we have no knowledge of their novements, there is danger of our overpaying them or duplicating payments to them. If you will make the necessary payments to them and advise us monthly, we will see that a check is sent to reimbourse you promptly. Of course the salesmens expenses can be paid by us after being approved by you, but as mentioned above we are afraid that in paying the salaries we might make beams sitake.

Englosed herswith find expenses of Fred. L. Hartigan dated Airil 12th for \$147.09 which has not been approved by you. Engely approve and return these at the earliest possible moment and I will send you a wheek for the statement which you sent me a few days ago.

Yours yeary truly,



May 21st 09.

John H. Wood, Esq., 39 Cortlandt St., New York City.

Bear Bir:

I return herewith policy No. 61729, German American, covering \$1500.00 insurance on automobile belonging to the Electric Vehicle Co. Inamuch as this machine has been scrapped, we do not care to continue the insurance.

Yours very truly,

Secretary.



May 24th 09.

B. H. Carhart, Bay,

Bison Portland Coment Co.,

Stewartsville, Hew Jersey.

Dear Sir:

Replying to yours of the leih instant I beg to smalless the deads of Bonfield to Edison, and Edison to the I. J. & Penna. Concentrating Works, novering the five stee tract in Barks County, Penna. I cannot find any deads for the Tavi E. Gilbert property. I had intended bringing the former papers with me on the excursion between, but it was postponed.

Please acknowledge receipt and oblige, You're very truly,

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Secretary.

Contract Con

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May 27th 199.

Wational Lengue for Industrial Education,
Albert A. Snowden, Esq., Secretary,
add
70 Park Placs, Newark, N. J.

Bear Sir:

Tree!

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a. con

In meply to your letter of the 26th instant, in which you atte that at your recent meeting held in New York City, it was voted, unanimously, to tender the position of Honorary President of the Jeague to Mr. Baison, I beg to say that Mr. Edison directs set to write you that under no circumstances would be accept the office.

Your very truly,

Secretary.

7

May 29th 09.

Tm. H. Spharts, Esq.,
42 Rowley Street,

Rechester, New York.

Dear Sir:

C AFEW Ligare as

n phonog

28 7237

Your letter of the 25th instant regarding electrocution, received. Mr. Edison directs me to write you that his beliaf, based on experiments with anisals in this Laboratory is that a person electrocuted is mentally dead in less than 1/1000 or a second, and physically dead in two seconds; any motions main after that time is reflect action.

Yours very truly.

Secretary.

Y

May 29th 09.

H. B. Van Deventer, Req.,

Sumter, South Carolina.

My Sear Sir:

Your letter of the 26th instant, also the book on telephony came duly to hand. The book pertainly is a good one, in fact the best work yet published on the telephone.

Thanking you for the same and with kindest regards, Believe me,

Yours very truly,

Thera Esim



Bell

June 1st 09.

Barrett Manufacturing Co., Frankford, Philadelphia, Pa. Santlaman:

Mr. Edison directs me to write and ask you whether you can ship to him at Orange, 20 gallons each of the different fractions you make in the first rough distillation of Coal Tar. He assumes you make three, including red oil. He is chlorimating the different distillates with a view of obtaining a certain substance, which he can use in large quantities.

Yours very truly,

N. I Whater Becretary.

June 1st 09.

Dr. D. Groothe, 228 Cleveland St.,

Orange, New Jersey.

Dear Sir:

phot

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Tol

Your letter of the 29th ult. regarding your absence from the Laboratory, received. Mr. Edison directs me to write you that the chlorine has nothing to do with the matter. He however, will see that you get your salary for the week.

Yours very truly,

30

June 1st 09.

Wational Aniline & Chemical Co., 100 William Street, New York.

Gentlemen:

. voR.

Dear

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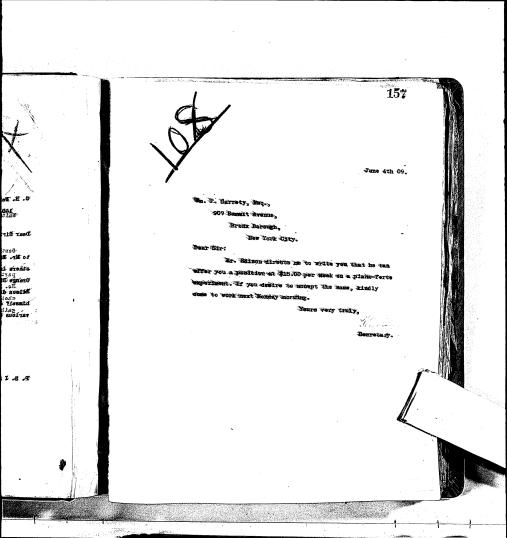
yea

Mr. Edison directs me to write you that he shall probably need in three or four months about 300 to 400 pennes per day or four tons per month of Alpha Mononitronapthalens. He has tested the mample or lot bought from you and hise from De Haen at Mamburg, Germany, from whom he has a quotation, FDDE. Hamburg, He exemps that under the new tardiff there will be no duty and would like to know if you would care to him to the new action covering remailes for wix month periods, at rate-above stated.

The impurities in the original Empirical as not a matter of Indifference, as he is compelled to make an matter operation when there are too many phenolic bodies in the mitte.

Yours very truly.

H. J. Willia,





most has

SOMO VLFTGGE June 4th 09.

Barrett Manufacturing Co., Frankford, Philadelphia, Pa.

Gentlemen:

Your letter of the 2nd instant regarding distillation of coal tar, received. Hr. Edison directs us to write you that he is after Durene, Aceneptene, Dissay, Fluorene, Phenanthrems and Return, and that he wants the fraction that will contain there. He has a small still and wants to Bromate the above shen impure, to see if he can obtain a material which he can use in large quantities.

Can you do anything for him?

Yours very truly,

Secretary.

33

June 4th 09.

Thitall Jatum Co.,

36 Marclay Street, New York City, N. Y.

Dair Sim:

Enclosed please find our order for four treen No. 2000 style, round bottom chemical flanks. Mr. Maison directs me to write you that these flanks should be well unisaled an they are to be heated on a wand both to 300 degrees and there will be the usual biblinges of temperature, as in chemical work.

Frice as mentioned in yours of the 3ml instant,

Yours very truly,

Sanratary.

P. I.

de case

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THEE

June 7th 09.

Charles Garrison, Rsq.,

55 Broad Street, Boston, Mass.

Dear Sir:

Replying to your letter of April 14th regarding the Cheralcelo, Mr. Edison directs me to write and ask you where these instruments can be obtained, Kindly furnish him with such information as you can, regarding price etc. and oblige,

Yours very truly,

H.J. Milling
Secretary.

1

June 10th 09.

First Mortgage Guarantee & Trust Co., 927 Chestnut Street, Philadelphia, Pa.

Dear Sirs:

Yours of the 9th instant requesting the financial responsibility of Mr. Harlan Page, received. Mr. Rdison directs me to write you that he understande Mr. Page is a man of some means and a large stockholder in the Edison Portland Cement Co. He has always acted honestly in such dealings as he has had with Mm.

Yours very truly,

Secretary.

P. S. I

Dear

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nou**and**s:



June 10th 09.

Willard C. Greene, Esq., care Dr. R. L. Emerson, 739 Boylston Street, Boston, Mass.

Dear Sir:

7)8

to hun a litt Your letter of the 7th instant addressed to "Rericon", care Oil, Paint and Drug Reporter, received. Mr. Meison inserted the advertisement. He directs me to write you that he wants a chemist to de some appearamental work in photography. The position will last for a long time. What salary would you be willing to begin with?

Yours wery truly,

Secrete ry

#

June 10th 09

My dear Weir:

n treeti

EB ...

og os

Glad to hear you are going to shunt some of your worries over on to somebody else. I think Mr. Adams can now eafely adopt the general policy of using Electrics: the new battery is an almost perfect instrument and will solve the problem of vehicle traction in a commercial way and in a perfectly satisfactory manner. If you get good vehicles your troubles will be over; the new battery will give you more radius or mileage than you can use.

On account of the peculiar conditions in the making of the new battery I could'nt make the smallest neal with larm capacity than 150 amperes, as against 115 for the old cell. This was sold to you at \$10.00 or 8.7 cents per ampere. The shop price direct to the Company for new cell is \$12.00 or 8 cents per ampere. Benevals will be 50% of the original cost. This battery will have twien the life of the old cell, and I humently believe very much more, so that at end of the central years it will cost less than one half of lead and it is a 1.08 times lighter for the same power; thus girley great redius of action.

Name your subordinate and I'll send Billy Bes over



L. C. Weir, Beq.

- 2 -

and have him talked to death. They say that every time I write a letter to a man, praising the battery, they lose the order. I de-hypnotise by mail.

Yours very truly,

Misso O. Colison

To Mr. L. C. Weir, Pres., Adams Express Company,

59 Broadway, New York.

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George Su 490 Ur. Stanl Dear Str: lear Sir: timbine o

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tas found amberole.

Jun# 15th 09.

Willard C. Greene, Esq., care R. L. Emerson, Esq., 739 Boylston Street, Boston, Mass.

Dear Sir:

Yours of the 11th instant regarding the Position as experimental photographer, received. Mr. Edison directs me to write and ask you how long before you could come to Orange. ""

> Yours very truly, H. T. Miller

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June 16th 09.

Edward Thompson, Esq., 203 Lewis Avenue,

Brooklyn, New York.

Dear Sir:

Yours of the 15th instant requesting an interview regarding a business proposition which you wish to lay before Mr. Edison, received. He directs me to write you that you might call on Mr. Frank L. Dyer, Mr. Edison's business manager who is in the Mr. York office at 10 Fifth Avenue on Tuesdays and Thursdays; and at the Orange works the rest of the week.

Yours very truly,

Ha Milles

The

June 17th 09.

Samuel Insull, Esq., Pres., Commonwealth Electric Co.,

Chicago, Illinois.

Dear Sir:

Eduard Thom 203 Let W. A. Patt

Post Sire

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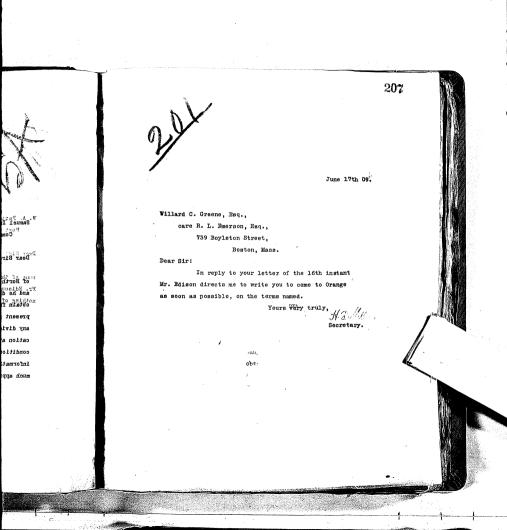
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. Meev

Mr. Edison is the possessor of 530 shares of North American Transportation and Trading Co. stock, and he directs me to write you and ask if you will obtain from your broker some information as to the present status of this Company. He has never received any dividends or notices of meetings or any communication at all, and he desires to know the present condition of the Company and also its prospects. Any information you can obtain for him will be very much appreciated.

Yours very truly,

Secretary.





June 18th 09.

Edison Portland Cement Co.,
W. S. Mallory, Esq., V. P.,
Stewartsville, New Jersey.

Dear Mr. Mallory:

Referring to your letter of the leth instant written by Mr. Opdyke regarding the amount charged on our books to the Little Falls Stone Co. for machinery, I find upon checking up your list of bills, the following differences:

The first item is a bill of \$12.91 which should be a credit memorandum, making a difference of \$25.65.

Second item is a bill for \$341.24; this should be \$332.26, inasmuch as a credit of \$8.98 was allowed on this bill, which you have not taken advantage of.

Next is an item of \$0.98 which we have no record of whatever. You do not thow a credit memorandum issued by all the Lehigh Foundry Co. for \$6.50 dated March 31st., nor by you show a credit allowed by the Builders' Planing Control of the Second of

With these differences your amount should be \$22,446.88 which will agree with our books. I return herewith your list of bills as requested.

Yours very truly

Mrs. Bes

Dear Mr

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June 26th 09.

A. B. Hepburn, Esq., Pres.,

The Academy of Political Science, Columbia University, New York Lity.

Bear Sir:

Dear

of

Replying to yours of the Elst instant asking Mr. Saison to join the Academy, I beg to reply that he did join on April Edrd 1909, and I have before me a receipt for his dues signed by G. A. Plimpton, Treasurer, per M. B. C.

Yours very truly,

Franchice,

Johnson & Johnson,

New Brunswick, N. J. Dear Sirs:

Will you kindly send us samples, giving your lowest prices on your best grades of cotton for nitrateing and oblige,

Yours very truly,



June 25th 09.

Orlando B. Hastings, Esq.,

41 Park Row, New York.

Dear Sir:

In reply to yours of the 23rd instant I beg to say that I have received the sample roll 35 inches wide, marked K. S.

Up to this writing the other sample roll 4 3/16 inches wide has not reached me. Probably it has not been sent as yet. I have examined the two samples R. L. that were enclosed in your letter, but I cannot use the sheets to make proper test, so I would suggest that you send me only what you can obtain in rolls.

I am keeping a record of the samples you are sending.

Yours very truly,



June 28th 09.

Wallory or Mason:

Door St

Dear Si

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real fi Myers, up the "I would like Keifer to hire an Auto and on Sundays when he feels like it go along the new Lapkawanna cut-off where they are now working and sample things in cuts and near by for limestone, cement rock, guelss, granite etc.

I was near it Sunday, went to Mains forsel limestone at Stillwater, found that outcrop is three miles long.

(Signed)

Edi son

Original letter ment to Stewartsville written by Mr. Rdison in pencil- yellow pad.



June 28th 09.

W. A. Croffut, Esq., 142 B. Street, N. E.,

Washington, D. C.

Dear Sir:

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this unight respect Wers up the Yours of the 24th instant received. Mr.

Rdison directs me to write you that Areatt never was
in a position to get any money for his Company, but
within the last six months he has made a very favorable combination and will for some time to come get
transiderable money probably in the fall. So if you
follow him up you should get considerable money.

Yours very truly,

N. Meller

Vilas

June 28th 09.

B. H. Carhert, Esq.,

Edison Portland Cement Co., Stewartsville, New Jersey.

Dear Sir:

Dear St

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Doors put in

Ed4 son

eanou panoas Was at Stillwater Sunday. Saw the limestone, also find that it extends three miles south-west; so if we ever do anything we need not pay more than 50% above farm prices. There is too much of it to have those hold it high. Could nt see any Oneiss or Szanite.

Can you get me route of Lackawanna out-off; I

Yours very traly,



June 30th 09.

American Institute of Electrical Engineers,
Ralph A. Pope, Esq., Secretary,
33 West 39th Street, New York,

Dear Sir:

Otto B

T. 5 .T

Dogg:

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Dear Elr

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tie michie

Yours of the 25th instant also Certificate of Charter Membership in the Institute, received.

Mr. Edison directs me to thank you very kindly for the same.

Yours very truly,

Secretary. ...



June 30th 09.

D. A. Wells, Req.,

Chief Engineer,

Adams Express Co.,

59 Broadway, New York.

Bear Sir:

somewhere.

Dear S

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1 home

Hours of the 28th instant received. Hr.
Rdison directs me to write you that so the naving
shown in blue-print is greater than the whole draw
bar pull on a Pullman, or even a common fredight car,
it would seem that there was something wrong

Yours very truly,

Secretary.



July 6th 09.

R. L. Cuthbert, Esq.,

care Deloitte, Plender, Griffiths & Go.,
49 Wall Street, New York.

Dear Sir:

Yours of the 2nd instant regarding the Dunderland Iron Ore Co. received. Mr. Edison directs me to write you that he has too many irons in the fire to go out of the United States and does not care to consider the subject. He believes in proper hands the Norway plant can make millions and that the mismanagement has been the very worst on record.

Yours very truly,

Howaller J

1

July 8th 09.

Mr. H. H. Brockway, Jr.,
care The New Monmouth,
Spring Lake, New Jersey.

Dear Sir:

NOA

Replying to yours of the 5th instant, beg to state that your letter regarding the cigarettes was forwarded to Mr. William Edison and we thought your bill had been paid, not having seen him since forwarding your last letter. Mr. Edison is at present away but I will communicate with his son and endeavor to have a settlement made at once. If you do not hear from him in a few days write me and I will take it up with Mr. Edison, Senior.

Yours very truly,

The

July 8th 09.

H. H. Harjes, Esq.,

31, Boulevard Haussmann,

Paris, France.

Dear Mr. Harjes:

Yours of the 29th ult. regarding the new storage battery, received. Mr. Edison directs me to write you that he hopes to be able to notify Mr.

Durand that he is ready to go into the French exploitation within a few weeks. The new battery is a great success.

Yours very truly,

N. Jakul



July 8th 09.

E. H. Johnson, Esq.,

Metropolitan Life Bldg.,

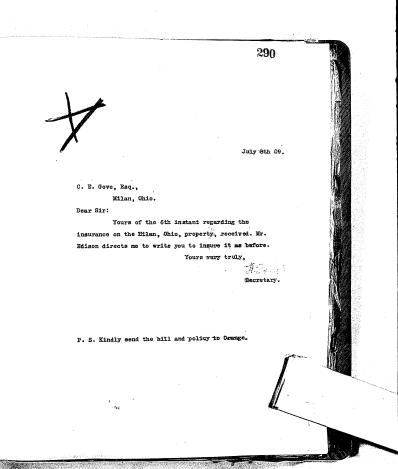
New York City, N. Y.

Dear Sir:

Yours of recent date requesting an interview received. Mr. Edison directs me to write you that he will be at the Laboratory most of next week and that you might ask on the telephone to be sure. Phone So. 967 Orange.

He also says that new phonograph companies are springing up and going into hands of receivers quite rapidly.

Yours very truly



13 ×

June 21st 1909.

Wells:-

Please figure this out and let me know what you think.

Take a wheeled vehicle, assume the wheels have a diameter of 30" that the bearing has a diameter of 2"

That the friction on the bearing at the worst is 1/20th of the weight

That the vehicle travels 40 miles

That there is no friction on the road or steel rail, but only on the bearings.

What will be the H. P. hours expended, also what proportion does this bear to the known power required to go that distance on ordinary roads with rubber tires as in practice.

As Pullman journals have a friction much lower than 1/40th of the weight, and a good automobile is as good, ascertain if the percentage of power gained is worth the trouble and expense for power saved by roller bearings.

Edison

My experience seems to confirm my calculations but I may be in error somewhere.

Copy of letter sent to Chief Engineer G. A. Wells, of Adams Express Co. Orig'l sent in Mr. Edimon's handwriting on yellow pad. lead pencil. En By

July 8th 09.

C. M. Chapman, Esq.,

Westinghouse, Church, Kerr & Co.,

10 Bridge Street, New York.

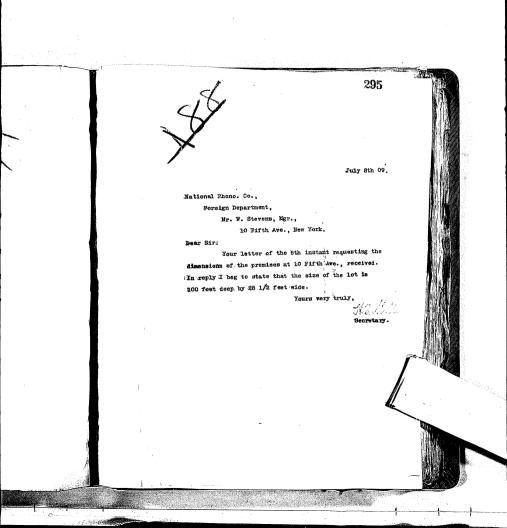
Dear Sir:

Replying to yours of the 25th ult. Mr. Edison has instructed me to send a check to A. E. Rudder & Co., Sydney, Australia for the amounting of their bill, 51 pounds 12 shillings, and request them to sell the material in storage for junk, and remit the proceeds.

A. E. Rudder & Co. speak in their letter of having drawn on you through Austin Baldwin & Co., New York for fifty pounds. If this draft comes in I pressume you will have it returned with the advice that the bill has been paid direct by Mr. Edison.

Yours very truly,

N. I Miller



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Dear Dear

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July 10th 09.

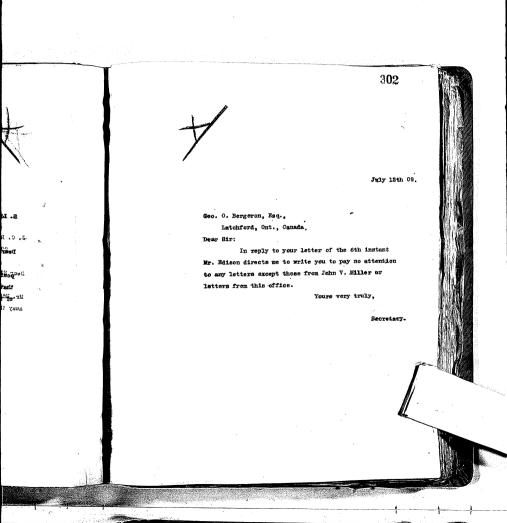
Bear Ers. Willard:

Replying to your letter of the 9th instant regarding your move to the Bellevue-Stratford, Mr. Dyer sailed for Europe this morning, so I could not ses him regarding the matter of having your bills sent the the Laboratory direct, for payment. However, I took it up with Mr. Edison and he said "all right, have the Bellevus-Stratford send bills here.

Hoping Tom continues to improve and with hest regards, I mm,

Yours very truly,

To Bre. Bestrice Willard, 1929 Wallace Street, Philadelphia, Penna.



July 12th 09.

P. R. Upton, Esq.,

808 Union Building,

Clinton Street,

Newark, New Jersey Dear Sir:

In reply to your letter of the 8th instant Mr. Edison directs me to write you that you can bring the Engineer, Department streets and Highways and his assistant to the Laboratory any time, but you had better call up on the phone to make sure that he is here. Yours very truly,

307

The Cement World,

Mr. Chas. D. Warner, Editor,

241 Fifth Avenue, Chicago, Ill.

Bear Sir:

In reply to your letter of the 6th instant regarding your article on the cement house which appeared in the June number of the Cement World, Mr. Edison directs me to write you that he has just read the article and cannot see how it could have been worked up any better.

Yours very truly,

Becretary.

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City R

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Dear C

Dear Sir:

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July 12th 09.

Dr. B. Burnett Hain,

Commissioner of Public Health, Brisbane, Queensland, Australia.

Deer Sir:

Your letter of the 4th of June regarding the moving picture as an established arthaid of advention received. In. Edison directs me to write you that the firm of Paths Frenes, for Paris, France, have made come films of this character and they would be vertain to move of the other askers, as most of this work was done in France.

The screen picture which Mr. Ridson said he was experimenting with was muon after made and introduced in the timetres of this foundry. Afterward several ware sent abroad and Mr. Lumdere of France, went largely into their manufacture.

The maleson is of the same opinion as you in time the deficient in a decided to the same opinion and desired the property of the same opinion and the same opinion of instances or the same opinion, and you could be given to actual opporation, and you could be given the children any seem by the palice. Spreadure of the school would have be actually the palice. Spreadure of the school would have be actually than the actual time.

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July 12th 09.

Thomas Murphy, Esq., Engrandinal, Yea,

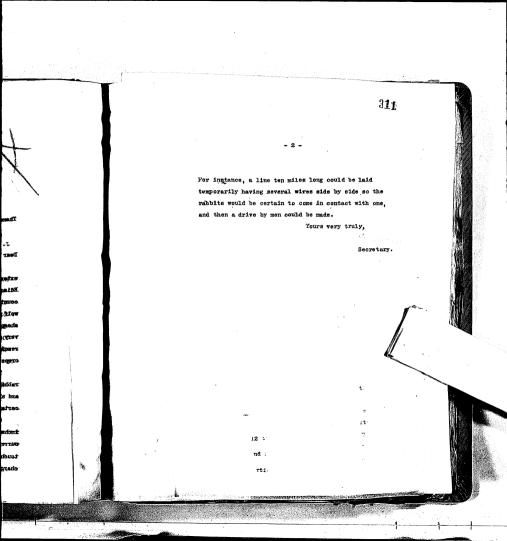
Victoria, Anstralia.

Dear Bir:

Your letter of the 15th of May regarding the extermination of rabbits in your country, received. Mr. Edison directs me to write you that in our swatern country the rabbits are kept down by a small prairie wolf called a Coyotte. These at one time destroyed some sheep and the state offered a reward for each pelt, but yeary soon the rabbit multiplied so fast that they had to remain the law and breed coyottes, otherwise the cropps of whole country would have been destroyed.

There was soon a balance of nature between the rabbits and cayottes; when the coyottes get in excess and attack the speep they trap and poison them to a cartain extent.

Of course an insulated wire about three or four inches above the ground and charged with alternating coursent of 12 to 1500 volts would kill every raphic that loudded it and it could be run over immense areas and charged at particular times to prevent danger to son;



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Dear Str interview

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July 12th 09.

H. H. Harjes, Esq.,

51, Boulevard Haussmann,

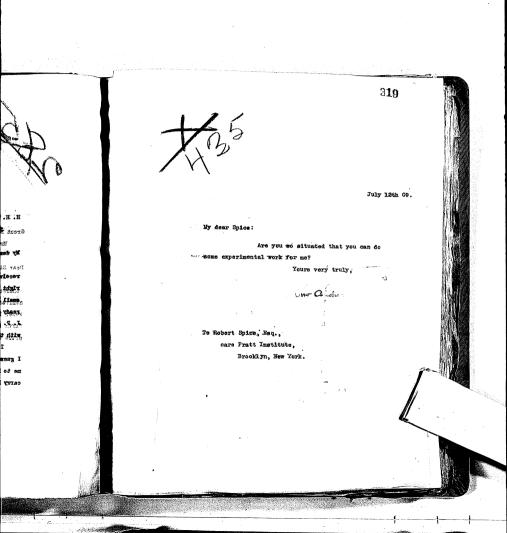
Paris, France.

My dear Mr. Haries:

Your letter of the 2nd instant received. Say to your father that the new battery is all right at last, that we are manufacturing them in a small way here and that the Berlin company is getting ready to manufacture, and that shortly I shall notify I.P. Margan & Co. in New York that they can go ahead with their company.

I am sorry to hear of your father's illness, but I guess he will pass it off, as he has always seemed to me to have an immense reserve of vitality; enough to carry him to 90 or 95.

Yours very truly,





July 13th 09.

J. S. Roys, Esq.,

17 Bouverie St.,

London, England.

Dear Mr. Roys:

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23 Epun

Your letter of the 2nd instant regarding the Edison Ore proposition, received. I am afraid that you will have to place all the blame for the failure of the Norway scheme on Sir Joseph Lawrence. He took the whole thing out of my hands, discarded all our experience, secretly hirsd my chief draftsman; who he supposed designed my manhinery and who absolutely had no experience. Who only worked like a parrot talks. The result is failure of the mill and the suicide of the chief draftemen.

In the hands of competent people the Norway scheme would produce millions.

Regarding the battery, I have already disposed of the rights and can do nothing in that line, Sir Brnest baseyl) and J. P. Morgan & Co. have it for Saglard, so Dechaps they would let you participate in it.

Thanking you for your kind supressions, believe me, Fours very truly,

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July 14th 09.

Ira M. Miller, Esq., 199 Rest Market St., Maron, Unio.

Dear Sir:

Dear Sir:

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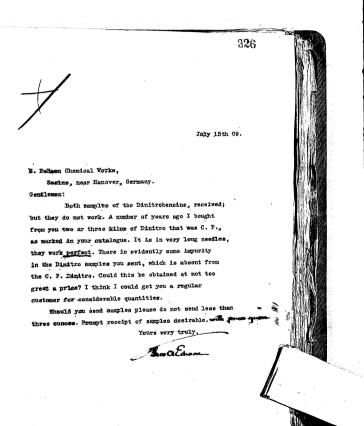
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you on the

Your letter of the 12th instant regarding the Western igency for the storage battary, received.

Mr. Edison directs as to write you that the Lamsden Co.
will not give agencies. He says for you to get up
your company and the Lansden Co. will give you a
license for a small royalty payment.

Yours very truly,



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July 17th 09.

C. E. Siebenthal, Esq.,
U. S. Geological Survey,
Washington, D. C.

Dear Sir:

Yours of the Mth instant regarding cadmium received. Hr. Edison directs me to write you that we use only a musual quantity in our solder, so that it will not be attacked by potash.

Tours very truly,

7.7

July 22nd 09.

J. Cook, Jr., Beq., 931 Sixteenth St.,

Denver, Colorado.

Dear Sir:

Yours of the 13th instant regarding the cement house, received. Mr. Edison directs me to write you that the newspapers have it wrong. He will only pour a portion of the house to test his forms. Making the forms is very slow work and he cannot set a day when they will all be finished.

Yours very truly,

Secretary.

Dear S bear Str

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P. S. I

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July 22nd 09

C. R. Browning, Esq., Llewellyn Park,

West Orange, N. J.

Dear Sir:

Dear

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when

Your letter of the 19th instant regarding the noise at the Battery Co. s building on Ashland Ave. during the evening, received. Mr. Edison directs me to write you that he shall do all he can to lessen the noise. He is closing the windows next to one street and is trying various experiments with the machines themselves to see if he cannot lessen moise from each machine. As the noise is conveyed through the air, think we will be able to reduce it very much.

Yours very traly

254

July 22nd 09,

American Institute of Electrical Engineers, 25 West 39th Street, New York City, F. Y. Centlemen:

Same years ago it was my good fortune to become the possessor of an briginal Journal of the late Prof. 8. F. B. Morse, which contains a running diary. Also topies of correspondence between him and the Secretary of the Treasury and others, relating to the installation of his original telegraph line.

As this appears to me to be a metter of great scientific and public interest, I feel that this Journal should be placed where it may be accessible to others, with I therefore take much pleasure in forwarding the same instead it, with in presenting it to your institute in the large that it may be deemed worthy of receiving a place where the telegraphic art in your library.

Yours respectfully,

- 71 - 30 Book



J. C. Reif Baede**zo** B

Dear Mr. Attention Mr. Edisor ans mot a

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July 26th 09.

Arthur Brisbane, Esq., New York Evening Journal,

New York City.

Dear Sir:

Yours of the 23rd Instant addressed to Mr. Bachman received. Mr. Edison directs me to write you that he needs the mixer to make a test. He has part of the forms ready for his new poured house and wants to pour one and one half stories to test the forms. He will not need it for three or four wocks and after experiment can let you have it, until ready to pour complete house. Yours very truly,

H. J. Miller

Er. Ira M. Miller,

Edison

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dated

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cash a

199 Bast Market Street,

Akron, Ohio.

Dear Mr. Miller:

Replying to yours of the 22nd instant I beg to state that Mr. Edison sent for Mr. Lansden and had a talk with him on the subject of a license. Mr. Lansden is doing some figuring and will write you shortly.

With best regards, I am,

Yours very truly,

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Aug. 2nd 09.

Detero Hining & Reduction Co., Md., Mr. P. Sirkegnard, Hanaging Director, Deloro, Ontario, Camada.

Dear Bir:

LE TANK

T arnay

ritigrans

Yours of the 27th ult. regarding cobalt received.

The Rdison directs me to write you that about three

years ago he had a use for cobalt and could have used

several tone daily of metallic, could he have get one
on the basic of seventy cents per pound for cobalt, so
that he would produce it for one dollar. He was treated
so shemefully by Tretheway, Rippising and other hogs that
he could do nothing. He then went into extensive aggeriments to find a substitute and after two years of very

copensitie work found a substitute which serves his

purposes, so that he no longer requires cobalt.

He regis rather sore of this cobalt business as he represent a large amount of money which was lost, simply because the propile up there wanted to hog everything. Yours very truly,

Aug. 2nd Q9.

Flint & Co.,

Broad-Exchange,

New York City.

Dear Sirs:

Yours of the 30th ult. regarding the battery received. Mr. Edison directs me to write you that the battery is now being made and sold commercially; has already sold some to a government for a submarine.

Regarding the concrete house, the moulds are one third completed for the same.

Yours very truly,

Carry X

Aug. 4th 09.

Prof. Robert Spice, Sep't of Chemistry,

Cooper Union,

Dear Bir:

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In reply to your letter of the 2nd inst.

In. This on directs me to write you that you can come
over to the Laboratory any time.

Yours very truly,

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w.

Lour ;

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under

CVH HVO

Dear

August 10, 1909

Mr. W. W. Bosworth.

#527 Fifth Avenue,

New York city.

Dear Sir:

When you were last at the

Laboratory Mr. Edison gave you a picture of the Cement House with some decorations stonciled in. the only copy we have, we would like very much to have it returned and send you another copy in place of it.

Yours very truly,

& Moden
Secretary.

CVH

August 13, 1909.

S. Bergmann, Esq.,

23/24 Oudenarderstr.,

Berlin, Germany.

My dear Bergmann:

I shall be in a position to give you in a few weeks all the data for machinery for the new cell.

We are now making and schling 80 cells per day. In six weeks our output will reach 250 per day. We have very greatly reduced the cost of flake and have increased the output of our Tallows Latest Changed nickel loader from four cells per day to seven, and I believe we can increase it still further.

I have notified Horgan as to English Company and gave him a chance to vithdraw, but he said he did not want to withdraw and would go ahead and form the company and put it through, placing the technical management under my control. The same in Paris.

You will probable get a large amount of work from this. I shall not have any chaical works over there as we have so improved the costs at our findeal Works that they could not cheapen it at all, and besides would run the risk of making bad stuff. By working Silver Lake works with larger output my General Expense cross down so much that I feel sure I can lay down in Berlin your Evon and Midsch Hydroxidos cheaper than you could make it yourself.

We are going to be swamped with orders for battery here, as there are about 11,000 family Electrics in United States and all

.W .T.

Ey dear

out of long? on the

dlamon arrord S. Bergmann.

(2)

8/13/09.

are sick of Lead battery. Of the six largest factories for this kind of vehicle they are to build this year 3500, so you see with new vehicles and replacing of Lead batteries, to say nothing of trucks, we are going to have a fine business.

Please do not mention to be cause I was requested to say nothing. The agent of the Italian way has just left for Italy with 60 new colls for test for the purpose of displacing Tudor cells in the Authoratines. The Agent is an electricism and says that lead butteries will never do what all navies want, and that if my curve tests are confirmed his department alone will take many thousand horse power. If this is true, there ought to be big sales for thix purpose.

I enclose an article from a trade paper in re battery.

Yours very truly,

Enc-

S, Bergma

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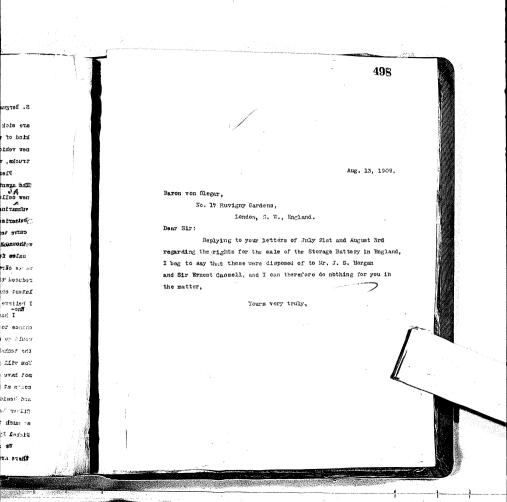
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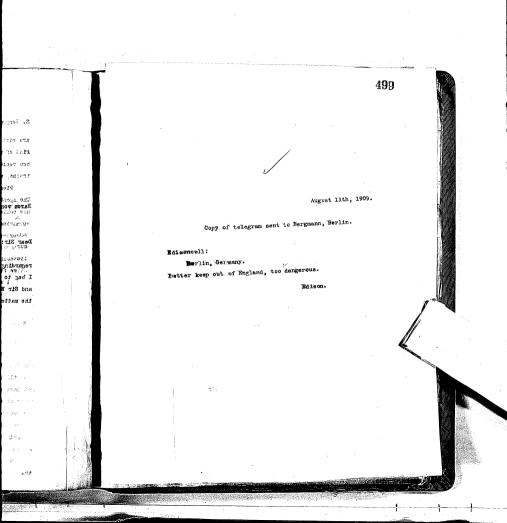
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August 16th,1909

Mr. William P. Carrety, c/o Dr. Laird, Heverstraw, N.Y.

DRAR SIR:-

Paren wo.

125 7090

Mhroner

Retten

2.55 des

Yours of the 13th inst. regarding your inability to return to work received. Mr. Edison directs me to write you that he does not intend to continue his experi on pienos and will not be able to utilize your services any longer. Yours very truly,

SECRETARY .

August 19, 1979

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Dorlin Alfred

Door Sir: DORT SIT:

garding an congre, Ratson i

are itspundithe of the house.

CVH

H VO

r. c. martin, Editor, Riectrical World,

> \$239 West 39th Street. New York City.

Dear Sir:

Yours of the 16th inst., asking for the number of the house which was occupied by Mr. Edison at Grammercy Park, New York In reply beg to state that Mr. city received. Edison cannot remember the number.

Yours truly,

Secretary.

CVE

, Aug. 19, 1909.

The Heitman Co.,

Gentlamen:-

Replying to yours of the 15th inst., emclosing bill from Henry A. Hendry, I took the matter up with Er. Fred Ott who says no gelf hook was purchased last season, or the season before.

Please ascertain, if possible, townom it was delivered.

Yours very truly,

SECRETARY.

LEG.

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ir. i. Trans-Co

Door Sir: Rol

viow with Mr.

all right, ond

have no photo

Couple-04 Est Sir:-

aug 12 1

4.00

Dear Sir

Fred Commence Good on the Comment

That as from my so do so one so reprint technologically,

place for an exhibition

Very Truly yours.

PS you gut to wood motored Bost of in I So com models to

Messrs. Carretter ed.

Dear

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Service Control

Aug. 24th 09

Iom Marris, Esd., Ion Mamburg, N. Y.

Bear Sir

Z thoosiley .?

Dear, Sir.

received a Mr. Mr.

MAN MEN'S OTH WAT

which we which

300 200

ACTION II.

March att

Tours of the 22nd instant enclosing expenses account and salary account for week ending Aug. 21st received. I enclose herenith Wells Fargo & Co. express manay order for 146-22 to cover the same. This money

prier can be cashed in the express company's office.

Yours very truly,

Becretary.

. B. I find that you made a mistake of fifty cents in whitten in your experime. Your total being lifty cents lass than the right amount. I have corrected the same.

Man 26th 09

Son. Franklish Burphy, 224 Monorter Street,

Howark, New Jorney.

mar Bir:

Tr. Upten informs me of your intention to use Edison Coment, whenever and wherever possible. Places accept my thanks for your interest in the cement, which I know you will ited entirely satisfactory. Yours very truly,

P. S. I r

Metror forthan

THE SE

Dear Sir

of the Bibley

to rol offer ne

tow with his roll

prevents i

Aug. 30th 09.

John Merris, Esq., Pleasant Valley.

New York State.

new tork state.

Dear Sir:

Your letter of the 27th inst. also samples received. Mr. Edison directs me to write you to be sure and test all slate with acid; as cement rock in many cases looks exactly like slate.

Yours very truly,

Ass't Secretary.

2. 1. Campol

THE THE Y

nació, gwenz ra, trász uz

Aug. 31st 09.

Leslis Lee, Bsq.,

Bellingen,

New South Wales, Aystralia.

Dear Bir:

In reply to your letter of the lith of July regarding the phenograph, Mr. Edison directs me to write you that the sourching is due to the uneven composition of the wax recording material; the record knife digs in where epfter and thus the rustling sound is the record of this. Bould we get it absolutely homeogenious there would be me mercatch.

Yours very truly,

Ass't Secretary.

Scientifi Juni

Dear,) Stre

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Soientific
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taken the

Fork in the

TREASE PILE

ranam pri

Sept. 1, 1909.

R. A. Lawrie, Vaq.,

13 Menor Terrace,

drange, 😘 🚉

Twice Siri

115 5 B

deguere.

havely excuse the delay in ensuring your favor of the lath altime. Fact of my office force have been many on vacations and the usual routine of correspondence has thus been interfered with.

Replying to your enquiry, I would say that to a certain extent your remark to your friends was correct. The first Control Station for incondessent electric lighting, chiefly for household purposes, was at Roselle, New Jersey, and that Station was counted in operation on Jenuary 19th, 1885. It was critically will be "Fight Cystem", and for gonomy in conductors, the larger were operated three in series. This plan was not followed in subsequent plants, as my three-wire system shortly afterwards in subsequent plants, as my three-wire system shortly afterwards in subsequent plants, as my three-wire system shortly afterwards in subsequent plants, as my three-wire system shortly afterwards to this day.

The Roselle plant was not actually the planear. The first ral Gentral Station was the one, I established in Penri Street, New York City, and started in operation September 4th, 1882.
This, however, was in a business district, slikeuch some families lived within the radius of our lines and subsequently two morrent.

h. A. Levrie.

(2)

9/1/09.

I would not, however, consider it as a Station primarily established to supply light for household purposes.

Frustian the above will give the information you desire, I remain.

Yours very truly,

R. A. Lawrie

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The is rael Center New York O Thie, bow

lived with

Sept. lat 09.

A. Arms, Rsq.,

Olen Falls, F. Y. Dear Tir:

We are returning to you by Wells Frago & Co.
Sepreso, 100 dunder of Silver Sitrate, which you shipped
to us about two weeks ago, on order So. 7859.

On imprection, found the drystale decidedly moist and in that condition unfit for the particular work on him. Will you at your earliest convenience forward 1900 ounces highest grade Bilver Bitrate which you manufacture and which it absolutely dry and in a day container.

> ber Bifteen fepotefork Konze kerk projrk

118 136

out H. I

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dist of

2, **5**, For company

Sept 9th 09

North Jersey Paint Co.,

W. S. Mallory, Esq., Pres., Stewartsville, New Jersey.

Dear Mr. Mallory:

Yours of the 5th instant regarding the pay roll of the N. J. Paint Co. at Orange, received. This pay roll covers experimental work which is being done by Ralph Arbogast at Silver Lake, New Jersey, under instructions from Mr. Edison.

Yours very truly,

Haller Secretary.

5)1/

Sept. 11th 09.

Geo. O. Bergeron, Esq.,
Latchford, Ont., Canada,
Dear Sir:

Replying to yours of the 23rd ult. I beg to enclose herewith check to your order for \$5.00 and voucher covering the same for your signature, covering your last trip to the mines.

Regarding your statement that the machinery is beginning to rust, Hr. Edison directs me to write you to get some oil and tallow and keep everything well greased,

Yours very truly

Secretary

Doar Signi Eind two dogsn phot

press deren photo

1/1/

Bept., 13th 49,

Pollace St., Pollace St.,

Dear Mrs. Williard:

On the lives hill for weak sading Best. 2nd I find an item of \$11.90 for a \$2.0.0, with an explanation of what it represents. Kindly inform see if it is proper that in. Edison should pay this or is payable by you personally. I also notice that the bill is considerably higher than the previous week and I is considerably higher than the previous week and I would alike to have an explanation of this so that I can inform the Balson.

Yours' very truly,

Sametary

beginning to rust, to get some oil an greased.

George Bergeron

Dear Sir: . Ben

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covering your rang

Latellifordrou

Bear Messlyin

Regarding you

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Sept. 11th 09.

Mr. J. P. Morgan, Jr., 23 Wall Street,

New York,

Dear Sir:

I am preparing the data you desire and hope to have it ready soon. Do you want me to draw up the proposed contract as well?

Yours very truly,

P. B. I return de

Geo. R. Brawmer, Em

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expending are as

the mary you lost out at ve

: TLE THE MUST

Litchfield.

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Sept 15th 09.

R. H. Besch, Esq., 19 Fifth Azenuc, New York City.

Dear Mr. Beach:

In reply to your letter of the lothinstant Mr. Reison directs me to grite and mak you why the energous difference in price of motors? Yours very truly,

Secretary.

proposed coutract

Const

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se efficie dolar

· JEH

Mept. 14th of.

John Milde, H. D., 1305 Arch Street, Fhilledelphia, Pa.

Dear Bir:

In reply to your letter of the loth lustent size. Mileon directs no to grite you that your lettle book one received and reas. As known nothing of the subject best it is marious that he has found that the only say to resource expanic colligies from extrong solutions of relating with respecting notice and filtering. Buy amprosium exide alone should do this is rather extrange. This phenomenon was found by trying to present the frething of the alkaline electrolyte in his winnage lettery.

Yours very tousy,

Securitary.

Sept. 20th 09.

C. B. Elliott, Beq., Press-Treas.,

Siliott Hamufacturing Company,

Henle Park, New Jersey.

Dear Sir:

Nows of the 18th instant enclosing a protest for Mr. Edison's signature, reselved. This has been signed and I beg to enclose the same herewith, as requested.

Yours very truly,

Secretary.

ATTENDED TO THE TOTAL TO

H. R. Bettman.

-06 \$21.60 1mp;

W111 you

statement and

527

Sept. 21st 09.

John Vorrie, Keq.,

18 Decker Assemb,

Roughkestonie, Ven Loik.

Dear Bir:

Soloned please lind money order for \$4.75 covering year expense account for week ending tept. 18th 1809, Kindly acknowledge receipt of size and chief. Yours very troly

secretery.

P. B. Er. River directs me to write you to skip all your namples direct to Kiefer at the Coment Works. H.F.H.

To the control of the

CALLY LEBER

Line decide

PACOUNTS

MANAGE STATE

Sept. 21st 09.

Benson lines Co.,

T. I. Crane, Mag., V. P.,

1410 Real Setate Trust Mig., Philadelphia, Penns.

Yours very truly,

Dear Sir:

Referring to your letter of April offi addressed to Er. Hallory in which you state that you expect your Mant to Evanue operations in July, kindly advise it you started up as anticipated and chilge,

Secretary

₩. A . %

THE PERSON



bept. 22,1909

Secretary- Engineers' Club,

Hew York City.

Dear Sir:-

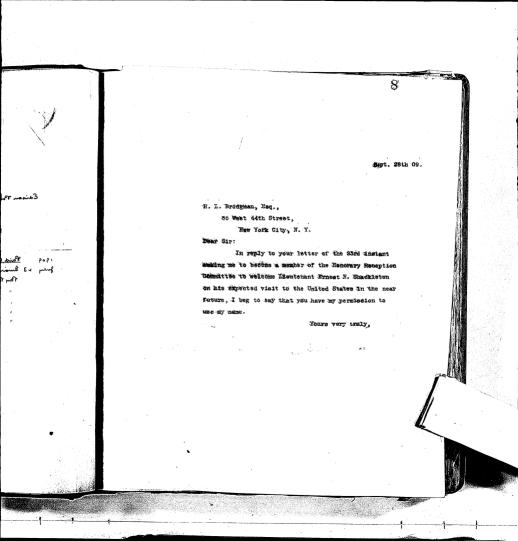
Flease put my name down as seconding the explication of Mr. Frank L. Dyer for membership in the Engineers' Club. I shall be very glad to see his name invocably acted upon.

ours very truly,

Letterbook, LB-081

This letterbook covers the period September 1909-February 1910. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters relate to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co. There is also correspondence regarding the resumption of production of Edison's alkaline storage battery; the manufacture of batteries in Germany and Great Britain; and ongoing progress in the development of molds and patterns to be used in the construction of the concrete house. Also included is a letter to J. A. Bensel, president of the New York City Board of Water Supply, in which Edison discusses a contract to supply cement for the construction of part of the Catskill aqueduct. Among the items pertaining to family and personal matters are letters concerning Edison's health; finances; membership in clubs and societies; charitable donations; and the upkeep of his winter home in Fort Myers, Florida. In addition, there is correspondence involving Edison's opinion of phrenology; Charles Edison's entrance into the freshman class at the Massachusetts Institute of Technology; and a visit by a Chinese minister.

The label on the front cover contains the following notation: "Thomas A. Edison Personal From Sept. 27, 1909 To Feb. 5, 1910." There is an inscription on the spine with similar information. The book contains 702 numbered pages and an index. Approximately 10 percent of the book has been selected.



Sept. 27,1909.

Deutsche Edison Akkumulatoren Co., Drontheimerstr. 35-36, Berlin, N., Germany.

Gentlemen:-

last, I hereby beg to inform you that actual manufacture of new Type "A" tube cell apparatus was commenced commercially by the Edison Storage Battery Company July 1st, 1909, so that commencing January 1st, 1910, all the terms and conditions of the contract between us of September 28th, 1905, shall again go into full force and effect.

Referring to my letter of February 11th

ber 28th, 1905, shall again go into full force and effect.
Please acknowledge receipt of this letter, in order that
I may know that this notification has been formally brought
to your attention.

Yours very truly

Sept. 28th 49

W. H. Little, Esq., Pactory Mgr.,

Buick Votor Co., Flint, Michigan,

Dear Sir:

Deut

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term

Plea

to y

Yours of the Elet instant regarding annealed wheet iron received. Mr. Edison diameters to write you that the sheet iron is made by again of an Pittaburgh but that he does not know the parties.

Hr. Relson when we've why the Fulck Do. some take, their chassis and build in a motor and maken combinated and make alcotrics for oldy use? We are selling lots to. So. Mr. mer chatteries for oldy use? We are selling lots to. So. Mr. mer chatteries for oldy use? We are selling lots to. So. So. Mr. mer chattery when the mer chattery was some sold man and will less for the years.

Yours very truly,

Sept. 29th 09.

Friend Williams:

aa.

Yours of the 27th instant received. Many thanks for invitation. I saw the river illumination from the Palisades, on bluff just above your coal pile; and Tuesday night I went in my auto up 5th Avenue to length of Riverside Drive, thence back and over the big iron bridge, then back to 55th street and down Broadway. So you see I have taken in all I want to see.

The best specimen of lighting is your waterfront station, and the other points done by the station bunch for the reason that your lights are in alignment and not wary and the cutlines are complete and not ragged. I also noted semething which was a little foxy. The C P or voltage was a little higher than populace.

That New York exhibit, I guess, beats anything yet and I guess you are all proud of it. " I am." Guess I will not come in again. I do not suppose your load is greatly above normal on account of the hours when lights go on, the motors go off.

Yours.

Thosa Edicon

To Arthur Williams, Esq.,

55 Duane Street,

New York City.

Sept. 29th 09.

Brooks Brothers,

Broadway & 22nd St., New York City, N. Y.

Gentlemen:

веб

you Mall been not July For \$763 Yours of the 25th instant received. I misunderstood your letter as referring to my son William Edison. As far as Charles Edison is concerned I will be responsible for anything he may purchase.

Yours very truly,

Sept. 30th 09.

E. Rergmenn, Esq.,

23 Ondenardor str.,

Berlin, N. Germany.

Ly dear Bergmann:

Your letter of the 17th instant received and in reply beg to say that I am now collecting all the data, drawings etc. for a complete outfit for England and France, for Morgan. It will be now time before I can get complete drawings together. I will then submit the whole to them with estimates of costs, approximately, for equipoing the two factories. If it is all settled you will probably get most of the machinary to build, as I shall have gut in the contract that I shall have control of the technical management until the factories are working satisfactory. I shall have to call on you as regards men etc.

We have been making 100 cells daily, but Monday start making 200 cells and have ordered machinery for 500 cells daily.

The family runabout is getting very popular in this Country, For next year the Waverly Co. builds 3000; the Saker 1600; the Columbus Buggy Co. 1600; the Anderson Buggy Co. 1200; Babcock of Buffalo 600; Woods of Chicago 800; and about 1/2 dozen others 2500. About 12000 of these) -E. S.

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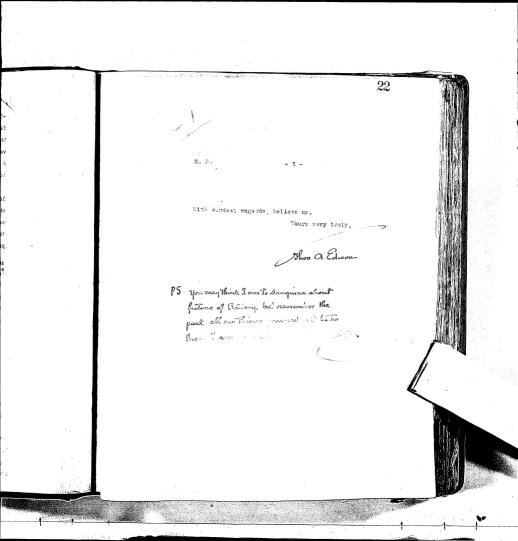
family vehicles alone. They are used mostly by women in the cities. They all use 40 cells. The tests made by the various makers show 110 miles on A 4 and 168 to 175 for A 5. They are all tired of the lead battery. The truck business is getting big also.

As you know the lead batteries are sold for a little less than one half of our price and give 150 complete charges and then court be renewed at 50% of their original cost. Our A cells will certainly give 1200 charges and then can be renewed at 50% of the original cost with big profit This is the way it works out:

lead				# 480
150	charges	5220		
300	,,	31.0		
450	29	420		
600	11	530		
750	n	640		
900	11	.750		
1050	24	860		
	31	970		韓 720
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	150 300 450 600 750	150 charges 300 "450 600 n 750 n 1050 N 1200 N 1350 N 1500 N 1500 N 1500 N 1500 N 1500 N 1500 N 1500 N	150 charges 220 300 " 310 450 " 420 600 " 530 750 " 640 1050 " 890 1050 " 1050 1150 " 1070 1150 " 1070 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300 1150 " 1300	150 charges5220 300 " 310 450 " 420 600 " 530 780 " 640 900 " 760 1080 " 800 1100 " 1190 1100 " 1190 1100 " 1410 1150 " 1520 2100 " 1530 2100 " 1530

So you see that the lead is the expensive battery; another thing is that with the same capacity our battery has only one half the weight, which increases the mileage. Everything tends to show that the battery business will, in time, exceed everything in the electrical line, as electric hawlage in cities is bound to come.

Regarding cost A4 is a cheaper cell to make than the E 16, and is capable of great reduction.



October 2nd 09.

H. E. Dick, Esq.,

care A. B. Dick Co.,

Lake Street, Chicago, Ill.

Dear Sir:

We have received a call for more money on the shares of the Eddson Ore-Milling Syndicate, Ltd. of 2 shillings per share. Mr. Edison directs me to write you that he has been paying these absessments right along and he would like to know if it is a liability and must be paid.

Yours very truly,

Sepretary.

Deaf Si

Fas. H.

Edias:

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. 500

October 2nd 09.

Charles L. Edgar, Esq.,

70 State Street,

Boston, Mass.

My dear Mr. Edgar:

In reply to your letter of the 30th ult. beg to say that it is my son Charles who has entered the freshman class at the Institute of Technology. I thank you very kindly for your offer.

Yours very truly,

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sant his

October 6th 09.

W. A. 12

Engineering News,

New York City.

Dear Sir:

Mr. Edison has a position open for a mechanical engineer, who is a good designing draftsman, in connection with his poured concrete house scheme.

Yours very bruly,

Secreta

also same later to following
"th 17" Engineering hams
"T 18"
"R. 17"
"R. 14"
"T 18"
"C 18"

4

Oct. 6th 09.

Alexander Black, Esq.,

Editor-Sunday World, New York City, N. Y.

Mew fork City, N. Y.

Dear Sir:

I beg to enclose herewith corrected proof of the article written by Mr. Jennings. He has misunderstood me as regards aerial navigation, as you will see by my corrections.

I have not sent the last part of the proof.

Yours very truly,

The OF in

Oct. 9th 09

Jos. I. Brittain, Esq.,
American Consul.

American Consula te.

Prague, Boxemia, Austria.

My dear Sir;

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Dear S

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Replying to yours of the 25th ult.

would suggest that you wrise to the gentleman referred
to and tell him that the first <u>authentic</u> biography of
Mr. Edison is now being Prepared and will probably be
desued by Harper & Bros. of Jew York in the next spring.

If the party cannot walt, he might consult the life of Edison, by F. Arthur Jones, published by Hodder and Stoughton, London, England. But this book is not authentic, as the Forthcoming one will be.

Yours very truly,

Secretary.

October 12th 09.

Friend Weir:

W. E

Dear

for ls

rindl Kindl Clad to hear your health O.K. again. I heard from two friends who saw you over there that you were nearly ready to travel thru the other of space.

Think Billy Bee can stear you to the best electric.

Your engineer Wells can give you the best lead battery to use.

I am so completely crushed by Wells that I would'nt dare
to suggest the new battery.

Why don't you jump into your auto and come over and see what I've got here, its only 40 minutes via Jersey City and macadam all the way.

Yours, .

" Edison "

Copy of letter sent to Mr. L. C. Weir- 71 Broadway, New York.
Original sent to Mr. Weir---lead pencil---yellow pad.

October 13,1909

J. P. Morgan, Jr., Esq., c/o Messrs. J. S. Morgan & Co., London, England.

My dear Sir:-

Enclosed I beg to hand you a copy of a proposed agreement which I am prepared to execute when the British battery company is formed for the purpose of exploiting my improved storage battery in England. Thave followed as closely as possible the proposition outlined in my letter of November 10th, 1904, to Mesers. J. S. Morgan & Company. The royalty of sixty cents per cell on salls of the A-4 type is in reality considerably Mess than the royalty mentioned in the ariginal proposition, for the reason that the capacity of the A-4 cell would be very much higher than the old Z-18 cell. I make this concession to you, however, because the same concession was made to the German Company.

Let me know if this proposed agreement is ___acceptable to you.

Yours very truly,

Mars Si Leione

Enc .

1

October 16th 09.

Friend Weir:

It is true that I have gotten Lameden to build a taxicab, and I put it out on one of my terrible endurance tests. It has gone over 5000 miles but so far I consider it a failure, because it will not make 1000 miles without a breakdown, which in ordinary roads, load and epeed would be equal to at least 12000 miles. Have always made it a rule to find out for myself the defects of my traps and not get the information from the public. So you don't want this. Should it ever pass the test then you might consider it.

Regarding Prof. Wells who occupies the chair of misapplied mathematics for Mr. Adams. I was not crushed by more weight but only brought to realize how insignificant were my acquirements in mechanics and electricity.

Yours,

L. C. Weir, Esq., 71 Broadway, New York.

Burt

Dear

which say th Ediaor V

October 18th 09.

H. E. Dick, Esq.,

Midland Construction Co.,

Chicago, Illinois.

Dear Sir:

Replying to your letter of the 14th instant
Mr. Edison directs me to write you as follows:

" Please find out to the

" Please find out if it is a liability and should we go to England would they put an attachment on us.

Regarding the cells:- Are making 100 daily of the new battery and expect in ten days to immedse to 200. Battery O.K. new."

Yours very truly,

Secretary.

E. Wilki car

Near M Dear Sir inver

popition to,write

ed varg

Oct. 20th 09.

E. de Haen Chemical Works,

Seelze, near Hanover, Germany.

Dear Sirs:

Dea

int dir but pos I e In reply to your letter of the 8th instant regarding Dinitrobenzine Mr. Edison directs me to write you that the gentleman who wanted the Dinitro got discouraged and now has a substitute.

Yours very truly,

October 20th no.

F. R. Upten, Esq.,

Union Building,

Newark, New Jersey.

Dear Sir:

Dear S

oan be

contra

n net

a art

Replying to yours of the 19th instant Mr. Maisen directs me to write you regarding concepts tanks in this they would be practicable, one set of steel forms could be made with sections belted together so they could be carted, and a tank poured in one day or less. In his poured house calcum he finds that nearly everywhere the material taken from the cellar is sufficient to build the house.

Regarding leakage and explosion:—This could be determined by building a concrete tank 4 x 4 reinferced with from top, belied down, and the highest explosible mixture of air and gaseline put in and exploded by a spark. The highest pressure possible would not exceed 100 pounds per inch and he does not think it would creek the walls if properly propertiesed. Various experiments could be tried, such as leaving from top lease.

Regarding leakage: -- Thore may be trouble here; also effect of all an emercte, all of which could be found out experimentally: 1.0.

H. H

Dear

they made

from mined top, and (press he d prep

boxe

- 2 -

Furthermore, he says he should think that at terminal points they would use concrete tanks sunk in ground so the lightning could not strike; but perhaps they have a good reason for not doing so.

Yours very truly,

Ostober 30th 1006

W. R. Wills, Baq.,

Lapidary,

176 Summer St.,

Boston, Mass.

Dear Sir:

I send enclosed sample of saphire which we use for tracking amberol records. If this form is too difficult to make in diamond we could possibly use it thus.



The material I propose to use in the record is very hard and collects grit, which accounts for wearing of saphire.

Please make a sample and send as soom as possible.

Thomas A. Billson.

Original sent to Mr. Wills in Mr. B. writing.

Bevenber 10th 99

Samuel Insull, Esq., Pres.,
Cemmenwealth Ediser Co.,
Chicage, Illinois.

Dear Sir:

I beg to enclose herewith letter and check from the Farmers' Lean and Trust Company, the amount of check being 603.00, being amount of foc as custedian of accurition, of the Krousi estate.

Will you kinaly sign the check and return to Mr. Batcheler, as requested in his letter, which I excluse also.

Yours very truly,

Secretary,

November 11th 09.

Willard P. Reid, Esq.,
Williamsburg Trust Co.,
391 Fulton Street,
Brocklyn, N. Y.

Dear Sir:

Yours of the 10th instant enclosing check for \$1195.00, payment on account of your note, with interest, received. This payment is satisfactory to Mr. Edison, who wishes me to say that he realises the hard going that you mention in your letter, and it is particularly brought to his attention in this case in the fact that you have emitted to sign the check. I therefor return it, with the comments, that:

- "This is one on you"-

Yours very truly.

Secretary.

P. S. At the same time that you return the check will you kindly send a new note for the balance due, and upon receipt of same I will return to you the old note.

X

Nov. 15th 09.

J. A. Bensel, Esq., Pres.,

Board of Water Supply,

City of New York,

299 Broadway, New York.

Dear Sir:

Our Superintendent, Mr. W. H. Masse has been informed by Mr. Kneinbart, of Austrians' & Dennis, that he is willing to favor us with an erds's fet the cament required on their contract for sensitivities of Contract No. 55, for the Dreton & Espaine Division of Catskill Aqueduct that will segmire 485,000 herrols; who, at the same time stated that they were compelled to nutmit to the Board of Water Supply compet that they expected to purchase, subject to Maker applicative

Edison coment has been supplied to esses of the largest contracts and important works in Abe vicinity of Hew York, with entire satisfaction. 40,000 barrels were placed in the anchorage of the Maghetten Bridge, New York approach. We are now supplying on a contrast for 180,000 barrels with the Eradley Contracting Co. on the Bridge Loop, extending from Park Row to Milliams-burg Bridge. This work is under the supervision of the

J. A. Bonsel,

Public Service Commission, and has been going mager over a year, during maken time me have not the manufact ments in every particular,

Our New York manager, Mr. S. Chupchill, 11 farored with an interview, will be glad to give you additional information, relative to the important places where it has been used.

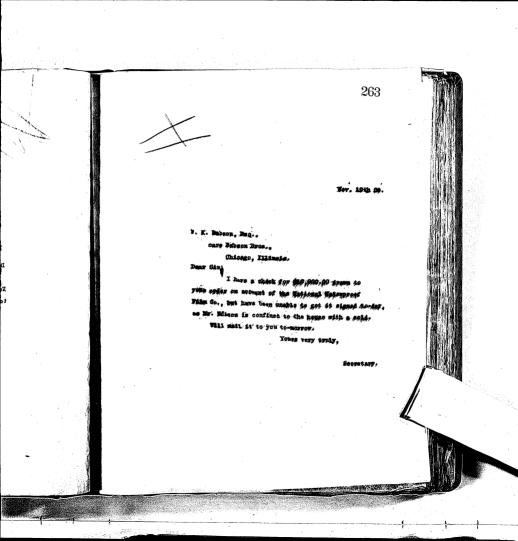
Edison Cement is guaranteed to pass the spacific cations of the Board of Water Supply, and I would ask that you give me a chance to demonstrate this guarantee, by favoring Edison Coment, under the provision of course, that the contractor, as stated to us, desires to use it on this contract.

Yours very truly,

Shomes C Elicon

THE PARTY OF THE P

New rol zuď



Hov. 23rd 09

H. E. Heitman, Esq.

Fort Myers, Florida.

Dear Sir:

Beg to enclose herewith check to the order of H. M. Jolly, traffic agent, for \$200.60; being Mr. Edison's contribution to the publicity campaign for Lee County, Flurida, as per letter of Mr. Jolly enclosed herewith.

If this is all right will you kindly send the chock to Mr. Jolly, and return the letter to us. Yours very truly,

1/3

Nov. 23md 09.

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P., Stewartsville, New Jersey.

Dear Mr. Mallory:

Replying to your letter of the 22nd instant regarding the motes of the Reigel Sack Co., Mr. Edison directs me to write you that he will ing endorse the notes.

I return herewith all the correspondence which you enclosed regarding the shipment of bags etc.

Yours very truly,



for the

Station L. Control, Lon., 18 Universit friend. Unprisoned, Art Laurey,

Dane Bir:

Touch of the 19th Lustmin augusticing an improved the property with the property with the party of the party

Total many terms,





Hov. 23rd 09

C. M. Chapman, Baq.,

care Westinghouse, Church, Kerr & Co., 10 Bridge Street, New York City.

Dear Sir:

Replying to yours of the 22nd instant regarding the account of A. E. Rudder & Co., New South Walos, I have received a letter from them dated Sept. 6th acknowledging receipt of my draft for 51 pounds 12 shillings.

Yours very truly,

Connet ory

Managing Editor,

New York City.

Dear Sir:

Replying to your letter of the 19th instant Mr. Edison directs us to write you that he does not want to write any article to be signed.

Cop in

Copy of Rotter Sent to John R. McMahon in Mr. Edward humanidung-yellow par Par

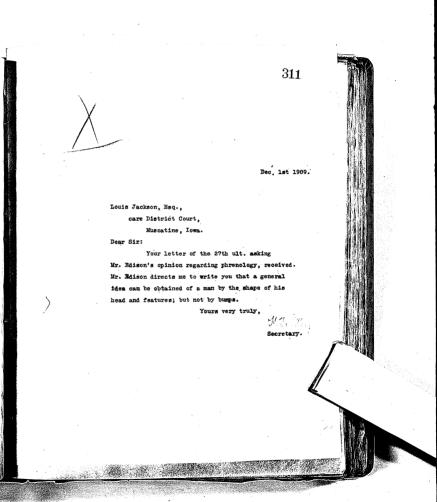
John R. Mc Mahon.
of new York Tribune, new York City.

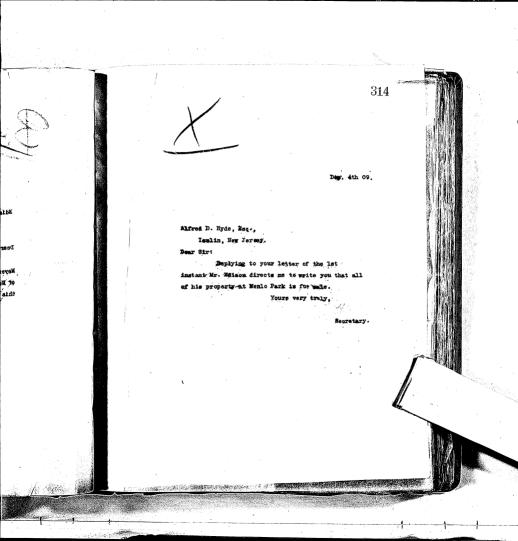
The more I read the article pent you the more I do not like it. a lange part I gave you was by way of explanation and would look abound if published. Do not publish. but come one or rewrite it.

(migus) Edison

nor. 27th 1909.

296 Snowl.
Statement of facts in Mollings criticle
is substantially and the







Dec. 4th 09

CONFIDENTIAL:

Otis Elevator Co., J. F. Miller, Req.,

559 West 26th St.,

Dear Sir:

Your letter of the 1st instant regarding the character of Mr. H. J. Harms, while is our supley, robsived. Mr. Edisda directs me to write you that Mr. Harms was hired by him as an engiseer, but his services in that connection were not satisfactory. He is probably a good

Yours very truly,

Scoretary.





December 6th 09.

Biorem & Company,

314 Chestaut Street, Philadelphia, Pa.

Dear Sirs:

Your letter of the 3rd instant asking whether we know of anyone in the market for eighty shares of Edson Portland Cement Co.'s preferred stock, received. Mr. Edison directs me to write you that he does not know of any bids just now; there will probably be a let up in the cement war soom and them there may be inquiry.

Yours very truly,

3/

December 5th 69.

H. B. Heitman, Esq., Fort Myers, Florida. Dear Sir:

As requested in yours of the 27th ult.

I beg to enclose herewith New York draft for \$2000,00 on ecopuat of the improvements you are making in Mr. Edison's property at Fort Myers. Kindly send me details of the expenditures, so that I can youcher the same, and oblige.

Yours very truly,

Dec. 7th 1909.

E. H. Johnson, Baq.,

1 Madison Avenue,

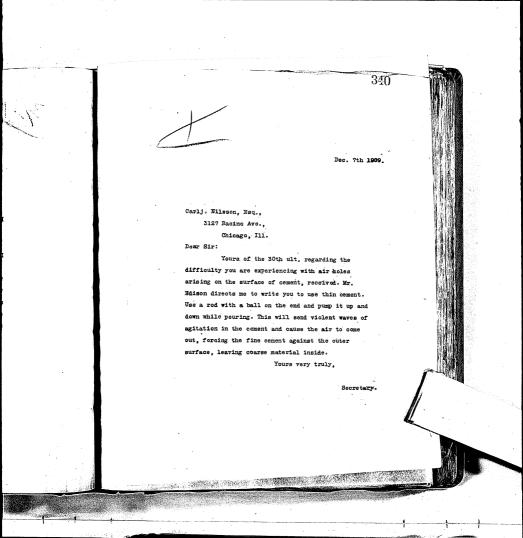
New York City.

Dear Bir:

Your letter of the 3rd instant regarding the dinner to be given at the Union League Club to Mr. Arthur Williams, received. Mr. Edinon directs me to write you that he would not come in for anybody, except Williams; but that he will for him, if his atomach permits - it is working good now.

Yours very truly,

laamata mr.





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December 9th 09.

C-O-N-F-I-D-E N T I A L .

Truesdell-Fox Co.,
7 West 38th St.,
New York City.

Dear Sirs:

Yours of the 6th instant regarding Mr. Geo. E. Small, received. Mr. Edison directs me to write you that Small, who is a draughtsman, was hired by him to work and experiment with his new concrete poured house; with an idea that he would, in time become an expert who would be valuable to parties who went into the business. He did not reach expectations and Mr. Edison let him go. Mr. Small, of course, got considerable experiment from the Tarce number of experiments Mr. Edison had made.

MF. Edison thinks he is a good draughtsman and may be set value to you in concrete; but you will have to furnish all the ideas. He seems to be honest. Yours very truly,

Sepretary.

Dec. 14th 09

Alfred Schwarz, Esq., 15 Bread Street, New York.

Dear Sir:

Mr. Edisen wishes me to inform you that
he would let you have the No. 5 Wilfley concentrating
table for \$350.00, as it stands at our plant at
Silver Lake, New Jersey.

This table cost Mr. Edison \$450.00 F. O. B. cars Denver, Colorado.

Yours very truly

ho du Decretath 09.

Jehn Merris, Esq., General Delivery, Yenkers, New Yerk.

Dear Sir:

Mr. Edison directs me to write you to take a run down to the Laboratory, would like to see you.

Tours very truly,



Dec. 14th 09.

D. Van Hestrand Co., 23 Murray Street, New York City.

Dear Sirs:

Mr. Edisen directs me to write you to renew all the publications as per your pestal of the lith instant. i.e.,

American Jeursal of Science,
Chemical Abstracts,
Trans. Farrady Seciety,
Jeursal Physical Chem.,
Jeursal Experimental Medicine,
Jeursal American Chemical Seciety,
Physical Review,
Prescedings Physical Seciety.

Yours very truly,

secretary.

Dec. 14th 09.

Heward Hansen, Esq., Pres., General vehicle Cempany, Leng Island City, N. Y.

Dear Sir:

Mr. Edison directs me to write you as fellows:

I have given your letter of the 13th of December to Mr. Bee to investigate; if Lansden's salesmen have made any such statement, they will never make another of a like character.

Mr. Ceffin wrete me yeu was coming ever to see mc. Why not do se? I want to werk with yeu." (Signed) Mdisen.

Yours very truly,

Scoretary.

1)

Copy of cable sent to S. Bergmann (Ediscreell) Berlin, via W. U. Tel. Co. Dec. 14th 09 3.25 P. E. H.F.M.

"Edisoncell--Berlin

Rogers leaves steamer President Grant December 25th.

(Signed) Edison."

December 15th 09.

Arthur Brisbane, Esq., care New York Journal, New York City, N. Y.

Dear Sir:

Replying to yours of the lith instant regarding the concrete mixer, Mr. Edison mays that you can keep this and we will bill it to you.

Trusting this meets with your approval, I am,

Yours very truly.

Dec. 15th 09.

Hational Phono. Co.,

Foreign Department,

10 Fifth Avenue,

New York City.

Dear Sirs:

I enclose herewith your bill in duplicate against the Edison Storage Esttery Co. sovering tickets for Mr. Rogers and family to Berlin. Will you kindly render these bills against Mr. Edison and return at the earliest possible moment.

Yours very truly,

Society for the Encouragement of Arts, Manufactures and Commerce, Mr. H. T. Wood, Secretary, London, England.

Dear Sir:

I accept with great pleasure the position of Honorary Corresponding Member of the Society, to which I was elected on December 1st 1909. Thanking you for the honor, believe me, Yours very truly,

1 32 mar a 2 mm

Dec. 18th 09.

Samuel Insull, Esq., Pres., Commonwealth Edison Co., Edison Building, Chicago, Ill.

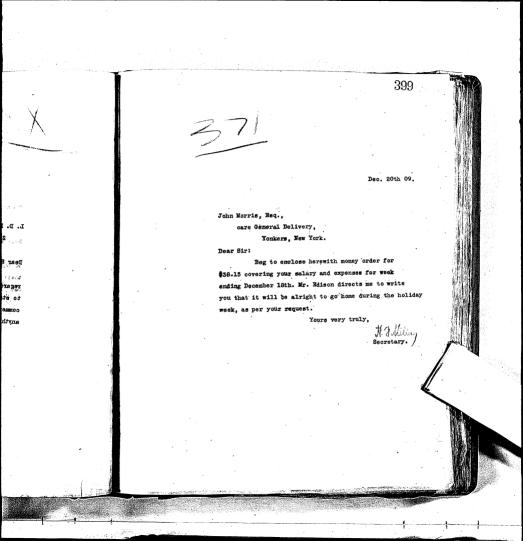
Dear Sir:

Enclosed find letter from Miss Olga Erussi dated December 5th with Mr. Edison's note thereon for your consideration.

Yours very truly,

Secretary. /

Enclosure



Chas. R. Flint, Esq., 4 East 36th Street, New York City, N. Y.

Dear Sir:

Replying to your telephone message of this P. M., Mr. Edison directs me to write you that he will be glad to see you and the Chinese Minister. He is at the Laboratory nearly every day, except, of course, Saturday, which is Christman day If you will telephone out on the morning of the day you propose coming we will be able to tell you positively whether he will be hers or not.

Yours very truly,



A Commence of the Commence of

Dec. 21st 09

Mrs. Marion E. Oeser,

Modenheimer Str. 4,

Mulhaussen, Elsass, Germany.

Dear Mrs. Oeser:

Enclosed herewith find draft for 2922 Marks 50 Pfennigs, the equivalent of seven hundred dollars. Two hundred being the regular monthly remittance and five hundred extra for a Christmas present from Mr. Edison.

Yours very truly,

Senratary.

1

Dec 21st 09.

C. M. Chapman, Esq.,

10 Bridge Street,

New York City.

Dear Sir:

Replying to your letter of the 16th instant Mr. Edison directs me to write you that you may use his name as a reference in making your application for membership in the American Society of Mochanical Engineers.

Yours very truly,

Secretary.

Dec. 22nd 09.

Cornelio J. Buhl, Esq.,

Great Southern Railway,

Buenos Aires, Argentine.

Dear Sir:

Replying to yours of the 23rd ult.
regarding the concrete house Mr. Edison directs me
to write you that Messrs. Harms & Small were only
draughtemen, and were discharged for incompetence.

The work is proceeding rapidly and when the first house is successfully poured Mr. Edison will be happy to furnish you with all the data etc.

Yours very truly,

H. J. Miller

HOL

Dec, Sath 09.

T. Van Hostrand Co., 23 Marray Street, Hew York City.

Dear Sirs:

I have returned to you by express all the books on Diamonds except Goodchilds. What Mr. Edison wants is a work on technical art of the Lapidery, whowing how to grind stones etc. Is there any such work? Yours very truly,

Secretary.

Sec. 270. 00.

In A. Viller, Tel., Mron, Stip.

Bear Mr. Willer;

Replying to solve of the 24th instant Mr. Sides a dispote so to write you that we are not seare that there are any environment being sold by a Cleveland company. We heard of some experiments going on with indestructible asserted by the solve of a research has not marketed them, so far, that kind of a research has busted three companies in this country and five is Kurope already, and we care nothing about its.

Your very truly.

manufatri est a

De Commence

December Stat oc.

Sigmund Bergmann, Esq.,
4 Sommerstrasse,

Berlin, w. Germany.

Dear Mr. Bergmann:

Er. Rogers' salary was paid up to
December 25th., the day he sailed to Hamburg on the Steamer
President Grant. Please transfer him to your pay-roll
as of December 27th 1909. His salary is \$50.00 per week.

We gave him a check for One hundred (\$100.00) Dollars on account of expenses, on the trip over. He will render a statement to you for his expenses and will send up a check for the one hundred dollars advanted. Enclosed you will find ball for standard tagging.

Yours very truly.

-

129 X

300, 30th 00.

E. H. Johnson, Esq.,

Greenfield Paper Bottle Co.,

Metropolitan Suilding, New York.

Dear Sir:

Replying to your letter of the 29th instant Mr. Edison directs me to exist you that scheck for \$800.00 is enclosed herseith, and that January is a bad time for him on money or he would have sent the whole amount asked for.

1/7

Yours very truly,

Secretary

Enclosure.

January 3rd 1910

Robert Ewing, Esq., Orr University of Kashville, Nashville, Tenn.

Dear Sir:

Replying to you Metter of the 28th ult. Mr. Edison directs me to write you that he thinks the state should buy two or three drills and lean them to responsible people to prospect their places where there is any evidence of ore.

The Canadian government has done this for years and it has been a great success. Tennessee is full of minerals and the state should wake up.

Yours very truly,

M. J. Milles

January 3rd 1910.

υπλα (Se '

My dear Dickson:

Your letter of the 18th ultimo received. Sorry to hear you cannot come. However, in the future, there may be an opening.

With kindest regards for a Happy New Year,

Believe me,

Yours very truly,

Wm. K. L. Dickson, Esq.,

4 Denman Street,

Piccadilly Circus,

London, w. England.

January 4th 1910.

Illinois Traction do.,

P. C. Buffe, Bsq.,

Dept. of Publicity,

Peoria, Illinois.

Dear Sir:

Your letter of the 29th ult. regarding some lectural given by Mr. Samuel W. Chubbuck at Milan, Ohio, redelved. Hr. Edison directs me to write you that he cannot recollect Mr. Chubbuck; but he semembers a trature on physics, showing a unall electric leconotive running on a circular track, this two see of the entities. This was in 1855 or 1866. Freshbly Mr. Mubbuck was the

Yeura they estay.

Jan. 11th 1910.

Mrs. John Flaver, vars Mrs. Grinos, 202 Mekgyn 64. Brücklyn, K. T.

Dear Madam:

Replying to your letter of the 19th instant I beg to enclose herestly elect to for \$6,00 as per request of Mr. Mileon. I also madage the result like three year traffic.

Trubtish the show will read you in

Yours very truly,

April 19 Sachtary

Jan. 12th 1910.

laktori Kapuzzi, More., Misan, Mariadae, 190 diana 80,, Kidangi, Til

Dear Sir:

Assumed to your taxon of the 20th instant he - Indian's directs he to write you to bring the Kruest being. He thinks the Kruest Retail about he sentime up Leaves for Florida on Rebruary tarks.

Tours wary truly,

AMBE. SHEHELMEN.

Jan. 13th 1910.

CONFIDENTIAL.

H. R. Worthington, Esq.,
C. W. Chisholm, Exq.,
Works Manager,

Harrison, N. J.

Dear Sir:

Your letter of the 12th instant regarding
Mr. Calvin F. Freid, received. Mr. Edison directs
me to write you that the person you speak of is
entirely unreliable.

Yours very truly,

Agat. Secretary



Jan. 17th 1910.

National Electric Light Ass'n,

Kr. T. C. Martin, Executive Sec.,

29 West59th Street, New York City.

Dear Sir:

Replying to your letter of the 15th instant Mr. Edison directs me to write and ask you to prepare something for him to telegraph to the dinner.

Mr. Edison says he instructed Billy Bee to order one of Bailey's carriages for you with the "A6" battery in it.

Yours very truly,

Asst. Secretary

8000

Jan, 1914, 1910.

B. Anhesant, Esq.,
Edison Chemical Works,
Silver Lake, Hew Jersey.

Dear Si

From now on you can raduce the Marpupy
in the Iron Mix furnished Storage Battery So, to
six (6) per cent, instead of ten (10) per cent,
as now.

Please acknowledge receipt.

Yours very truly,



#AD. 38% 1910.

State of Himpers

Paterment Commenters

Mr. C. H. Danidson, Chairman, One Canttal, Saint Paul, Miss.

My dear Bir:

Implicate to your libbor of the 10th institut regarding the accuracy of a granter depth of nature in the upper Mandesings. From Beint Louis to faint pail, but to say that to indoorance this, there must be a considerable amount of data dephysical.

Yours very truly,

Thosa Elion

133/

Jan. 22nd 10.

H. E. Dick, Esq..

Rotel Toursine,

Boston, Mass.

Dear Sir:

Replying to your letter of the 21st instant, Mr. Edison directs me to write you that he will be in Orange until Pebruary 1st., when he leaves for Fiorida.

Yours very truly,

ear.

Asst. Secretary.



Jan. 29th 10.

Robert H. Love, Esq.,

Consumers Coal Co., Inc.,

1417 F. Street, N. W.,

Washington, D. C.

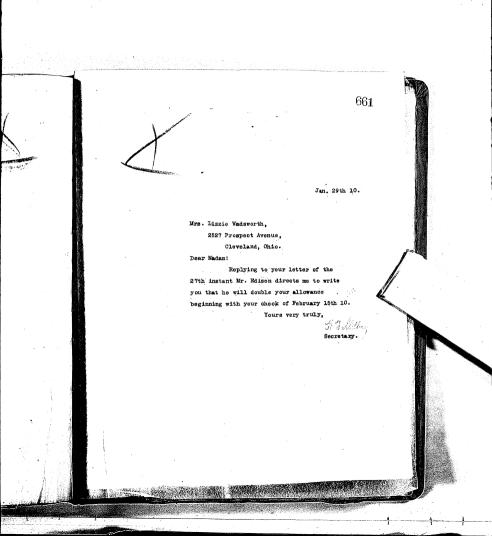
Dear Sir:

Yours of the 27th instant received.

Regarding the concrete house, Mr. Edison
directs me to write you that he can do nothing
toward the exploitation of the same until the
first house is successfully poured in the spring.

He suggests that you put up a nickel vending machine at your coal depet, if in the town and sell coal at onet plus a small prefit. Giving, say, aixteen pounds for a midnel. He finds the very poer buying he from small grocers here by souttles full at the rate of fau. On por ton.

Tours very times.



464

Jan. 29th 10.

B. H. Johnson, Esq.,

Greenfield Paper Bottle Co.,

Metropolitan Building, New York.

Dear Sir:

Yours of the 27th instant regarding the loan and electric motors, received.

As per Mr. Edison's request I enclose herewith check for \$250.00, to reach you February 1st and will forward the other check for the same amount on March 1st.

Regarding Healy and motors, generally, Mr. Edison wants you to see our man Mr. W. G. Bee, who knows all about it.

Yours very truly,

oy o choice Secretary:

Mr Ree is located at Storage Battery & Bring

656

Jan. 31st 1910

T. C. Martin, Eeq., 29 West 39th Street, New York City.

Dear Sir:

Beplying to your letter of the 28th instant Mr. Edison directs me to write you that he could not spare the time to see you to day, as this is the only day he has to finish up. He says to do the work by mail, it is just as easy.

I beg to enclose herewith a letter from A. von Ende regarding the German rights for the autobiography of Mr. Edison which he would like you to look after and explain.

Yours very truly,

H. J. Miller

Jan. 31st 1910.

Frank D. Horey, Esq.,

care The Eldorado,

30 Winder Street,

Detroit, Kichigan.

Dear Sir:

Your letter of the 27th instant received. The newspaper article is not correct. No one controls the battery. Mr. Anderson has simply placed a dontract for a supply of batteries, running over a certain period. where the state of the state o

I shall be able to take care of the trade and all will be treated alike as to price, and, first come first served.

Tours very truly,

Letterbook, LB-082

This letterbook covers the period February-May 1910. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J. P. Morgan & Co. Also included is correspondence regarding ongoing developments in the fabrication of molds and patterns for use in the construction of concrete houses; Edison's search for a supply of bismuth; and the manufacture of his improved alkaline storage battery. Several letters describe the expected performance of Edison's battery on railway streetcars. Among the many items pertaining to family and personal matters is correspondence relating to Edison's health; his membership in clubs and societies; his charitable donations; and the upkeep of his winter home in Fort Myers, Florida. In addition, there are letters concerning Edison's opinion on the prohibition of alcohol and his suggestion for extracting the juice of discarded oranges, lemons, and grapefruits for use as citric acid, lemon oil, and "fruit sugar."

The label on the front cover contains the following notation: "Thomas A. Edison Personal From February 7th 1910 to May 21, 1910." There is an inscription on the spine with similar information. The book contains 691 numbered pages and an index. Approximately 10 percent of the book has been selected.



Teb 7th 2920

Grinnell Brothers,

Detroit, Michigan.

Dear Sirs:

Regarding the enclosed letter will you kindly carry out Mr. Edispu's wishes, as noted in pencil on the letter-

Please send around for the young man and after an interview with him, you consider him worthy, please fursish him with a ticket to Newark via Penn. B. R. and give him \$5.00 for expenses as routewe will return you the amount the amount nromptly with out best thanks.

Yours very truly,

Secretary.



Feb. 8th 10.

Chas. B. Poote, Esq.,

1000 Simpson St.,

New York City.

Dear Sir:

Simplying to your letter of the sintentary would say that it is ke. Maison's intentate would say that it is ke. Maison's intentate to have say different style house. The same that the form of the first or experimental to pour it this for finished and he expects to pour it this for finished and he expects first house is successfulling. Until the first house is successfulling. Until the should be successfulling. The should be successfulling. The should be successfulling. The should be successfully successfulling the succes

Should you ensire to see the model house and the models, you can come on to the Laboratory any time, except Sunday, and if I am not here sal for Mr. Bachman, the Superintendent.

Yours very truly,

10,600

Feb. 9th 1910.

Pursell Eggleston, Esq., care Thomas A. Edison, Fort Myers, Florida.

My dear Purs:

Enclosed herewith find draft on Garfield National Bank, New York, for \$60.00 being wages due you for weeks end. January 25th and Feb. 1st respectively.

Mr. Edison told me he would look after your time on his arrival in Florida, so kindly tell him you were paid to Feb. 1st (Tuesday) inclusive.

With kindest regards to all, Believe me.

Yours very truly,

Seo. a trainten

P. S. Draft can be cashed at the bank of Fort Myers.

Feb. 12th 1910.

Frank Munsey, Esq.,

it's to be twins.

5th Ave. & 23rd St., New York City.

My dear Mr. Munsey:

I send you description of the latest electrical baby. The next time

Yours very truly,
Thomas a Edicon

X

Feb. 14th 1910.

Mr. H. F. Miller, Sec.,

Edison Laboratory

Orange, New Jersey.

Dear Sir:

Mr. Bechman and the writer this day in reference to forms for Adison Oncrete House No. 2, would suggest that these forms be made of compressed paper pulp and sawdust Vsing the Ridson standard dissipation pattern, near a practical for both plais and organished forms, which i think can be made for one helf the cest of east from and two thinks the west for the cest of east from and

Would suggest that a sample form ha made. The Eddy Manufacturing Co., Hull, Canada, manufacture word pulp pails ste. now, and I sould got in touch with them through a gentlement in Ottawa, to have a sample made.

The exposed parts to be glazed, and ye's strong, and would say they will stand the 1810-pressure per square inch, also are water proces.

ample form of this meterial being made, we could take the matter up, and we could take the matter up, and we could, in the mean time, file a cavent for a patent for this atyle of form as suggested by the writer. Yours your truly,

Feb. 14th 10.

H. E. Dick, Rsq.,

Midland Construction Co., Chamber of Commerce, Chiesgo, Ill.

Dear Sir:

Your letter of the 7th instant regarding the storage battery in Canada, received. Mr. Baison has forwarded your letter to me from Fort Myers and directs me to write you that the market in Canada would not warrant the starting of a factory for batteries.

Yours very truly,

Secretary.

X

Teb. 15th 10.

Mrs. N. D. Hutini, 245 Summer Avenue, Hewark, New Jersey.

Dear Madam:

As per request of Mr. Edison
I beg to enclose herewith money owner for
\$19.00, toward the recital to be given by
your husband in Wallace Hall on Marsh 4th 1910.

Mr. Edison directs me to write you that on his return from Florida, he thinks he san give Signor Mutini employment at the Laboratory for a short time, experimenting with music.

Yours very truly,

Harris H.



Peb. 15th 1910.

Grinell Brothers, Detroit, Kiehigan.

Dear Sire:

Enclosed find express Acted to order for \$21.00, amount advanced by you for fare etc. for Fritz Maratella, from Bettelt to Orange. He arrived this morning.

Thanking you for your kindness in the matter, I am,

Yours very truly,

Supretary.

200, 16th 20.

H. E. Heltman, Esq.,

Fort Myers, Florida.

Dear Sir:

Referring to enclosed statement, I would call your attention to two mistakes. The pay-roll December 23rd adds up \$309.72 instead of \$309.74, and the bill of Dec. 31st for four tons of ivory wood plaster is \$56.00 and not \$60.00 as listed. Will you please look into these differences, advise ms and oblige,

Yours very truly,

Howeller,

1

Peh. 17, 1914

Mrs. Harietta Foote, 146 Hawley Street, Binghamton, N. Y.

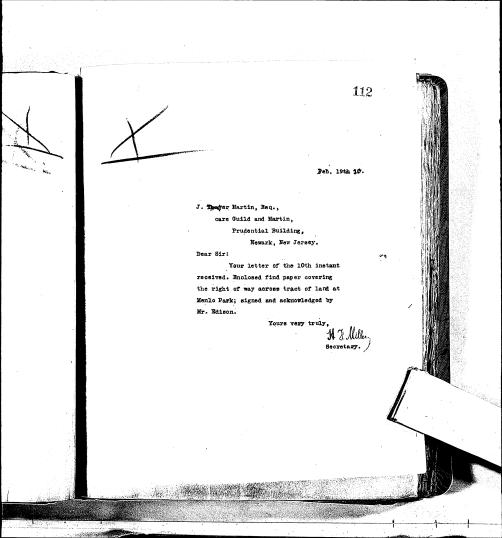
Dear Mrs. Foote:

Replying to your letter of the oth instant, Mr. Edison directs me to write you that he is not personally familiar with the Elwell Parker motor or controller used by Anderson; but from what our battery people say, the Anderson outfit is a good one.

Yours very truly,

A T. Miller

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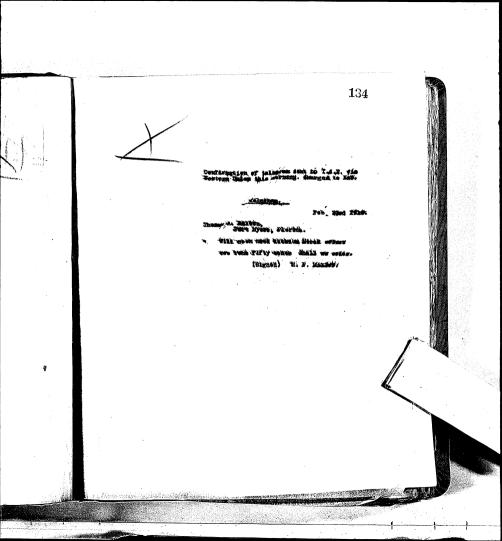




J. H. Wood, Esq., 39 Cortlandt St., New York City.

Dear Sir:

Enclosed I return policy No. 146248 Michigan Millers Mutual Fire Insurance Co. for \$1000.00, on dwelling at Fort Myers, Florida. As you are aware that Mr. Edison is opposed to mutual companies, and as the name appears on the policy, you will please transfer the risk to some stock company, without expense to Mr. Edison and oblige, Yours very truly,



3/

Beb. 20th 10,

S. Bergaday, Berg.,

Berlin, M. Dermay.

The se was highertained in the lies which was been produced by the lies of the produced by the lies of the lies of

Mr. Milane darlings to draw at the galaxy of appli

Yours many study,

W#14W-



March 2nd 10.

Arthur Brisbane, Esq.,

New York Evening Journal,

New York City.

My dear Sir:

Replying to yours of the 27th ult. regarding the concrete mixer, I enclose dopy of a letter I wrote you on December 15th stating that Kr. Edison would bill the mixer to fou. He will purchase a new one for Kkinesir.

The one we billed you cose us \$300000 without some of the accessories, which wont to you. We have made you a price of \$350.600 for the mixer and extra parts.

If the matter is unsatisfactory to you wheat advice and I will write Mr. Edison, what is in Florida, for his advice.

Yours very truly,

J. Ye William

99

March 2nd 10.

E. Schaaf-Regelman, Esq?, 21 State Street, New York City.

Dear Sir:

Your letter of the Elst ult.

regarding Lithium Carbonate received. Nr. Misson directs me to write you that he hase just closed an order for three tuns with Marrie. This will keep him in Lithium Carbonate for the summer.

Yours very truly,

COOPERET.

March 2, 10.

Henry C. Demming, Baq., 15 North Third Street, Harrisburg, Penna.

Dear Sir:

Your letter of the Band ult. was forwarded to Mr. Edison in Florida and has just been received at this office with the following answer:

"Yours of the 22nd ult. received. Glad to hear of good results of cement. This summer am going to try a large number of experiments to see if I cannot so improve it, that it will stand in a class by itself.

Do you know of any cheap supply of (Signed) Edison. Bismuch ores."

Yours very truly,

War. 4. 10.

Rev. Theo. A. Baldwin, Broussa.

Turkey-in-Asia.

Dear Sir:

Replying to your letter of the 2nd ult. Mr. Edison directs me to write you that the concrete he uses is ordinary Pertland Cement; 100 parts, 15 parts of clay ground up to a pulp in water, 200 parts of sand. The whole well mixed with sufficient water to make it of consistency of class oreas.

Prive hundred parts of gravel can be added to make blooks.

Yours very truly,

HAMille,



May, 783, 20.

Miss Winifred Holt,
44 East 78th St.,
New York City.

Dear Miss Holt:

Replying to your letter of the 25th wit. Mr. Edison directs me to write you that you have his permission to use his name as patron for the benefit to be held on the evening of March 28th for the New York Association for the Blind, at the Hotel Actor.

Yours very truly,

Sacretary.

March 8th 10

Frank D. Lambie, Esq.,

American Building Corporation,

299 Broadway, New York City-

Dear Sir:

Your letter of the 28th ult.
sent to Mr. Edison at Fort Myers, has been
returned to this office.

He directs me to write you that his impression in that the trouble is that people want a beautiful house, so <u>strikingly cheaper</u> than anything built of wood and until they get it, the market will be limited.

Then his forms are ready and the house a success you will find that there will be no scarcity of buyers at double the cost.

Yours very truly,

The state of the s

Mar. 11th 10.

Florence A. V. Twombly,

Rxecutrix-H. Mck. Twombly,

Mills Building, New York.

Dear Madam:

Replying to your letter of the 3rd instant Mr. Edison directs me to write you that the bonds of the Edison Storage Battery Co. are worth about eighty five cents on the dellar. Stock no quotation. Its value is prospective as the company has just started business.

The Edison Ore Milling Syndicate went out of existence many years ago.

Do not know anything about the North American Trading & Transportation Co.

Yours very truly,



March 19, 20,

John C. Kinkel, Esq., 371 Fulton Street,

Brooklyn, New York.

Dear Sir:

Replying to your letter of the l4th instant asking for the address of Thomas A. Edison, Jr., would say that he is on the move a great deal, and if you will forward your letter in my care I will see that it reaches him.

Yours very truly,

March 21, 10.

Ers. A. H. Cowley,

Milan, Ohio.

Dear Madam:

Your letter of the 12th instant addressed to Mr. Edison at Fort Myers has been returned to this office for answer.

He directs me to write you that he is very sorry that he cannot be with you at the Home Coming Week and Normal School Reunion, as he shall be away in Burops at that time.

Yours very truly,

Mar. 23rd 10.

S. Bergmann, Esq.,

23 Cudenarder atr.,

Berlin, N. Germany.

Dear Sir:

Enclosed herewith find letters from Mr. Siegfried Olin, Finland, and Mr. Mehaly Rosenhkonig, Siberia, Russia, for your attention.

Mr. Edison directs me to write you that he thinks it would be well for you to get posted on the car that is running regularly in New York. There is a great demand for them.

Yours very truly,



March 26, 10.

Miss Cerric B. Chandler,

Lafayette Ave. Pres. Church,

Lafayette Ave. & Oxford St.,

Brooklyn, New York.

Dear Miss Chandler:

Replying to your letter of the 18th instant , &r. Edison directs me to write you that the paragraph, "Seciety will have to step this whiskey business, which is like throwing sand into the bearings of

a steam engine" is correctly quoted.

Yours very truly,

H. J. Millery

Mar. 28th 10.

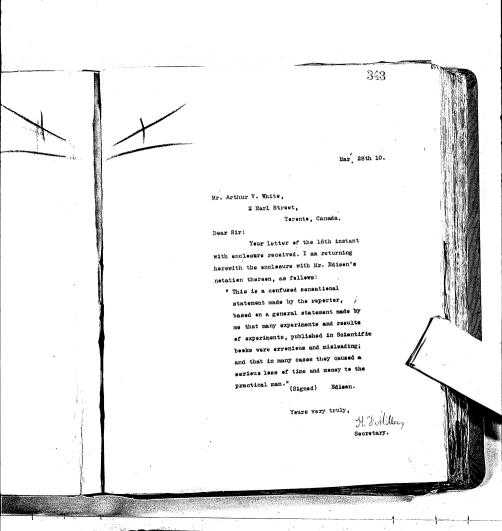
R. D. Casterline, Esq., 1918 No. 18th Street, Philadelphia, Penna.

Dear Sir:

Replying to your letter of the 20th instant Mr. Edison directs me to write you that he no longer uses cobalt and is not further interested in it.

Yours very truly,

HTJUC.



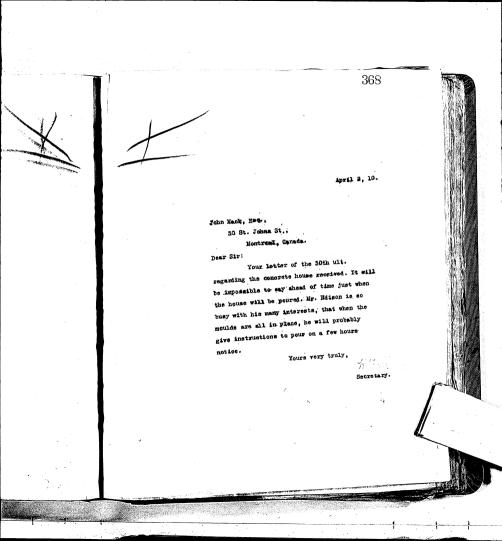
Meyer:

Masch 26th 1910.

Tell the boys mp are going to put in a new stunt this summer and make company so much better than our "friends" in the sense line of sources, that we chall be in a close by ourselves. All I meet is that they sell all we can make.

diepa.

Original sent to Mr. Meyer written by f.A.E. lead penoil and forwarded from East Meyers, Fla Received at Laboratory April 1,10. A.M.



April 2, 10.

Stark Chapman, Esq., Barlville, New York.

Dear Sir:

Your letter of the 23pd ult. received. Mr. Edison directs me to write you that a great many people use the "Acousticon" and the Chicago instrument, and are satisfied with them. Others have disparded them. He has used an Acousticon experimentally, but not continuously, as he prefers to be deaf.

The massage by use of ear tubes and the phonograph with loud band music helps many others.

Deafness evidently arises from

many causes.

Yours very truly,



April 4th 10.

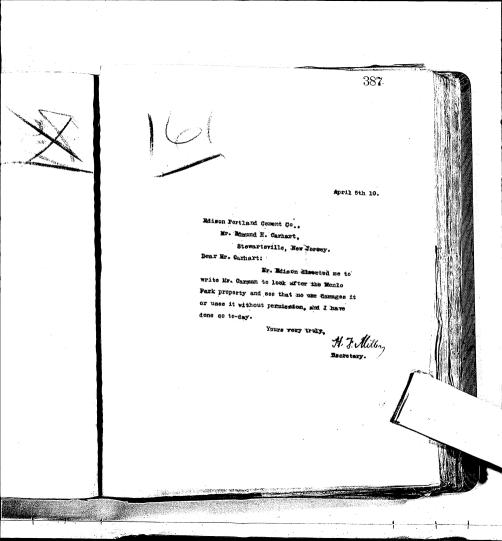
Prof. Michael I. Pupin, 1 West 72nd Street,

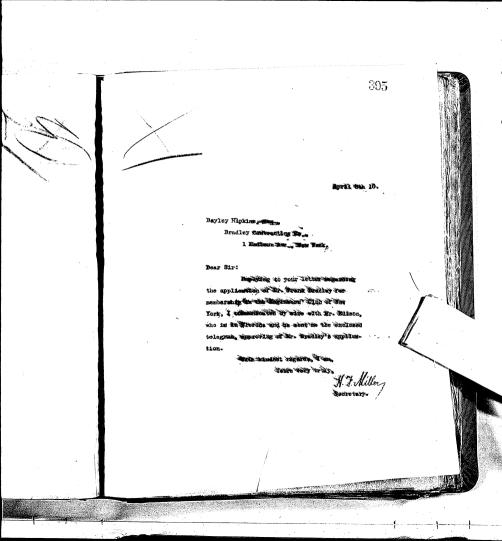
New York City.

Dear Sir:

Yours of the 26th ult. regarding the status of American inventors in foreign countries received. Mr. Edison directs me to write that he will oc-operate with you, but will be unable to join you at the dinner, to be held on April 8th., he being at his winter home in Florida and will not return until the latter part of this month.

Yours very truly,







April 9th 10.

Dr. Louis Schaefer, Schaefer Alkaloid Warks, Maywood, Rew Jersey,

Dear Sir:

my winters, they have just errorted a large Srange Packing House, but errorted a large Grange Packing House, of the total Oranges and Grape-fruit shipped, about 50,000 hoxes are rejected and threen away.

I have spoken to the President, Mr. Hoitman, suggesting that they write you and escertain if you would handle the praduct, if they would put in a press and express the juice from the Dranges and Grape-fruit and ship it in harrels to you for the extraction of the Citro Acid, oil Lemmand Fruit Sugar-

They could ship the peel for further extraction of cil of Lemon.

He will probably write you on the subject.

Yours very truly,

(Signed) Mdison.

Original sent in Mr. Edison's handswriting yellow pad, lead pencil dated April 9th 18.

W 403

April 15th 10.

S. Bergmann, Esq.,

23 Oudenarderstr.,

Berlin, M. Germany.

Dear Mr. Bergmann:

Your letter of the 24th ult. received. Mr. Edison directs me to write you that all the estimates as to costs of factory and manufactures, and all data are in the hands of J. P. Morgan & Co. Farshall is investigating and he thinks it will be favorable

Beach's street car is proving a great success and I enclose herewith one of the numerous press clippings, descriptive of the same. Yours very truly,

Secretary.

Enclosure.

965

April 15th 10.

H. M. Howe, Esq., care A. Pardee & Co., 252 Drexel Building, Philadelphia, Pa.

Dear Sir:

Replying to your letter of the 4th instant Mr. Edison directs me to write you that the new battery is all right. There are two sizes, called "Ad" and "AD". The size "Ad" will go on good roats about 90 to 100 miles and the "AG" 150 to 160 miles, depending on the rumabout. You can depend upon the battery.

As to the life of the battery, that depends upon following our instructions. They will last several years and can be made nearly as good as new for one half the original cost.

The battery costs a little high to obtain reliability and very light weight. It has twice the power of a lead battery of the same weight and will outlast several acts of lead,

PANTE TORY THING .



April loth 10.

My dear Bacigalupi:

Your letter of the 2nd instant received. I am sorry to hear you have dropped out of the wholesale business. You are right, you have been "Square Dealer" and you should be proud of it.

It is, and has been a pleasure to deal with a man who has always been and is, by matthe, honest.

Regarding the films, I know little about the business one, and I have referred that part to Mr. Dyer, to see if anything can be thrown your way.

With kindest regards, believe me,

Yours very truly,

Mr. Peter Barrelini, Sr.,

San Francisco, Cal.

X

April 21st 10.

Mrs. Stuart Sheetz,

Hackettstown, N. J.

Dear Madam:

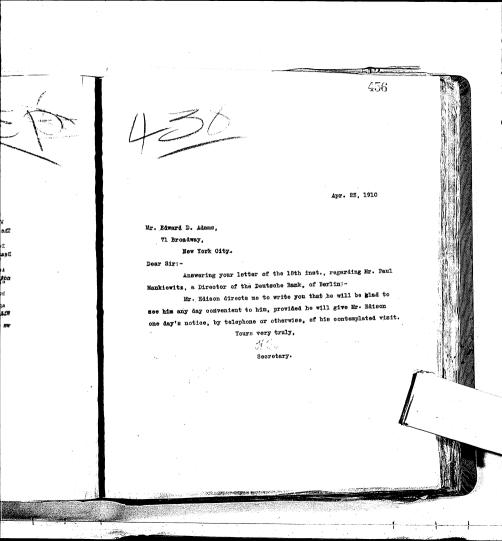
Your letter of the 20th instant received. You certainly misunderstood our circular letter. Mr. Edison does not construct coment houses, he is just experimenting, and as soon as he pours the first house here at Orange, he will then license others to build them.

The moulds for the first house are about half finished and they will probably be completed this summer; when he will pour the first experimental house on his property here in Orange.

I enclose another circular letter; read it over carefully and you will find you have got a wrong impression of the matter.

Yours very truly,

N J Milley



279

April 19th 10.

Beach:

Here are a few figures rapidly made, upon resociving your letter today, April 19th. Perhaps I have made some error somewhere, go over the subject yournelf and you will realize importance of light weight buttery.

Assuming car weighs 14000 pounds with 25 passengers at 160 pounds each, 4000 for passengers, 200 cells battery 2800, leaves 7150 pounds for car. Hence it requires a pound of car to carry a pound of battery or passenger, or removeable material, and the parts of the car will be under a certain strain. These strains are due to its own weight and the weight of the battery and passengers, straining the body and the chassis by concussion.

pound of weight of any kind to do when you add a be added to the our. Very few har a strained this be added to the our. Very few har a strained this very few har a strained this the beautiful of the considered, which is the ouly one light enough to be considered, which are very much shaper than on a rubber tired which are very much shaper than on a rubber tired whiche. There the jar as softened by the rubber and does not have no great a tendency to jar the oxide out of the lead grid.

Edison Battery A4 240 Volt 150 amp. 36000 watts, 7 tons 71 miles, at 72 watts ten mile, weight 2840.

crate. 120 cells 5000 pounds, 35500 watts weight added 760 pounds. To teep Straims same 760 pounds of car should be added, total 15500. This requires 51 watts extra per mile, 65 mile 110 3539 watts, this subtracted from its full rated capacity of 35600, heaves only 30261, be 7539 watts phort of Scion battery. Swightly this battery is 100 small at cast is to be maintained with proges straims.

The next size is:

The port size is:

Ride, 13 plates, 168

mp, weight per cell with tray 42 pounds. Total pool papunds, matts do320. Weight added 2200 pounds, 140 keps papustant strain add 2200 pounds; cay total to keps papustant strain add 2200 pounds; cay total add 2200 pounds; cay total to the per cell papus and per cell papus and per cell papus add to the per cell pap

Weight with crate 48 pounds, 120 cells total 5760 pounds, or 2990 pounds more than the Edison Battery. It has 196 says, hour capacity, total 47040 watt hapurs. 1980 extra requires 1980 pounds or car to puil 19, total 5760 pounds, or 208 watts per mile extra, or 50 cf 50 miles 15104 extra watts. Deduct 121, 1990 \$7040 hapvas 3530 watts, or 2064 less, the contract of the contract o that will do it.

17 plate, 224 ampere, weight with tray 54 pounds, 120 cells, total 6480 pounds, or 3640 pounds more than the Edison (200 A4) 53760 watts. pounds more tank tag squagen (200 Ag) 55760 watts, ones 5640 pounds extra load regulars 5640 extra car weight; total 7280 pounds, which at 72 watts, calls for 255 extra watts per mile, pr 15810 watts. This subtracted from 55760 watts leaves 37950 watts.

Now with an konest built car, 17 plate Exide is the smallest battery that will do the work, and keep same car strains and depreciation of course the track will depreciate more and wear of wacels be more, chains etc.

Where these lead people will fool the R.R. people is in overloading the car with extra weight. The battery might be kept up for five cents car mile, but how about extra strains and wear. The R.R. men can't see this until too late. However, if R.R. people have bright engineers they will not be fooled by these people.

I would have been a fool to have worked seven years and expended nearly two million, to get the weight down to hair, and its life two or three times greater if I did not know what was required to solve vésicle traction in Cities in a commercial WAY.

Béadh

54 non we for

Exi wor of

The The Indiana in the it in the in the it in

These figures are hastily made and you may find a flaw in them; but you can do some figuring yourself, and you will see what an important thing reduction in weight is, in batteries.

(Signed)

EDISON.

To R. H. Beach, Esq.,

10 Fifth Avenue .

New York City.

Original letter in Mr. E's handwriting, pencil, y.p. received from Florida on April 23rd and forwarded to Mr. Beack same day.



April 25th 10.

Cliften Copper Belt Mining Co., Hr. Frank L. Wilson, Gen. Manager, Sait Lake City, Utak.

Dear Sir:

Mr. Mileon directs me to write you that he can now use some Algemeth. Please give us a quotation on high grade Binmith ore, F.O.B. best shipping point in papload lot, with assay. Gould it be ploked to run low in gold?

Yours very truly,

TRAIN LIGHTING

LEAD

Axle dynamic a appliance weigh 986 pounds
1d dells 171 lbs. each 2725

Chipacity 300 amperes 9.6 K.w.K.
R. R. Ot. Pay \$900.00

Straight Lighting

52 Gells 171 lbs. each weigh

Capacity 500 amperes

1.8 K.W.H.

R. R. Co. pay

\$600. to \$650.

RDISON

Axie dynamo & appliances weigh

27 Cells 27 lbs. each

Capacity 500 amperes

R. R. Co. pays Axle devices \$500. Battery \$720. \$1329.00

Stroight Lighting

ASI 50 Calls 27 lbs. each weigh

Capacity 300 aspeces

R. R. Co. pay

Suppose the car averages 350 miles per day with Straight Lighting. 1300 pounds of battery pulled this distance equals 227 ton miles. If we charge 1/2 cent ton mile for hauling, as copt on this high speed train, it Train Lighting

amounts to \$1.13 per day, or \$352. per year of 312 days.

With the Lead Eattery we have 5472 pounds hauled the sume distance or 957 ton miles daily, which at 1/2 cent per ton mile amounts to \$4.75 daily or \$1491.00 per year.

It would appear from this that the R. R. Co. could buy our battery, had it around for a year and then throw it away, and it would be cheaper than it would be to have the Lead Battery presented to them, as a free gift, together with a check for \$220.

With Axle Lighting if our battery lasts one and one half years the Ecilrond Co. would have to receive Lead Eattery as a gift to compete.

Axle dyna 16 cells Cabactty R. R. Dt.

Straight 52 Gells Capacity R. R. Co.

Arie dynam 27 Cells Gepacity P, B. Co. r

Straight Li ASE 50 Cell Capacity 3 R. R. Co. p

Straight Lie Straight Lie distance equ mile for has

Apr. 26th 10

The Century Magazine,

Mr. Clarence C. Buel,

Associate Editor,

Union Square, N. Y.

Dear Sir:

Replying to your letter of the 16th instant regarding the interview, I beg to say that Mr. Edison left it in Florida by mistake. He has sent for it, but if you have a copy of the manuscript, please send it to Orange and he will go over it and return it to you as soon as possible.

Yours very truly,

H. T. Miller

Apr. 26th ID.

W. K. L. Dickson, Rsq.,
4. Derman Street,
Pionadilly Circus.

London, w. England.

Dear Sir:

Your letter of the 15th instant received. Kr. Edison directs us to write you that this is out of his line, so he cannot use it. You might see Mr. Parchall, consulting enginear, at Salisbury House, London Wall.

LENDON e.b. Regiand, who is a friend of Mr. Edison is and as it is in Mr. Parchall a line Mr. Edison is use he would be interested.

Yours very truly,

A. T. Soller

Apr. 26th 10.

George Kleine, Esq.,
19 East 21st St.,
New York City.

Dear Sir:

Your letter of the 15th instant also the bound copy of your new catalogue containing a detailed description of motion picture films suitable for Educational purposes, received.

Mr. Edison directs me to write and thank you for the same and hopes you will have a wreat success.

Yours very truly,

H. T. Millery



Apr. 26th 10.

C. B. Heator, Esq., 306 Shreve Suilding, Sán Francisco, Cal.

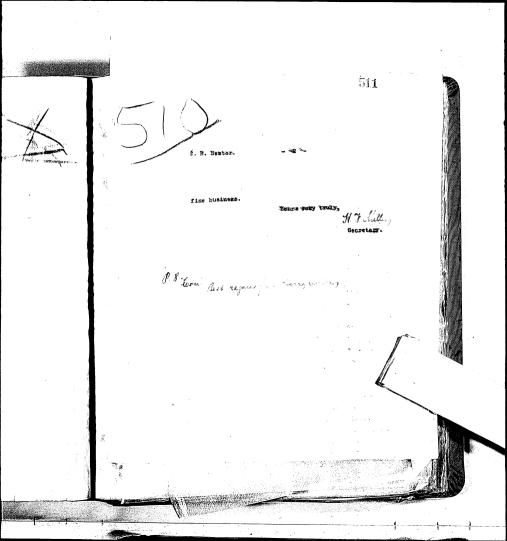
Dear Sir:

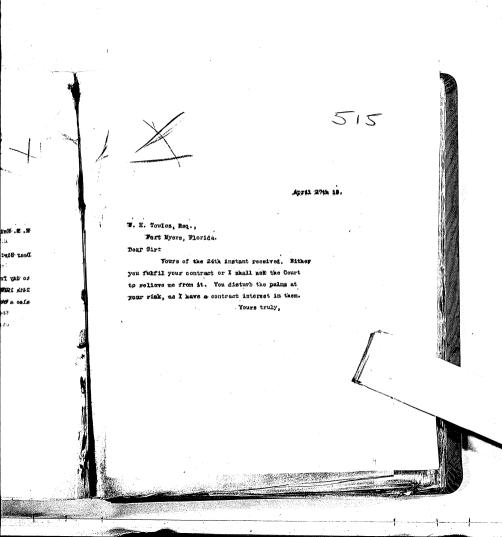
Your letter of the 12th instant fedelied. Hr. Ediaou directs me to write you that Anderson is a great punker. He was a large company and will probably 65 a large factor in the cuture.

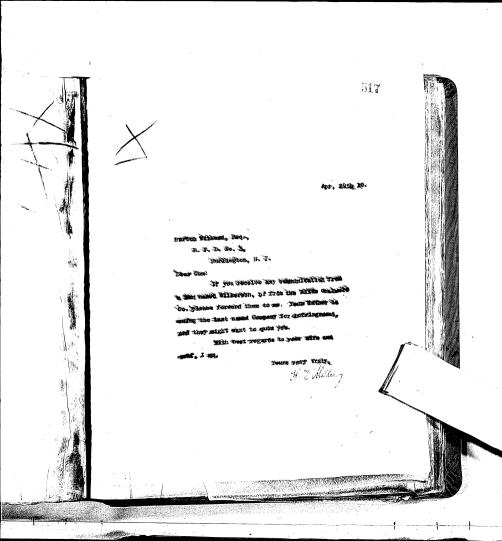
The Lapsdon Company is a small contern but has been very successful. The Estivit Ce.

48 not tied up to anybody, all orders while strated in the order of receipt and all will get the same crise.

Trucks are a slow cale, as the public is not educated up to them yet. And special pleasure vehicles have a good sale. There is rary little doubt, however, that you would be sale apply the first sour principal would be page enough, but it will take dome time to do it. If you follow up sale and ago that the putter hands the







May 2, 10.

John Morris, Esq., Dillaburg, Penna, Dear Mr. Morris:

Thes

res(

*SPATE

esia e

See 17

Your letter of the 26th ult.

received. Mr. Edison directs me to write you that he is not going to do anything in New Rechelle district, just now; may went you later,

Yours very truly,

Becretagy,

May 4th 10.

H. E. Heitman, Esq.,

Fort Myers, Florida.

Dear Sir:

I enclose herewith a copy of letter received at this office to-day from W. H. Towles, Fort Myers, which explains itself.

Mr. Edison directs me to write you to secure the best lawyer in town, he is going to fight this man clear up to Washington.

Yours very truly,

Hy Mille.

May 4th 2000

Bergmann,

I send you these latters in

Confidence. Dent let Rogers know you see them.

Edison.

P.S. We are now guaranteeing battery to truck: these for 5 years and renew for one half of list. We are dead safe they are good for 5 or more.

copy of letter sent to S. Bergmann to his home with letters from R. to F.L.D. & W.G.B.

Gentlemen:- 1 Dear Sir:, Storage batter

Messale. Table

Вохо

h althorophia.

storsge batt... menusturage.bs a communicatur a cotalogi

#16 Fifth Assibility

HPM/TP

May 6th 10.

S. Bergmann, Esq., 25 Oudenander Str., Berlin, N. Germany,

Dear Mr. Bergmann:

Your letter of the \$52d alt, received. I do not see how we tould space any flake. We now work night and day to supply surselves and we should have to step manufacturing to the extent of the amount you take.

The flake making apparatus is cheaply and sabilly made and Hr. Rögers' knows all about it, so could give you full instructions. Its the simplest imaginable thing to do. I understood you had plenty of room.

The English expert has ende his report and I expect to hear from them in a few weeks. He went into the thing thoroughly. It's a large report will is extraordinarily favorable.

Hearn and Company have just thrown by:
Their lead batteries and taken ours. Their pade
show that not with standing they pay the air one
half those as much as lead, whis is the sipapest.
One half of their vehicles were lead and one half.
Referen for the past four years-

Yours very trust,

Mr. Emile #28 R Dear 13:Tr Dear Sirr

i il an

s**ecter**iot.

THEN/IF

May 6th, 1910.

Mr. Morris Rachlin, President,

Union Building Co.,

Union Bldg., Nowark. N. J.

Dear Sir: -

Mr. Upton informs me that you have decided to use Edison Coment on the Essex Building - a new office structure which your Company proposes to put up in Newark.

Please accept my thanks for your order. I am certain you will find Edison Coment to be all that is claimed for it.

With my best wishes for the success of your undertaking,

I am.

letter of

dedictions

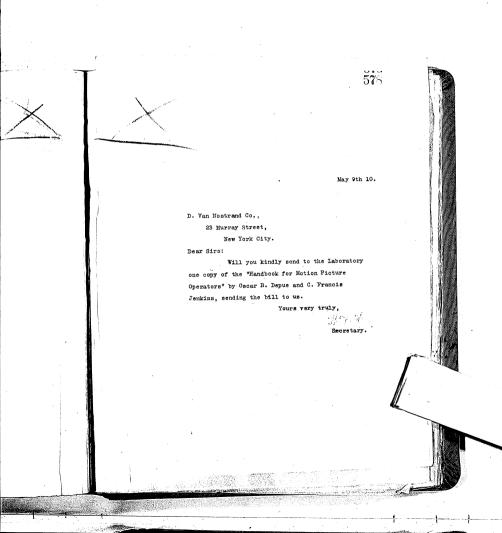
HEM/TEDLen

Luas

and Into

Thair show hair One h Yours very truly.

Yours very t



May 9th 10.

United States Metal Refining Co.,
Mr. F. Y. Robertson, Gen. Mgr.,
42 Broadway, New York.

Dear Sir:

Your letter of the 6th instant received.
Mr. Edison directs me to write you that you do not
understand his position; it is this.
He has found a new use for Bismuth. It will
displace another metal, but this metal cannot be

displace another metal, but this metal cannot be displaced with any profit to himself, without he can get the Bismuth at a certain price. If he knew the price and could be certain of a regular supply he could erect the proper apparatus to use it.

He knows the commercial position, as regards the English and Germany combination and he owns a Bismuth-Cobalt mine near Cobalt, Canada, but so far he has not been able to work the mine on account of costs.

Yours very truly,

H & Millo

Beopetay.

May 9th 10.

Chas. H. Schott, Esq., 560 Broadway,

New York.

Dear Sir:

Replying to your letter of the 5th instant Mr. Edison directs me to write you that the fight and disreputable pictures are taken by pirates, and we cannot control them. We are trying to stop them and have suits now in courts. We control 90% of all the films and they are all censored by the Board of Censors at New York.

Yours very truly,

Eny 9th 10.

Real Estate & Ideal Homes Exposition,

Mr. E. R. Haskell, General Manager,

One Madiosn Avenue, New York City.

Dear Bir:

Dear

inter

direc

week.

comin

Your letter of the 7th instant received.

Mr. Edison directs me to write you that he will try
and get the model of the house over if it will stand
transportation, together with a few iron movide for
specimens,

He would like the space may Trok the Miland Communication as he does not want it reconstructed with With a leaflet every one wan be made to understand the project.

Louis iely spell.

Secretary.

May 9th 10.

Samuel Levimon, Mag.,

109 William Street,

Mewburgh, New York,

Dear Sir:

Your letter of the 5th instant againg some questions pertaining to electricity received. Your questions and Mr. Edison's answers to the same are as follows:

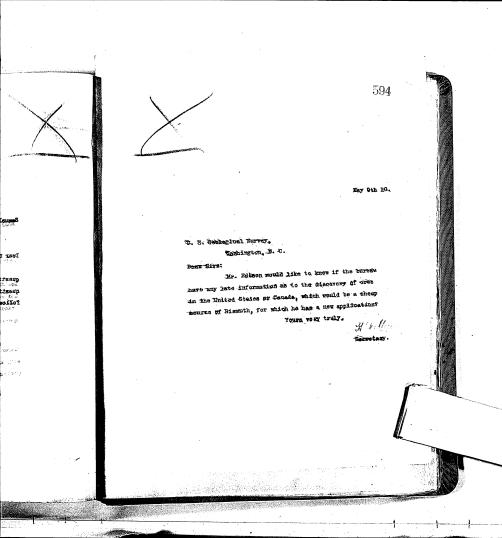
- Is electricity a good profession for a young man of limited means to pursus?
- Yes.
- Is a school or the shop the best place to get a better kindledge of electricity?
 - Shap.
- tan electricity by bricking the course of the the course of all sufficients in win discretified the course of the
- The thicknessenal Correspondents delicate of Surantam are about

Yours vory wanty.

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May 9th 10.

H. F. Parshall, Esq.,

renda

Salisbury House,

London Wall,

London, e.c. England.

Dear Mr. Parshall:

Emclosed herewith find copy of letter from Mr. John T. Morrow, New York, dated Hay 3rd, regarding the exploitation of the withrage battery in England.

I have only just seen him, having been In Florida. Do you think him a good man, is at least install the English works, providing Torgan Bro. accept my proposition.

Yours with truly.

Music

L 430

May 11th 10.

Mr. E. Meyer, Mgr. of Sales, Edison Pertland Commat Sp.,

St. James Bullding, Bow York.

Dear Sire

Replying to your letter of the 16th instant Mr. Misson directs us to write you that he does not want the Coment Company to say anything by advertisement or otherwise, about the Coment Rouse.

He wild write and print a small tearlet and have a stack of them kept at the Hodel Bunibit, so everyohe can have one,

No Commercialism must be injected into it, for them the newspaper men will shall up?

Tours very trady y y Mill Becrevery

in it inchase herenith the sulley proof, which it, it is a door not man you so uses

May 11th 10.

Frank L. Wilson, Esq., 1107 Eleventh Ave., Altoona, Penna.

My dear Sir:

Can you send me small sample of the different varities of one in which Bismuth occurs.

I am in no hurry for Bismuth, but am looking out for a future supply.

I have found a new use for it, but it's cost to me at Orange must not exceed sixty will cents per pound of Metallic Bismuth; otherwise I cannot substitute it for the device already in use.

I shall probably need, that year, about 400 pounds daily, which will increase. Suppose the proper way would be to commentrate the one to high grade by jigging or Wilfray Tables; or eyes make a rough matte of the metal, so freight rates would be within reason.

Yours very triny

A. a. . . -

Mr. Louis Hab

Doar Sir:liep

Mr. Adison do

27',44B

North G

May 14, 1910

Cliver Chilled Plow Works,

Mr. A. A. Frederick, Pur. Agent. South, Bend, Ind.

Gantlemen: -

Replying to yours of the 10th inst., asking us to have one of our representatives call to see you regarding storage batteries, for industrial locomotive purposes, I beg to advise that we telegraphed Mr. F. L. Dyer, Vice President of the Edison Storage Battery Co. He will unwho is in Error, to stop at South Bend and see you. doubtedly call on you within the next few days.

nru/Tr

5

May 16th 10.

E. E. Seitman, Bag.,

Fort Myers, Florida.

Dear Sir:

As per instructions from Mr. Edison I enclose herewith copy of contract bewteen Thos. A. Edison and Typics and Hull regarding the Falm Trees on Riverside Aye.

The following payments have been made:-

July 8th 1907

\$1000.00

April 14th 1908 \$ 500,00

\$1500.00

Yours very truly,

Becretary.

42,7724

Dear Circ-

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Cohem-obade,

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May 16th 10.

James Ricelton, Bag.,
Maplewood, New Jersey.
Dear Mr. Ricelton

Yours of the lith instant received. Mr. Edison directs me to write you that he is very much obliged for the gums, but so far has not been able to utilize them. He says the Kaffir plano is a great curiosity and has it up to the house. Would like to know if you are going to be busy this ammen?

H. J. Alba

Mileth T

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May Jack Mile

Presid Stateon!

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Yours many trally,

Ost.

C. E. Suderico Majos de, Solvani,

May 18th 10.

George B. Dresher, Esq.,
Sec.-The Pennsylvania Society,
Hutton Building, Spokane, Wash.

My dear Sir:

Your letter of the 10th instant received. There is no doubt about the success of the Storage Battery street car, it has now been running three months on the 28th & 29th Sts. Crosstown Line in the 62th Mark of the Content of the State of the Sta

They will probably displace the cheap gasoline cars, as people are finding that the repairs and upkeep of the latter are really prohibitory, and they seldom last four years. Thereas, may lady oan run the electric and the upkeep as compared to gasoline is a mere nothing.

Yesterday the New York Times contained an advertisement of Healy and Company, the well known for gla Frade Carrage Bullery

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building electrics instead of gasoline cars. The advertisement states that their latest Brougham with four people was running between New York and Philadelphia (104 miles) daily, on one charge. They use 70 cells of the new type battery.

I have no interest in the street car. you can address Mr. R. H. Beach of 10 Fifth Avenue, New York City, about that.

So far the only electric carriage builders who have designed their carriages so new battery can be used are:-

Healy and Co.

rapidly.

New York. Amesbury, Mass.,

Bailey and Co.

Detroit, Mich.

Anderson Carriage Co. The last named company is the largest and are selling

Lansden & Company, of Newark, New Jersey, are makers of one, two and two and one-half ton trucks. Adams Express Co. have 160, Macy & Co. have 15, Hearn & Co. have 15 and a host of other department stores. The Anderson Carriage Co., I understand, will soon bring out a truck.

I think if you could get capital you could take on the agency for these people, and if a garage was built where family electrics could be charged and cleaned; that an enormous business

645 G.B.D. will, in time result, and this business is exceedingly profitable. Yours very truly; Thomas a Edwar P.S. I enclose herewith the latest catalogues of the Lansden Co. and the Edison Storage Battery Co.

E.D

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Non GH40 CONFIDENTIAL.

May 18th 10.

H. M. Howe, Esq., care A. Pardee & Co.,

252 Drexel Building,

Philadelphia, Penna. Dear Mr. Howe:

Your letter of the 15th instant received. Mr. Edison directs me to write you that he is not familiar with the Detroit, but his men say it is good. He is familiar with the vehicle made by the Bailey Co., of Amesbury, Mass. and says it is a good one.

From the price mentioned you will get an "A 6" battery. This will be cheaper than lead, as it outlasts lead three or four times.

Edison would like to have you drop him a line, letting him know how you are getting on with it.

Yours very truly,

After you have had it for a while Mr.

It of Miller. Becretary.

May 18th 10.

Ohio Valley Exposition,

Mr. F. B. Davison,

Commissioner General,

Chamber of Commerce Bldg.,

Cincinnati, Ohio.

Dear Sir:

P.8.

6.61

Yours of the 14th instant regarding the exposition to be held at Cincinnati, betwen the 4th and 18th of September received. Mr. Edison directs me to write you that September is a long way off and that he is so overloaded with work that he may not be able to come.

Yours very truly,

H. J. Miller

May 19th 10.

Rev. W. Y. Chapman,

215 Roseville Ave.,

Mewark, New Jersey.

My dear Sir:

Your letter of the 17th instant regarding Mrs. Mary J. Gill received. Mr. Baison directs me to write you that he is not disposed to help Mrs. Gill, for the reason that years ago he helped her for a long time and because he stopped, she attempted to commit an outrageons injury to him.

Yours very truly,

Secretary.

P. S .- I enclose herewith Dr. Twitchell's letter;



Mrs. Charles Batchelor.

33 W. 25th St.

Hew York City.

My dear Mrs. Batchelor:

I enclose you correspondence between Messrs. Merrill & Rogers, who went to get a valuation on Phonograph Works stock to pay the transfer tax. I do not know who these people represent.

The Works stock is all right and is worth par, and will in time resume dividends, as I am sure the phonograph business will in time pick up.

If you would prefer to take no risks and would rather have Bonds of the Works instead of Stock, I will exchange twentyfive \$1,000.00 bonds for the \$25,344.00 par value stock you have if you accept within a month. The bonds pay 5%. All the bonds but thirty are caned by me. Of the \$300,000.00 bonds originally issued, \$84,000.00 have been paid off, leaving \$216,000.00 covering the property of the Works--the only lien.

You can send anyone over to investigate the fairness of this prorosition. Charley's stock is the only stock out that is not owned by me, and if I had it I could put two other companies together and cave money in the book-keeping department now-necessar Yours very truly, Fina Canonia ary on account of these shares.

ANG 20, 1910.

Mesors. Merrill b Rogers,

126 Broadway.

New York City.

Gontlemen:

Yours of May 19th received. There has not been any trading in shares of the Edison Phonograph Works for years, up to the time of Mr. Batchelor's death.

Up to the panic of 1907 the Company paid 5% dividends. The phonograph business since that time has been less. I think that if a person was forced to sell on the date you speak of that he would have trouble in getting \$60.00 ner share.

Yours very traley.

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My dear

Merrill stock t

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Letterbook, LB-083

This letterbook covers the period May-August 1910. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to cement construction projects; ongoing progress in the development of molds and patterns for Edison's concrete house; the development of Edison's improved alkaline storage battery and its use in automobiles, trucks, electric railway vehicles, submarines, and yachts; and the production of batteries in Germany. Among the letms relating to personal and family matters are letters regarding Edison's health and finances and the upkeep of his winter home at Fort Myers, Florida. Also included is a letter to F. W. Keitel of the Farmers Land Co. in which Edison discusses his idea to provide Irrigation water to farmers with a series of pumps run by small electric motors.

The label on the front cover contains the following notation: "T.A.E. Personal - From May 21st 1910-To-August 29th 1910." There is an inscription on the spine with similar information. The book contains 698 numbered pages and an index. Approximately 10 percent of the book has been selected.

May 21st 10.

My dear Parshall;

I had already told Jack Morgan that I thought he had better not go into the battery scheme in Englant. I saw from reports that there were no vehicles or instrumentalities in that country at present to warrant it. I also refused to take up the matter with Morgan-Harjes at Paris,

Until Bergmann makes the new battery he cannot have any success. Over hers things are bouning. The Eric and also Lackawanna have taken up the subject of electrifying their suburban traffic with our storage battery.

Am making a cell which has enormous charge and disharge rate, to be used on an electric locomotive pulling four or five care (ordinary kind); so far the figures are surprising for the small investment, high perceiptofor, florithin, Ele

With kindest regards, believe me,

ASHLO AND PLINTA

H. F. Parshall, Esg.,
Salisbury House,
London Wall;
London, England,



May 21st 10.

Seymour Bentley, Bog.,

Electric Vehicle Co.,

Your latter of the 17th instant stating that competitors were making n lat or min-statements regarding the storage batters, received.

I want to say that every statement made in the printed literature of the Mison Storage Dattery Co. is correct, in every particular, and that the battery will parasit of the solution of the problem of trucking or pleasure vehicles, in a perfectly nationatory manner.

Yours very truly,

Son a Edward

the date wat

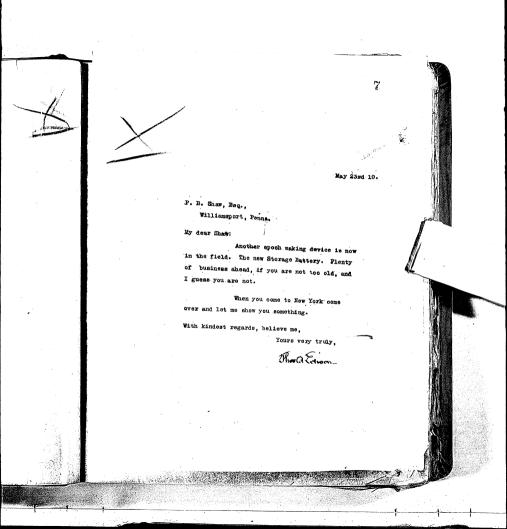
Thomas E. Murray, Eng., Press.,
Association of Misson Illuminating Cos.,
35 Dunnie Street, New York.

My dear Murray:

an in receipt of your letter of the 19th instant. I will have one of my engineers prepare a paper on the new storage battery, to be read at the meeting and may attend myself. Believe me,

Yours very truly.

15



May 23rd 10.

My dear Anderson:

Your letter of March 23rd received, Just wait two or three weeks. I have taken hold of the business scheme myself. There will be a hot time in the electric vehicle business in the advertising line in the next two months, just watch.

Go ahead and sell all you can and watch the fun coming. That Waverly Company will set up and take notice.

Under no circumstances must you fail to have that test run vehicle here by the first of June; as I will be ready for it. Yours very truly,

Sud Carme W. C. Anderson, Esq.,

Anderson Cares----

mVor 24 10

John Hagan, Esq.,

care Peter Hagan Co.,

218 Walnut Street,

Philadelphia, Pa.

Dear Sir:

Your letter of the 21st instant regarding a concrete barge received. Mr. Edison directs me to write you that he does not think there would be any trouble in building one and it could be built cheaper. I would advise you to write to Mr. H. I. Moyer, 375 Fulton Street, Brocklyn, N. Y. who is well up in concrete work and has erected all of our concrete factories here in Orange.

Yours very truly,

Hy Miller Secretary.

May 24th 10.

H. E. Heitman, Esq., Fort livers, Florida.

Heitman:

Flease purchase two hives of Bees for my place. I understand that Bees cross fertilizes the buds of Oranges atc. and prevent dropping of immature Oranges.

(Signed)

Orig. sent Heitman inMr. E's handwriting on yellow pad, lead pencil, to-day.



May 27, 1910

Air. George Hiram Mann.

#60 Wall St., N. Y.

Dear Sir:-

Replying to yours of the 25th inst. regarding the matter of wireless telegraphy, Ex. Edison directs me to write you that he is afraid he will be against the boys on wireless. They certainly seriously interfere and he hopes they will take up some other line.

Mr. Edison would like to know if you are one of the Mann Bros. he knew fifty years ago, or are you his son? He thinks one was named Si Eann and the other George.

Yours very truly.

HEM/TE

ory truly.

H. J. Miller,
Secretary

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Mr. Ediso

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May 2200 10.

F. W. Keitol, Esq., Farmers Land Co., 821 E. & C. Building,

Denver, Colorado.

Dear Sir.

Replying to your letter of the 23rd instant would say that my idea was to go into the mountains and get a water-power sight, put up a station and bring the electric lines down to a valley in which there was a stream of water-say 50 miles away- run this line along the valley and put in pumps run by motors. Each farmer could have a motor connected to this line and several hundred could be so connected.

Five hundred tons of water could be pumped up from the river, 25 feet high, with a two horse-power motor running 10 hours. The water could run into ditches or sluice boxes and the cost would be about fifty cents per day.

Yours very truly,

lir. Joseph

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June 4th 10.

H. Y. Missip Cb.,

Arthur Williams, Mag.,

Gamenal Immerstor,

35 Dames St., New York.

By Cour Mr. William's:

lours of the 3rd instant required.

The Bris Belleval, I which, is going to electrical their meterban dustiness with the Storage Rattory from the District Control of the Storage Rattory from the General Rectric people; I furnishing the Dattory. They could bit several thousand kilp-fatts and would prove used to take it at peak, as batteries only use 175 or Thest videoity.

This actions in similarly one time for a stabil instablement and land of relat, and gradually chariging from one to already the first the time but that you could give a night periodicial like four the giver and and time surpose, 300 washe promision.

Tours very evely,

Maria Elma

129

Juno 8, 1910

Er. D. Rush McCullough, Pocatello, Idaho. Dear Sir: -

Replying to yours of the 2nd inst. regarding Dynamo Ventilator. Mr. Edison directs me to write you that he has not of late years been doing much with motors, but has noticed several motors of different mainer provided with fans and housing similar to yours, and he remembers == ? reading of applications of this ventilator in German technical papers. He thinks you had better write to the General Electric Co. , Scheneotang. H . Y., as they are always buying things of morit to keep them out of their competitors hands.

Torre very truly,

nou ...

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08

Secretary

June 8, 1910

Mr. E. Bergman.

C/o The Deutsche Edison Akkumulatoren Co..

Drontheimer Str. 35.

Berlin, Germany.

Dear Sir:-

Dear Sir

ne is so

Reforring to the inclosed letter from Guy Simonds, Hewcastle, England, Mr. Edison would like you to send him a couple of the lamps used in colleries monitoned in his letter. He thinks he could sell many of them in the United States.

Yours very truly,

H. W. Miller

HEIZ/TH

June 8, 1910

General Daniel E. Sickles.

#23 Fifth Avo.,

New York City.

Dear Sir: -

Replying to yours of the 6th inst., regarding the visit of yourself and friends to the Laboratory, ir. Edison directs me to write you that he is unable to make an appointment for the next two weeks as his mevements are very uncertain. After that time, however, he will be at the Laboratory nearly every day, end if you will telephone out the day you propose coming, to make sure he will be here, you can then ride out.

Our Telephone No. is 907-Orange.

Yours very truly,

Ji Chimier

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/stas:

June 11th 10

W. Milis Ross, Req., Daiross, Limited, 82 Milmell St., (Gassow, Root) and

My dear Sir:

Your letters of the 20th of April and 30th of May received. I do not take up anything new, outside of my regular business, as T cm. getting too old. Regarding the battery, there seems to be little chance in England, until Medica More detections between the property and trunks, bedome More general. They are increasing rapidly in this country and by reflex action will, in time, probably increase in England.

ours very truly.

June 16, 1910

Mr. E. C. Hiller

C/o Messy. . Biores & Co.

Paine. Pa.

My Dear Mr. Miller :-

Dear

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Incla

Replying to yours of the 11th inst., asking for the approximate wolve of the stocks of the following Companies:

Domestie Med Mig. Co.

. Imperial Electric Light Co.

. Edison Electric Light Co. of Europe.

Edison Ore _illing Co.

M. J. & Popou. Concentrating Works.

I would state that the first two Companies are unknown to me, and the last three mentioned have been wound up and the stock is of no value.

Yours very truly,

TPM/TF

June 16th 10

H. F. Parshall, Esq., Salishury House,

London Wall,
London, e.c. England.

Dear Sir:

17

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Tugge

As per request of Mr. Edison I enclose herewith a clipping from the New York Times of April 17th regarding an endurance test of one of Healey & Co.s electric broughams, equipped with the new Edison battery.

Yours very truly,

H. J. Miller

June 16th 10.

Mr. H. Miller--Angilber, Room Island R. R. Office, 115 Broadway, New York.

My dear Six:

Muralts report received,

The General Electric engineers do not seem to entinue over the motor propaction. They say the heating of sotors will be excessive. These people are in a rut and cannot get out. I say working on it syself, if I find it impracticable with the bettery, will let you know soon. Think I know what is musted to wit; pull the smount of freight glated over the read, daily, without any abnormal cost per top-sile, and with the least possible investment, no matter how it is done.

I suppose, of neurse, you have exhausted this possibilities of doing it with geared homestives etc.

Yours very truly,

June 18th 10.

West Point Mgg. Co., Langdale, Alabama.

Dear Strat

Your letter of the 14th instant regarding the storage battery received. As per request of Mr. Edison I am sending you under separate cover Electric Vehicle catalogues from Massre. Anderson Carriage Ca., S. R. Belley & Co. and the Lansden Co. Also a catalogue of the Edison Storage Eattery Company's new ighities bell, and a catalog of the Edison Storage Eattery Co. centaining the data and illustrations of their new type storage batteries.

Mr. Edison directs me to write you that he has not raised the efficiency, but what is more important, has made the battery reliable.

Yours very truly,

Begretary.

June 1645 10.

W. C. Madersoh, Beig., From., Anderson Untribe Company, Detroit, Machigan.

By ther Address.

and in this country is incommung on electrics and if make it a procise to send four detailed. At the before outside to send four detailed. At the before outsident. But is don't seem to be your right to send your catalogue show this the Land buttery is mentioned.

Be you intend gothing and they addition? When I advertise the tests there will be a big demand for them and it would'us leak well to the Mann I have. That about it?

Yours very truly, 22.

June 18th 10.

W. W. Finley, Esq., Pres.,

Seuthern Railway Cempany,

1300 Pennsylvania Ave.,

Washington, D. C.

My dear Sir:

I learn from the newspapers that the Seuthern R. R. centemplate using same gan-electric cars. I desire to call your attention, before you go toe far, that with my new storage battery, the storage battery car and lecemetive will selve the problem of making branch lines pay better than by any other method.

I am at present engaged in working up a system of electrifying the New York end of the Rrie Railread system, by using storage battery lecemetives, deing away with trelleys and permitting a gradual transition from steam to electric, with me rick as to investment.

Yours very truly,

Thomas O Edwarn

June 20th 10.

Mr. S. Whitmore Ashe,

South Harpswell, Maine.

My Sear Sir:

Replying to your letter of the 14th investment would may that Mr. Martin minumberstood my request. What I saked was to find out if you could do some figuring for me in connection with a proposed strange battery leconotive for electrifying the Rise Ballroad's suburban traffle.

I suppose about two weeks work, perhaps nore, would be required, but I would have to have it does at my laboratory.

then will your vacation end and what are your charges per May, for such work!

Yours very tours

16

June 22nd 10.

J. M. Lansden, Jr., Esq.,
care The Lansden Co.,
54 Lackawanna Avc.,
Newark. New Jersey.

Lansden:

What are prespects for more orders?

Have you heard from your Chicage man and how about getting another first class one.

Are you getting copies of talking points for your agents as they are made from day to day.

Bee has thes.

(Signed) Edison

Original sent J. M. L.Jr. y.p.

June 22md 10,

William Werner, Esq., 657 Vanderbilt Street, Brooklyn, New Yerk.

Dear Sir:

Yeurs of the 20th instant regarding the cenorete house received. Mr. Edison directs me to write you that the forms for the house are only 60 per cent finished. The iren ferms for the cellar and part of the first stery are set up in the Laberatery yard, and you can come over any time and see them. If you come out to Orange, ask for Mr. Bachman who will give you all the information available at the present time.

Yours very truly,

H. F. Milley, Secretary.

11

June 23rd 10.

Merse Chain Co.,

Mr. C. W. Fletcher,

Ithaca, New York.

Dear Sir:

Replying to your letter of the 30th instant Mr. Edison directs me to write you that he does not know how he made the mistake. We could use forty inch wheels.

Yours very truly,

Secretary

238

216244

Confldential :

June 23rd 10.

My dear Anderson:

Your letter of June 20th received. Please realize that all these tests and records are for you, Bailey and myself, and nothing will be published without the sanction of all.

When I get results and a print of the proposed ad they will be sent you for your approval. I am anxious your car should show up big.

The whole value of these tests are; first,that they will be official; second and most important
of all, that when the vehicle returns to the point
it started from it will be run to a standstill, to
show exactly how many extra miles it still has in,
so as to insure the public that the route can be
covered safely with the margin shown. No route will
be published that does not have a good margin.

Regarding Catalogues. I want them to send in reply to inquiries from foreign countries, asking about the battery. I take occasion to send our catalogue, together with yours and Bailey's, but it occurred to me the other day that this would be confusing to the foreigner, as everything mentioned in yours refers to the gead, could you get out a

W.C.A.

- 2 -

leaflet showing cuts of different types of your vehicles, especially for the Edison battery. I think, in time, you could get a nice lot of foreign business.

When I tell you about hard tires it is never based on theory but on experiments. I am purely an experimenter and not a theorist. When the tire men tell you that hard pumped tires are best they are mistaken. We have twenty one automobiles here and we keep records. The tire men say if you have soft tires the cotton wears out. Our experience is, that when the tires are hard pumped the rubber wears out, long before the cotton, therefore we pump soft, sustain the weight of the auto over two or three times the area of shoe and let the cotton wear. But, I notice, the still beats the rubber. This is macadam road practice. On asphalt the hard pumped tire takes less power and wears longer, which is just the opposite on macadam. Perhaps the tire men got their experience from French tests and publications and hence, recommend this practice.

You, I suppose know, that I have men at state capitols getting names from License Bureau Record, of all the Electrics sold within the last ten years; and I follow up with other men their locality and get their record, also where possible a letter from the owner. The record is a bad one, all due to the battery. Vehicles all seem to be O.K. I enclose herewith a copy of a letter that is really funny.

W.C.A.

- 3 -

The Lead battery people don't realize how bad it is. They probably do not care, they can never build up a permanent business the way they are doing.

Yours very truly,

Mrs. a. Edwar.

One enclosure.

June 24th, 1910.

Mesars. Kuhn, Loob & Co.,

#52 William St.,

New York City.

Gentlemen:-

The Edison Business Phonograph Co. are the owners of nine shares of The Assenting Stock of the Westinghouse Electric & Mfg. Co., Certificate No. N. Y. 2712, the par value of which is \$50.00.

Will you please advise me if you could sell these sheres for them and at what price, and oblige.

Yours very truly,

H. A Milley

June 25 1910

My bear Sammy

your letter has the good old ring. I will carry out your requests We are not too old to do some more proncering - Confidentially the battery is very much better than I represent it to be

Thosa Edwarn

1 200

CONFIDENTIAL!

June 27th 10.

W. E. L. Dickson, Esq.,

4, Denman Street,

Piccadilly Circus,
London, w. England.

Dear Mr. Dickson:

Replying to your letter of the 18th instant

Mr. Edison directs me to write you that Stewart is N.G.

He did not call. At a previous call he borrowed money and never paid. Be careful what you do with him.

Yours with kindest regards,

H. J. Wille .

P. S.

E. L. Bl. Dear^TSif

apacific

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June 27, 1910

Mr. E. B. Padgham.

#16 West Third Street.

St. Charles, Ill.

Dear Sir:

Don't Si

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you thu

just at

Yours of the 18th inst., received, regarding the Storage Battery which you have been experimenting Mr. Edison directs mo to write you that it is impossible to test the nickel element and be sure it is all right, in a less period than three years. He has so far tested 11,500 different kinds of nickel elements and some went bad in less than a year and some were all right at the end of four years; so you see long tests are of any value.

Yours very truly.

N. M. M.C. Secretary.

н.

-210-

June 27th 10.

Prof. S. Whitmore Ashe, South Harpswell, Maine.

My dear Sir:

Yours of the 23rd instant received.

Will let you know in a short time if I can avail myself of your services. Perhaps I could have you work out the data I want at your cottage, I will see.

Yours very truly,

Just

June 28th 10.

Geo. W. Perry, Esq.,

298 Central Ave.,

Orange, New Jersey.

Dear Sir:

Replying to your letter of the 21st instant Mr.

Edison directs me to write you that he will subscribe for one of the Band Concerts to be given in the Public parks in Orange this summer.

Yours very truly,

Secretary.

1.T.T

Dear S

Edison Mr. substa writ

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July 1st 10.

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Replying to your letter of the 30th ult. Mr. Edison directs me to write you that he would like you to come over to the Laboratory and talk over the subject of submarines. Would daries you to call up on the telephone on the day you propose coming, to make sure that he is here. Phone No. 907 Orange.

Yours very truly,

Jr. 6 1.1.0

Secretary.

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R. H. Dear Ciri

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June 30th 10.

American Smelting & Refining Co.,

Mr. Jos. Clendenin, Mgr. Copper Sales, 165 Broadway, New York.

Dear Sir:

Yours of the 28th instant regarding the preduction of Selenium, Tellurium and Cadmium at some of your plants, received. I am pleased to learn that your Company has gone into saving these rare elements. If you will give approximate cost at present, and what the possibility is that if a new use is found and a large market worked, that the price could be very much lowered, I would be on the lockout for uses.

It is useless to spend money when one can only get a supply at a prohibitive price. At present I have a large use for Bineath in a new field, if I could get a regular supply at a price that I could use it.

Yours yory truly,

Sanga.I

Dear 3 ore silv

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contan

July 1st 10.

W. J. Hammer, Esq.,

153 West 46th St., New York City.

Dear Sir:

Yours of the 30th ult. regarding a remedy for "Uric Acid" received Mr. Edison directs me to write yeu that Dr. Petersen of New York City has used the material considerably; it does not cure but relieves the pain. We are unable to give you the address of Dr. Petersen, but he is the gentleman who, along with Dr. Kennelly, was conducting the experiment at the Laboratory of electrocuting animals by electricity for the State of New York, previous to their using the electric chair.

Regarding Mr. P. F. Mettelay, Mr. Edison would like you to say to him that just now he has no case where he wants any data.

Yours very truly,

July 5th 10.

White Townsting Co.,

Dear

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Des

o Exchange Place,

New York City.

Gentlemen;

I learn you contemplate the erection of a large

exushing plant. Before deciding on the character of the same, I would suggest that you send a man to investigate the different plants employing "Kinetic Cruebing Rolls," invented by muself for chempening quarry cents.

Actual working results is a safer guide than Agents' talk.

Yours very truly,

The a Elm

1. 16 1.

July 9th 10.

Mr. John W. Gocher,

Chief Engineer,

Cambria Steel Co.,

Johnstown, Penna.

Dear Sir:

Your letter of the 5th instant regarding the concrete house received. Mr. Edison directs me to write you that the moulds for the first house are sixty per-cent finished, and it will be some time before the moulds are entirely finished, it is allow work.

If you will send on a man to investigate, Mr. Edison thinks he can give the data, whereby you can go shead without waiting for the more elaborate, which he is carrying out.

I enclose herewith a leaflet descriptive of the

Yours very truly,

H. J. Miller

J. 8.

July 9, 191

The Goneral Electric Co.,

#30 Church St.,

New York City.

Dear Sirs:-

Please send bulletin of Electric Driven Air Compressors that are used on Electric Cars. We want outline over all dimensions of space required, also the following:-

Dimensions of Contactor Boxes, Rheostats, Circuit Breakers and Reversing Boxes, that are used for Electric Cars.

Yours very truly,

H. J. Miller, Secretary

H/F



15 1

July 9th 10.

Daniel Hogan, Esq.,
Danville, Illinois.

My dear Hogan:

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H/R

Your esteemed favor of the 5th instant received. The battery is all right, they are going into family electrics at a great rate.

I am testing out two makes by daily runs of from 85 to 110 miles on the macadam and dirt roade, level and in the mountains. Both vehicles, on what is called the long charge do 144 miles on one charge on fair macadam and 112 miles on ordinary or rated charge. But this mileage is made by experts, who get every mile possible out of the battery. 116 miles on long and 90 miles on a short charge can be made by anybody. These experiments prove that with these 100 broughams, two persons can go out in the country all day and return with plenty of mileage left.

The only family electries that have changed their motors and adopted proper receptacles for the new battery are the two builders of the machines which I am now testing. Other builders will make the necessary charges in the Fall.

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D. H.

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One is built by the Anderson Carriage Co. of Detroit, Michigan and the other by the S. R. Bailey Co., of Amesbury, Mass.

I am afraid I shall not be able to come out to the meeting; this battery keeps me on the jump.

With kindest regards, believe me,

Yours very truly,

Thosa Einen -

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July 9th 10.

My dear Insull:

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Manie

This will introduce to you, Mr. JOHN M. LANSDEN, who has charge of the Lansden Electric Wagon Co., in which I am interested. Any information you can give him will be appreciated by

Yours very truly,

To Samuel Insull, Esq., Pres., Commonwealth Edison Company,

Chicago, Ill.

2,3 1

July 11th 10.

Beach:

How often do you give a long charge to the Car

Battery?

(Signed) Edison.

To R. H. Beach, Esq., 50 Church Street, New York City.

Orig. sent to Beach y.p. 1.p. Mr. E's h.w. 7/11/10.

First

July 12th 10.

Jas. C. Armor, Esq.,

11 Wheeler Avenue, Ingram, Penna.

Dear Sir:

Yours of the 2nd instant requesting a position in the laboratory received. Mr. Edison directs me to write you that he has no opening in straight research work, but has an opening for man to take charge of an electrolytic branch at the Laboratory, where there are plenty of new things required. You might come to the Laboratory and see Mr. Edison regarding the same.

Yours very truly,

H. J. Miller

July 12th 10.

General Electric Co.,

Railway Department,

30 Church Street,

New York City.

Gentlemen:

Yeur letter of July 1st received. Could not the Eric schedule be made by using two smaller cars and eight motors?

Thosa Colicon

July 13th 10.

D. E. Sickles, Esq., 23 Fifth Avenue, New York City.

Dear Sir:

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Dear S

rdi son

to see

92

245

Enclosed herewith find postal care with Mr.
Edison's photograph thereon, for Mr. Carle Wedekind,
which has been autographed as requested in your letter of
the 12th instant.

Yours very truly,

S.a. meister

Assistant Secretary.

first.

July 13th 10

J. C. Davidsen, Esq., Wharten, Texas.

Dear Sir:

Yours of the 7th instant regarding deafmess received. Mr. Ráines directs me to write you that he ealy hears through the skull himself. As soon as he finds time, he intends to do a little work in the line of devising an instrument to aid the hearing.

Yours very truly,

S.C. Marchael ... Assistant Secretary.

Fish

July 16th 10.

Phene Trader Printing & Pub. Ce. Ltd.,

Mr. Arthur S. Dunlep, Editor,

1 Whitfield St., Finsburg, Lenden, e.c. England.

Dear Sir:

Your letter of the 7th instant received.

Mr. Edison directs me to write you that if he remembers
right one of his assistants took a record of King Edward,
Lord Kolvin, Gladstone and also Bismarch. These records
were in his possession for many years. Some three years ago
he was killed on a railway and Mr. Edison has never been
able to locate the records, which is a great pity, as we
could now, by making masters, preserve them for all time.

Yours very truly,

H. T. Miller Secretary.

J. M. General Fle Destra

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July 19th 10.

My dear Mr. Hanrahan:

Edison F

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Dear Mr.

Dear St

have rece centrit

them t

This will introduce to you Er.

Emil Herter, my drzughtsman. He wants to get from

your Engineering Office some blue-prints of cars. If convenient please lean them to him.

We are hard at work on the Leco.

Respectfully yours

TE OF ...

To W. J. Hanrahan, Esq.,
Assistant to the President,
Eric Railrend Company,
Hudson Terminal Bldg.,
Hew York City.

July 19th 10.

Goo. W. Kittredge, Esq., Chiaf Engineer,

Hew York Central & Hudsen River Railread,

Grand Central Station, New York City.

Dear Sir:

Prefile of Putnam Division received; it looks all right. Am at work on Brie and if the Locs is successful, it will do your work.

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July 20th 10.

Mr. C. R. Mestor,

306 Shreve Building,

San Francisco, Cal.

My dear Con:

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Dear St

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Your letter of the 2nd instant received with much pleasure. I showed it to Mr. Edison and he forwarded it to Beach and Bee, with some complimentary notations on the hustling abilities of yourself.

I trust your success with the batteries will exceed your most sanguine hopes, for you have a good article to sell and it is certainly "making good" in the East. We are selling a great many sparking sets for automobiles.

I hope your little girl has entirely recovered from the measles and is able to enjoy the numerous dolls her papa brought from his travels.

We have had some exceedingly hot weather wince you left and you can consider yourself lucky in emcaping it. The mesquites also have been very numerous and fricky.

With best wishes to yourself and family,

fam.

C. R. Nestor

Yours sincerely,
H. J. Millery

Ly dear

Mr. C. Gee. W 30

Dear St much pl it to B leeks s the hus is succ

exceed y article East. W

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July 21st 10.

My dear Bergmann:

B. H. J. H. C_{in}

Dear Siz

Mr. Edin

Rellay .

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sending

Your letter of the 22nd ultimo received. I do not intend to make 1/8 tubes for anything except railway and submarines. The 1/4 tube is perfectly satisfactory for autos and trucks, and are cheaper to make than the 1/8. I will send you the changes for making the 1/8 tube as soon as I get them; so far have only made a few by hand for testing purposes.

We are replacing Lead batteries that cost \$175.00 in pleasure autos with ours, costing \$540.00, and everybody is satisfied. The two manufacturers who are featuring our battery are doing as much business as all the others using lead.

Have just got an order for a new use for the battery. On private yachts, they object to the sound of the dynamo when laying in harbors at nights; say it disturbs sleep and want battery to replace dynamo.

I enclose some talking points used by our salesmen to meet the talking point lies of our competitors, also latest curve of life. S. B.

- 2 -

With kindest regards to yourself and family, Believe me.

Yours very truly

S. Bergmann, Esq.,

23 Oudenarder Str.,

and the Land of the Control

Berlin, N. Germany.

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My ^Fdear S L'do not

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Lent.

July 23.1910

PILLING & CRANE.

BROAD & CHESTNUT Sts.,

PHILADELPHIA PA.

Dear Sirs

The meeting is to put my indebtedness into some form , either long term notes or stock. Weare getting our sales department pretty well organized. We have about \$ 60,000. worth of buisness on order. Sales about \$1200. \$1500.daily Have \$80,000 worth of cells on handand Ithink in a short time our sales will reach \$2500.to\$3000. daily. It will not be until next year that we will do a large buisness as only two out of thf nine makers happened to have their cars built to take our batteries. Hext year all will built to use them. Ross can always keep you fully informed and he uan get any information you wantat any time. Tasked Mr Shelmerdine some time ago which he would preferI do--Takelong term notes or stock at pas for money advanced. Hesaid he would prefer that I take stock. Please see him and tell Mr Brown which you prefer, Iwill do either as suits. Yours very truly.

Thomas D. Edin

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W. C. An

July 25th 10.

My dear General:

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and tel

Your letter of the 19th instant received. Under separate cover I am sending you the large photograph with the autograph thereon.

I could not very well add that the gentleman is the inventor of the Gas Turbine, without I knew it from my own knowledge; which I do not.

With kin regards, I am,

Yours very truly,

To Gen. D. E. Sickles,

23 Fifth Avenue,

New York City.

War

July 25th 10.

Marie Josephine Pringle, 6 Hanover Street,

Scranton, Penna.

Dear Madam:

Local

Yours of the 18th instant regarding the automatic grocery store received. Mr. Edison directs me to write you that this is only an experiment to sell the necessities of life to the very poor at wholesale prices. He is so very busy that he had not the time to finish the scheme.

Yours very truly,

H. J. Miller

July 26th 10.

F. Z. Maguire, Esq.,

Lonsdale, Rhode Island.

Dear Sir:

Replying to your letter of the 23rd instant Mr. Edison directs me to write you that he has no position which he can offer you at the present time. Yours very truly,

> 901. - · Secretary.

E. Legensk.

Dear **Bear** S

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July 27th 10.

Estate of L. J. McCormick,

411- 145 La Salle Street,

Chicago, Illinois.

Dear Sirs:

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Encl

Replying to your letter of the 20th instant Mr.
Edison directs me to write you that he has known Mr.
W. W. Wheatley for a number of years as manager of
street railways. He intends to go into the selling
of Electric Street Cars, Trucks etc. Mr. Edison
thinks he has a moderate amount of capital; he is spoken
well of.

Yours very truly,

H. J. Miller, Secretary:

August 328 10.

R. H. Beach, Esq., 50 Church Street, New York City.

Dear Sir:

Enclosed herewith find letter from Mr. Robert
A. Laurin, San Francisco, Cal. regarding the storage
battery car, with Mr. Edison's notation thereon, as follows:
"Please answer these questions direct and send me a copy.
Say that the Mayor referred the letter to me and I referred
it to you. Don't delay in answering."

Also letter from Minchan & Son, and one from S. Jickell, New Zealand regarding the car, which please return to this office after they have been answered by you, for our files.

Also newspaper clipping from Florida, with Mr. gdison's notation -- Beach ! Go for it. "-- thereon.

Yours very truly,

Secretary.

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Dear Dear T

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August 3rd 10.

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Roland D

Dear Sir:

interview

to send yo

envelope p his time i Enclosed herewith find newspaper clipping regarding the submarine Cuttlefish, with Mr. Edison's notation thereon, as follows:

"Why did the batteries run out?

Kindly give the same the attention you deem necessary and oblige,

Yours very truly,

N. J. Willer

555 SOF and 2 1910 My Dean Enouth. I herewith send you lansdens bid Edison Po for the 2 trucks, he says the price is with 10% off = The mileage is greater, much greater, than he states I compet him to underate Dear Sir: state tha as it pays in the long rum as exception are..disco you well know \$270,000 sherineb Edwarcorts edio

August 5th 10.

TO WHOM IT MAY CONCERN:

employed by me as an expert tool-maker for one year and a half. He leaves of his own accord. He is a

first class workman and I have found him to be reliable.

Thosa Edison

Charles L. Lohmeyer has been

victor S . .: Bur

D. B. Sen

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Aug. 5th 10.

Friend Schelmerdine:

A big cement manufacturer started out with a gun to kill something. He brought down five humming birds. Then the breach block of his gun blew out and nearlly killed him.

Let me see; did'nt somebody about eight months ago put out reports that the E. P. C. Co. was going to bust. The above gun man thought prabably that would be a better way to bring down the game than shooting.

Edison

Dear Mr. Mai of the 4 which rea charges on y Syndicate, L

Mr. C. I

W. S. M Dear Sir

15 Edison Portl

dynazence, b Ur. Estaon h first

Aug. 12, 1910

Mr. Thos. E. Murray, Pres.,

Association of Edison Illuminating Cos.,

#55 Duane St., New York.

Dear Sir:-

Mr. Edison advised you last May that he would have a paper prepared on the new Edison battery for presentation at the convention of your Association, September 6 - 9, 1910. According to his wishes, I have written such a paper and sond you complete copy of same here-witth.

Mr. Edison desired that I should have this paper copyrighted; so will you kindly have a note made of such copyright on all copies, in compliance with the copyright law.

Would it be possible for your photographer to make lantern slides (at our expense of course) of the curves and illustrations?

If not, could you return the originals to us in time to have this done?

I think it would add greatly to the interest of the paper. In suy case, we should like to have the originals returned when you have finished with them.

. No doubt you have heard from Mr. Edison that he is planning to attend the convention at the Thousand Islands. I shall be there also, and am looking forward to the privilege of meeting you.

Very truly yours.

Walter L. Holkand

ne. John Karettin

Dear Sir: Dear Sir: Dear Sirat

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CVH

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sir s

Aug. 15th. 1910

P.V.DeGraw Esq.,

W.S.Mallory Esq. Edison Port

Dear Sir:

1910 for \$10.824

dated August 12t

another real

Enclosed he

4th. ass't. Postmaster General,

Washington D.C.

My dear DeGraw:

Is there any government publication giving statistics of Rural delivery of mail, routes and number of deliveries etc., if so, I would very much like a copy.

Yours very truly,

The a Elisan

fint

August 17, 1910.

Mr. Aribur D. Raovo,

c/e American Nowspaper Assin, #200 Fifth Avenue,

New York City.

Dear Sir:

In ensure to yours of the 16th inst. I am sending you under separate cover photograph of hr. Exhall the X-Ray Experimenter, which you desire to use with your article in the Technical World segmaine. Finally take good core of this photograph, and roturn at the corrient possible moment, as it was leaned to re by his brother, and is the only one he has. The photograph was taken the summer before he died; his death occurring on October 2nd, 1904.

Yours very truly.

H. J. Millon

CVH

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Er. Um. Pe

Dear Sir:

tions for

New York,

forwarded

-230-

Orange N.J. Aug 16 1910

My Dear Coffin:

This will introduce to you Col. Bailey, whose oar I am Now testing and publishing the results in the daily papers.

Yours very truly, (SIGNED)

This letter was written and given to Mr. Bee, Aug. 16th. 1910

To C-a-Coffin Egg, Pers General Electric Co, Ney city

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Dear Si

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Aug. 19, 1910

Mr. E. H. Johnson, Union League Club, New York City.

Dear Sir:-

The Edic Er. W. S. Stewarts

Gentlemer

note date

for which

for \$101

PC PC Replying to your letter of the 18th inst., Er. Edicon directs me to arite you to come up to the meeting of the Edicon Electric Illuminating Companies at the Hotel Fontunes, Thousand Islands, E. Y. which takes place deptember 6th to 9th and he will talk the subject, where will you.

Yours very truly,

SECRE

FC

SHORETARY.

4.0

August 23rd 10.

TO WHOM IT MAY CONCERN:

R. S. L General El

Mr. Arthur B. Kempel has been employed for the past year in charge of an important department. He left of his own accord. I have found him energetic, intelligent and reliable.

Yours very truly,

August 25,1910

Rear Admiral Hutch I.Cone, U.S.N., Chief Department Steam Engineering, Washington, D.C.

Sir:

- Confirming conversation had with you by Mr. Hutch-· I. ison yesterday:
- 2. It will give me great pleasure to personally explain every detail of my battery and extend every facilfty for your Deaprtment to investigate same.
- 3. I respectfully suggest that a competent man be detailed to visit my Laboratory and the Factory of the Edison Storage Battery Co., where the battery can be shown and explained in each part of the process of manufacture. It will possibly take two or three days for him to absorb the entire lot of information, and I suggest that if you see fit to so detail a man, he be given ample time to spend with us.
- 4. Mr. Hutchiam suggests that Mr. Avery seems to be pretty well pooted already, but of course we will welcome anyone whom you may so detail. Respectfully

Aliona a Edwar

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Aug. 27th 10.

C. E. Herrmann, Esq.,

Moose Mountain, Ltd.,

111 Broadway, New York.

Dear Sir:

Your letter of the 25rd instant also the samples of ore received. Mr. Edison directs me to write you that he crushed one of the finest grain pieces and finds that you will have to crush 100 meah fine to free the iron from enough silica to make a good, high grade ore, and even then there will be enough silica to form the very fusible iron silicate necessary to briquette by sentering. 100 mesh will be very easy to concentrate and not costly to crush.

Yours very truly,

Assistant Secretary.

gdláoh P W

near Mr.

instant Martin, these on

August.

require,

Kirt

Aug. 27th 10.

The North American,

E. K. Leich, Esq.,

Philadelphia, Pa.

Dear Sir:

P. V

Ey do

me.

Haen Thank

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make

Your letter of the 22nd instant received. Regarding the vehicle scheme would say that I may move the testers to Philadelphia and do some advertising. Started two machines Tuesday for a short touring stunt; they go in opposite directions over the same route--to wit, New York to Atlantic City, thence to Philadelphia, to Delaware Water Gap, to Port Jervis, to Goshen and thence to New York.

Think they will do it all right.

Yours very truly,

Shor On Edward

Letterbook, LB-084

This letterbook covers the period August-December 1910. Most of the correspondence is by Edison, Harry F. Miller, George A. Meister, and Ademor N. Petit. Many of the letters pertain to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co.; cement construction projects; and ongoing progress in the manufacture of molds and patterns for use in the construction of Edison's concrete house. There is also correspondence regarding the production of Edison's improved alkaline storage battery and its use in automobiles, trucks, electric railway vehicles, and submarines. A letter to investor Arthur I. Clymer mentions Edison's \$1.9 million cash payment for stock in the Edison Storage Battery Co. Among the items relating to personal and family matters are letters involving Edison's membership in clubs and societies; his orders from Brentano's bookstore in New York City; his recollection of a phonograph recording of Count Leo Tolstoy; and his charitable donations, including his contributions to an anti-cigarette movement and a Christmas fund for the destitute. Also included are several items concerning Edison's opinions on immortality, spiritualism, and organized religion.

The label on the front cover contains the following notation: "-1910-TAE Letters From Aug 29th To Dec 15th 1910." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 10 percent of the book has been selected.

Aug. 29th 10

Henry C. Demming, Egq., 17 North Third St., Harrisburg, Penna.

Dear Sir:

Your letter of the 27th instant at hand.
Regarding the house, Mr. Edison directs me to write
you that the iron moulds are about 65 per-cent finished
and the patterns 80 per-cent completed. He will let
you know when the first house is built.

He says "Yes! Harpers are going to publish a lot of much."

Yours very truly,

H Filler

Aug. 29th 10.

The Electric Journal,

Mr. A. H. McIntire-Editor,

Pittsburgh, Penna,

Dear Sir:

Your letter of the 28th ultimo also letter which you enclosed from Mr. E. E. G. Roberts, received. Ohm's law was wrongly interpreted in the early days. Siemens, Gramme and others built dynamos in rich the external resistence and resistence of dynamos were sought to be the same, just as the maximum output of a battery was the greatest when the internal and external resistence was the same. This absurd practice was defended by one well known electrician as late as 1880, in the Scientific American, and he states that my statement that I got 90 per-cent of the busngy in the external circuit was absurd and contrary to Ohm'e law.

Time a

(, p

August 31st 10

Holland Torpedo Boat Co.,
Quincy, Mass.

Gentlemen:

I have been awaiting the return of our Mr. Dyer before answering your letter of August 18th. I now find that he will not return to Orange before the 10th of September, when I will take up the matter and answer.

The second secon

Yours very truly,

That Caison

Telegram received August 51st 1910. by W.U.

Thos. A. Edison, Orange, N. J.

Baker car with 40 cells A-6 made world's record on single charge 201 6/10 miles 12 3/4 miles per hour On average streets and roads Weather unfavorable, (Signed).

Baker Motor Vehicle Co.

our answer sent August 31st 10/Baker Motor Vehicle Co., Cleveland, Ohio.

You must have something extra good to make that mileage. (Signed)

Edison.

sent 5.45 P.M. 8/31/10.

100 T

Sept. 3rd 10

S. Whinery, Esq.,
95 Liberty St.,
New York City.

Dear Sir:

Replying to your letter of the 1st instant Mr. Edison directs me to write you that he has a section of road with one part cement, two parts sand and five parts trap-rock (3/8 screen size) and with three and one half tens on two wheels; running continuously over it in one spot. It shows that it can be used in streets with the heaviest traffic. Mr. Edison also has sections with 3/8 quartz, also 3/8 flint, but is not going into the scheme commercially.

Yours very truly,

 Telegram.

Anderson & Price:

The Mt. Washington Bretton Woods N.H.

Anderson is authorized too arrange

for re-charging batteries.

Signed Thos. A. Edison.

, just

Sept. 7th 10.

Lucy Page Gaston,

care Hotel Martha Washington,

29 East 29th Street, New York.

Dear Madam:

Your letter of the 4th instant regarding financial assistance to the Anti-Cigarette movement, received. In reply would say that a check was mailed to the branch at Chicago, Illinois.

Yours very truly,

H. J. Miller

Sept. 12th 10.

W. A. French, Esq., 383 Boylston St.,

Boston, Mass.

Dear Sir:

Your letter of the 2nd instant received. Mr. Edison directs me to write you that he is not acquainted with Mr. Haines.

The present Kinetophone has been in experimental work in this Laboratory for eleven years and while surprisingly perfect, is not quite perfect enough to bring out Grand Opera yet.

Yours very truly,

Fall Mer.

FIRT

Sept. 14th 10.

N. H. Packard, Esq., Springville, Utah.

Dear Sir:

Replying to your letter of the 23rd ult.

Mr. Edison directs me to write you that he is not

ready yet to purchase ore, but may be in a short

time. The ore would have to be roughly concentrated

to 15 percent or more to bear shipping.

The analysis of the sample you sent is as follows:

The total amount of mineral(about 60g) was pulverized to a fine powder and an average sample was analyzed. The mineral contained 7.76% Bismuth, in combination with sulphur and is therefore Bismuth Glance. According to the above amount of Bismuth the mineral contains 9.55% Bismuth Glance.

Yours very truly,

N. y Miller Secretary. 188

Sept. 14th 10

R. H. Beach, Esq.,
50 Church Street,
New York City.

Dear Sir:

Enclosed herewith find letter from Mr.
Andrew Clark, 23 Wall Street, New York, regarding
the Edison-Beach electric car, and Mr. Edison's
notation inscribed thereon, as follows:

"Beach! Answer him or see him .-- Edison"

Yours very truly,

J. J. Mille Secretary.

Enclosure.

FMAT

Sept. 13th 10

My dear Withey:

Your favor of the 4th instant at hand. It feels good to hear from one who translated buzz in the early days.

I will have one of the boys send you a lot of smooth stuff about electrics.

With best wishes, I am,

Sincerely yours,

George J. Withey, Esq.,

care Empire District Electric Co.,

Joplin, Missouri.

A.X.

Sept. 16th 10

E. S. McKeever, Esq.,
121 Chestnut Street,
Philadelphia, Penna.

Dear Sir:

Your letter of the 13th instant regarding the perfection of an instrument for the relief of the deaf, received. Mr. Edison directs me to write you that he thinks he may do something in the line you speak of if he gets much deafer.

Yours very truly,

Secretary.

97

Sept. 19th 10.

Messrs. J. P. Morgan & Co.,

23 Wall Street,

New York City.

Gentlemen:

Please deliver to Mr. H. F. Miller, check for the balance standing to my credit on your books and oblige,

Yours very truly,

Thomas Office

5 ']

Sept. 20,1910,

Mr. k. W. Walker, Copperhill, Tenn.

Dear Sir:-

Your favor of the 16th inst. has been received. I accept your offer to settle your claim in full for \$125. and beg to enclose check for this amount. Ainally acknowledge receipt, so that I may know you have received it.

I note what you say regarding the losses you have sustained in this matter and if it were not for the fact that I have already lost a great deal of mency in this enterprise I would be glad to help you out, but under the circumstances I do not feel that I can do so. Perhaps in the future I may have occasion to call upon you to have you do some work for me, but if so it will be on the basis of a written contract mutually satisfactory to both of us so that there can be no misunderstanding or uncertainty. What you say regarding deposits in the Arbuckle Bounteins is very interesting, but at the present time I am so completely occupied with other work that I cannot look into this matter. However, I will keep this matter in mind in case of future develorment.

Yours very truly

6

Chron.

Sept. 27th 10.

Henry Lindenmeyr & Sons, 32-36 Bleecker Street, Wew York City.

Gentlemen:

Will you supply us with two (2) rolls of the No. 17 "News" in continuous strips 7 3/4 inches wide and two (2) rolls 4 7/16 inches wide.

If you do not cut paper to special sizes, will you supply us with one roll of commercial dimensions, but of the narrow sheet, say, anywhere from 17 to 25 inches.

Yours very truly,

Edison Laboratory,

per

this letter is signed by an Retit.

JAPA

Sept. 27th 10.

New York Electrical Society,

Mr. Fred'k A. Scheffler, V. P., 29 W. 39th Street, New York.

Dear Sir:

Yours of the 22nd instant regarding the establishing of a Life Membership, limiting the number of such members to one hundred, to celebrate the Fortieth Year of the existence of the Society, received. Mr. Edison directs me to write you that he would be glad to have you place his name in nomination for the same.

Thanking you in his behalf, I am, Yours very truly,

Secretary.

4, P

Sept. 29th 10

Ribbon & Ticker Paper Co.,

Railroad Ave. & Taylor St.,

Paterson, New Jersey.

Gentlemen:

Your favor of the 28th instant received. For the present we require only small lots of paper, such as we may select. Those would be for test purposes.

Will you supply us with six 12 inch rolls, 7 3/4 inches wide, and six 12 inch rolls 4 7/16 inches wide; the quality of the paper to be the same as sample enclosed herewith?

Mention the cost for this lot and also what would be the approximate price for same in large quantity, say 50 ton lots.

Yours very truly,

Edison Laboratory

per

1,71S



Oct. 1st 10.

The Mutual Life Ins. Co.,

New York City.

Gentlemen:

Referring to policy No. 564418, Mr.
Edison desires to make his children beneficiaries
under it. What steps are necessary to take to
accomplish this?

Yours very truly,

Sannatam

Oct. 3rd 10.

Hudson Maxim, Esq.,
Maxim Park,

.....

Landing, New Jersey.

Dear Sir:

We have never received the book which you say you sent us under date of letter of the lst ultimo. Kindly have a tracer sent after the same and oblige,

Yours very truly,

Cannet orv.

\$ P

October 4th 10.

Samuel Fine, Req.,
309 Broadway,
New York.

My dear Mr. Fine:

Your letter of the 3rd instant received. You know the subject would lead to endless argument and I have not time, just now, to go into it. If you have not already read "Brain and Personality" by Thompson, you better get it. You will be delighted. It contains many facts experimentally determined.

Yours very truly,

18

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Oct. 6th 10

Mr. Chas. A. Klotz, President
United States Crushed Stone Co.,
Chicago, Illinois.

Dear Sir:

I beg to confirm telegraph night letter sent to-day to Mr. Samuel Insull of the Commonwealth Edison Co., Chicago, in compliance with your letter of recent date, as follows:

Mr. Samuel Insull,

Commonwealth Edison Co.,

Chicago, Illinois.

My friend Klets of the United States Crushed Stone
Co. says you will use 20000 cubic yards crushed stone.
If you can favor him without detriment to yourself
I would be pleased to have you do so.

(Signed)

lgned) Edison

Yours very truly,

Secretary.

fuir

Oct. 10th 10.

Prof. Bert Reese,

230 W. 99th Street,

New York City.

Dear Sir:

Replying to your letter of the 3rd instant Mr. Edison directs me to write you that he will be glad to see you any time. He remembers the introduction and what he told the reporter was that the results were so strange that he thought you must be the wandering "Jew of the Sorintures."

Yours very truly,

H. y. Miller Secretary. 13/W1

Oct 11th 10.

Edison Portland Cement Co., Mr. Edward S. Bixler,

Assistant to Pres.

Stewartsville, N. J.

Dear Sir:

Replying to yours of the 10th instant would say that the space required for exhibiting the model house is 20 x 30 feet. Mr. Bachman wants to know if there are any restrictions as to height, as Mr. Edison wants to erect a pole 36 feet high, to represent the height of the house.

He wants to erect a fence to keep people out of enclosure.

Please send a diagram of the space so that Mr.

Bachman can lay out the exhibit, also please state whether
the space is on a corner or not.

Yours very truly,

H. Halley,

Tiret

Oct. 15th 10.

Chas. K. Harris, Esq.,

Columbia Theatre Bldg.,

Broadway and 47th St.,

New York City.

My dear Sir:

I see you have an electric vehicle equipped with one of my new batteries. I know you will be delighted with it and hope it will inspire you to produce more of your beautiful songs.

Yours very truly,

Momas a Elicon

A.A.S.K

Oct. 15th 10.

H. Toyer, Esq.,

278 Sherbrooke St.,

Winnepeg, Canada.

Dear Sir:

You have misunderstood the whole article because you jumped to the conclusion that it denies the existence of God. There is no such denial. What you call God I call Nature, the supreme intelligence that rules matter.

All the article states is that it is doubtful, in my opinion, if our intelligence or soul, or whatever one may call it, lives hereafter as an entity or disperses back again from whence it came, i. e. scattered amongst the cells of which we are made.

Yours my truly,

Theo a Edwarn

/X mor

Oct. 19th 10.

J. C. Reiff, Esq., 20 Broad Street, New York City.

Dear Sir:

Yours of the 18th instant requesting information regarding the storage battery Electric automobiles received. Mr. Edison directs me to write you that he will have Mr. J. M. Lansden, Jr., who built the ambulance used in New York, call on you.

Yours wery truly,

S.a.meister.

Oct. 19th 10.

J. E. Lansden, Jr., Esq.,

54 Lackawanna Avenue,

Newark, New Jersey.

Dear Mr. Lansden:

Enclosed herewith find letter of

the 18th instant received this day from Mr. J. C. Reiff, New York, regarding an electric automobile ambulance for use at the J. Hood Wright hospital.

Kindly acknowledge receipt of this letter and let us know how soon you will be over and see Mr. Reiff regarding the same.

Yours mery truly,

Samistan

Cont Secretary.

/ Max

Oct. 19th 10

The Review of Reviews,

Investment Bureau,

13 Astor Place,

New York City,

Dear Sirs:

Yours of the 18th instant received.
Mr. Edison directs me to write you that Delaney
once worked for him. He thinks he is in the
hands of the usual crocked Wall Street gang of
promoters, because of his necessities for money.
Kindly treat this matter confidential.

Yours very truly,

Secretary.

225

Orange, New Jersey, October 20th 10.

Bert Reese,

Dear Sir:

Did you notice that Thompson in the Times stated that your exhibition was just a trick. He says my brain is diseased or abnormal, perhaps thats the reason I can't see through your trick. You ought to let him see if he can solve it.

(Signed) Edison.

To Prof. Bert Reese, 230 West 99th St., New York City.

Orig. in T.A.E. h.w. 1.p. y.p.

Oct. 20th 10

Nixon and Mannock,

1, Victoria Street,

London, s.w. England.

Dear Sirs:

Replying to your letter of the 3rd instant Mr. Edison directs me to write you that we are building a large cell for submarines to give heavy discharges and charges and engre radious of action, for the U. S. government. After these tests are made we will be in a position to give you the data and talk business.

Yours very truly,

H. J. Miller, Secretary.

J. rex

Oct. 20th 10.

Francis Arthur Jones, Esq.,
care New York Press Club,
21 Spruce Street, New York.

Dear Sir:

Yours of the 19th instant asking Mr. Edison to join the Honorary Committee of the Charles Dickens Testimonial, received. He directs me to write you that this is out of his line and he therefore does not care to have his name placed on the list.

Yours very truly,

H. J. Miller, Secretary. 130

Oct. 22md 10.

Edison Portland Cement Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Yours of the 20th instant enclosing letter and diagram from the Cement Products Exhibition Co. stating that the most suitable space available for the exhibition of Mr. Edison's model cement house is space No. 163, received.

In reply I beg to state that Mr. Edison says that this space is not at all satisfactory. It is in a most undesirable corner in the rear of the building, and unless he can exhibit in the center of the hall, in a space about 20 x 30 feet, he does not care to show the model house at all. It is too interesting to be shown in an obscure corner.

Please advise them and oblige,

Yours wery truly,

H. F. Miller, Secretary. 2/1/2

Oct. 20th 10

My dear Insull:

This will introduce to you Mr. W. W. Wheatly, who is an old hand in the Electric Railroad business. He is locating in Chicago to try and sell trucks, Beach cars and add as many suckling electric pigs to your big electric sow, as possible.

Yours very truly

To Samuel Insull, Esq., Pres.,

Commonwealth Edison Co.,

Chicago, Illinois.



Oct. 25th 10

Messrs. Brentano's, 5th Ave. & 27th St., New York City.

Dear Sirs:

Will you kindly have the following books sent to Mr. Edison's summer home at Fort Myers, Florida, via Pennsylvania freight and forward the bill to the Laboratory.

Author Title. R. M. Johnson The Corsican Bram Stoker Famous Imposters Herbert Ward A Voice from the Congo Henri Bergsen Creative Evolution S. Arthur Cook The Meaning of Life Breeding & the Mendelian Discovery-A. D. Darbyshire R. W. Donne Insects and Disease J. Christie Duncan Business Management The Future of Trade Unionism & Capitalism in a Democracy Chas. W. Ellet Joseph Grasset The Marvels Beyond Science Modern Criminal Science Series Hans Gress Hanry D. Llayd Lords of Industry

F. H. A. Marshall The Physiology of Reproduction

Mow to Keep Fit

Reason and Belief

Hunting With the Eskimos

The Cause and Cure of Colds

A. T. Schofield Sir Oliver Lodge

Harry Whitney

Dr. Wm. S. Sadler.

Be sure and send these books by freight

to Mr. Thomas A. Edison -- Fort Myers -- Florida, Bend the bill to the Laboratory and oblige,

Yours very truly,

on first shipment - Survice and ed Mary 1-1910



R. H. Beach, Esq., 50 Church Street, New York City.

Dear Sir:

Enclosed herewith find letter from Mr. J. W. Aldertson, Miami, Florida, regarding the trackless trolley car, dated Oct. 20th 1910, with Mr. Edison's notation thereon as follows: Beach::

What can you do. I hesistate to recommend Field'd car--answer him. (Signed) Edison. Yours wery truly,



Oct. 25th 10.

W. C. Anderson, Em., Pres.,
Anderson Carriage Company,
Detroit, Michigan.

Dear Sir:

Your letter of the 22nd instant regarding the Rectifier received. Mr. Edison directs me to write you that we will have final model finished Saturday and if, after a weeks running it is 0. E. will rush through 100 sets.

Yours very truly,

J. J. Adja.

3/10

Oct. 26th 10

A. I. Clymer, Esq., Van Wert, Ohio. Dear Sir:

Your letter of the 22nd instant regarding the purchasing of some of the stock of the Edison Storage Battery Co. received.

Mr. Edison directs me to write you that only within the last month has the Battery Company passed from losing money to making a little. It will be some time before we can pay dividends as the business is developing very rapidly and profits must go into machinery. Under such circumstances he hesitates to sell any stock.

Yours very truly,

H. J. Miller



My dear Brisbane:

I thank you for yours of the

24th instant.

My cells are working well and the Edison aggregation is working about the same gait as the aggregation known as Arthur Brisbane,

Sincerely yours,

Arthur Brisbane, Esq., New York Evening Journal, New York City.



Oct. 31st 10.

E. H. Carnart, Esq.,

Edison Portland Cement Co.,

Stewartsville, New Jersey.

Dear Mr. Carnart:

Regarding the enclosed tax bill for town of Stony Point, New York, I would call to your attention the increase of the assessment on the property from \$1900.00 last year to \$2500.00 this year.

Also the acreage, which has been reduced from 197 to 195. The bill, however, is less than last year which amounted to \$13.44.

Will you kindly investigate this matter and oblige,

Yours very truly

H & Millery

N. Jak

Nov. 3rd 10

H. W. Johns-Manville Co., 100 William Street, New York City.

Gentlemen:

Replying to your letter of the 28th ultimo regarding the application of H. C. von Reimer for the position of Travelling Auditor, I would say that I have known him for ten years or so.

At one time he worked as head of the Rilling Department of the Rilling Companies at Orange, at which time his services were satisfactory. This was about five or six years ago. Since then y understand he has been in business for himself, as an Auditor, with some success I believe.

He is honest and trustworthy and would fill the position satisfactorily, I should think.

Yours very truly,

H J Miller Secretary.



Nov. 2nd 10

A. I. Clymer, Esq.,

Van Wert, Ohio.

My dear Sir:

Yours of the 28th of October at hand. I thank you for your confidence in the battery. I will let you have 100 shares of my own stock. I paid into the Edison Storage Eattery Co. \$1,900,000. cash, for which I took stock at par.

Any time you come east come over and see what we are doing.

Yours very truly,

The a Emmi

M. L. F. Du Puy de Nartus, rue Lepic 102, Paris, France.

Kindly acknowledge receipt and oblige,

Dear Sir:

Enclosed herewith find draft for 129.50 Francs, being Mr. Edison's subscription to the Comite Villiers de L'Isle-Adam monument fund.

Yours very truly,

7.11

November 4,1910.

Mr. Joe Mitchell Chapple, The National Magazine, Boston, Mass.

Dear Sir:-

Your favor of the 28th ult., has been received, and in accordance with your request I send you the following message:

To the many readers of the National Magazine, I send greatings for the coming heliday season. The opportunities for accomplishment in the field of invention and in the development of the useful arts were never so great as now; and, I firmly believe they are more capable of realization in this great country of ours than anywhere clse in the world. We should regard our horitage as American citisens as the greatest of our blessings.

Yours very-truly,

Manuar O. Edwar.



Nov. 9th 10.

A. I. Clymer, Esq.,

Van Wert, Ohio.

My dear Sir:

Replying to your letter of the 5th instant I desire to thank you for your interest and confidence in the storage battery.

In accordance with your request I have had a certificate for 100 shares of Edison Storage Eattery to. stock issued to you and will deliver it to the Second National Bank, Orange, New Jersey, on receipt by them of a New York with the form the thing of the form you.

There is only one class of stock and the par value is One hundred (\$100.00) Dollars per share.

Yours very truly

Thomas a Edward

10

Nou 12, 1910.

James H Manning Eng

Dear Sir

I have received the document and thank you, It industredly refers to my grand father who moved from N Jersey to Digby W.S. in Revolutionary times.

you would have received an acknowledgement Earlier, had not my wife failed to mail my letter, again thanking you

I am you Truly

Thomas O Edwan

47

Nov. 14th 10.

Brentano's,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Yours of the lst instant received.

Will you kindly hold the balance of the books
you have until all the books still to be sent
to Florida have been received, making a
complete shipment of the same, as Mr. Edison
does not expect to leave until January 1911.

Kindly add to this list the book on

"Subconscious Phenomena" by Hugo Munsterberg and others, to be shipped to Florida.

Regarding the publication "Reason and Belief" by Oliver Lodge, Mr. Edison directs me to write you to get the book from London and forward gouth also.

Yours very truly,

H. H. Millery .

gara M

Nov. 14th 10.

Jos. P. Smithers, Esq.,

129 Berkeley Place,

Brooklyn, New York.

My dear Sir:

Yours of the 9th instant received.

As far as my observations extend I am compelled to believe in the existence of a supreme intelligence, and that while man is immortal through propagation of the species -if not interfered with by a catastrophe- I can't see that his personality is immortal. In view of the enormous amount of inter-atomic energy in matter as shown by radium, you should re-write your little book and bring your theory up to date.

Very truly yours,

流

Nov. 14th 10.

A. I. Clymer, Esq., Van Wert, Ohio.

My dear Sir:

Replying to your letter of the 11th instant would say that the Philadelphia people are setting this buttery out to be used to disturb our trade. It has nearly all the defect inherent in a lead Battery and was introduced and tried out years ago in France. The Philadelphia company bought the patents from the French company who failed to make it a success.

Sincerely yours,

Thomas Of Edwar

Just

Nov. 16th 10

W. L. Eckert, Esq.,

Orange, New Jersey.

Dear Sir:

Will you kindly have requisitions issued for the following:

Making Graphiting Machine for Graphiting Records.

Dry Battery Experiment by Holland.

Mr. Edison ordered this experimental work to be done and said they were to be charged to the Mational and Manufacturing Co. to respectively.

Kindly send these to me at your earliest and oblige,

Yours respectfully,

30 meiotor

242

Nov. 16th 10

Arthur Brisbane, Esq., Pres.,

New York Evening Journal Pub. Co.,

New York City, N. Y.

Dear Sir:

Replying to your letter of the 13th instant Mr. Edison directs me to write you that you can obtain the photograph from Pach Bros. of 935 Broadway, New York

Regarding the interview on "Immortality" he directs me to say to you that before you go too deep in the article get Osler's address on Immortality delivered at Harvard, and read it.

Yours very truly,

A Thilley

MARA

Nov. 17th 10.

Dr. Herman Reinbold, 404 Bas Building.

Omaha, Nebraska.

Dear Sir:

Your letter of the 14th instant received.

Mr. Edison directs me to write you that we use
jithia Hydroxide in the storage battery in small
quantities; it improves the capacity of the cell,
because its ion is slow moving as compared to
potash.

As to Caesium - we have tried it in the battery but without any advantage, possibly if he had a quantity he could find some use for it.

Yours very truly,

J. J. Millery

Mov. 19th 10.

D. Van Nostrand Co.,

23 Murray Street, New York City.

Dear Sirs:

Kindly renew Mr. Edison's subscription to the "Journal of Experimental Medicine" for the year 1911, send the bill to the Laboratory and oblige,

Yours very truly,

Secretary.

Dear S

instant

storage

17

ANOT

Nov. 21st 10

North Jersey Paint Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Your letter of the 19th instant received. Mr. Arbogast's time which has been charged to the Paint Co. up to and including Sept. 27th has been discontinued from that date.

Regarding Mr. W. P. Reid'd note, this has not as yet been straightened up. He has made payments from time to time and has reduced it to \$2000.00.

Yours very truly,

Secretary.



Nov. 22nd 10

E. H. Johnson, Esq., Union League Club, New York City.

Dear Sir:

Replying to yours of the 21st instant Mr. Edison directs me to write you not to bother with Flint. He knows all about the battery for submarines and has been to the Laboratory several times.

Yours very truly,

Hy Miller,



Nov. 22nd 10.

M. R. Hutchison, Esq., 50 Church Street,

New York City.

Dear Sir:

Yours of the 21st instant received.

Mr. Edison directs me to write you that we already have the curves of the small tube cells showing the characteristics, from which the big cell can be calculated. He also has nearly completed the drawings of a large submarine cell for the 1/8 inch tubes, which should be finished next week; when finished will send blueprint.

Yours very truly,

HA Miller

Two enclosures.

Nov. 22nd 10.

M. Cline, Esq.,

Harmony, New Jersey.

Dear Sir:

Replying to your letter of the 18th instant Mr. Edison directs me to write you that foreign patents are an illusion, a sink hole for inventors money. If the money is for government fee to continue the patent, you better not pay-let the patent go.

Yours very truly,

H. & Miller

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Nov. 23rd 10

E. H. Carhart, Esq.,

Edison portland Cement Co.,

Stewartsville, New Jersey.

Dear Sir:

Replying to your letter of the 22nd instant would say that Mr. Scandell paid the bill of Feb. 8th 1909, amounting to \$150.00. We have had no report of wood cut since then.

I have had no tax bills from Hudson River properties except Hanretty's Stony Point, which I sent you.

Regarding the tax on the Egbert Church Mineral
Right in Mansfield Township, Warren Co., New
Jersey for \$6.55, I paid the tax last year and was
reimbursed by Mr. Randolph Perkins. This year he
wants to know where the property is located. Under at Consist of
will you please furnish me with this information
and oblige.

Yours very truly,

H. I Millery Secretary. 5349

Nov. 26th 10.

W. S. Mallory, Esq., Pres.,

Edison Portland Cement Co., Stewartsville, New Jersey.

Dear Mr. Mallory:

Mr. Backman is waiting to hear from you regarding the exhibit of the model house at Madison Square Garden. He wants to know about the back ground, fence and whether he will be allowed to erect a pole representing the height of the house.

Will you please advise him as soon as possible as it will take some time to arrange things for the exhibit.

Yours very truly.

Secretary



November 25th 10.

Dr. David Fairchild,

Department of Agriculture,

Washington, D. C.

Dear Sir:

I have received and read with much interest a transcription of the letter to me which you dictated to a phonograph cylinder. You are quite correct in assuming that I am in sympathy with the work of the Volta Bureau in its efforts to teach the deaf and thus help to alleviate their natural difficulties in facing the many viciositudes of life.

I take pleasure, therefore, in accepting your invitation to become a member of your institution, and herewith enclose my check for the annual dues as they are announced in the Volta Review.

Wishing you all success in this useful work, I remain,

Yours very truby,

Nov. 29th 10.

E. Schaaf-Regelman, Esq.,

21 State Street,

New York City.

Dear Sir:

Your letter of the 25th instant received. Mr. Edison directs me to write you that we have a supply of Lithia just now. Wants to know if you cannot get the factory to furnish dry Lithia-hydroxide in crystals; will pay \$1.00 per pound for 100 Hydroxide.

Regarding Bismuth, Mr. Edison directs me to say that he can use it in his battery and it will never reach the market. He could pay \$1.00 per pound, but no more and make a profit. Next summer he shall probably need eight hundred pounds per week.

Yours very truly,

JANE T.

Nov. 30th 10

Motion Picture Patents Co., Mr. H. M. Marvin, Vice-Pres., 80 Fifth Avenue, New York.

Dear Sir:

Mr. Rdison directs me to write you that he accepts the kind invitation of the 29th instant to join you at the dinner of the Company at the Plaza Hotel on the 19th of December.

Yours very truly,

Secretary.

2 M

Wov. 30th 10.

Mr. W. P. Beazell, care The World, New York City.

Dear Sir:

Replying to your inquiry of the 27th instant Mr. Edison directs me to write you that he cannot remember, but he thinks he did correspond with Count Toletoy because he got him to make some speaking phonograph records which Mr. Edison has here. They are on imperishable metal but are very weak as he was feeble at the time they were made.

Yours very truly,

J. J. Stiller Secretary.

Dec. 6th 1910.

New York American,

New York City.

Gentlemen:

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My de

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Let,

w. B.

As per your telegram of to-day's date,
I beg to enclose herewith my check for One hundred
(\$100.00) dollars, toward the Christmas fund for the
five thousand destitute families.

I would ask you to kindly refrain from using my name as the donor, simply saying "Contribution from a Friend \$100.00."

By so doing you will greatly oblige,

Yours very truly,

Mina E.

Dec. 7th 10

S. Narodny, Esq.,

952 Simpson Street,

Brooklyn, New York.

Dear Sir:

Replying to your letter of the 5th instant Mr. Edison directs me to write you that it will be impossible for him to attend the memorial evening for the late Count Tolstoy at the Holland House; having too many experiments on hand which necessitate his attention.

Yours very truly,

secretary

783

Dec. 7th 10.

N. F.Brady, Esq., 57 Duane Street,

New York City.

Dear Sir:

Your letter of the 5th instant regarding the Advertising Campaign of the Electric Vehicle Association of America, received.

Yes, I will contribute Five thousand (\$5000.00) Dollars toward the Campaign for the year 1911, if the committee raise \$50,000.00 additional, and it is expended under their guidance.

Yours very truly,

);r

5

Dec. 7th 10.

Samuel Insull, Esq., Pres.,

Commonwealth Edison Company,

Edison Building, Chicago, Ill.

My dear Sammy:

I am in receipt of the enlarged photograph (mentioned in your letter of the 26th ultimo) of Mr. Steinmetz and myself, taken at the Edison Convention, at the Frontenac Hotel on September 8th 1910.

Please accept my sincere thanks for the same, which occupies a conspicuous place in my library here.

With kindest regards, believe me,

Sincerely yours.

6.1

July W

Dec. 7th 10

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Replying to your letter of the 30th ultimo Mr. Edison directs me to write you that he will see Mr. Ricketts in regard to nickel but doubts if he can do anything as he hab a Tine contract with the Mickel Trust.

Yours very truly,

Secretary,

W. L. Edison, Esq., Salisbury, Maryland.

Dear Sir:

Replying to your letter of the 3rd instant Mr. Edison wants the particulars of the claim the lawyer has against you. He wants detailed bills.

Please send these and oblige,

Yours very truly,

all is the

Dec. 10th 10.

M. Pinner, Esq., 122 Water Street, New York City.

Dear Sir:

Your letter of December 8th at hand. In my opinion you have got it about right. I think the churches are 0. K. as centers of our social system, where people can meet socially.

If the preacher would stop talking about the supernatural and talk about the Golden Rule, and explain the works of nature to show the advantages of the rule, it would be much better.

Yours very truly,

Marine C. C.

Dec. 10th 10.

J. P. Chalmers, Esq.,

Moving Picture World,

125 East 23rd Street,

New York City.

Dear Sir:

Your letter of the 7th instant at hand.

If you want to obtain more data about the motion picture art come over and see me.

Yours very toxiy,

.....

ZANON

Dec. 12th 10.

S. J. Mills, Esq.,

4542 Perry Street,

Chicago, Illinois.

My dear Sir:

Your letter of the 4th instant regarding my recent interview on "Immortality" received. The Golden Rule was the keystone of Oriental religions centuries before Christ was born. It has been the motto of China for four thousand years.

Is there any more reason that I should live seventy million years than seventy years?

Yours very truly,

Marines CI Character

En of

Dec. 12th 10.

Warren Heaton, Esq.,
Fort Worth, Texas.
Dear Sir:

Your letter of the 5th instant received.
Mr. Edison directs me to write you that the
newspaper article which you enclosed is correct.
He mays there is no spiritualism about this
experiment. Reese has a sense organ apparantly,
that only appears in predegies occasionally.

Yours very truly,

Geomete mr

Dec. 13th 10

Mr. Herman H. Harjes,

Morgan, Harjes & Co.,

Paris, France.

My dear Mr. Harjes:

This will introduce to you

Mr. J. F. Mounet, of Paris, who will talk

with you regarding my battery.

Any courtesies you may show

Mr. Monnot will be appreciated by,

Yours sincerely-

W Color

Dec. 13th 10

R. H. Beach, Esq.,
50 Church Street,
New York City.

Dear Sir:

Replying to your letter of the 12th instant Mr. Edison directs me to write you that he thinks the sheriff will soon be after Field. He nevr paid for the car, but gave notes and they have just fallen due and not been paid; just as he thought. He says to keep on with the bus and get something practicable.

Yours very truly,

H Tulker,

Sp. C

Dec. 13th 10.

Albert M. Casey, Esq.,
Batesville, Arkansas.

Dear Sir:

Your letter of the 8th instant requesting Mr. Edison's opinion of Mr. Gradolph's discovery on the Transmission of Electrical Energy, received. Mr. Edison directs me to write you that in his opinion you will never get out of the rut with this investment.

I return herewith your copy of patent which you enclosed, also the circular descriptive of the same.

Yours very truly,

H. J. Milley

Just 1

Dec. 14th 10.

Mr. Gustav Stickley,

The Craftsman,

41 West 34th St.,

New York City.

Dear Sir:

Replying to your circular No. 6723 Mr. Edison directs me to write you that he does not care to renew his subscription to the Craftsman.

Yours very truly,

H & Miller Secretary direct

Dec. 14th 10.

Herr Max A. R. Brünner,
Kottbuser Ufer 3,
Berlin, 36, Germany.

Dear Sir:

Your favor of the 28th ultimo to Mr.
Rdison has been received. In reply thereto he
desires me to say that a full and authentic
history of his life has been written by two of his
friends, Frank L. Dyer and T. Commerford Martin,
under the title of "Rdison: his Life and Inventions",
and has recently been published by Haxper and Brps.,
of New York City. At the present time negotiations
are in progress with a German publishing house to
publish this work, and therefore Mr. Rdison does
not desire to furnish to any others the facts
concerning the history of his life and inventions,
as the recent book has been prepared with the view
of furnishing the same authoritatively.

Yours very truly,

H Fuller



CONFIRMATION OF THEMPRAM.

W. C. Anderson,

Anderson Carriage Co.,

Detroit, Mickigan.

Have just been looking at your vehicle, end do not wonder you have trouble with cold weather, buttery not protected from cold wind. We have been explaining for two years that battery boxes should be wind tight. Lansden vehicles all tight and are doing their regular mileage, and so will yours if you do this simple thing. I am going to take one or two of your complaining customers, fix the boxes and prove it.

(Signed)

EDISON.

W. U. Tel. Co. Dec. 14th 10. Night Letter H. F. M.5.50 P.1

Letterbook, LB-085

This letterbook covers the period December 1910-March 1911. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to the manufacture of Edison's improved alkaline storage battery and its use in automobiles, trucks, railway vehicles, and submarines. There is also correspondence regarding difficulties in production of the storage battery by Sigmund Bergmann in Berlin, Germany, an audit of the Edison Storage Battery Co.; Edison's offer to sell the Lansden Co.; and improvements in his phonograph. Other letters describe ongoing progress in the development of molds and patterns for use in the construction of concrete houses, including a letter in which Edison expresses his desire to provide the working man a home "on the easiest kind of terms." Among the items relating to personal and family matters is correspondence regarding Edison's attitudes on religion, immortality, and agnosticism; his opinion on the "greatest inventive problems facing the world"; his remedy for his digestive problems; his membership in clubs and societies; and his charitable donations, including a contribution to the Library Board of Milan, Ohio.

The label on the front cover contains the following notation: "T.A.E. Letters Indexed 1910-11 - From Dec 18-1910 TO March 6 1911." There is a label on the spine with similar information. The book contains 700 numbered pages and an index. Approximately 15 percent of the book has been selected.

Dec. 16th 10.

Fred. A. Phelps, Esq. , . Union Building,

_ Clinton Street,

Newark, New Jersey.

Dear Sir:

Mr. Edison directs me to write you and find out if you know of a good Chief Draughtsman, who is a pretty good experimenter. One who he could give a job to and who is somewhat ingenious with ordinary mechanical devices.

Yours very truly,

Secretary.

Copy of letter sent to Roger W. Babson, Wellesley
Hills, Mass. Dec. 16th 10. original Mr. Edison's
handwriting lead pencil.

Dec. 16th 10.

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My dear Babson:

rdi.

Please send me a copy of the first scribblings I gave you when you were at the Laboratory the otehr day.
Where are those statistics?

(Signed) Edison.

Roger W. Babson, Esq., Wellesley Hills, Mass.

Dec. 17th 10.

Open Court Publishing Co., 378 Wabash Avenue,

Chicago, Ill.

Gentlemen:

The books mentioned in your letter of the 13th instant have been received by Mr. Edison who desires me to thank you for the same. He says he has already purchased the book on Death and Resurrection by Bjorklund from your Company. He will read the books but if is seldom he writes anything for publication.

Yours very truly,

SAcretom

Dec. 20th 10.

B. A. Mathews, Esq., Caldwell, New Jersey.

The

Dear

not

Dear Sir:

Replying to your letter of the 19th instant would say that we know nothing whatever about your bill. Mr. Edison's son is quite able to pay his own bills. His address is Salisbury, Maryland; you had better write him.

Yours very truly,

Secretary.

Dec. 21st 10.

L. E. Wright, Esq.,

Union Building,

Clinton Street,

Newark, New Jersey.

Dear Sir:

Replying to your letter of the 19th instant Mr. Rdiaon directs me to write you that the job is either Chief Draftsman or Experimental Draftsman in this Laboratory. How much per day would you work for?

Yours very truly,

Secretary.

KN^K

Dec. 20th 1910.

J. A. Hennesy, Esq.,

2718 12th St., N. E.,

Washington, D. C.

Dear Sir:

Your letter of the 15th of December Necosia, recoived. All the great men of science are Agnostics. We are just emerging from the mental dark ages as far as religion is cancerned.

Yours vory truly,

Masoldin.

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December 21st 10.

Marsh: -

Two or three of the boys have just told me that at the meeting last night you did'nt do us any good and they wished you would subside.

(Signed) Edison

To Hr. C. D. Marsh, 15 Spruce Street, New York City.

Orig. sent l.p. 12/21/10. y.p. GAM.

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Dec. 22nd 10.

W. H. Miller, Esq.,

care National Phono. Co.,

New York City.

Dear Mr. Miller:

Mr. Edison wants you to send to me a weekly report of disc records that you make, giving the names of the subjects in each case. Also a weekly report showing the number of subjects you turn over to Albort Wurth for plating.

Will you kindly give this matter your attention?

Yours very truly,

J/ / Secretary. J.P.

Dec. 22nd 10.

E. F. Ware, Esq.,

Kansas City, Kansas.

My dear Sir:

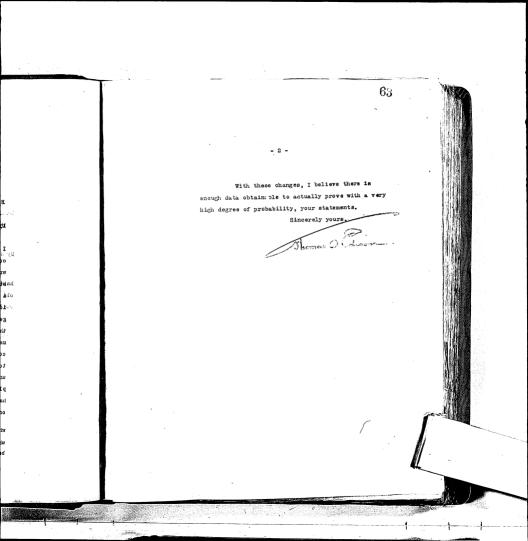
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Your letter of the 13th instant received. I have read your "Ithuriel". In my opinion you have come closer to the truth than any other person, the writings of which I am acquainted with. If you had stated that upon the destruction, for instance, of a tree by fire, the atoms in the products of combustion and the ash still retained their primal intelligence; but the combination or edifice constructed by the atoms, with its record of experience and government, to permit it to fit in its environment to combat other destructive organism or combination and to create other similar organisms and transmit the unimpaired intelligence of the monad group in the germ plasma, which group seems to be immortal; you would have approached very close to the truth (my opinion only). Also had you left out the Ergo atom,

which survives and has an existence aside from matter, which is called the "Soul, Ghost, Etc." it would have been better still, i.e. more scientific.



102k

Dec. 22nd 10.

The Mutual Life Ins. Co. of New York,

Massau, Cedar and Liberty Streets,

New York City, N. Y.

Gentlemen:

Replying to your letter of the 19th instant regarding policy No. 163075, I beg to say that Mary Edison left no will and I am the Executor of her estate.

Yours very tunty,

Maria Walson

for the A

Dec. 24th 10.

My dear Bergmann;

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Gen rog

dir inf the rec suci suci which Yours of the lat instant received. Battery is progressing well. Our sales are at the rate of over one million dollars a year, and the prospects appear to be unlimited.

Our pioneering and experimental period is now over and we are going for cost reduction and hope to very greatly reduce cost. We are assured by the Government that they will not renew any more Lead batteries in the submarines, and that all renewals will be made with our battery. Please keep this confidential.

The prices which we can get makes this brunch very desirable, - first cost of Lead battery is lass than one-half of ours, but the cost per kilowatt year with ours is very much less.

Regarding Tungston wire, the General Electric Co. make it I believe, and I am told that the life of the filament is no bettor than the squirted filament. If you could draw a squirted filament through a saphire die when white hot in a yacuum, I think you

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is wat

R1e 1if f11 would get a fine filament. Tunguten filaments get very soft at high temperature, as you know; saphire would not melt.

I think Tungsten is the most practicable metal for you to use. If you want to know how all the Tungsten filaments are made, have your clerk get a list of all English patents on filaments for lamps, then send for printed copies of patents.

The only way you can keep into the game is to organize a gang of one good experimenter and two or three assistants, and appropriate a definite sum of money yearly to keep it going and charge the money to the cost of production. Have every German and English patents ent them as soon as issued and let them experiment continuously to better your filaments and stick to Tungsten.

With the Compliments of the Season, I am,

Sincerely yours,

Shoon-

Idegram

Dec 28, 1910 Collect

Warren Mason

Concespondent London Esquess. Sun Buildwig, New York

The greatest inventive problems facing the world in 1911, in my opinion, are, removal of the horse as a motor from likes and substituting electric motor drivan Vehicles; and the laideding entirely by machinery of

Vehicles; and the building entirely by machinery of solid concrete houses for the poor, to diminist the great builder of sent.

Thomas . Edward

Best

11/4

Dec. 30, 1910.

Admiral H. I. Cone, Engineer in Chief, U. S. H., Chief of Bureau Steam Engineering, Navy Department, Washington, D. C.

My dear Admiral Cone:

I wish to personally thank you for the interest you have taken in my battery, and for the broadminded view and stand you have taken regarding future battery equipments for submarines.

It rather went against my grain to have it put up to me good and strong that if I did not join forces with a certain submarine boat commany. I would not be able to sell batteries for submarine work in the United States.

It is with a great deal of satisfaction that I now proceed with the work.

I sincerely hope that I may have the pleasure of seeing you at the Laboratory in the near future.

With my best wishes for a happy and prosperous new year, I remain,

Yours very !ruly,

Momas O Edwar

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Dear

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Dec. 30, 1910.

Admiral H. I. Cone,

Engineer in Chief, U. S. N.,
Chief of Bureau Steam Engineering,
Navy Department.

Washington, D. C.

Dear Sir;

I am in receipt of your letter of the Elst inst., referring to visit of my representative, Mr. Hutchinson, st the Bureau on Dec. 21, 1910.

I think the understanding between us is now perfect, and, therefore, am proceeding with the utmost dispatch to construct and try out the test-cells of the submerine type. I have already done considerable in this direction, and hope to be able to report to you from time to time as to the progress of the work.

Thanking you for your interest, I remain,

Very respectfully.

Showae Ci Edinam

Admiral H. Engineer Chief

My dear Adm

est you have and stend y submarines.

put up to me a certain er batteries fo

I now proce

ure of seein

ous new year

Bnclo:

y, or

Jan. 3rd 1911.

The Waverley Company,

Mr. H. H. Rice, V. P. & Mgr., Indianapolis, Indiana.

Dear Sir:

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write

look i

Replying to your letter ofthe 29th ultimo Mr. Edison directs me to write you that he would like very much to have you come over to the Laboratory when you come east to the show. He wants to justify that article and tell you something for your own benefit regarding the electric delivery wagon.

Yours very truly,

Secretary.

Marke German

AN A

Jan. 4th 1911.

The Engineers' Club, 32 West 40th St., New York City.

Gentlemen:

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ments

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I hereby resign my membership

in the Club, to take effect January first,

nineteen hundred and eleven.

Yours very truly,

Thomas a Edward

A A TO A STATE OF THE A STATE OF THE

Jan. 4th 1911.

Canadian Cement & Concrete Ass'n,

Mr. W. Snaith, Secretary-Treasurer,

57 Adeluido St., Rast, Toronto, Ca.
My dear Sir:

Yoursof the 30th ultimo requesting the use of the model of the proposed concrete house at your show to be given in March at Toronto, received. Mr. Edison directs me to write you that he cannot accede to your request as the model will not stand shipment. It had to be hauled to the New York show with a team of horses.

Yours very truly,

H H Alla Secretary.

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Jan. 5th 1911.

Blaw Collapsible Steel Centering Co.,

Mr. A. C. Lehman, Vice-Pres. & Gen. Mgr.,

Westinghouse Building, Pittsburgh, Pa.

Dear Sir:

John 1

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att

Replying to your letter of the 3rd instant would say that what I did say was that Blaw & Co. were the pioneers in removable forms for bridge, sewer etc. work, and that they were doing an enormous business, that I believe I was the first one to start the ball rolling, by advertising, publishing and making iron forms for commercial work.

Bhos a Edwar

Jan. 6th 1911.

R. H. Beach, Esq., 50 Church Street,

New York City.

near Sic:

Yours of the 3rd instant received. Mr. Edison directs me to write you that he does not write under his own name for newspapers, but if you desire hereafter, when the reporters see him he will disclaim any connection with the Car and see that they understand it.

Yours very truly,

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Secretary.

P. S. I

Chas. Mi 132

Dear Sir Dear St

descript regarût Mr. Rdis Edisen

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time to

NIGHT LETTER

Admiral H.I.Cone Engineer in Chief Bureau Steam Engineering Navy Department, Washington, D.C.

Please telegraph our expense number of cells and ampere hour capacity Submarines Classes Adder, Octopus, Stingray, Narwhal, Carp, Skipjack, Electric Boat Go. design twenty six A not yet classified. By mail same information and battery tank dimentions Seal, Tuna, Threaher, Holding up cell design trying fit all boats for renewals.

M.R.Hutchison,

Edison Laboratory.

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S.Cr. Jr. . Na Dear S

Dear: Sir

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Jan. 10th 1911.

Mr. W. P. Beazell, care The World. New York City.

Dear Sir:

Replying to your letter of the 8th instant Mr. Edison directs me to write you that you can send one of your men over for an interview providing he is a "highbrow." Yours very truly,

A CONTRACTOR OF THE PROPERTY O

Secretary.

D. W. Kell 5til Dear Sir: Dear 51 5th instan

Edison dir instant for the sa work of ma collate

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Jan. 10th 1911.

National Geographic Society,

Mr. O. P. Austin, Secretary,

Washington, D. C.

Dear Sir:

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Dear S

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Your letter of the 7th instant received. The receipt made out for dues was in error. Will you please send two copies of "Scenes from Every Land" for the two dollars, and greatly obligs,

Yours very truly,

Secretary

Jan. 10th 1911.

Dr. W. F. Radue,

4633 Hudson Blvd.,

Union Hill, New Jersey.

Dear Sir:

Yours of the 6th instant regarding the investment of some cash received. Mr. Edison directs me to write you that anything that pays over 5 per-cent is, in his opinion, risky. His advice is either go down to J. P. Morgan & Co. and ask them to buy you the best and safest railroad bond that pays 5 per-cent, or -- buy a real estate mortgage on New York City property paying 5 per-cent.

Yours very truly,

Secretary.

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Winston Rdison Po Win

Dear Sir

Dear Mr. regardin

. W

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Jan. 10th 11.

Chas. Speirs, Esq.,

care D. Van Nostrand Co.,

23 Murray Street,

New York City.

Dear Sir:

Mr. Edison directs me to write you

to get for him the following books:-

Man's Place in Nature by Huxley.

Kindly mail the same to the Laboratory with bill and oblige,

Yours very truly,

Secretary.

Dear S

instan date Mr. Edison he knows

with t Steel Co

Secret

-

From

Jan. 10th 1911.

W. C. Anderson, Esq., Pres.,

Anderson Carriage Company,

Detroit, Michigan.

Wv dear Anderson:

This will introduce to you my friend, Walter S. Mallory, who has for many years and is now, closely associated with me in business.

He wants to get an electric and I hope you will make it easy for him and greatly oblige,

Sincerely yours,

My dear

Albert, E

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Jan. 10th 1911.

My dear Byllesby:

Your invitation of the 7th instant received. I am sorry I cannot be with you this year. I go to Florida every year about the time of your banquet and it is the only rest I get in each year.

Next year I hope to come out to Chicago to see you and Insull and the big station, via the Lake steamer.

Sincerely yours,

To H. M. Byllesby, Esq.,

218 La Salle Street,

Chicago, Illinois.

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Wy.dear

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Jan. 13th 1910.

J. C. Reiff, Esq., 20 Broad Street,

New York City.

Dear Sir:

As per request of Mr. Edison I enclose herewith check for \$457.00 on account of insurance. Mr. Edison directs me to write you that he does hope the case will soon be settled as at present it pulls hard to spare the money.

Yoursvery truly,

H June

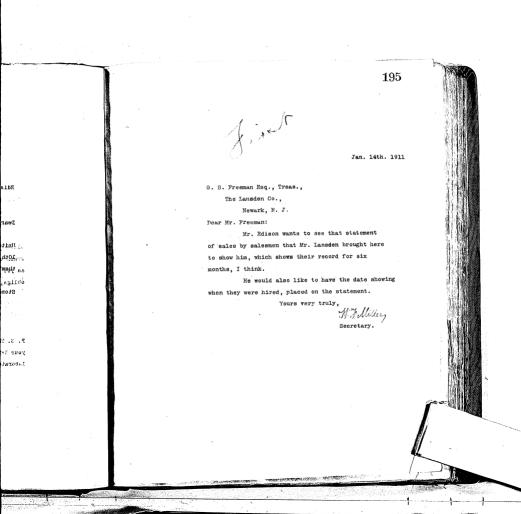
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Jan. 13th 1911.

F. E. Lane, aq.,

Kentuck, Ave. & Boardwalk,

Atl ntic City, New Jersey.

My dear Sir:

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San Pear San

Yours of the 2nd instant received.

I thank you for the photos. When I next come to
Atlantic City will call and see you and the house.

I now have nearly all the iron forms made and cannot
alter anything although I would like to, in some
respects.

I am enclosing herewith a little booklet that was given out at the Coment Show last month at Madison Square Garden, New York, where I exhibited a model of the house which I propose building.

With kind regards, believe me,

Yours wary truly,

Thomas a Edward

CANAR.

Jan. 17th 1911.

Chas. R. Johnson, Esq., Pres., Carolina Power & Light Co.,

Raleigh, No. Carolina.

Dear Sir:-

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Your letter of the 14th instant regarding charging facilities for the endurance run of the electric automobiles received.

Mr. Edison directs me to write you that they are not coming thru North Carolina. They have been running thru New England experimenting on electrics.

He simply wanted the data in case the run was made thru the South.

Thanking you for your kind offer, in his behalf, Believe me,

Yours very truly,

N.J. Secretary.

Air

Jan. 17th 1911.

The Vitagraph Company,

Mr. J. S. Blackton, Sec., 116 Nassau St., New York,

Dear Sir:

Dea

Mr. Rdison directs me to write and thank you for yours of the 14th instant enclosing the sketch of Mr. Bergmann and the Kaiser. Mr. Edison has forwarded the sketch to Berlin where he says it will create great fun.

Yours very truly,

A dade.

6 N

Jan. 17th 1911.

The American Civic Alliance,

507 Fifth Avenue, New York.

Dear Sirs:

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Dear

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Replying to your letter of the 15th instant Mr. Edison directs me to write you that he tenders his resignation to the Alliance to take effect January 1st 1911.

Yours very truly,

A J Miller

1 Mar

Jan. 17th 1911.

Chase National Bank,

Mr. H. M. Conkey, Cas'r,

New York City, New York.

Dear Sir:

\$1.-\$82.00

Yours of the 14th instant concerning Mr. A. J. Dety's character received. Mr. Dety is employed by the Edison Storage Battery Company as an engineer installing batteries. I am not familiar with his financial condition. He is, in my opinion, a reliable man.

Yours sery truly,

.132.

The Engineers' Club,

Mr. Jos. Struthers, Sec., 32 West 40th Street.

New York City.

Dear Sir:

Jose,

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I am in receipt of your favor of the 13th instant, informing me of the action of the Board of Management on January 11th 1911.

In acknowledging this notification, allow me to express my thanks, together with my sincere appreciation of the honor conferred upon me by the Board of Management, in electing me to be an honorary member of the Engineers! Club.

Yours respectfully,

Time

Jan. 18 11

Dear Mr. Johnson:

ee Dea

Yes, I \underline{am} looking out for the artistic character of my concrete houses. In fact, that very idea was an inseperable part of my original conception of the scheme.

Look at the photograph I am sending you, and tell me if that type of house ought not to deliver me from the unnamed ring of Dante. This is the class of home I have designed for rental to the man who earns \$1.50 to \$2.00 a day. My whole scheme covers even more than that-I want him to have an opportunity to own such a home in a few yoars on the easiest kind of terms.

Don't you think this is a pretty fair

sort of a house for the digger and delver?

Yours very truly, Thomas O Edward

To Robert U. Johnson Esq.,
The Century Magazine,

Union Square, N. Y. City.

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That

Jan. 19, 1911.

Commander Retamann,

1435 Massachusetts Ave.,

Washington, D. C.

Dear Sir:

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oT

I am adapting my new Storage Battery to Submarine Boat requirements.

This means, of course, a cell very much larger and of greatly increased capacity than my vehicle type of cell.

Having docided upon a standard size such as will properly fill the battery tanks of United States Havy Submarines, and which promises to give 60% more capacity in the same space than the lead cell, I now desire to ascertain whether this size and capacity will conform to the Submarine Boats of the German Havy, and, if not, to design a cell that will.

It is, of course, understood that such information as you can give me will be treated as strictly confidential.

I desire to ascertain the following for each <u>class</u> or <u>type</u> of boat in your navy, it being assumed that boats of the same class or type have the same battery tank arrangement and dimensions.

- 1. Number of lead batteries.
- 2. Ampere hour capacity on one and three hour discharge.

R. - 2.

- 3. Watt hour capacity of battery on one hour and three hour discharge.
- 4. Weight of complete battery, including load lining of tanks.
- 5. <u>Inside, not</u> dimensions of Forward and Aft battery tanks, i.e., length, width and depth, free of all obstructions.
 - 6. . Voltage of motor.
 - 7. Voltage of motor when used as a dynamo in charg-

ing.

With the above information before me I can proceed intelligently and, in time, submit a cell to your Government for test.

Yours yeary truly,

Thomas a Edwan

Communder Re 1 1435 H

Deer Sir:

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Jan. 19, 1911.

Commander Baron F. Von Preuschen,

"The Highlands", Connecticut Ave.,

Washington, D. C.

Dear Sir:

I am adapting my new Storage Battery to Submarine Boat requirements.

This means, of course, a cell very much larger, and of greatly increased capacity, than my vehicle type of cell.

Having decided upon a standard size, such as will properly fill the battery tanks of United States Havy Submarines, and which promises to give 60% more capacity in the same space than the lead cell. I now desire to ascertain whether this size and capacity will conform to the Submarine Boats of the Austrian Havy, and, if not, to design a cell that will.

It is, of course, understood that such information as you can give me will be treated as strictly confidential.

I desire to ascertain the following for each <u>class</u> or <u>type</u> of boat in your navy, it being assumed that boats of the same class or type have the same battery tank arrengement and dimensions.

1. Number of lead batteries.

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2. Ampere hour capacity on one and three hour discharge.

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Commender battery tar

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F. V. P. 2

 Watt hour capacity of battery on one hour and three hour discharge.

4. Weight of complete battery, including lead lining of tunks.

 Ineide, net dimensions of forward and Aft battery tanks, i.e., length, width and depth, free of all obstructions.

6. Voltage of motor.

7. Voltage of motor when used as a dynamo in charg-

ing.

With the above information before me I can proceed intelligently and, in time, submit a cell to your Government for test.

Yours very truly,

Momas O. Edwan

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Dear Sir:

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of greatly for test.

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Jan. 21st 1911.

Rufus K. Noves, M. D., 50 Chambers Street, Boston, Mass.

My dear Sir:

Yours of the 10th instant at hand.

I thank you for presenting me with your unique book. It certainly should aid in bringing man out of a superstition so absolutely ridiculous, that I have never been able to comprehend it.

Respectfully yours,

Jan. 21st 1911.

Volney E. Lacey, Esq.,

Detroit, Michigan.

My dear Sir:

Ruf

My, d

a con

that

Yours of the 17th instant regarding my recent interview which appeared in the January Columbian magazine on religion, received.

You are right; intelligence could not exist, except in matter. There seems to be some directing intelligence in matter to explain the production of certain perfect mechanical constructions, which does not seem possible to have arisen from undirected evolution.

Mon O Edum

14

Confidential

Rufu Voln

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Jan. 21st 1911.

My dear Bergmann:

Yours of the 9th instant received. I could do nothing with manufacturing the battery in Europe, because I could not give it my personal attention, which is a prime necessity in a pioneering invention like this.

On the spur of the moment my advice would be to keep your Company up-do not liquidate-stop manufacturing, sell your property, turn everything into cash; put the capital at interest, get a good selling manager and only sell batteries.

I can furnsin them from America Just about as cheap as you could manufacture. It is a mistake to think you can manufacture things of this kind in Germany any cheaper, or as cheap as we can here, where inventions have to be constantly made and where a single device might do away at one stroke with 50 men; the mere difference in wages amounts to nothing.

We are gradually getting in good shape here, and hope to catch up with our orders before spring. We are 10,000 cells behind.

ALL MANUSCHAFT CONTROLLED AND STREET CONTROLLED AND STREET CONTROLLED AND STREET CONTROLLED AND STREET CONTROL

Í.

S. B.

The cheapening process will go on continuously, and in time, we shall make the batteries very cheap and very good.

There is a great increase in electrics over here, as people are finding out the cost of repairs of the two or three years use of the gas car, and its unreliable expensive chauffer.

I have an order from the United States Government for a large cell battery for submarine, with a promise that if it is 0. K. we will get them all.

If your Company does only a selling business, and have batteries shipped from here it would take no risk and its profit would be known. Possibly some of your jigs and tools I could use, paying what they cost: I will see Rogers about that.

Make up your mind, Bergmann, not to give up the battery. Because it has failed in manufacturing does not signify that it would fail in making a good profit selling batteries supplied from America. I feel absolutely certain that I can down the Lead battery.

Sincerely yours, S. Bergmann, Esq.

4 Sommerstrasse, Berlin, W. Germany.

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Jan. 21st 1911.

C. Fickers, Esq., Note: Austratian.

Hear Fork City.

Dear Sitt

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an Ita four letter of the 17th instant addressed to Mr. D. M. Bliss has been handed not for attention. In my opinion the railway profest you discussed with me last week is show that there will be not the eligibest difficulty in using storage buttery darm. In fact, I believe that us far as the more sading of money is concerned that there is nothing that our compute with thom.

fours very truty.

The a Elicon

3 Max

Jan. 23rd 11.

Brentano's,

5th Ave. & 27th St., New York City.

Dear Sirs:

by Scribner.

out

Will you kindly send to the above address and charge to Mr. Edison's account the following books:-

1-"Medical Chaos and Crime--by Barnesby", 2-"Literary Remittances--pub. by Financial Pub. Co.", 3-"Economic Prejudices--by Guyot", --just published

Yours very truly,

Secretary.

ZMAN

Jan. 23rd 11.

My dear Roberts:

Brent

1305

Dear ne to

Loll aggre

1-"M 2-"L 3-"E 000 L by Sc Yours of the 20th instant received. I remember you perfectly and would recognize you in a crowd of ten thousand.

Inform Mrs. Macdonnel that she can come over to the Laboratory any time.

Sincerely yours,

To D. C. Roberts, Esq.,

38 Park Row, New York.

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Jan. 25th 1911.

Reger W. Babbon, Red., Wellesley Hills, Mass.

Door Blr.x

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Totali 1

Reflying to your latter of the 21st instant occarding in Mafaint recent article which appeared in the diatorday livening Post relative to Gold Production, Mr. Astron circuits so to write you that he is very much struck with a new gold process invented by, and called the Glancy process. The address is—licone Filter Co. 170 Brandsay, New York. You might refer your correspondent to them.

Yours very truly,

N. S. Midler Becretary.

P.S. .. 1 return herewith your enclosure.

180

Jan. 25th 1911.

W. C. Anderson, Baq., kress, Anderson Electric Car Co., Detroit, Michigan,

Dear Mr. Anderson. *

Your letter of the 20rd instant vacative. In: Raison directs so to write you that there is not a word of truth in any consolidation; have held any conference, but was told by a Philadelphia broker that the iron clad was put out no that mose of the "insiders" could unload their stacks.

Youro very truly.

-d

Reser W.

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id ecodi refer ve Juna V

Jan. 24th 1911.

Mr. Chao. R. Flint, 25 Broad Street, New York City.

My dear Mr. Flint:-

date of January 22nd, that you have organized a Company for the namuracture of the Prench Landou submarines in this country.

coon, a submarine type battery which will give very much more capacity for the same weight, and about 60% more capacity for the

subjected to the everymeent damper of applyimation by ollowing gas, which continue when the subjects of the lead battery leaks into the boat and combined with wintever salt water is present #1 the bligs.

The U. S. Havy Departmentiane so favorably impressed with the possibilities of my new buttery for submarine use. that they have given us an order for complete submarine boat equipment for carliest possible delivery.

to my submarine type bettery, I will be plad to see you at any time, or if you camet spare the time to come to my Laboratory; any Representative and Submarine Expert, in. M. R. Richiecon, SO Church Street, M. Y. telephone 1920 Cortand, will be very glad to discuss the matter at length with you, as he is thoroughly posted.

I thought you would be interested in learning

of these facts.

Yours sincerely,

Mr. a O Chion

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Mr. Chas. H. Fl 25 Broad S Low Y

My dear Mr. Fli

date of January manufacture of

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impressed with use, that they boot equipment

to my subsarine
time, or if you
my Representati
50 Churon Stree
glad to discuss
posted.

of these facts.

Commander B. Vassilieff, 2115 Bancroft Place, Washington, D. C.

My dear Sir:

Your highly appreciated letter of the 21st instant has been received and very carefully noted.

visit he at by Laboratory during your stay in hew York City, and suggest you make an oppointment with my personal and another than representative in Havai Hatter, in. Miller Resea Batchison of 50 Church Street, Hew York, who will then pleasers in bringing you out and, effect out talk, of showing you through the Laboratory will Worker.

In a few days and will, if you denire, call and give you was interesting data, relative to be submarine battery. He is an engineer in charge of adaptation of greatery to havel requirements and you can repose every confidence in him.

Anticipating the pleasure of meeting you seen, I remain,

Very truly,

Mh nas Ol Eclis _

ANON

Attention --- Mr. Speir.

Jan. 25th 1911.

Electric Boat Co., Quincy, Mass.

Gantlemer.:-

I am in receipt of your letter of the 19th instant.

apposity cin. before you can design, a new bast to use my battery, and for that reason, in. Hitchison told your in. Edgar we think the out of country and for that reason, in. Hitchison told your in. Edgar we think it would be much better to writ until that tents we are conducting on the large sclim are finished, before endeavering to include the battery in new boat designs.

I am very much gratified at the indigations us to increase in especity with less weight than, and equivalent, to the lead battery, and the excellent performance under exceedingly heavy discharge and very world charge conditions.

features that have not yet been announced communically, and which will be productive of ideal characteristics for submarine work.

The encouragement I am receiving from the Havy Department of the United States and All foreign Governments, indicates pretty clearly their reministion of the fundamental apperionity of my battery over the lead type for this clean of work, and their desire to dopt it is smoon at I am really to apply the demand.

Mr. Hutchison will keep you advised, from time to time, regarding the progress of the work and results achieved.

Thanking you for your interest, and wishing you success in the production and further development of the submarine, in which I am becoming more and more interested, I remain,

Yours very truly,

Manao a Edwin

ne Colfinnidor

My dear Sir

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visit me at City, and a personal an Matters, Mr Mew York; w ofter our t

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Jan. 26, 1911.

Attention Elcotric Boat

Gentlomen:-

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The United St clearly their re battery ever the to adopt it as s

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Lir. Robert Gram.

50 Hlm Ave.,

Mount Vernon, M. Y.

My down Sir: .

Mr. Edition winhes me to acknowledge receipt of your letter of the ASU inst. and to say that he has followed with interest your efforts in sequainting the public as to the marits and value of saving pictures for advantional purposes and entertainment.

In accordance with your request, I hand you herewith check for \$50.00, being the amount of Mr. Edizon's contribution to your forthcoming book.

Yours very truly,

Enc-

Secretary.

MCDISMS - AND HELD THE

Jornal M

Jan. 25th 1911.

Mrs. F. W. Schafer,

Eddyville, Iowa.

Dear Madam:

I received your favor of the 18th instant and must confess to being somewhat puzzled to know what I can say that will be of interest for your purpose.

It occurs to me, however, that
possibly you and your friends may be interested
to know what subjects are engaging my attention
at the present time. This question is asked
me frequently by visitors, so I would say to you,
as to them, that my principal labors are directed
first, toward the completion of the poured concrete
house for the wage earner; second to the elimination
of the horse from the streets of our cities by the
employment of the storage battery for trucking,
as well as for pleasure vehicles and street cars;
third, to the greater refinement and perfection of
the phonograph; and fourth, to still further
improvements in the manufacture of my Portland
cement.

Edison Crus Stewar Dear Sire:-

received ch Company for Edison roll

the above o

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These matters, with my studies and reading, together with the thousand and one. questions constantly arising out of my business interests, keep me busy from early morning until late in the evening, and prevent my being afflicted with ennui.

I trust that this letter will in a measure be suitable for your purpose and remain,

Yours very truly,

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Just.

Jan. 25th 1911.

Hoore Filter Co., 170 Broadway, New York.

Gentlemen: -

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Dear Sir

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years ha (like Ri s single Bince the newspapers have been publishing an interview with me on the subject of Gold, I am receiving considerable inquiries. I was struck with the nertl of Clancy's process in "Chemical Engineering".

If you will have Mr. Cluncy or on expert come over to the Laboratory and explain the process more fully, I will refer the parties to your Company.

Yours very truly.

Maine O .

ANAM

Jan. 26th 1911.

The New York World,

F. H. Warren, Esq.,

New York City.

Dear Sir:-

Your telephone communication regarding the interview for the Sunday edition received.

Er. Edison directs me to write you that you will have to wait a while, he is not feeling very well at the present time.

Yours very truly,

Secretary.

Deer B. Dear

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Frak

Jan. 28th 1911.

Chas. P. Steinmotz, Euq.,

Woudell Avenue,

Schenectady, N. Y.

Dear Sir:-

Ciacomo

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d ferit.

No to Lineau

Replying to your letter of the 25th instant Mr. Edison directs me to write you that Ayleworth is very busy and could not very well come, but he will fill up with stuff to test and Mr. Edison is sure he will produce what you went, as he is a man of great recourses.

AND THE RESERVE OF THE PROPERTY OF THE PROPERT

Yours very truly,

Secretary.

Just

Jan. 28th1911.

B. 6. Bdison, Meq., Milan, Chic.

Desr Bir. -

Mr. Edicon desires to have a good photograph trace of the house where Mr. Edison was born. Will you please have a good photo taken of the house and sed the negative to us at Orange, and oblige,

Yours very truly, Secretary.

Dear Bir

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Mr. Edico

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Jan. 28th 1911.

w. J. Speeth, Req., 10s Wall Street, New Haven, Conn.

Denr Circ.

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Your letter of the 17th instent received. Tour better of the liven intent received, in. Elike directs not write you that the true charcecopic images depend upon the reception within the so called centers of vicion, of two separate vicini etimali (destrue et minetra) which through a precipical confusion of ideas, is translated by our perception on a single image.

Personally, I have seen the psuedo-stereoscopic effect which you refer to. Recently in a film entitled "The Island of Corsion", the operator worked from the front of a rapidly moving car and constantly moved his Front of a rapidly moving our and constantly moved his corners Internally, to compensate for the carrie of the Youd bed. Hooks, trade, posts acts of the fore-ground acts of the marked ralled, but the book-ground was absolutely flut. Even photographic prints any children a pseudo-safereecopic effect if the immediate fore-ground is pendassecretographic eliver if the immediate fore-ground has a sharply defined contrasty object against a lighter back-ground. For example--a pine tree against a snow clad hill and bright sky.

The method suggested by you is impossible for cannot be less than 1/10 of a second. Fotlor picture positives are projected lépar necond. Aléantely projected streament be attracted to the control of the projected stereoscopic images taken the returned 22 apart) would be resolved as one image, very much blurred, due to the rapid lateral shifting of the positives detail.

Yours very truly,

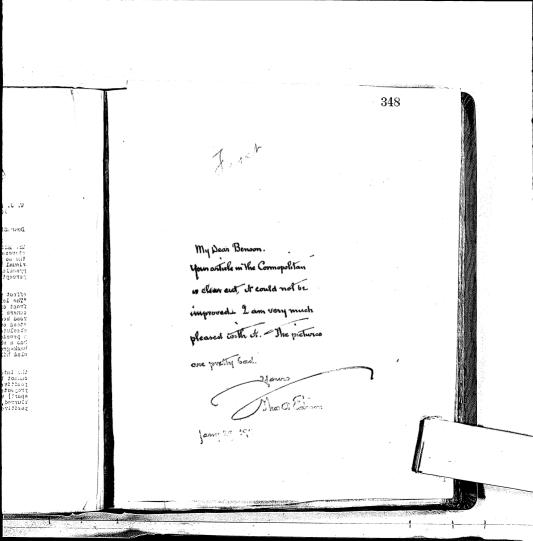
Secretary.

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The Brahman AV AV

z. or Richmond, K. Y.

pena alvis

Tours of the 25th of January at hand. In a sixture of concrete I use the aggregates do not settle out. I have experimentally determined that a wall 25 feet high can be poured without actiling out and the top will have the same composition as the bottom. Of course the vinconity of the mixture must be made high by very fine cement, warm water and heavy batch mixing, to produce essent jelly.

I have not done enything for years in aviation; cannot spare the time. There is plenty of room for improvement.

Yours very truly,

Promas a Com

Elia &

Jan. 30th 1911.

best SEnd St.,

New York City.

Dear Sir.

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Your letter of the 26th instant regarding $$t_{\rm he}$$ Edison Storage Battery Co. received.

A firm of public accountants is now engaged in making on audit, and we should have it shortly. I will send you the results.

We have established a very good business, smounting at present to about \$60,000 per month, and it is growing. We employ 680 mes.

On account of great emplaced of advertising and erradeally expedient to the first one position, but this productory expense with for one from new on, and we with gravity show your curnings before fall-

Yours very truly,

Thomas Cl Tolor

And r

Jan. 30th 11.

W. L. Edison, Esq., Salisbury, Waryland.

Dear Sir:-

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be_cie p**q** businesa Replying to your letter of the 26th instant Or. Edinon directs me to write you that he has no manny to spure for anything just now yours very truly,

F. Scoretary.

Jino 4

Jan. 30th 1911.

Messrs. Harris & Samuels.

10, Dean Street,

Oxford Street.

London, W. England.

Dear Sirs:-

F. E. Powell

Dear Sir:-

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Lear str:-

E. POWEL Too. V. 21 The Rec c/o P Ol

Your letter of the 19th instant regarding the storage battery in England received. Er. Edison directs me to write you that he is not represented at present. He first proposes developing the trade in the United States and later try the same thing in England. At present the trade would not warrant the erection of a factory in England, as the peculiar character of the battery makes a large investment necessary.

Yours very truly,

Secretary.

Jr. M.

. Jan. 31st 11.

Edison Profited Sement 35.,

V. E. Massa, Eng., Supit., Staverterible, New Jersey,

Door Sirje

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J. Rose, J.

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Your tetter of the SOth instant regarding the Midean behalfs for bearings ato. received. Say, added directs so to write you that the only any he you out of it is to conceive every bit of it and eady loss that which is worn. Bething can test the place of time.

You wight emperiment on remo bearing, that if it goes only will not do wish harm--and if 0. K. west posset was a changer one in come places.

Yours very truly,

HANNER)

Feb. 4th 1911.

My dear Hicks:-

Have just finished your fine brief. I cannot see how any one could have worked the case up better, or produced a better brief.

I have read the brief of opposing council--it looks poor. I believe we will win; if we don't, we shall know that we deserved to-Yours very truly,

Mhomas Os Edinan . to Louis Hicks, Esq., 71 Massau Street. New York City.

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Harry P rg .

Dear Sir

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Feb. 4th 1911

Provident Mining Co.,

404 Bec Building,

Omaha, Kebraska.

Dear Sirs:

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. I beg to confirm herewith telegram sent you this A_{\star}/B_{\star}

***Are you in position to furnish twenty tons
Lithia Carbonate--if so state delivery and
price*** Signed-- Thos. A. Edison.

I am in a position to make a yearly contract for a supply of Lithia Carbonate; providing the price, delivery and quantity is all right.

Yours very truly,

March -

Feb. 6th 1911.

Cocil Calvert, Enq., College Park, Maryland.

Dear Sir:-

Aaeri

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I enclose herewith a copy of letter received from our chemist at the Edison Portland Cement Co. regarding your patented cement bag, which Mr. Edison directs me to send to you.

Yours very truly,

Secretary.

C O P Y ---

EDISON PORTLAND CEMENT COMPANY.

STEWARTSVILLE, NEW JERSEY.

February 3rd 1911.

Er. Thos. A. Edison, Orange, New Jersey.

Dear Sir:-

neu

CECIL CALVERT--PATENTED BAG: I see no the open ond. This is probably supposed to prevent fraying, but my experience is that we have no special trouble on that part of the bag.

The cord might also reduce the tendency for the string to clip off, but I do not think our troubles in this line are sufficient to warrant the extra expense. Yours very truly,

Charles Control of the Control of th

H. E. Kiefer.

Feb. 6th 1911.

C. M. Lincoln, Esq.,

Editorial Manager,

The World, New York.

Dear Sir:-

Replying to your letter of the 3rd instant regarding the galley prooof of Mr. Beazell's article on food, Mr. Edison directs me to write you that just as soon as the present rush is over he will rewrite the orticle and return it to you.

Yours very truly,

Secretary.

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Feb. 10th 11.

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Fort Huron, Michigan.

Then I they of the soft feature required, un, patron describe on the order you that you could do not be greatly the atomys lettery. It is only not be a could be a confident on the describes.

Yours very truly,

H. H. Miller

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Feb. 11th 1911.

W. F. Brewster, Esq., Hyde Park Hotel,

Chicago, Ill.

Replying to your letter of the 8th instant Mr. Edison directs me to write you that he once sent for Ives and wanted him to go to work on films in natural colors, but he would not do it, so he is working at it himself and has gotten pretty fair results.

Yours very truly,

N'I Miller, Secretary.

Mrs. Rober

Dear an Ide

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Feb. 11th 11.

Miss Atty S. Hawley,
Secretary--Library Board,
Milan, Ohio.

Dear Miss Hawley:-

Your letter of the 8th instant requesting contributions for the heating apparatus etc. toward the new Township Library Building received.

Mr. Edison directs me to write you that he will contribute \$250.00, and would like to do better but that his whole income is devoted to experimenting.

Yours wery truly,

H. Willer,

Ho Mer

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Feb. 11th 11.

Allan L. Benson, Esq., 1 Arthur Street,

Yonkers, New York.

My dear Sir:-

Your favor of the 9th instant

received. I know of Hunter: he is a schemer,

--look out!

u. John

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apeal Some 25

Yours very truly,

Johnson Older

Jims.

Feb. 11, 1911.

Mr. F. L. Spence, Vice Chairman Board of Control, Toronto, Canada.

Dear Sir:

Your esteemed favor of Pebruary 2nd is before me. I did not reply to this immediately upon receipt of it because I had understood that your engineers, Messrs. Rust and Aiken, were to visit our Works, and it occurred to me that it would be better to await their arrival before replying.

I can appreciate how you feel about recommending to your people the use of cars driven with storage batteries, especially as the use of the storage bettery for driving street cars is new. Permit me to call your attention to the fact that while the specific application of storage batteries to this particular service is new, yet the several details of the car and battery and their uses are by no means new. The battery has been in successful and very extonsive use for six years under such diversified conditions as to leave no doubt of its permanent success.. The conditions that I refer to are when used in trucks, and these conditions are usually much more severe than when the same battery is used in a street car. A little thought on your part will make this clear to you. The battery used in a truck is usually concealed within the body of the truck in a derk place, usually in a dirty place, where it is not readily "getatable", whereas in a street oar it is in a light clean place where it is readily "getatable"; also in operating trucks they

Alfred Mr. A.9B
Dear Sir
Dear Sir
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now with Pitteding the Stud Job. Bu used for

dd William

Mr. F. L. Spence.

(2)

Feb. 11, 1911.

are usually in the hands of men not qualified to properly care for them. In street care where a number are used a system of inspection can, and should be, installed which will at all times give to the batteries the attention which they require. This attention is small, but nevertheless should be given; therefore if the battery has operated during the long period of time that it has under the adverse conditions of trucking I feel that it is safe to say that it will do even better work in street car service under the conditions you have. We have had experience enough to warrent us in giving you a proper and businesslike guaranty of the life of the battery. This insures for against financial loss on account of the possible failure of the hattery to perform its work in your city; we take the risk.

As to the cer itself: This is a metter which any engineer who is competent can judge for himself. The motor which drives the car is old. It operates under conditions the same as in the trolley car, practically, a slightly changed condition due to the battery is more favorable for the motor than when used with the trolley. This is due to the lower voltage of the driving current, so that it can safely be said that if there is any change in the conditions so far as the electrical equipment is concerned, that is the motors, the controllers and the wiring of the car, it is favorable to the electrical equipment rather than unfavorable. It can therefore reasonably be expected that you will get a longer life from this part of your car structure by reason of the battery used than you would with the trolley.

As to the belance of the car: The design has been very carefully and intelligently worked out. The car body is made light, but not so light as to be fragile. It is stronger and more substantial than bodies have been made heretofore. The main feature of the body is

Mr. F. L. Speno Vice Chairma Board of Toron

Dear Sir:

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readily "getat place where it Mr. F. L. Spears are usually 1 them. In structure the batteries the action of the structure of the structure

is competent of prepid the time practically a Tavorable for epoltine lower v and that if t tricel equipme the wirth and rather than un you will get a Penson of the A liths to the iv and intelli as farit as to 588fes nave b Lace where

Mr. F. L. Spence. (3) Feb. 11, 1911.

the introduction of a lattice steel girder which gives to the body
great rigidity longitudinally, and permits of a reduction in weight
of the various parts of the structure, so that the total weight of
the 26 ft. carbody is about 3500 lbs. as compared with the lightest
standard body made which is about 6800 lbs.

As to the structure of the truck, almost the same remarks apply. The truck is splendidly made. It is welded instead of riveted. It is intelligently designed, and I believe it is the best car truck ever made.

I am, personally, in no way interested in the manufacture of these cars, trucks and electrical equipment, and I have no selfish interest in their use, and what I say to you in regard to them you may consider as an oninion unbiased.

As a proof of the excellent economy secured in the use of these cars I enclose you a reprint of a letter written by the Genl. Supt. of the Railroad in Atlantic City, who tested one of these cars, which if you will refer to any of these engineers in your locality you will see, in case you are not already familier with these facts, that the operation of this car as to the cost of current per car mile is much lower than you are now getting (I think I am safe in saying one third) from any like car in your city.

I have made some inquiry in regard to engineers in this locality who know something about these cars and betteries, and I am told that the firm of Westinghouse, Church, Kerr & Co., New York City, are a reliable firm, that they have studied this subject and are competent to advise you. You may communicate with them in regard to the matter, and I believe they would be glad to act as your consulting engineers.

In a general way you are safe in assuming that the operation

THE RESERVE THE PERSON NAMED AND PARTY OF THE PERSON NAMED AND PAR

nce. (4) Feb. 11, 1911.

of these cars on your proposed road will be satisfactory to you. The cars are not reliable in their operation than the trolley. The system is more illed the it is more convenient and the cars will move over any track in which the gauge is suitable.

In addition to the above mentioned advantages, it happens that the combined cost of all the elements that go to make up a complete railway, the net result is very much cheaper both in first cost and in the cost of operation.

We can refer you to many firms who have used these batteries, and shall be glad to do so if you desire.

I have written the Federal Storage Battery Car Company to mail to you, which I believe they have done, a complete set of their publications releting to these cars.

There is one of these cars in operation here on the Watchung branch of the Erie Railroad, which is doing excellent work. It has replaced a regular steam passenger train. Its cost of operation is about 15¢ per car mile as against \$1.14 per train mile, and the service performed for the 15¢ is exactly the same as that heretofore costing \$1.14, which gives you an idea of the relative economy.

I note on Page 3 of your letter that in regard to the standardization of the gauge of your road, your present gauge is 4' 10-7/6". I know of no method by which you could economically change the gauge of your ears, that is to fit the tracks so constructed as to permit a shifting of the gauge. I know of no case where this has ever been with the country of the gauge. Row of no case where this has ever been with the country of the gauge. Row of no case where this has ever been with the country of the gauge. Row of no case where the has ever been with the country of the gauge. Row of no case where the has ever been with the country of the gauge. Row of no case where the has ever been with the country of the gauge of the case of the country of the gauge of the case of the country of the gauge of the case of the case

I have never gone into this particular phase of truck construction I

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Mr. 7. L. Spence. (5) Feb. 11, 1911.

rould not vory wall advise you, but I should think it would be a

lifficult and very unsatisfactory arrangement. I see no reason,

however, why you should not build your road of the same gauge as

the belance of the roads in Toronto. Your cars can be built to

any gauge you desire, and these cars will be able to operate, pro
vided the gauge is the same, over any of the lines in Toronto from

your own, forward or back, but if you install these cars the trolley

cars will not be able to operate over your line, because you will

I have requested Mr. Beach, President of the Federal Storage
Battery Car Company, who manufacture these cars, to write you, and
any further information you desire in regard to the matter, I am
sure he will very cheerfully give you. I saw him yesterday, and he
said he had seen your Messrs. Rust and Aiken, and that he will be
glad to go to Toronto to confer with you and your engineers as to
the details of the proposed installation.

have no trolley wire to feed them.

Yours truly,

JTB

There is Of Sheers

S. Mark

Feb. 13th 11.

Chas. H. Meltzer, Esq.,
476 Central Park West,
New York City.

Dear Sir:-

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Replying to your letter of the 12th instant Mr. Edison directs me to write you that you had better wait until he gets through with more music--say around March first. He is trying to get at the bottom of commercial music.

Yours very truly,

Secretary.

Feb. 14th 11.

T. C. Martin, Esq.,

29 West 29th Street,

New York City.

My dear Sir:-

Your letter of the 13th instant regarding sheet nickel received. Mr. Edison directs me to write you that we are only rigged up for making very small sheets for the battery. When he can spare the time he intends constructing a machine for making large sheets--20000 to the inch.

Yours very truly,

Assistant Secretary.

P. S.--I

В. С. Са В. Н. Ба

Dear Sir

Dear Sir

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Feb. 14th 11.

Mrs. Ida R. Condit,

Caldwell, New Jersey.

Dear Madam:-

Replying to your letter of the 11th instant Mr. Edison directs me to write you that there are four good automobiles (electric) for family use on the market; as follows:The Bailey made by S. R. Eailey & Co. of Amesbury,
Mass.---Open runabout.
The Waverly, made by the Waverly Co., Indianapolis,
Indiana,---both closed and open.
The Baker,--made by the Baker Motor Vehicle Co.
of Cleveland, Ohio,---open and closed.
Detroit Electric--made by the Anderson Carriage Co.
Detroit, Michigan,--both open and closed.
These machines are equipped with Edison batteries and the manufacturers will be pleased to send catalogs on application.

Yours very truly.

Assistant Secretary.

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My dear Si

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P. S.--1

Feb. 13th 11.

R. C. Milliken, Esq., 515 Bond Building,

R. W. Du R. E. Br Dear Sir

Dear Sir

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Washington, D. C.

My dear Sir:-

Yours of the 7th instant received. Finance is entirely out of my line: I do not want to be connected with it. There are about forty million persons in the United States who think they know all about it and it's going to

be a big job to explain.
Yours very truly,

10022 (42)

Feb. 14th 11.

Mrs. Alice Holzer,

240 Herkimer Street,

Hamilton, Ont., Ca.

Dear Madam:-

Dear Si

Dear S

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of Alme

Your letter of recent date also Mr. Thompson's letter of the 8th instant

regarding the North American stock received,

Mr. Edison directs me to write you that Mr. Holzer never got the North American

stock from him; probably bought it in Wall Street for speculative purposes.

I return herewith Mr. Thompson's

letter.

Yours very truly,

Secretary.

June 1

Feb. 15, 1911.

Acclian Company, 362 Fifth Avenue, New York City.

Centlemen:

Dear Si 485 C ultimo very sor in trans the phot

Referring to the conversation of Er. Meadowcroft with your lr. Finner. I understand that the price of a subscription to your library of music rolls at twenty dollers per annum, which entitles the subscriber to the use of 24 rolls per month, or the aguivalent of 256 rolls per year. I understand that the abbourghest containing the rolls per year. I understand that the abbourghest, by take skamusted in os much shorter time as colong as the total number is lag the rolls in 111 you please, therefore, enter a year's subscription in my name, and ship the following rolls at your early convenience; ience:

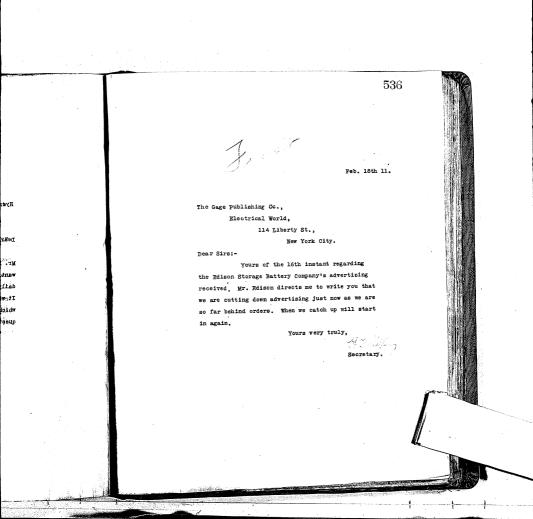
75965, 1032, 9060, 1440, 61687, 63009, 1036, 9030, 72537, 9119, 64789, 62509, 9473, 76507,	1030. 62251, 1438, 9044, 65005, 1034, 9372, 72529, 9117, 9199, 60085, 9375, 1316, 68789,	9374. 61359. 61045. 1103. 3343, 77399. 1072. 60863. 9137. 1314. 68785. 9029.	9077. 61041, 9061, 68247, 9121, 70075, 1037, 60859, 72539, 9078, 64797, 62511, 9474, 76509,	1031, 62253, 1439, 61686, 63007, 1035, 9373, 72535, 9118, 64787, 62507, 9376, 76505, 64979,	62249, 1437, 9013, 62999, 3344, 9371, 70079, 1073, 9198, 60083, 9147, 1315, 68787,	61357 61043 1102 68249 77397 72285 1071 60861 60079 9079 64799 68779 9028

In shipping the rolls, will you please address them to W. H. Mesdoworott, Edison Laboretory, Orenge, H. J.?

Yours very truly,

WHM/JTB

J. J. Miller Levelary



738

Feb. 20th 11.

The Taylor-Hobson Co.,

St. James Building, Broadway & 26th Sts.,

New York City.

Dear Sirs:-

Dear

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I am returning herewith lens No. 19786 with attachments. I feel that I have kept this lens altogether too long, but have been away on some important work and could not find time to take up the experiment. I was in hopes, when I saw you last, to get at it without delay, but I find out to-day that I am called away on a long job in our motion picture department, and it might be months before I can get at the lens proposition.

I sent Mr. Oliver, our studic engineer to see you and hope he found what he wanted.

Will call on you at the first opportunity I have of getting in the City and thank you for your kind forbearance in this long delay.

1990年 19

Yours sincerely,

7. 19. Mompson

J. ran

Feb. 20th 11.

Richard N. Dyer, Esq.,

31 Nassau Street,

New York City.

Dear Sir:-

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Replying to your letter of the 17th instant Mr. Edison directs me to write you that he will exchange the five bonds of the Orange Club which are now in his possession.

Yours very truly,

Secretary.

Just

Feb. 21, 1911.

Mrs. Geo. W. Young, 8 West 9th Street, New York City.

My dera Madame:

I hope you will not make any contracts for record making for the next few months, or until I complete, somer if possible, the experiments I am now carrying on for grantly improving the recording and reproducing of the sograno voice.

Being quite familiar with the remarkable purity of your voice, I have looked forward to a time when I can record and reproduce it in a manner commensurate with the excellence of the material you will be able to give me. I have almost recehed the goal, and will very shortly ask you to honor me by allowing a record to be made of one of your favorite operas.

In the meantime, please do not commit yourself in such way that it would be impossible for you to join forces with me if I reach the goal.

With my highest respects to yourself, and regards to Mr. Young, I remain,

Yours sincerely,

M. Cam

A. G. A Edison Po 34

Dear Sir: Dear Si

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Mr. Edis
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Just

Feb. 22nd 11.

Eugenics Record Office,

Cold Spring Harbor, Long Island, N. Y.

Long Islam, N. I

Dear Sirs;-

Mr. Edison desires me to write you to send to him at the Laboratory a blank entitled "Family Records", which, when he can spare the time will receive his attention.

Yours very truly,

Secretary.

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gards to Mr.

Just

Feb 22nd 11.

Mr. Thomas Petrie, 15 Brindly St..

St. John, N. B.

Dear Sir:-

Your favor of the 20th instant to Mr. gdison was received, and he has asked me to reply to same.

The smallest practicable batteries that he knows of are the small dry batteries that are used for lighting minature lamps in torches or for pocket electric lamps, such as are used in large numbers at this time. You can undoubtedly find these at any electrical goods dealers in St. John. If they are not to be found there, you can obtain them from J. H. Bunnell & Co., 20 Park Place, New York City. If you write to them they will send you all particulars about size, cost, etc.

Mr. Edison wishes you all success with the work that you are engaged on, but he would be entirely unable to offer you any help, as he is working from 16 to 18 hours a day on his own business and inventions, and finds it absolutely impossible to spare any time for matters outside of them.

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Feb. 21st 11.

Karl K. Kitchen, Esq.,

care The World,

Pulitzer Bldg.,

New York City.

Dear Sir:-

Your letter of the 15th instant received. I do not want to get into any controversy on religion--have plenty to do investigating realities.

Yours very truly,

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Dear S

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Feb. 23rd 11.

Edison Portland Cement Co.,

W. S. Mallory, Esq., Pres., Stewartsville, New Jersey.

Dear Mr. Mallory:-

S. M. Bowman

Dear Sir:-

regarding an

Edison direct

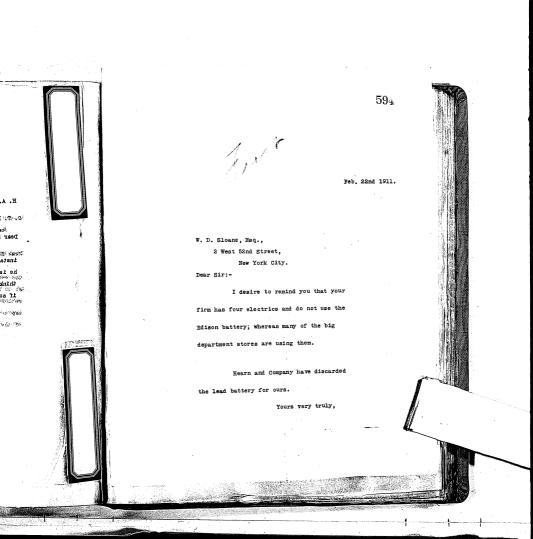
to look into

Y and

Referring to attached bill for insurance on Oxford Quarry property, it seems to me that Mr. Edison should only be charged with the insurance from the time he took over the property last December until the expiration of the policies. Will you please alter the bill accordingly and oblige,

Yours very truly,

Secretary.



Just.

Feb. 24th 11.

Mr. Ralph W. Pope, Secretary,
American Institute of Electrical Engineers,
25 West 39th Street, New York City, N. Y.
Dear Sir:-

I desire to vote to nominate

Mr. Gano Dunn for President of the American

Institute of Electrical Engineers.

Yours very truly,

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Dear Dear E

Mr. B

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Pob. 25, 1911.

Editor Trojectograph Brune', Endaport, Bregary.

Description:

I am gird to extending growtings to the good people of Redepost in the publication shiel you are establishing in connection with the registry transporting art of motion pictures. This eat is one that I have followed with great interest over about the lame bloom. In my opinion it is bottled to pily a important part in the camesard and education of machine, and if your publication is confucted along the right lines I am one that is that This is public wants.

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Feb. 25th 11.

Sir James Grant,

150 Elgin Street,

Ottawa, Canada. Dear Sir:-

Your letter of the 22nd instant

received. Mr. Edison directs me to write you that your diagnosis is wrong—the trouble due to gas is from a kink in the lower intestine and he can always relieve the pressure by a somewhat violent wrench of the stemach. At the hospital they said his blood is dead normal and that there is no sign of a deposit in the arteries.

Yours very truly,

Secretary.

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A. in the

February 28th 1911.

Dr. Wadsworth Warren,
722 Hammond Building,
Detroit, Michigan.

Dear Sir:-

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it.

I feel inclined, just at the present time, to sell the Laneden Company for just what I paid for it plus ten (10%) per-cent--which is about interest on the money.

The Ottom

Yours very truly

Feb. 28th 11.

Mr. T. A. Edison, Jr.,

R. F. D. No. 3,

Burlington, N. J.

Dear Tom: -

Replying to yours of the 25th instant Mr. Edison directs me to write you that he probably will not go to Florida this year.

Yours very truly,

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Feb. 28th 11.

C. J. Hendrickson, Esq.,
care C. E. Conover Co.,
101 Franklin Street,
New York City.

Dear Sir:-

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Your letter of the 24th instant regarding Mr. Edison's recent interview on sheet nickel, which appeared in the February "Cosmopolitan" received. Er. Edison directs me to write you that we are only rigged up for making very small sheets. He hopes to be able to construct a large machine for producing large sheets this summer.

Yours very truly,

J. J. Miller Secretary. Just 1

Feb. 28, 1911.

Burke Blectric Company,

Erie,

Penna.

My dear Mr. Burke:

Dear

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beg are to a b Can you now give us full information about your alternating current rectifier adapted to run on 60 cycle, single phase circuit, and to deliver 50 amperes D. C., for charging purposes You promised to tell me more about this apparatus, and, as you probably know, the charging question is becoming of greater importance to us every day. Please give us full information regarding details of the outfit, price, etc.

TAE/JEB

Thosa Choon_

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Feb. 28th 11.

Mas. Goo. E. Gorham, 20.6 State Street,

Albany, New York, By dear Madam; -

Your favor of the 23rd instant reserved. Many thanks for the photograph. My daughter, Mrs. Marion E. Oeser's address is, Modenheimer Str.4. Mulhaussen, Eleass, Germany,

I have not had a photograph of Mrs. Oeser for ten years and this is very secuptable.

Yours very truly,

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Burke Elec J.

My dear Mr.

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Feb. 28th 11.

Miss Clara A. Avery,
47 Eliot Street,
Detroit, Mich.

My dear Clara:-

Dear S

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I remember your mother perfectly, as well as your good self; also Dri and your other brother. I also remember the old house with the kitchen on the side hill. I think Doctor Travers lived next to you and Conger close by.

I am pleased to learn that your mother has reached such an advanced age and hope she will go to one hundred years. As your mother states my mother was a good woman and very strict with T. A. E.

With kind rememberances and thanking you for the book, believe me to be, Yours sincerely,

Jil.

March 2nd 1911.

Spientific American,

licenst and Company, 361 Broadway

New York.

My dear Sire; -

Thos

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Care

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Yours of the 28th ultimo also galley proof received.

Nothing plopses me more than to have engineers put themselves on record as to the certainty or the failure of experiments in which I am engaged.

The iron moulds of my house are finished, with the exception of the roof--and the experiment will be carried to a finish.

Sincerely yours,

Bu Energy

First

March 6th 11.

Ira M. Miller, Esq., 1634 Walnut Street, Cleveland, Ohio.

Dear Sir:-

F. N.

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Yours of the 2nd instant regarding garage space received, Ir. Edison directs me to write you that the cheapest garage for quick money is a very light constructed steel building one story high, with only corrugated iron on the sides and top--put up with bolts so the whole can be cheaply erected and then taken down and moved to another place.

You can then rent the ground from some estate that is holding it for future use and who are always glad to make taxes. These vacant lets are near business centers; thus you have a minimum investment.

Yours very truly,

Secretary.

COMPANY RECORDS SERIES

This series contains correspondence, interoffice memoranda, account books, minute books, etterbooks, and other records pertaining to the operations of Edison's companies. Among the companies incorporated during the period 1899-1910 were the Edison Manufacturing Co., Edison Portland Cernent Co., and Edison Storage Battery Co. Edison companies conducting business abroad during these years included the foreign department, branchies, and subsidiaries of the National Phonograph Co.; the Mining Exploration Co. of New Jersey, and the Edison Ore Milling Syndicate, Ltd. The records of many of these companies extend beyond 1910, and in most cases selections have been made from the entire record group and not merely from the records generated during the years 1899-1910.

The period 1899-1910 was one of increasing centralization for Edison's companies, many of which would be consolidated into Thomas A. Edison, Inc., in February 1911. The Legal Department and the Foreign Department, for example, both emerged from Edison's phonograph business but served the interests of several companies in addition to the National Phonograph Co. Much of the centralization was the work of Frank L. Dyer, general counsel of the Legal Department, who succeeded William E. Gilmore as president of the Edison Manufacturing Co. in 1908. Dyer later helped establish central committees such as the Manufacturing Committee, some of the minutes for which can be found in the "1910. Edison, T. A. - General" folder in the Document File Series. The correspondence and case files of the Legal Department appear on the microfilm in the Legal Series, while most of the financial and administrative records of the Foreign Department are in the National Phonograph Company Records.

Most of the documents in the Company Records Series can be found in company record groups of the same name in the archives of the Edison National Historic Site (ENHS). However, the ledgers, journals, and other accounting records in this series are primarily from the Account Books record group. Bound volumes bearing archival N-numbers and PN-numbers are interfiled in the ENHS archives with Edison's laboratory notebooks and pocket notebooks. A few items are from the Legal Department record group.

Many of the documents comprising the company record groups in the ENHS archives were removed by archivists from the Document File during the 1980s and 1990s. Some Edison company records remain in the Document File and can be found in folders such as "Edison Crushing Roll Company," "Edison Manufacturing Company," "Legal Department," and "Phonograph - Edison Business Phonograph Company." Correspondence involving the National Phonograph Co., Ltd., and various other foreign subsidiaries of the National Phonograph Co. can be found in the National Phonograph Company Records. Printed promotional material generated by Edison's companies can be found in the Primary Printed Series.

The selected records are arranged in the following order: (1) Compagnie Français du Phonographe Edison; (2) Edison Manufacturing Company; (3) Edison Ore Milling Syndicate, Ltd.; (4) Edison Phonograph Works; (5) Edison Portland Cement Company; (6) Edison-Saunders Compressed Air Company; (7) Edison Storage Battery Company; (8) Minig Exploration Company of New Jersey; (9) Molton Picture Patents Company; (10) National Phonograph Company; (11) New Jersey Patent Company; and (12) North Jersey Paint Company; (11) New Jersey Patent Company; and (12) North Jersey Paint Company.

Among the items not selected are two summary books prepared by or for Frank L. Dyer in 1908 and 1910. Both contain individual entries for many Edison companies and summarize incorporation data. The information in these books duplicates the material in the selected records.

OTHER EDISON COMPANIES

In addition to the twelve companies represented in the Company Records Series, there are other Edison companies with identifiable records for the period 1899-1910 for which no discrete record group exists in the ENHS archives. Financial records for these companies are from the Account Books record group, while correspondence and other material generated by and pertaining to these companies are from various record groups and can be found in several series on the microfilm.

Douglas Phonograph Company (1901-1911)

This company was formed in November 1904 and dealt in Victor talking machines as well as Edison phonographs. It was controlled by the National Phonograph Co. Correspondence regarding the company's organization and activities can be found in the Legal Series.

The unselected financial records consist of two ledgers (1901-1904), three journals (1902-1909), and six cash books (1901-1911) that detail the finances of the company and its predecessor, Douglas & Co.

Edison Business Phonograph Company (1908-1911)

This company was formed in June 1908 as a successor to the Commercial Department of the National Phonograph Co. It was absorbed into Thomas A. Edison, Inc., in February 1911. Correspondence regarding the company's activities can be found in the "Edison Business Phonograph Company" folders (1908-1910) in the Document File Series. Promotional publications issued by the company can be found in the Primary Printed Series.

The unselected financial records consist of a ledger (1908-1911), cash book (1908-1911), payroll book (1908-1911), and unbound Journal and ledger sheets (1908-1911). The payroll book contains additional entries from 1914-1916, when Edison's business phonograph was handled by the Ediphone Division of Thomas A. Edison, Inc.

Edison Manufacturing Company, Ltd. (1903-1918)

This company was formed in London in August 1904 and registered in September. George Croyden Marks, Edison's patent agent, was appointed managing director. Edison was the majority stockholder and one of the directors. The company transferred its base of operations from London to West Orange in May 1915, and it was officially dissolved in 1918. During its existence the Edison Manufacturing Co., Ltd., conducted no business. According to a memorandum from 1904, "It is simply a means of protection for the present for the Edison Manufacturing Company that exists in America." A small amount of correspondence regarding the commercial exploitation of the American company's products in Great Britain can be found in the National Phonograph Company Records.

The unselected records consist primarily of a minute book (1903-1918) and a series of unbound annual corporation reports (1903-1918) that detail the shareholders and directors of the Edison Manufacturing Co., Ltd.

National Phonograph Company of Australia, Ltd. (1906-1933)

This company, probably formed in November 1905, was organized to sell Edison phonographs, records, and other products, including batteries, Bates numbering machines, and Edison films. Correspondence regarding the activities of the National Phonograph Co. of Australia, Ltd., can be found in the National Phonograph Company Records.

The unselected financial records consist of individually bound annual and semi-annual auditor's reports (1906-1933). Included are balance sheets, profit and loss reports, and trading accounts, as well as detailed statements of account with the Foreign Department of the National Phonograph Co. (1906-1911) and with the International Division of Thomas A. Edison, Inc. (1911-1933). The trading accounts usually indicate the Australian sales of each protect individually. Several audits include covering letters from William W. Wyper, managing director of the National Phonograph Co. of Australia, Ltd.

National Phonograph Company of Chicago (1901-1907)

The Chicago branch of the National Phonograph Co. began keeping its own accounts in March 1901, and the branch was closed in February 1907. Correspondence regarding its activities, along with a profit and loss statement for the year ending March 1, 1904, can be found in the National Phonograph Company Records.

The unselected financial records consist of a ledger (1901-1907), journal (1901-1907), and four cash books (1901-1906). The journal contains a note that "No Accts were kept in Chgo from Jany 1st 1902 to Mch 1st 1903."

New England Phonograph Company (1905-1909)

The New England Phonograph Co. was one of the local phonograph companies licensed in 1888 by the North American Phonograph Co. In 1905 a struggle for control of the company, which had not conducted any business since the 1890s, developed between an Edison-aligned faction, led by President John E. Helm and Secretary Joseph F. McCoy, and a group led by James L. Andem. Correspondence regarding the control and activities of the New England Phonograph Co. can be found in the National Phonograph Company Records and in the Legal Series.

The unselected records consist primarily of a minute book (1905-1908) and three loose items enclosed in the book (1909). The minute book contains the records of shareholders' meetings and directors' meetings for the period October 1905-October 1908; the loose items refer to subsequent meetings not recorded in the book. The subjects covered include litigation brought by Andem against the New England Phonograph Co.; a criminal case against Andem; and the position of the New England company regarding ongoing litigation between the National Phonograph Co. and the New York Phonograph Co.

COMPAGNIE FRANÇAISE DU PHONOGRAPHE EDISON RECORDS

The Compagnie Française du Phonographe Edison was organized in Paris during September 1904 to sell Edison phonographs and records and, eventually, to manufacture records for sale. Joseph L. M. Kaltenecker was the first managing director of the company, James H. White of the National Phonograph Co., Ltd., was the first chairman of the board. The company was controlled by the National Phonograph Co. until 1911 and by the Foreign Department of Thomas A. Edison, Inc., thereafter. It became inactive after 1918, but it was not dissolved until 1924. The records consist of correspondence regarding the organization, structure, and policies of the company can also be found in the National Phonograph Company Records Series).

The selected records are arranged in the following order: (1) corporate records (1904-1924); (2) merchandise ledger (1904-1923); and (3) financial statements (1905-1914). The items not selected consist of a general ledger (1904-1923); two journals (1907-1923); and two cash books (1908-1914).

Corporate Records (1904-1924)

This folder contains correspondence and other documents relating to the business and legal affairs of the Compagine Française du Phonographe Edison, Included are lense periating to the organization of the company in 1904, its leadership and facilities, soil is dissolution in 1924. There are also partial corporate minutes; letters concerning a most expectation of the company in 1904, its leadership and series of letters from agreement executed in 1905; a dealer's price contract from 1908; and a series of letters from agreement executed in 1905; a dealer's price contract from 1908; and a series of letters from agreement executed in 1905; and 1909; an

Merchandise Ledger (1904-1923)

This ledger covers the period September 1904-June 1914, with additional entries from 1916-1918 and December 1923, when the company was dissolved. It summarizes transactions relating to the purchase and sale of phonograph; phonograph records, and other merchandise, including films, projectors, and batteries. The entries are written in French, and the amounts are calculated in French francs.

Statements (1905-1914)

These unbound statements cover the period January 1905-December 1914. They consist of a variety of balance sheets, expense statements, journal entries, and profit and loss statements for the Compagnie Française du Phonographe Edison and its record manufacturing plant at Levallois-Peret.

RECORDS NOT SELECTED

General Ledger (1904-1923)

This ledger covers the period September 1904-July 1914, with additional entries from 1916-1918 and December 1923, when the company was dissolved. As the account book of final entry, it summarizes transactions relating to the sale of phonographs, phonograph records, and other products. Included are capital, cash, sales, and other accounts. The entries are written in French, and the amounts are calculated in French francs.

Ledgers (1907-1923)

These two unbound ledgers cover the period June 1911-July 1914, with additional entries from 1916-1918 and 1923, when the company was dissolved. Also included is a legal expense account from 1907. Most of the alphabetical entires summarize transactions with individuals and companies, including royalty accounts with the Gaumont film company in Paris and the Reimerscherg film company in Brussels. Other accounts are with firms that appear to be dealers in France, Spain, and Belgium. Many accounts are continued from one ledger to the other. The entries are written in French, and the amounts are calculated in French francs.

Journal #2 (1907-1912)

This journal covers the period April 1907-September 1912. Chronological entries provide information about transactions posted to various accounts and recorded in the general and merchandise ledgers. Each page bears the initials of an accountant or auditor. The entries are written in French, and the amounts are calculated in French francs.

Journal #3 (1912-1923)

This journal covers the period September 1912-July 1914, with abbreviated entries for 1915, 1916, 1918, and 1923, when the company was dissolved. Divanoingical entries provide information about transactions posted to various accounts and recorded in the general and method to the second of the general and the second of the graph of the second of the s

Cash Book #2 (1908-1913)

This cash book covers the period August 1908-January 1913. Chronological entries provide information about transactions posted to the cash account and condensed in the general ledger. A running head reads 'Compte de Caisse' and indicates the month documented below. The entries are written in French, and the amounts are calculated in French french.

Cash Book #3 (1913-1914)

This cash book covers the period February 1913-July 1914. Chronological entries provide information about transactions posted to the cash account and condensed in the general ledger. A running head reads "Compte de Caisse" and indicates the month documented below. The entries are written in French, and the amounts are calculated in French francs.

Compagnie Française du Phonographe Edison Records Corporate Records (1904-1924)

This folder contains correspondence and other documents relating to the business and legal affairs of the Compagnie Française du Phonographe Edison. Included are items pertaining to the organization of the company in 1904, its leadership and facilities, and its dissolution in 1924. There are also partial corporate minutes; letters concerning a musical copyright agreement executed in 1905; a dealer's price contract from 1908; and a series of letters from 1909-1910 between Frank L. Dyer, president of the National Phonograph Co., and Thomas Graf, managing director of the National Phonograph Co. Ltd., in which Edison's plans for the French business are discussed. Other correspondents include William E. Gilmore, president and general manager of the National Phonograph Co. until 1908; John R. Schermerhorn, assistant general manager of the National Phonograph Co., Ltd., James H. White, president of the Compagnie Française du Phonographe Edison and managing director of the National Phonograph Co., Ltd., until 1906; and patent agents Brandon Brothers in Paris and George Croyden Marks in London.

Approximately 20 percent of the documents have been selected. The unselected items include monthly sales reports and evaluations of musical recordings; documents pertaining to the musical copyright agreement negotiated with Lucien Vives of the Agencie Generale d'Edition Phonographique and to other matters of French musical copyright; and correspondence regarding the flight of managing director Maurice Lehmann to Germany at the outbreak of World War I. Also not selected are routine statements of account; provises and stock transfers; letters of transmittal and acknowledgment; and documents that duplicate information in selected items. Related material can be found in the National Phonograph Company Records Cormpany Records Series).

BRANDON BROTHERS

PATENT LAWYERS

CABLE ADDRESS "ABDICANT, PARIS"

WESTERN UNION CODE

R.H.BRANDON, FMC Irat Po D.H.BRANDON, FMC Irat Po M.HORIN, Graduate at Lat P.FLICOTEAUX.c.s. 59. Siue de Trovence TO

July 5,190

ORANGE, ASSESSIVE

Dear Sir, (1)

We now have the pleasure of sending you herewith a draft of the articles of Association we propose for the French Company which you intend forming. We have not translated this draft into English as we understand you have, in Orange, a capable translator from the French.

At the outset, we had requested our French Notaire to make a draft of the Articles of Association in view of the fact that this work is part of his attributions, but his draft was so long and complicated, and seemed to us so unsuited to the present case, that we found it advisable to prepare a completely new one. We send you the Notaire's draft herewith: it is the one which is hand written. It would have been perfect in the case of a large Company having many shareholders, but in your case it would go beyond the mark and would entail needless formalities.

The draft we propose has been prepared by ourselves and a barrister who has great experience on the subject. The articles have been drawn up as simply as possible. It leaves you great liberty and only necessitates the minimum amount of formalities, We call your attention to the following:-

Art.1. The duration of 30 years is simply indicative and can naturally be modified. In view of the fact that the General Meeting, according to Art.8, may dissolve the Company, we thought it best to make it of long duration. We also included manufacture as one of the possible objects of the Company as, you may, later on, wish to entrust the manufacture to the Company.

Art.6. In order to avoid having to notify shareholders of the dates of General Meetings we have fixed the dates beforehand, but it is possible, if you wish it, to say that the General Meetings will take place during the first quarter or half year. In such case, however, it would be necessary to send timely notices to the shareholders and the time would have to be indicated in the Articles of Association.

Art.4 & 9. We have loft it to the General Meeting to decide upon the remuneration of the Directors, in view of the fact that it is not your intention that the Company should make large profits,

It will also be advisable for you to let us have a declaration, (it may be in English) from Mr.Edison in which he agrees to the formation of the French Company, and to the use of his name in its title. The following form would be suitable:-

I, THOMAS ALVA EDISON, hereby authorize the formation according to Mr.W.E.Gilmore's instructions of a French Company

W.E.Gilmore Esq.,

under the title of "COMPAGNIE FRANÇAISE DES PHONOGRAPHES EDISON".

Orange

Will you kindly examine the drafts we send you and favour us with any observations you may have to make.

We remain,

Mundon Pm

TRANSLATION

Brandon Frères,
59 Rue de Provence,
Paris.
Patents for Inventions.

Article 1.

It is formed for a period of 30 years, under the title of "Compagnie Francaise des Phonographes Edison" (Edison French Phonograph Co.), a stock company, which will have for its principal object the sale, purchase and rent of Phonographs and Phonograph Records, as well as all other apparatus etc. used to record and reproduce sounds, eventually the manufacture of Phonographs, Records and Supplies, and all commercial and industrial businesses connected therewith.

The capital stock is fixed at 100,000 francs, divided into 200 shares of 500 francs each.

The office of the company is in Paris, #___, ____ Street.

Article 2.

The 200 shares forming the capital stock should be subscribed for and at least 1/4 paid in, before the formation of the company.

The shares are nominative.

Transfers can be made only under conditions as fixed by the management of the company.

Article 3

The company is controlled by a single Director, or by a body composed of three members, whichever the majority of the shareholders shall think best.

If the company decides to elect one Director only, they should also choose an assistant Director, to succeed him in case of death, resignation or obstacle.

Each Director should be elected for 6 consecutive years, and ought to own at least two shares.

In case a Board of Directors is elected, its movements will be governed by the following:

-2-

In case of a vacancy in said Board of Directors, the remaining two will have authority to elect a third to fill the unexpired term of the absenté, if they do not care to operate until the next general meeting with two members only.

If the Board of Directors should be reduced to one, he can, until the next general meeting, be sole Director of the business of the company, or else choose one or two other Directors.

The Directors appointed under the conditions set forth in the two preceding paragraphs, could hold office only intil the next general meeting, and at that meeting the members could either retain or replace the Directors thus appointed.

The Board of Directors has full authority as to the time and place of Meetings, the conditions of voting, reports of meetings, as well as everything connected with its private business.

The vote of two at least of its members is necessary in order to pass a resulution.

Resolutions are carried by the majority of the members present.

Copies of resolutions of the Board of Directors, as well as those of the General Meeting, should be certified by a Director.

Article 4

The Director, or the Board of Directors, if appointed, has full power of administration. He can buy, sell, exchange all property, furniture, and fixtures, affect or cancel all leases, sales, agreements of all kinds, even for a term exceeding his power.

He can contract all debts and receive all monies due the company; can draw, sign, pay or endorse all business papers and checks, as well as all receipts, vouchers, bonds and orders on all public or private banks.

He will litigate, compromise, etc. all surrenders and agreements, give: and sign all payments of mortgages, privileges and void shares, all seizures, etc., with or without payment.

He can decide the change of the office, but only to another place in the district of the Seine.

-3-

The Director or Board of Directors, will recoive a salary to be fixed by the general meeting of shareholders, of a fixed sum or proportionally in the participation of the profits of the company, or both, without regard to his individual share as a stockholder, spoken of hereafter.

The Board of Directors can give all or part of its power to one or many of its members. It can also substitute one or many Directors, even outside from the Company.

It will determine as it thinks best, the privileges of these delegates Directors, as well as the salary attached to their positions. These salaries can consist in whole or in part of a percentage of the profits, or even of the business done by the company.

The Director can elect one or many Directors, even outsiders from the company, whose salary he will fix as per preceding paragraph.

Article 5

Each year the General Meeting will appoint a Manager of Accounts, and an assistant Manager to succeed him in case of death or obstacle. The Meeting which appoints them will fix their salaries.

Article 6

Each year there will be a general meeting of shareholders, at the company office, the first Monday of the month of ____ at 2 o'clock, to pass on accounts and all other business submitted to them by the Director or Board of Directors.

Besides this general meeting, a Meeting can be called by the Director or Board of Directors, whenever he thinks n cessary.

In this case, notice should be given by letter mailed 8 days in advance to each shareholder, to the address given on the books of the company.

"The Order of the Day"for General Meeting is fixed by the Director or board of Directors. This should be held at the company's office 5 days prior to the Meeting.

Article 7.

Rach shareholder has the right to personally attend all meetings. $\qquad \qquad \text{or representation}$

Power, can be given to a third, not shareholders. French
companies, or foreign companies, minors, etc. can be represented
by their leval representatives. married women by their husbands.

etc.

Each shareholder has a voice thorugh the share he holds or represents.

Resolutions are passed by the majority of the shareholders and representatives who take part in the vote.

The Meetings are presided over by the Director, or by a member of the Board of Directors, appointed by the said Board of Directors.

The meeting will decide, as it sees fit, as to whom its staff will be composed of.

The minutes of the meetings and resolutions will be entered on the books of the company, and signed by the members.

. The Meeting can only pass on matters brought up at their "order of the day" .

Article 8.

The General Meeting, has power to make all necessary decisions, and make any changes in the present statutes, provided agreed to by the number of shareholders required by law.

For instance, the General Meeting has power to transer the company's office to wherever it thinks best, continue the business of the company or terminate same, submerge it in other companies, or join them; reduce the capital stock, increase the capital stock by increasing the number of shares or value of each, determine the conditions under which said shares will be issued; determine all improvements, provisions and reserves ordinary and extraordinary, modify the cutting of the shares; authorize the issuing of shares and cancellation of shares under conditions other than those set forth in Article 2 above. Increase, modify or

-5-

restrict the power of the Director or Board of Directors.

Article 9

The work of the company will begin January 1st and end December 31st of each year.

The profits for each year will be distributed as follows: lst. 5% legal reserve.

2nd. 95% to be divided equally between the 200 shareholders, less the amount which the General Assembly will deem proper to pay to the Director or Board.of Directors, which amount will be deducted from this said 95% profits.

Article 10.

At the time of the dissolution of said company, the General Meeting will appoint one or a number of Receivers and fix their duties.

It can assign whatever power it possesses by virtue of Article 8 above, and continue operations during the entire term of liquidation.

The residue remaining after payment of all liabilities, will be divided among the shareholders.

TRANSITORY PROVISIONS

1. Notwithstanding article 9 above, the first fiscal year will cover the time successing the formation of the Company until Dec. 31, 1905.

II Notwithstanding Article 6, the Meetings can be called by individual notices addressed to all subscribers, mailed 24 hours in advance.

III In addition to this General Meeting, the Director, or Board of Directors has power to call a special Meeting to pass on all matters which said Director or Board of Directors may have to submit to said Meeting.

IV The members of the Meeting can modify the statutes as they think best, provided they do not outstep the limits set forth in Article 8.

. V. Power can be given to a shareholder to negotiate his stock, whereever he may care to, under the rules of the company.

Segal Department:

Thomas A Edison:

National Monograph be:
Citizone Manufacturing M.J. August 28,1904

W. E. Gilmore, Esq.,

National Phonograph Co.,

Orange, N. J.

Dear Sir:-

Regarding the attached letter from Messrs. Brandon Bros. with accompanying draft of the article of association for the proposed French Company, I prepared a general resume of the principal provisions, together with some points which I thought should be discussed, and then went over the matter with Mr. Edison.

The principal thing that I critime about the proposed scheme is the practically absolute power given to the directors. Although their salary is fixed, it is possible for them to appoint any masher of co-directors and to fix the salary of the latter. Furthermore, since there is no provision that a definite proportion of stock should be represented at any special meeting of the stockholders, it would be possible for the directors to call a special meeting on 24 hours notice and, as the only stockholders present, make any change whatever in the articles of incorporation if within the scome of Article 8.

Finally, I do not think the directors should have the power to make agreements extending indefinitely and to thereby bind

W. R. Gilmore, Esq... 2

the Company, and their powers in this respect should be limited to agreements extending, say for one year. Mr. Edison agrees generally with me that the articles of incorporation ought to be comprehensive enough to fully define the duties and powers of the directors with their salaries, and that no changes should be allowed except with the approval of a majority of all the stockholders.

Yours very truly,

FLD/MM. Enc. Trank L. Ryen.

MEMORANDA RE. FRENCH COMPANY.

The scheme contemplates the formation of a stock company under the French laws capitalized at \$20,000 (100,000 francs) divided into 200 shares of \$100. each (500 francs), at least onequarter of the capital being paid in. The control is in the hands of a single director or of three directors as the majority of the stockholders may decide, each director being elected for six years and owning at least two shares. In case a Board of Directors is decided upon, vacancies therein may be filled by the remaining director or directors at his or their option. The director, or Board, as the case may be, is vested with abolute control (see article 4). The salary of the director or directors is fixed at the general meeting of the stockholders. The Board, if selected, is authorized to increase its membership even from non-shareholders, and to fix the salary received by such additional directors. If one director is elected instead of a Board, he can elect others and fix their salary. A Manager of Accounts and assistant Manager are contemplated, with salaries fixed by stockholders (article 5) Annual meetings of stockholders are contemplated and special meetings can be held at the discretion of the director or directors on 24 hours notice. Resolutions are carried

by a majority vote of the stock represented at any meeting annual or special. The authority of the stockholders at general or special meetings is defined in article 8. The distribution of profits is defined in article 9.

Under section 4 of the "Transitory Provisions", the stockholders present or represented in annual or special meetings are authorized to modify the articles of incorporation within the general powers defined in article 8.

POINTS FOR CONSIDERATION.

Is it desirable to permit the director or directors to make agreements extending indefinitely? (Article 4)

I suggest that the authority of the director in this respect be limited to the making of agreements not extending more than one year, unless specifically authorized to do so by a vote of the stockholders,

Does it not put too much power in the hands of a single director to allow him to appoint assistant directors whose salary he shall fix himself?

Suppose the director should be dishonest, then under section 4 of the "Transitory Provisions", he could call a special meeting of the stockholders 24 hours later and could then vote for a change in the articles of incorporation, by which his salary would be increased or someother obvious personal advantage secured. My idea is that the articles of incorporation ought to define the powers

and privileges of the director or directors comprehensively enough as to permit the business to be carried on properly, but that their modification ought to be made more technical and difficult than is now contemplated. I think also that no general or special meeting of the stockholders should be authorized to transact business unlesshalf of the entire stock was represented either Personally or by proxy.

August 25/04.

Telegrams & Cables: "RANDOMLY, LONDON."



table Codes Used: A.I., A.B.C., COMMERCIAL, LIEBER'S, AND HUNTING'S.

Thomas A. EDISON'S

EUROPEAN HEADQUARTERS
OF THE

FACTORIES: Orange N. J.,

Orange N. J., U.S.A. 21 Berlin. 22 Paris.

Phonographs, Gold Monided Records, Projecting Kinetoscopes, Original Films, Battery Fan Motors, Edison-Primary

NATIONAL PHONOGRAPH 60 Ltd. EDISON MANUFACTURING 60 Ltd.

25 Clerkenwell Road,

more, Esq., orange, New Jersey. ANS 11 M. (Condon No. 1)

Dear Sir.

Enclosed herewith you will find a letter dated at Paris November 19th addressed to yourself, also translation of same in English together with copy of the Articles of Association adopted by the stock-holders of the French Company dated October 10th, 1904. I also enclose you herewith a copy of the Minutes of the first Board Meeting of the French Company held at Paris, which meeting I went to Paris specially to attend. Of course you will understand that these matters are largely of a formal nature, but it is necessary to actually hold the meetings in order to comply with all the French law. Mr. Marks did not attend the Board Meeting on the 19th instant personally as we found it was not necessary that he should go over. The signing of the Minutes of the Meeting was all that was necessary. The Board was composed of Mr. Kaltenecker and myself. My letter to you dated at Paris November 19th, was written to you from that office so as to get a record of the fact that you, as a Director, had been advised as to what transpired at the Meeting.

Regarding the shares held by the various stock-holders I will say we are arranging so that blank transfers of these shares will

N. P. Co. Ltd.

be sent on to Orange as soon as they are prepared, so that the control of the Company will be in your hands. You will probably receive these blank transfers from Mr. Marks direct in about two weeks from date.

Very truly yours,

Managing Director.

J.H.W./L.D.

[ENCLOSURE (TRANSLATION FOLLOWS)]

· Adresse Telegraphique : EDIPHON-PARIS



Téléphone : 277-89 Code "Lieber"

Compagnie Française du Phonographe Edison

Société anonyme au capital de IDD.DDD francs PHONOGRAPHES 81. RUE DU QUATRE-SEPTEMBRE, 81 USINES RECORDS MOULES одинана п. и. я. EXCENSIONES PROPERTIES PARIS HELIKIUS AURESTRATS BERLIN FOLIDTEUR AUTOMATIQUE Paris, le 19 Novembre 1904 " Dates-Edison BRUXELLE ~<u>*</u>~ Monsieur W. E. Gilmore, Président, National Phonograph Co., Orange, N. J. U.S. A.

Monsieur:

J'ai l'honneur de vous remettre ci-jointe copie du procès-verbal de la séance the conseil de la Cie Française du Phonographe "Edison", tenue dans le bureau de la susdité Compagnie aujourd'hui, par lequel vous voudrez bien noter que les articles d'association adoptés par la première Assemblée Generale des Actionnaires ont été approuvée, et que Mr.J.-L.Kaltenecker a été investi des pouvoirs nécessaires comme Directeur.

Agréez, Monsieur, mes salutations bien distinguées.

Cie Française du Phonographe "Edison"

Jor Hurhite.

P.S. Je vous remets ci-jointe également copie des articles d'association adoptés par la première assemblée générale des actionnaires tenue à Paris en date du 15 Octobre 1904.

[ENCLOSURE (TRANSLATION)]

TRANSLATION.

C.I.D.

Paris, Nov. 19th, 1904.

Mr. W.E.Gilmore, President, National Phonograph Co., Orange, N.J., U. S. A.

Sir,

I have the honour to enclose you herewith copy of the verbal-process of the meeting of the council of the Co. Francaise du Phonographe "Edison", held in the office of the said Company today, by which you will note that the articles of the Association adopted by the first general meeting of the Actionaries have been approved, and that Mr. J. L. Kaltenecker has been invested with the necessary power as Director Yours very truly,

Co. Franciase du Phojographe "Edison"

President.

P.S. I also enclose you herewith copy of the articles of the Association adopted at the first meeting of the Shareholders held at Paris on October 15th, 1904.

TRANSLATION.

10th October 1904, Paris, Rue du 4 Septembre, 31.

The Shareholders of the Anonymous Society say:
Compagnic Française du Phonographe "Edison" was formed with a capital of
100,000 francs, devided in 200 shares of 500 francs each.

They meet together to form a General Constitutive Assembly.

A paper is drawn up in the presence of them all which is signed by all the subscribers of the said Society or their representatives present at the Assembly.

The Assembly proceeds with the constitution of the Committe. Mr.Kaltenecker is nominated President.

Messrs Raphael Hunter ERANDON and Paul Flicoteaux are named as scrutinizers, and Mr. Douglas Horace Brandon is nominated as Secretary.

The Committe thus formed, the President states that it is established by the documents drawn up that all the Shareholder Subscribers are present of represented, and doclares each Shareholder will take part in the deliberations of the present Assembly Constitutive with the number of votes determined by the Statutes, but that they must be more than 10 conformably to the Law. The document signed by the members of the Committee will be annexed to the present verbal process,

The Assembly representing the entire capital is declared constituted.

The President puts before the members of the assembly:

1. One of the original Statutes of the Anonymous Society says:

Cie Francaise du Phonographe Edison was established by a deed under private signature dated at Paris the 24th September 1904, of Mr. James Henry White, fundholder, living in London, at the Russell Hotel, Russell Square.

`-2-

The despatching of a deed received by Mr.Aubron, Notary at Paris, the 24th of September 1904, containing the declaration by Mr.White,Founder of the Society in formation, that the Capital of 100.000 France,amount of the 200 shares,has been entirely subscribed, and that each subscriber has deposited, conformably to the statutes, a sum equal to 1/4 of the amount of the shares subscribed by him,making a total of 25,000 france which are in the hands of Mr.White to which deed is fixed according to the law, the list of the subscribers of the said shares with the condition of the deposits effected by each of them.

ORDER OF THE DAY. The President declares that the Assembly is formed according to law in effect that:

 By recognition of the sincerety of the declaration of the notary of the subscription of the Capital and of the deposits of 1/4 of all the subscribed shares.

The President gives at this point a reading to the assembly of the deed of declaration of subscription and of deposits, and of the list annexed to it.

- 2.By naming the first administrators.
- 3. By naming the Commissioners.

Several observations are examped by various members of the Assembly.

When there is silence, the President puts successively to the vote the following resolutions:

<u>RECLARATION OF SINCEMENT</u>. 1st Resolution The General Assembly having duly noted it, recognize sincerely and truly the declaration of subscription and deposit made by the founder of the Cie Française du Phonographe "Edison", following the deed received by Mr. Aubron, Notary at Paris, the XX 24th September 1904, as well as the documents in support of this declaration.

ã

. This resolution is adopted unanimously.

NOMINATION OF THE ADMINISTRATORS. 2nd-Resolution. The General
Assembly nominates the first Administrators for six years in the terms
of the Statutes:

- (1) Mr. James Henry White, Fundholder, Hotel Russell, Russell Sqr
- (2) Mr. George Croydon Marks, Engeneer, 18, Southampton Bldgs,
- London W.C.
- (3) Mr. Joseph Laurent Marie Kaltenecker, Fundholder, 12, Rue Besrenaudes, Paris.

This resolution is adopted unanimously.

The duties of Administrators are accepted;

- In the name of Mr. White by Mr. Kaltenecker, his proxy, in virtue
 of a power given him at London, under date of 24th September, 1904,
 registered at Paris, 2nd Bureau, the 7th October following, No. 1802.
- In the name of Mr.Marks by Mr.Douglas Horace Brandon, his proxy, in virtue of a power of attorney dated at London, the 21st of September 1904, registered at Paris, 2nd Bureau, the 2nd of August following No.1802.
 - 3. By Mr. Kaltenecker in his own name.
- NOMINATION OF THE COMMISSIONERS. 3rd Resolution. The General Assembly name Mr. Alphonse Westee, living at Orange, N. J. U. S. A. as commissioner, to make a report to the General Assembly of the accounts of the first social exercise, and on the situation of the Society, according to the law. Mr. Kaltenecker declares to the Committee the acceptance of Mr. Westee.
- (4) Approval of the Statutes. 4th Resolution. The General Assembly approve the Statutes of the Cie Française du Phonographe "Edison" such as are established in the deed under private signature the 24th of Septem ber 1904, above mentioned, and declare the Society definitely constituted.

This resolution is accepted unanimously.

-4-

ALLOWANCE TO THE COUNCIL. 5th Resolution. The General Assembly allow to the Council a remuneration of 9000 francs a year, which he will devide among the members as will appear most convenient.

This resolution is adopted unanimously.

ALLOWANCE TO THE COMMISSIONER. 6th Resolution The General Assembly fix the emcluments of the Commissioner at 2500 francs a year according to Art. 5 of the Statutes.

This resolution is adopted unanimously.

All the above have been drawn up at the present werbal-process.

The President The Scrutinizers

The Secretary

[ENCLOSURE]

COMPANIE FRANCAISE DU PHONOGRAPHE "EDISON"

HIJUTES OF THE BOARD HEETING HELD AT PARIS HOVE THER 197H 1904

AT 10'OGLOCK IN THE HORNING

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There are present: Mesors J.H.WHITE,G.CROYDON MARKS,J.L.KANWENDERER MONIMATION OF THE GUALTHAM. The Board proceeds with the constitution of its Office and appoints in J.H.White as its chairman. T.White, who has not taken part in the vote, declares to accept this Office and thanks his collecture for this teken of confidence.

NOTIFICATION OF THE TRIADIRE DIRECTOR. The Board then proceeds with the election of the Tanaging Director and proposes to put Fr.Kaltenecker in charge of this. Nr.Kaltenecker, who also alcotains from the vote thanks his collectures to have entrusted him with this Office. The loard gives Fr.Kaltenecker powers in accordance with article 4 of the Company's articles of association:

To sign or withdraw any loase, dealing agreement, or generally speaking any commercial convention, to receive any amount due to the Company, to make, sign, receipt, endorse any commercial paper or cheque, and to also sign in general receipts, post office orders, or any/order payable by any private association, bank or government office.

- APPOINTMENT OF A SECRETARY TO WE BOARD. Mr. Kaltenocker shall be the Secretary of the board which function he declares to accept.
- CHOICE OF THE DANGER The Board of Director decided to take as the Company's Danker the Crédit Lyonnais of Paris.
- ACCOUNT TO BE SETTLED WITH THE NATIONAL PHONOGRAPH CO. The Chairman informs
 the Board that the National Phonograph Co. owns in France a stock
 of goods, and proposes to take all this merchandise over on our
 account, and to reimburse the National Phonograph Co. all expenses
 incurred in connection with the carrying of the stock in France.

The Board also decides that this Company would take over from Mr. Kaltenecker the leases which he has signed at SI, like du Quarre Septembre, and at 15, like Saussier-Lerey, the former premises being used as Offices, the latter as warehouse. An account of all the above expenses will be rendered to our Company, and the board asks its Managing Director to exemine and approve this account. Mr. Kaltenecker will do the accessary with regard to the transfer of the above mentioned leases, as well as with rejard to the transfer of the above mentioned leases, as well as with rejard to the transfer of all insurance policies, and other acts signed by him in his name, but for the account of the Mational Phonograph Co. The Prench Company will also take over the subscription to the Telephone at the like du 4 Septembre and at the Rue Saussier-Lerey, as well as either similar decreases a signed by Hr. Kaltenecker, such as registration of the telegraphic address cto. etc.

CONTRACT TO BE HADE WITH THE OWNERS OF WHE RIGHTS IN OUR TENRITORY. - WriteAlteneckor informs the

'hoard of the necessity that our Company should make a contract with the present owners of the rights to sell exploit and manufacture the Edison Phonograph and accessories as well as any material which is embioned in the articles of association as forming the object of the Companio Pranquise du Phonographe "Edison". The board anks its chairman to attend to this and to make his report at the next board Necting.

APPOINTENT OF THE STARE. The Board decides that the appointment of employees
should be ratified by the Board upon the proposition of its Managin
Director. The Board approves the ongajements made by Mr. Kaltenecker
so far, viz.

[ENCLOSURE]

Government Town

RIESULin charge of the artistic and advertising Department

MOUDIN- Traveller for Paris

HICKEL-" the North of Brance

" " South " CHARATEE-

STHOUGHT- Accountant

JACQUINET-Porter (Office boy)

MINIE-Porter

ITESS-Typint

PITEOY- STOCK CLERK

COURTOIS- Forwarding Department

CUILLETTINgacher and delivery man

Nothing more being on the order of the day, the meeting

is finished at half past eleven.

Signed Jo Hichite J. G. Franke J. G. Kattender

French Agreement.

March 2,1905.

G. Croydon Marks, Esq.,

18 Southampton Bldgs.,

Chancery Lane, London,

England.

Dear Mr. Marks :-

Your favors of the 11th and 15th ults, have been duly received, enclosing translation of the recent decision of the Paris Appeal Court in the matter of French Copyrights, extracts from the arguments of the Prosecuting Counsel and translation of the agreement between M. Vivea acting on behalf of the French Editors, and Kr. Kaltenseker acting on behalf of La Compagnie du Phonographe Edison. Mr. Gilmore has also referred to me your letter to him of the 11th ult. regarding this matter.

As to the effect of the decision, I agree with you that it applies only to the literary part of the copyright, as distinguished from the musical part thereof. This being so, there would be no infringement in performing instrumentally the score of a copyrighted opera or any other copyrighted air, even in the case of a song accompanied by words. Infringement is only com-

G. Croydon Marks, Esq. - 2.

mitted by the <u>vocal</u> reproduction of the copyrighted song where the words also are copyrighted. In the case, however, of a composer setting to music an uncopyrighted poem, for example, I should say that the singing of such a song would not be an infringement.

Regarding the agreement between Mr. Kaltenecker and M. Wives, I appreciate of course that at the time the agreement was made, affairs in Paris were in a more or less chaotic condition and we were not in a position to be very independent. At the same time a number of questions have occurred to me, which you have no doubt considered and concerning which I would like to have your opinion.

(1) Mr. Kaltenecker recognizes the validity of French copyrights as applied to phonograph records, and hence would be estopped from ever denying infringement so long as the decision is unreversed or the law is not changed. This of course was necessary in view of the particular situation. I note, however, that the recognition of acknowledgment of the affect of the decision applies to all countries included in the Berne convention, which I understand includes Great Britain, Germany, Belgium, France, Spain, Italy, Switzerland, Austria, Hungary and others. Furthermore, in Article 8, Nr. Kaltenecker expressly attributes jurisdiction to the French Courts in the case of infringements coourring in foreign countries. Does this mean that if Mr. Kaltenecker should sell French records in England, for example,

G. Croydon Marks, Esq. - 3.

a royalty would have to be paid, even if the English law did not follow the French decision? I note that the agreement in question was signed by Mr. Kaltenecker at the instance of Mr. White and yourself. Would the fact that you and Mr. White appear as directors of the Mational Phonograph Company, Ltd. have any possible effect on the English company so far as this decision is concerned.

- (2) Apparently Mr. Kaltenseker agrees not to make arrangements with any authors direct, without the co-operation of M. Vives. Does this mean with authors who are parties to the "agencie Generale", or does it include all authors in France? Mr. Kaltenseker also agrees (Article 2) to conform in every respect to the contracts between M. Vives and the editors "of which he (Kaltenseker) declares having taken cognizance". What are these contracts? Do they authorize M. Vives to contract with Mr. Kaltenseker? Would it not be a good thing to have these contracts attached to the agreement between M. Vives and Mr. Kaltenseker, in order that there might be no question as to just what this part of the agreement means?
- (3) Nr. Kaltenecker agrees to "submit to all rules and complementary measures of control whatever that <u>M. Vives</u> may require". I take it for granted that these rules, etc., should be ressonable, because, otherwise they might be made very onercus, necessitating more clerks and adding largely to expense.

G. Croydon Marks, Esq. - 4.

- (4). Do I understand that there shall be a special label for each particular selection in the Editors! "Repertoire"? If so, should there not be a supplementary agreement, providing for the redemption of any labels that may not be used, because otherwise large numbers of them might accumulate?
- (5) I note that the royalty is 5 per cent on the retail price, with a minimum of 25 centimes (5 cents). In other words, on our records we pay a royalty of about twenty-five per cent on our selling price, whereas, on an expensive disk record the royalty is only five per cent. Do you think it would be possible in any way to have this royalty made more uniform, as it seems to bear unduly hard on the cheap record? On the question of royalty, I note that there is no provision in the agreement that in case better terms are accorded our competitors, we should also have the benefit of the same. Other companies may succeed in making arrangements for paying less. For example, if the Gramophone Company agreed not to appeal the case, the Athhors might be only too glad to make some special arrangement with that company. I understand that at the time the agreement was signed M. Vives stated verbally that we would always get as favorable a royalty arrangement as any of our competitors, but ought not this verbal arrangement be made the subject of a separate agreement in writing?
- (6) The contract is personal to Kaltenecker, and the latter cannot assign it except to his direct successor without the

G. Croydon M ks, Esq., - 5.

written consent of M. Vives. Suppose, however, that it becomes necessary to remove Mr. Kaltenecker, and that the latter refuses to assign the contract to his successor. In view of this possibility it seems to me that it should be understood that in case Mr. Kaltenecker refuses to assign the agreement, the French Company would still be permitted to make a new contract on the basis of the existing contract.

I will be glad if you will look into these matters and advise me what your ideas are regarding the above questions, since being so far away from Paris, we are naturally much in the dark as to the exact situation.

Yours very truly,

FLD/ARK.

March 9,1905.

French Agreement.

G. Croydon Marks, Esq.,

18 Southampton Bldgs.,

Chancery Lane, London,

England.

Dear Mr. Marks:-

Mr. Gilmore requests me to confirm his cablegram of the 6th inst. as follows:-

"Giftedness: (G. Croydon Marks)

Understand Authors' royalty reduced to 20 centimes. If modified contract being made, insert clause that our royalty shall be as low as others, considering relative list and met selling prices. We would not be justified expending nore capital which would be jeopardised by future action Authors, as would not be jeopardised by future action Authors, as centire profit. Contract as mode inequitable as against low price cylinder records, making further capital investment unattractive. Five per cent royalty on competitors' high price records, we paying minimum four or five cents, absolutely prohibitive. Submit modified contract here before signing. Edison favors limit want thing hope and removing factory. I do to want thing, but fear Article one contract may cover all records.

GILMORE."

Both Mr. Gilmore and Mr. Edison feel very strongly that the

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No. 2 - G. Croydon Marks.

agreement as signed, puts our French Company in a very dangerous position, for unless the royalty which we pay corresponds with that paid by our competitors, we might just as well go out of business. They feel also, that the agreement is inequitable in unfairly discriminating against the cheap cylinder records. Therefore, if a modified contract is being made to cover the reduction to 20 centimes, the objectionable features of the present contract should be modified if possible. Of course, if sky new contract is made, it will be sent to Mr. Gilmore for approval before signing.

Yours very truly,

FLD/ARK.

May 20, 1905.

G. Croydon Marks, Esq.,

18 Southampt on Buildings,

London, England.

Dear Mr. Marks:-

Mr. Edison, Mr. Gilmore, Mr. Schermerhorn and I have had numerous conferences on the subject of a proposed new agreement with Vives to cover the French situation, and I have been requested to prepare such an agreement embodying our ideas, and beg to enclose a copy of the same which has been carefully considered by all of us. I wish you would use your best efforts to persuade Mr. Vives to substitute this agreement for the one now in force, or at least, to substitute an agreement which will more nearly coincide with our views than the present agreement. As a matter of fact, both Mr. Edison and Mr. Gilmore have quite made up their minds that under the present agreement it would be practically svicidal to invest any more money in France, as Vives holds the whip hand and could practically close the company out at any time, so that any

G. Croydon Marks - 2.

money invested in France would be in constant jeopardy. Furthermore, the business scheme defined by the present agreement is not one under which, in Mr. Gilmore's opinion, the French Company could be developed to a satisfactory extent. Mr. Gilmore expects to write Mr. White early nest week, giving his views in full on the situation, and you will no doubt see Mr. White before approaching Vives, in order that you may be fully informed as to our attitude and be prepared to make the best possible attack.

The proposed agreement which I have prepared is, I think, self-explanatory, and it embodies the views which I have already expressed in letters to you. It is practically a license agreement, Vives claiming to have certain rights under which the company desires to secure a license.

Article 1 correctly defines the scope of the decision of the Paris Appeal Court of February 1st, 1905. Vives cannot expect us to deliberately adopt a less favorable position than that of the defendant in that case. To admit that the decision extends beyond the French Domain, or that it relates to anything beyond copyrights on words, would be admissions against our interest and not demanded by the situation.

Article 2 is self-explanatory. Kaltenecker puts before Vives a list of all of his records and Vives then produces proof, showing which of these records are covered by copyrights controlled by him, and therefore, subject to the license.

G. Croydon Marks, Esq. - 3.

Article 3 defines the manner of keeping track of the sales of copyrighted records on which royalties are payable. I do not see how we can do more than we offer to do in this paragraph, and in fact, we do much more than is ordinarily the case with license contracts. Of course, the salary payable to Vives' inspector should be kept as low as possible. It seems to me that with all the safe guards that are provided in this paragraph, there would be absolutely no chance of Vives losing anything, and he could make just as certain a distribution to his principals as he could under the present agreement. Exerybody here is very much opposed to the scheme of issuing stamps, as under the present agreement, which is regarded as cumbersome and impracticable.

Article 4 defines the amount of the royalties, as under the present agreement. In addition, it provides that the French Company shall always receive as favorable terms as any other concern. Also, that Vives assumes the responsibility for distributing the royalties among his principals.

Article 5 provides that in case the decision is modified, etc., there shall be no claim for royalties already paid.

Article 6 provides for marking records, in order to assuage the fears of small French dealers, who might be afraid to buy them. Article 7 is self-explanatory. The fine payable in each case of intentional infraction should be as low as possible. Mr. Gilmore thinks that five francs in each case would be sufficient.

Article 8 is included in the original agreement.

Article 9 is also similar to the original agreement with the addition that it provides for the termination of the agreement in the event of a change in the law.

Kindly let me have you opinion regarding the agreement and also regarding the possibility of its being accepted by Vives. Also, keep me informed as to your megotiations with Vives, but in any event, do not accept any modifications without advising Mr. Gilmore by cable. In duscussing the matter with Vives, I think you should make it perfectly clear to him just how we feel about the present situation, and that we have no intention of investing any more money in France as matters now stand.

Yours very truly,

FLD/ARK.

COMPAGNIE PRINCALSE DE PHONOGRAHE EDISOR TOOLS

London, & December 1st, 1900

RECEIVED

W. E. Gilmore, Esq., Orange, New Jersey.

My dear Ed:

I arrived back in London Wednesday high after being in Paris a week. Mr.: Graf was there with me and we went into matters very carefully and thereughly carradeed the cituation.

my will to the time of my departure the sales for the month of the control of the

indicating in such letter that I would probably have some propositions to present regarding the French struction. Before putting these forward I wish to say that both Mr. Graf and mysolf are very pleased at what Mr. Gallowsy has done up to the present time, and are both favourably impressed with the manner in which he is conducting affairs. He is has practically objected by the presenting and now that he has practically objected by the swillows the flike locks

COMPAGNIE PRANÇAISE DU PHONOGIA AL BLISCH ANDRE

London, 8. 8.

as though it were being conducted on business principles.

Rummel, the Kusical Critic, has been dispensed with and a new man has been employed; his name is Achard. We are paying him Frs. 400 a month and he will devote his time exclusively to the musical end of the business, and therefore all of this salary will be borne by the Mational Company.

As I have previously written you Calloway has had a hard time of it. He knew nothing of the phonograph business until he came with us and necessarily there was so much of a technical nature to be learnt in order to properly conduct the business that he has been handicapped in that direction as well as by inefficient assistants.

difficult to properly conduct the business in France, that is, we chave not adequate quarters to conduct the business satisfactorily. In the first place the present selling offices are see small as to make it almost impossible to place necessary employes; secondly, I believe it very necessary that the stock-rooms and selling offices be consolidated. As you know we are now using the factory at Levellois for carrying stock and shipping is done from there. This place is a considerable distance from the city offices; and while Mr. Leveque appears to be consolientious he is not proving a good man for the place. In the first place he does not seem to appreciate the importance of looking into the details, as; for

COMPARNIE FRANÇAISE DU BHONGRAHE EDISON

London, 6. 8.

instance, the question of prompt chipment, taking advantage of the best and cheapest shipping routes, getting the required amount of service out of his employes, and so forth. As above stated it is considerable distance from the office, and even though Mr. Galloway goes there every day or two it seems impossible to properly impress the Shipping Department. On the other hand if this were all consolidated, which I believe to be the best plan, it would be under the direct supervision of Mr. Galloway who can personally watch all branches and at the same time be in touch with everything that is sceing on.

I have had Oraf and Gallowsy look around Paris for suitable quarters and they have discovered that we can get some good Quarters at the sail a rental not exceeding From 10,000 per year. Their in vestigations were in the more popular sections, and I have instructed them to look about in the wholesale district where I believe rents would be even cheaper. At the present time we are paying rent as follows:

SRILING OFFICES

31, Rue du Quatre September Fre. 3600 per year.

STORE-HOURES

Rue Sauscier le Rôy (2-shôps) ... Fre. 3200 ...

FACTORY STOOK ROOM

Levallois ... Fre. 1500 ...

of litoral

Frs. 8500

COMPAGNIE FRANÇAISE DU PHONOCHARE BOISON

I am not taking into consideration the factory which is also used at the present time. The rental of this is Fre, 1350.

The lease for the selling offices expires July 1st 1908.

Due, however, to the favourable location of this place I believe that we could arrange to rent it if not at the price we are paying at any rate at a comparatively small sacrifice.

The lease of the store-houses at Rue Saussier le Roy expire July 16th next and we have already given notice that we would wacate at that time direct the store of the store of

The lease of the factory stock-room - Levallois - expires
July let 1907. I have not as 'yet given notice that we would vacante
but we must do do on or before December 31st, I, of course, will
not tre up this lease provided you do not sanction our consolidating
the different and transit under Jule room insomion as we will need
this fromerty.

The factory can be given up at any time by giving six months notice. We will have no difficulty in sub-letting this if we desire.

There is also another possible expense should be locate in Paris and that is the city "cotrol" on records. This amounts to 13/10 centime per record, which in American would mean about \$2.60 per thousand records. We have, however, taken the matter up with the proper city officials to the end of making, if possible, arrangements whereby we fould not be compelled to pay this cotrol on records that might be shipped outside of Paris. As a matter of

COMPAGNIE FRANÇALSE SU PHONOGRAME ESISON

Landon & &

fact it is quite possible if we made a contest that we could show that our records are not subject to this duty, but such a contest would possibly be lengthy and also expensive, hence it would porhaps be just as well to let it go by default, although this is a matter that can be determined later should the city officiale not be willing to meet us on the question of records that might be chipped outside of Paris. However, even assuming that we were compelled to pay this, cort is demounts to but \$250 on each 100,000 records, and we would more than save that amount by the more economic headling of the business.

Perconally I recommend that we take suitable quarters to properly exploit our tuniness. I feel sure that it would pay us even though we had to bear the rental of the present selling offices up to the expiration of the lease.

I have not touched on the recording plent for which we are paying Frs. 2400 per year. This lease also expires the let of July 1908, but I believe it would be well for us to get quarters sufficiently large to also take care of the Recording Department. It would not be necessary to move this over at once, but I believe it would be well to have it where it could be under the direct supervision of the Management of the French Company.

Of course we do not have to hurry as to these arrangements except in so far as it affects the factory stock-room of Levallois, that is, we must give notice before the end of the present year.

I do not know that it is sufficiently important for you to cable

COMPAGNIE FRANÇAISE DU PHONDGRAHE EDISON de étékényére fibab.

Sandon. 8. 8.

me on the subject but if you wish to expedite matters a cable would he acceptable.

Now as regards the factory, as above stated we can release that at any time upon six months! notice, and I would suggest that we hold on to it so that in the event of it being necessary to resume manufacturing in Paris, we would have a property available. I have to-day written Brandon Bros, asking them to advise me, definitely as to when it will be necessary to resume manufacturing in order to properly protect our patents. Immediately I get definite advice from them I will communicate with you on this subject. I know you are rather sceptical regarding the patents and I am frank to say that I agree with you. Nevertheless we are conducting a law suit which will doubtless cost a considerable amount; of money, and it occurs to me that it would be unwise to sacrifice our patents, and likewise our suit, by non-manufacture should. manufacture be imperative.

In conclusion I will only say that I trust you will agree with me in the consolidation of the selling and shipping offices, and that you will authorise me to go ahead. Naturally we will make a leade such as is customary there, viz: 1 year, 3 years, 6 years or 9 years. Such a lease will not obligate us very seriously.

Dec. 20, 1906.

J. R. Schermerhorn, Esq., Asst. Gen. Mgr., National Phonograph Co., Ltd.,

London, England.

My dear John:

I duly received your letter of December let, but was unable to get at Mr. Edison until several days ago to talk over the French situation generally, and after due consideration I cabled you as follows on December 17th:

"Letter first. Approve concolidating all French business one plant, or to best advantage."

From this you will understand that we approve of consolidating all of the French business in one establishment and under
one head, as indicated in your communication. Of course, if you
find that there is any one particular plant that you cannot combine with the others advantageously, it is a matter that I have
got to leave to you and Graf to decide. You are right on the
ground, know the exact conditions and are therefore in a very
much better sagnation to cope with the situation than we are
here.

It seems to me that this should have been done a long time ago, as, of course, if Mr. Galloway was handloapped by the different employees he had under him, who never even accepted his instructions, naturally we could not expect to get any results, nor could there be any dicipline in any of the establishments.

2. 12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

I think you wrote me some time ago that Rummel was not what he should be, and judging from the information that I get from other sources, I am satisfied that you were correct and it was the best thing you could do to get rid of him. I can only congratulate you upon the fact that you have decided to get rid of all of all of the old employees who are not satisfactory to Galloway, and I hope that by your doing so it will not only insure his getting everything systematized in one establishment, but that he will be able to secure new employees who will do absolutely as he wants and thus bring our business up to what it ought to be. It seems to me that he has now had sufficient time to learn pretty much about the phonograph business, and he should start off the new year under the most auspicious circumstances; and I am certain that with what assistance you can give him, as well as the aid that will be given him by Graf, he should be prepared to go shead and bring the French business up materially.

Of course, if Leveque is not the proper man for the place at the factory at Levallois, the quicker you get rid of him the better. I presume this matter has been taken up with Richl and that Richl will approve of what you purpose doing. Do not hesitate about it, but make the change at once, or as soon as you can get somebody to put in there, even if you have to bring a man down from some of the other plants temporarily to get it straightened out and systematized. I do not see why it is impossible to impress the Shipping Department, or in fact any other department; if they do not do what they are told then there is nothing else to do but get rid of the head and such underlings as do not do as they are told. Naturally this must come under the direct supervision of Mr. Galloway, if that is the way things are operated there; but, on the other hand, if it is a question of factory,

3. 12/20/06. NATIONAL PHONOGRAPH COMPANY, R. Schermerhorn.

that must necessarily come under Mr. Richl's jurisdiction. I am certain, however, that Mr. Richl will work in co-operation with Mr. Galloway, and there should be no friction so far as he is concerned; and once there is an understanding reached, overything should operate to the mutual advantage of all concerned, the same as it does in Berlin. Graf knows about how to go to work at this thing, and I judge from your letter that he intends to give the French situation considerable of his time and attention.

Now as to where you shall move to in Paris, I do not know but that it would be just an well to get in some prominent section. Of course, I realize that we are not in the retail business, and if, on the other haid, you consider that the wholesale district is just as good for our purpose and you can find as good, or perhaps even better premises to properly handle the business, then, of course, go ahead on that basis. It seems to me, however, that the difference as between what you are now paying, of 8500 frantsandd lo,000 france, should not enter into the question, as if we do any business at all this small difference should not be allowed to govern under any circumstances.

As to the factory, of course the legal situation governs what we intend to do with this ultimately. If we are defeated in litigation that has been brought, of course, the question then arises as to whether we care to keep on manufacturing in France. Our position has been heretofore that if we should be defeated we will simply arrange to have what records we want manufactured outside of France and pay the small duty into France, rather than operate a small plant at a loss. The fact of the matter is that the less manufacturing plants we have the better off we are, as it is most difficult to keep the same standard where you have so many different people to deal with; and one manufacturing plant is in

12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

a great many cases apt to produce a better article than some of
the others; and then, of course, it creates a great deal of friction, to say nothing of the anxiety that must necessarily ensue
about the fact that the product is not uniform. By opinion is
that one plant is the best for our purposes, and it is not going to
be long before we must decide where this plant is to be located.
Of course where the patent situation enters into the manufacturing
end of the business, if it is our intention to keep up patents,
then, of course, we must manufacture in such country as demands
it. This is a question, however, that can be considered and
decided upon later; but so far as I am concerned, I will be only
too glad when we do get a decision in the French case so that we
can do one thing or the other there. Of course, if the decision
is favorable, then I assume that we must get busy and keep the
plant going full to protect the patent.

I note what you have to say about the actroi on records; it is too amall to consider, so if you want to keep the stock in or outside of Paris, do what you think is best and what is the most convenient. I have nothing to say one way or the other as to this; the amount that we would save is too small.

Now so far as a Recording Plant is concerned, if you can secure quarters that will be sufficiently large to enable you to have the Recording Plant located there, it would seem to me to be the proper thing. In fact, concentration is, to my way of thinking, the best think under any and all circumstances.

I shall be interested to know whether you have heard from Brandon Bress, and what they have to ay about continuing to manufacture in France. I do not think they can say very much at the present time, or at least until some decision has been reached Form #60

5. 12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

in the Pathe case.

The matter of lease is also something that I would prefer to leave thinous My understanding is that you can take a three year lease with the privilege of a further three, a still further three and a still further three years, or something to thateeffect, with a suitable claume inserted so that after the first three years you indicate whether you purpose continuing by giving certain notice within a given pered before the expiration of the first three years.

Yours very truly,

MEG\IMA

President.

TELEGRAMS: "RANDOMLY:

COMPAGNIE FRANCAISE DU PHONOGRAHE EDISON

25 CLERKENWELL ROAD,

2020

W.E.Gilmore, Esq. President,

National Phonograph Co.

Orange N.J.

Dear Sir.

I beg to advise you that I have come to London just before Easter when Mr. Schermerhorn parted for the Continent. I have been in Paris for a considerable time to carry out the first part of the French program, i.e. making such arrangements of our premises, stock and staff that we have the basis on which we can found a business satisfactory to ourselves and to our customers. All our different interests are now centered at 42, Rue de Paradis. Therefore, as soon as we have disposed of the several premises which we have formerly occupied within and without Paris, we shall have only one place at Paris, located at 42, Rue de Paradis.

I have, of course, reported from time to time to Mr. Schermerhorn about the details from Paris and I suppose Mr. Schermerhorn has also written to you. I only wish to inform you now that the premises which I have secured at 42, Rue de Paradis, at an annual rent of Fr.10,000, are located on the 1. and 2. floor. The premises of the second floor are exactly above that of the first floor and of exactly the same size.

The walls on both sides are entirely of glass and iron, so that we have plenty of light, a rare feature of premises in the business part of Paris. This feature of the new premises is insofar very important as in about 90 out of 100 places in Paris it is necessary to use artificial light for the greater part of the day, and in figuring out the rent in Paris it is important to take the light bill into consideration. This will appear very plain to you if I state that the Grammophone Co. In their old premises were obliged to have artificial light nearly all day long and their light bill amounted to nearly Fr.20,000 pro year. If we had taken a similar place, our light bill would, of course, not be quite as large, but I as sure that we would have to add to the rent about 6-8000 France pro year for artificial light, which we will save in the new place, or rather reduce to what is absolutely necessary.

The offices and show room I have arranged to be on the second floor which is connected with the first floor by a staircase located within our premises. The first floor we use for stock, shipping and repairs. A back entrance leads from the stock room into Rue Messageries, the formation of the ground being such that the first floor of 42, Rue de Paradis is level with Rue Messageries. In other words, if we enter to our stock room from Rue Messageries, we find them to be on the ground floor, and in entering from Rue de Paradis the stock room is on the first floor.

The consolidation of our interests will mean to us a saying of about 14,000 Francs pro year. I herewith oneless a

table showing how I arrived at this figure.

The work I have so divided that the staff formerly employed in our office at 31, Rue du Quatre-Septembre, with addition of two packers, one repairman and one messenger, will be entirely sufficient to carry on our present business. In fact it will be sufficient to carry on a five times as large a business as we do at present, so that the entire staff held at Levallois Perret can be dispensed with. The staff which we can dispense with is the following:

Mr.Leveque	Fr.3600-
Mr.Collinder	" 2080-
1 Messenger	" 1820-
2 Repairmen	" 4680-
1 Cashier	" 2295-
1 Watchman	" 1820-

From this amount we would have to

deduct the wages

Fr. 13935-

for one new repairman taken in place of two.

Should Mr.Riehl for some reason consider it necessary to keep Mr.Leveque on the pay roll without employing him, this is then a matter independent of the selling end. Mr.Riehl will also be obliged to have a watchman at the factory, and inasmuch as no business will be carried on at Levallois Perret it will be entirely sufficient if he keeps everything looked and of he engages a man with a family to live in some of the rooms at the factory building solat as watchman. The man should preferably be a working man earning his living by some outside

2160-

employment during day, the presence of his wife and family being sufficient to guard the factory during day time, the man to act as watchman during night. Such arrangements are very customary over here and we can find any number of reliable people who would undertake this duty for the consideration of getting the rooms free and a small monthly payment of 30 or 40 Francs which will amount to 480 Francs pro year.

I may say that in arranging our new place I have done everything to the best advantage, so that Mr.Galloway can over-look and watch everything that is done on the premises. I have taken advantage of all improvements I could think of and I consider the new French office as the nicest and most practically arranged of our SEuropean offices. With such an office as a basis to work, I shall now be able to engage myself in the second part of my program, which is: improve the sales.

I could not do much in that direction yet, because I had practically to arrange all and every detail at the Paris office, Mr.Galloway being a little more helpless than I thought he would be. He has, however, been very willing to assist me in everything I carried out. As means of getting a larger share of the French business I consider the following:

1) Advertising. A well prepared advertising campaign should be started by August of this year. As the preparation for the advertising of last year was done in the last minute and in ahurry, I believe we did not get the benefit which it should have brought to us. I therefore propose to prepare the entire advertising campaign for the next season in France as well as in England during month of April and May. I shall talk

the details over with Mr.Schermerhorn, also the amount to be expended in France and Rngland respectively, and with his and your approval of these amounts I shall have practically prepared the entire campaign by end of June. By this arrangement I shall be able to occupy myself in other directions before the season starts.

The second way of increasing our business: the establishment of jobbers in France, I had in view right from the start, but being busy otherwise I could not yet do much in that direction. In the past we were prevented from establishing jobbers by being unable to quote jobber's prices on records, owing to the excessive authors tickets which we have to pay on French vocal selections. We are able to quote factors' prices only if we can sufficiently reduce the average amount per record for authors tickets. I worked out a statistic on record sales in France and I have found that orchestra and band selections are in greater demand than vocal selections. I draw therefrom the lesson that we should give the French people what they want, which means, give them more orchestra and band selections than we have done in the past. This will have a threefold effect:

- 1) We will sell more records
- We will sell more records on which we do not pay any author tickets, consequently the average cost of author tickets per record sold will be reduced.
- 3) It will be reduced sufficiently to enable us to establish jobbers.

I already worked in that direction end of last year

when I compiled the new Prench catalogue of which I am sending you a copy under separate cover. I have included into this catalogue all good American orchestra, band and instrumental selections not yet listed in France. I have further worked out a report to the Recording Department, showing them the comparative sales of the different classes of records and of the different selections, proving to them that the French public wants more orchestra and instrumental selections than we have given them in the past, that we should therefore give them every month more records of that kind which they want and should not try to force such records on them which they do not want and which they decline to buy.

I cannot exhaust everything that could be said on that topic, but I shall make it a point to report to you periodically about what I do and, without wishing to bother you with details, I should be glad to receive your comments and criticisms whenever you have time to give them.

Yours very truly,
Managing Director





SUPPLÉMENT

de NOVEMBRE 1907 dorse

17919 Marche des Cadets d'Antriche, de G. Parès, chef de la musique de la Garde Républicaine, Exécuté par la musique de la Garde Républicaine. 17950 Le Vallon, de Gounod,

Chanté par M. Dathané, 17951 J'ai tant Neuré, de Rico,

Chanté par M. Bérano, de l'Eldorado. 17952 Vice l'Espagne, de Romsberg,

Exécuté par la musique de la Garde Républicaine, 17953 Réflexions sur l'Histoire Sainte, de Doubis,

Chanté par M Fréiot, de la Scala. 17954 Étoile scintillante, de Fauchey,

Chanté par Mes Deminy, 17955 Marche émonstillante, de Perpignan, Chanté par M. Damirine, des Variétés.

17958 Carillon tyrolica, de Saint-Servan, Chanté par Muss Rollini, des Folies-Bergère.

17957 Illusion d'amour, de Borel-Clerc, Exécuté par l'Orchestre Symphonique de la Cle

Française du Phonographe Edison.

17958 Toi ¿'ici, moi ¿'aussi, de Dérouville-Bunel, Chanté par M. Lejal, de la Scala 17959 Tu ne m'oublieras pas, de Leroy,

Chanté par M. Sarper

.17960 Le Songe d'une Nuit d'été, de Ambroise Thomas,

Chanté par M. RAGNEAU

Sélections Américaines

9650 Triomphe du Drapeau, (marche) Arthur Pryor, Exécuté par l'Orchestre-Concert de M. Engon. 9653 La Chabelle dans les bois.

Solo de piano, exécuté par M. Albert Rouzier. 9057 Roses veloutées (valse), de Georges D. Bernard, Exécuté par l'Orchestre Symphonique de M. Enison. 9661 Patrouitle Siamoise, de Paul Lincke,

Exécuté par l'Orchestre Militaire de M. Enson. 9665 Pot-pourri,

Solo d'accordéon, exécuté par M. Jean Kimble. 9669 Galop Esthétique, de Fahrbach, Exécuté par l'Orchestre hongrois de M. Edison.

9663 Pot-tourri. Exécuté par l'Orchestre Militaire de M. Epison.

13633 La Murche de Wellinston, de Zelbe. Exécuté par l'Orchestre Militaire Britannique.

13612 La Patrouille de Charlestown, de Drion. Exécuté par l'Orchestre Militaire Britannique

COMPOSE

Compagnie Française du Phonographe "Edison 98 CONTRA DE 100.000 FRANCS LÉPHONE 277-89 42, Rue de Paradis, 42 TELÉPHONE 277-89

Thomas a Edison

PARIS

Adresse Télégraphique :

PRIX-COURANTS DE VENTE AU PUBLIC

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PHONOGRAPHES	
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s'engage enver le Compagie Française da Phonographe "Balson" is ne reul Phonographe on Chilarce de celle Compagie di se prit infeiteurs cince clessoss fent, fistre areasie combinision, de quelque nature qu'elle soit, qui aurait pour but de consentir indirectioneur in refluction sur les princerarests influingeraphe de la Compagie, qui se pi numéro de strie de la Compagie et la marçae a Thomas A. BISON, si annea Crister su sur il se soit diquette. Il s'attenti aurait de courte des Phonographes su Cylindres Edition eu debor du terri ou qu'in contratte de contratte que la compagne de contratte de la compagne de la marçae a Thomas de Compagne et la restaure de la compagne de l	orterait pas le e qui ne serait toire français, ommerce de la

ORIGINAL

Compagnie Française du Phonographe " Edison "

SOCIÉTÉ ANONYME AU CAPITAL DE 100.000 FRANCS
TÉLÉPHONE 277-89 42. Rue de Paradis. 42 TÉLÉPHONE 277-89



Form. P. 99

PARIS

Adresse Télégraphique :

PRIX-COURANTS DE VENTE AU PUBLIC

PHONOGRAPHES Edison Gem. . . . Edison Standard. . Edison Home . . . Edison Triumph . Edison Concert . . Edison Idelia . . . 150 215 PHONOGRAPHES ÉLECTRIQUES & PHONOGRAPHES AUTOMATIQUES Edison Balmoral. Edison Conqueror Edison Alva. Edison Bijou (Automatique) Edison Bijou (Suchsion' » Edison Windson » Edison Edipse » Edison Acme » 500 500 200 310 CYLINDRES Cylindre Grand Opéra. Cylindre vierge raboté . . PRIX ET CONDITIONS DE GROS Escompte sur toutes les machines, saut le GEM, BLJOU, WINDSOR, ÉCLIPSE, ACME . Escompte sur toutes les machines, saul le GEM, BIJOU, WINDSOB, ECLIPSE, ACME Escompte sur le Gem et Bijou. Escompte sur le Windsor, Éclipse et Acme, pur commandie de 10 machines Escompte sur les prix de notre catalogue e l'éces de rechange». Escompte sur les prix de not catalogues « Accessoires. demeurant à _ demerrant d' seguage over la Compagale Française du Phonographe "Edison" à se vendre sucue des seguages ever la Compagale Française qu'elle côts, qui avant pour but de consenté directionnel une faire autous combination, de quéque vaiure qu'elle côts, qui avant pour but de consenté directionnel une indirectionnel une réduction su les précessements indiques, ples de la Compaguie, qui es professit par le suntro de strie de la Compaguie et le marque «Thomas A. BISON», ni aucus Cylindre qui ne servai par sumul des out fingetels, escates des Phonographes no Cylindres Básison a debers du territoire français, ou qui servaiut destinés à être expertés dans un bit commercial. Seine qui sera seul compétent.

Dec. 9, 1909.

PERSONAL

Thomas Graf, Esq., National Phonograph Co., Ltd., Willesden Junction, London.

Dear Mr. Graf:

On the subject of the Paris office, Mr. Edison continues to express his disappointment, not to say disgust, with the situation, and has suggested a number of times that we ought to close down and pocket our loss, the entire amount of which, according to rigures submitted by Mr. Westes, for the seven years from 1903 to September 30, 1909, would be uptairds of \$95,000. For the first seven months ending July 31, 1908, the net loss of the Paris office was \$4,506.81, while for the first seven months of the present year, ending July 31, 1909, the net loss was \$5,420.14. It is true that these losses are not of themselves very much, but Er. Edison's oft repeated question is "Why should we carry on a business that entails any loss whatever?"

When I was in Europe you were very hopeful that the Paris business would show some imputable t, but it does not seem to me that your hopes are being realized. For instance, I find that the sales in 1907, from January 1st to October 31st, amounted to \$37,843.37, and that for the corresponding period of 1908 (January 1st to October 31st), the sales amounted to \$57,335.13. This, of course, is a very satisfactory increase, but for the same period of the present year (January 1 at to notation 11st inclusive) the sales have dropped to \$24.468.24-

12/9/09.

less than half what they were last year and 35% below what they were two years ago. The monthly sales of the Paris office for the entire year up to betober 31st have been below the corresponding months of 1908. and with one exception (September) the skles have been below the corresponding months of 1907. The monthly sales for 1908 commenced in November, 1908, to drop below the sales of 1907, and there has been a continual and steady drop since.

Under these circumstances I do not see any hope in the French business, and I am afraid we shall have to follow the Gramophone Company and the Columbia Company in withdrawing, but before deciding definitely I should like to have your views. If we had a product which in quality or price appealed to the French public, we might continue in the hope that we could eventually wipe out our losses, but the French territory seems to be hopeless, because, on account of the heavy duties, we cannot effectively sell machines in competition with French machines. nor do the French people seem to want our records. Of course, there might be a field in France for films, but it might be possible to handle the film business very economically through some distributing agent or by maintaining only a small office and with perhaps only one man in charge.

Write me fully and frankly how you feel about the matter, and I will take it up with Mr. Edgeon so that we can decide what to do as near the first of the year as possible.

Yours very truly,

FLD/IWW

President.

Telegramm-Adrease: Ediphon descin. Thomas a. Edison.

Fernsprecher: Amt IV 10735 IV 10736

EIGENE HÄUSER: DRANDE N.JUSA. New-York, London, Paris,

EDISON-GESELLSCHAFT M.B.H. edison-phundgraphen w. Boldbusswalzen.

FRIEDRICHSTR. 10.

GOLD-GUSS-WALTEN, KINETDSCOPE, DRIGINAL-FILMS, MOTORIEN, PRINKH-BATTENIEN, NUMERIER-MASCHINE

Berlin I Wis. Jan 3 ™ 1410 .

Dear Mr. Dyer,

special your favor of the 9th met. having reference to the French puriness. I regret the expression of disgust by Mr. Edison but I can understand his disappointment at the fact that there are no positive results shown in the form of a profit. But I think this coned hardly be expected after the heavy tosses of previous years. I need not device upon the low sales which are spartly due to the fact that we interrupted tecording, and did not issue any Freuch records during the partier part of the year in accordance with arrangements decided upon ohen I was in orange. This more, seeing the immediate drop in the sales, I had to correct by bringing out & very small monthly trench lists.

The expenses also cone P not be reduced all it once and thus they were still too high in the

first half of the year. I had to pay in Jalloway's salary during more than 6 months, until he left. This has puice been saved and with the other reductions considered, I think to e have done better than ever before. Seeing that we cannot maintain sales unless by expertional aellings expenses with the result of very heavy losses at the pur of all previous years, I had to begin at the other one reduce expenses to a minimum and thereby the losses. It you will compare the last trial balance with the previous year gon will note the big difference at the pud, of hovember for which the trial bolance is not yet completed, Mr. Rehmann reports that the difference between Sales and general expense is approximately of 26000. -(\$5000 .-) or very, very much tess than in the previous year. Deplomber that we shall still show a loss for 409, but it will be small very much indeed, compared with 406,1907 or even with 400

I am very much against the discontinuance of any office if it is at all possible to maintain. because of the unavoidable demonalizing effect upon the trade in other countries,

where the dealer and factor will ack himself, when it will be the turn of this office to close, and with the host of diese competitions we have, we can not afford, to shake the confidence of dealer and factor more than unavoidable, and make them fear for the future of the cylinder business and stop stocking our goods.

the facts as the represent themselves to me we:

very small

2) The expenses som be further reduced. Our lines no: 47 Ruche Paradis approx. \$2000. - for annum; Levaleois. Perret \$ 300. - The \$2000. - lease mass expires hard \$12 the brainess then with any own be carried on from Lionellois - Perret. Parallel with the reduction of premises other general expenses pulses there general

3) The Surferne record, with grains more and more of a market and write the larger property it yields, with further reduce any foodstellow and probably will bring us in 1910 to the right with a belonce sheet, allowed not with much.

t.) any possible change, an improvement pla or the issue of a loss primed 4 kim. markine same thing wort a satisfactory change in the

Susciness of the Parishorill avoid

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

embarrasment of and henoralisation in other cometries, which otherwise much follow upon a withdrawal.

although I much has been a loss to the framesphone Co. they have not and count with draw if they wish to avoid quester lossesty such " we have she trintonies.

It is true the Columbia have given upther very expensive European potablishments, and carry on secret offices in Sonton rais and Berlin. But obey do no business of there amportane in Europe. The mainlename of these offices in wilcutty with a view to wait for another opportunity when they have again to offer something to the trade.

as deterations on lease for 47 Ruche pundis aspines havie 12 1910, and der. Edison can decide between a complete with drawne from France and, a portunation of the humings from Levallais - Perset. If the first is decided upon, please let me know it by cable.

9.5. When the state of the stat



Door Ur. Graf:

Pornonal

Jon. 20, 1910.

Thomas Graf, Eng.,
Hetional Phonograph Co., Ltd.,
London, Physlend.

Yours of the 3rd inst., from Berlin, has been received, on the subject of the French business. I have taken up the metter with Mr. Edison, and of course it is difficult to most his general objection that there owant not to be ony need of corrying on the business in France if it is unprofitable, and that it is better to lose the business entirely than to continue to lose money by attempting to carry it on. After a good deal of persuagion I have at last brought him cround to the view of allowing you to carry on the business in France from the Levellois plant, giving up the office in Rue do Peradis. This ought to enable you to very materially cut down the general expense and reduce the number of onployees. These expenses should be reduced to the very minimm and the office maintained solely with the idea in mind of increasing our facilities in France if the business ever ver-When you have decided what can be done at the rents it. Levalloic plant in the way of reducing expense, please bring up the matter with me for approval.

One of the principal reasons thy I think we should dentinue to have some sort of in office in Paris is because the printing of files by Samont necessitates a distributing point at that wince.

I have every hope, of course, that some time the business in France will increase to fair proportions, but I think with this pro-cool coursends arrangement you ought to be able to entry on the business even at the present rate and show a small prefit. I have therefore called you to-day on sollows:

"Youre third. Will continue French Business Lovellois with minimum expense. Close Faradic office as so n as possible and notify limilard."

By the way, on the cubject of Gaussian printing our positive films in Baris, I have not yet heard from you as to the carrying out of the arrangement and how it seems to be working. Please let me know about it.

Yours very truly,

HED/INT

Propident

[FROM ISAAC W. WALKER]

Mr. Berggren:

September 16, 1912.

In a letter dated September 4, 1912, Mr. Graf advises that the words "et Cinematographe" have been added to the name of the French Company, making it

"Compagnie Française du Phonographe et Cinematographe Edison".

This is in accordance with understanding between

Hr. Dyer and Mr. Graf when Mr. Dyer was in Europe.

I. W. W.



Thomas A. Edison, Inc. Orange, N.J., U.S.A.

Edison Phonographs and Records
Edison Primary Batteries
Edison Kinetoscopes and Molion Picture Films
Edison Dictating Machines
Edison Home Kinetoscopes and
Motion Picture Films

LONDON PARIS BERLIN SYDNEY SUENOS AIRES

*ZYMOTIC: NEW YORK

November 9, 1912.

To the Stockholders of Compagnie Francaise du Phonographe Edison,

Paris, France.

Gentlemen:

I hereby resign as Director of Compagnie Francaise

du Phonographe Edison, to take effect immediately.

FLD/IWN

Yours very truly,

Have written to Pain to prepare all forms and formation to effect the theoretic as that I saw the theoretic as that I saw there are not the theoretic as the theoretic as meeting of the directors of the free from period for the form period.

Honastraf

close up the Co

- July

[FROM CARL H. WILSON]

Form 57 11-26-12 bnm

THOMAS A. EDISON, Incorporates

1968

June 17, 1913.

Mr. Maurice Ichmann, Monager,
Compagnic Franceise Thomas A. Edison,
61 Rue des Petites Ecuries,
Faric, France

Door Sir:

ir. Edison's Kinetophone has now been so far commercially developed that the menufacture of it in such quantities as may be commercially required can be undertaken.

Although in France there is no demand for talking motion pictures at the present time, this being indicated by the fact that Caumont, who is on the spot and has been writing and speaking about his talking motion pictures for several years. is showing his apparatus. I believe, in one theatre only, we nevertheless feel that this business can be developed in France, and we wish to be so prepared that as soon as businose does actually commence to develop, we will be able to furnish all the apparatus which we may need for France and supply all the apparatus covered by patents with as little dolay as possible, not from abroad, but make it in Presise. For this purpose we have had a model of the putented machine. made here, which Mr. Graf will hand you when he gots to Europe, or which may be sent you direct from here, according to the decision reached by our people here within a day or It will be necessary to have this model copied in Paris.

Mr. Meurico Lehmonn- 2.

and you should also obtain quotations in lots of 10, 50 The apparatus should preferably be made by two or three separate makers, in order that the complete apparatus may not be in any one maker's hands.

At the present moment we do not need any of this apparatus in France, as we are not sufficiently prepared to introduce the Kinetophone in France, our efforts to raise the capital necessary having so far been unsuccessful. less, we are hopeful of meeting with success within the next few months, and I therefore think it wise that you have on hand, as soon as possible, a sufficient quentity of the apparatus to begin with. I consider the maximum number that will over be required in France to be approximately 100, as the cost of making the films and records is at present so high that only a selected number of theatres can afford the price for the same. At the start we shall require ten copies of the apparatus.

The apparatus must be of first-class material and workmanship, but you should obtain as low a quotation as possi-The cost to us for making this machine here is approximately \$120,00 and you should endeavor to have them made as chosply or cheaper in France.

Yours very truly.

OHW/INW

MAY 27th-1915.

Mr. Thomas Graf, Managing Director, Edison Gesellschaft, M. B. H., Yorckstr. 3, Berlin, S. W., 48, Germany.

My dear Mr. Graf :-

Inchmoving with thunks receipt of your fever of the 3rd instant, enclosing sortes of the limitee of ten meetings of the French Company, covering a period of time from Murch 47th-1909 by to August 1st-191, and the copies of minutes of other meetings will follow. I note that copies of minutes of other meetings will follow. I am very mesh obliged to you for giving this matter your attention and I will be pleased to have all these on Tile here.

I am somewhat disappointed in learning by your letter of april 19th, which I duly received, that the Edison Sescilation of the law on meetings, and that, consequently, no minutes the produced, as the law in Germany did not require anythine produced in the law in Germany did not require anythine. It seems that from companies with limited liability. It seems that for any business could be transacted without having some office any business could be transacted without having some office to see one of the second company similar to these you have sent no from the French Company.

I thank you very much for what you have sent me, and will await the balance.

Very truly yours.

THOMAS A. EDISON, INCORPORATED.

Edison-Gesellschaft m. h. H. BERLIN SW. 48.

Copie

Le vingt sept Mars 1909 le conseil d'administration s'est réunis dans ses bureaux aux 42 rue de Paradis, Paris à onze heures du matin et à décider d'appeler l'Assemblée Générale pour statuer sur l'approbation des comptes de l'année 1908 pour Jeudi 27 Mai 1909.

Mr. Calloway donne sa démission comme administrateur délégué de la Compagnie pour le 1 Juillet 1909 et offre de prêter ses services pour quelques jours après cette date pour mettre son successeur au courant. Les autres administrateurs de la Compagnie ont accepté sa démission.

signed Thomas Graf

- G. Croydon Marks
- Reginald Galloway.

COPY

On the 27th March 1909 the Board of Directors held a meeting in its offices 42 rue deParadis, Paris at 11 a.m. to decide on the convocation of a General Meeting to examine the accounts for the year 1908, to be held 27th May 1909.

Mr. Galloway hands his resignation as administrateur ddidgud of the company to take offect the lat July 1992 and offers to give his services for a couple of days after that date to break in his successor. The other directors of the company have accepted his resignation.

signed Thomas Graf

- G. Croydon Marks
- " Reginald Galloway

Edison-Gesellschaft m. b. H BERLIN SW. 48.

Copie

L'an 1909 le sept Juillet à dix heures du matin le Conseil d'Administration de la Compagnie Française du Phonographe Edison s'est réuni∮ au siège social, 42 Rue Paradis à Paris.

Etaient présents:

Mons. Thomas Graf, Président "Croydon Marks

- I Résolution Monsieur le Président propose de nommer Mr. Maurice Lehmaum,
 17 Rue de l'Aqueduc à Paris, Administrateur provisèire de la Cie.
 pour completer le Conseil. Cette proposition mise aux voix, est
 adoptée à la majorité. Mr. Lehmaun introduit, déclare accepter les
 fonctions qui lui sont confiés. Le conseil est informé que Mr.
 Lehmann a fait acquisition de deux actions de notre Cie. qui lui
 ont été cédées par Mr. R. Galloway.
- II Résolution Mr. le Président propose de nommer Mr. Lehmann Administrateur délégéée de la Cie. et de lui donner les pouvoirs suivants en vertu de l'article 4 des statuts de la Cie de recevoir toutes sommes dues à la Cie, de créer, signer, acquitter, avaliser, endosser tous effets du commerce et de tous cheques, ainsi que tous reque, quittances, bons et mandats sur toutes caisse publique ou privée.

cette proposition mise aux voix a été adoptée par la majorité. Mr. Lehmann déclare accepter les fonctions d'Administrateur Déléguée.

III Résolution Mr. le Président propose qu'une Assemblée Générale extraordinaire soit convoquée pour le 20 Juillet 1909 à dix h. du matin à l'effet de délibérer sur les modifications à apporter dans l'Administration de la Société.

> Cette proposition est mise aux voix et est addrée à la majorité. Rien n'étant plus à l'ordre du jour la séance est levée. signed G. Croydon Marks

COPY

On the 7th July 1909 at 10 a.m.

The Board of Directors of the Compagnio Française Thomas A. Edison hold a meeting at their promises 42 rue Paradis at Paris.

Present: Mr. Thomas Graf, President Mr. G. Oroydon Marks

Legacolution. The President proposes to name Mr. Mourice Lebmann, 17 rue de l'Aqueduc at Faris, provisional administrator of the company so as to complete the Board of Directors. This proposal was adopted by the majority. Mr. Lebmann upon being introduced, declares accepting the functions entrusted to him. The Board is informed that Mr. Lebmann has acquired two shares of our company which have been transferred to him by Mr. Galloway.

nd Ill Resolution. The President proposes to mame Mr. Lehmann Administrateur ddidgué of the Company and to give him the following powers as per article 4 of the statutes of the Co. to receive all monies due to the company, to create, sign, receipt, endorse all drafts and cheques, as well as all receipts, orders on all public or private banks.

This proposal was accepted by the majority. ir. Lehmann declares that he accepts the functions or administrateur diágué.

IIT account on the President proposes that an extraordinary general meeting be held on July 20th 1909 at 10 a.m. in order to deliberate on the modifications to effect in the administration of the company.

This proposition is accepted by the majority. As there is nothing further at the order of the day, the meeting is closed.

signed G. Croydon Marks "Thomas Graf

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dix neuf cent dix le 11 Janvier à dix heuren du matin. Le conseil d'administration de la Compagnie Française du Phonographe Edison s'est réunis au siège social 42 Rue Paradis à Paris.

Etaient présents:

M. G. Croydon Marks

M. Thomas Graf.

Résolution Le conseil autorise M. Lehmann, Administrateur-délégué, à se porter partie civile pour et au nom de la Compagnie Française du Phonographe Fdison sur la plainte déposée entre les mains du Procureur de la République, contre M. Jules Dupouy agent de Recouvrements demeureant à Paris, Rue St. Georges No.52; en conséquence, il autorise M. Lehmann à signer à cet effet tous régistres déclaration ou pièces, aussi bien qu'à se faire représenter par tous avoués et avocats de son choix.

Pour capic certifiée conforme.

signed G. Croydon Marks

Thomas Graf

COPY

On January 11th 1910 at 10 a.m.

The Board of Directors of the Compagnie Française du Phonographo Edison has held a meeting at their premises 42 rue Faradis, at

Present :

Mr. G. Croydon Marks

Mr. Thomas Graf

Resolution. The Board authorises Mr. Lehmann, Administrateur-délégué, to act for and in the name of the Compagnie Française du Phonographe Edison in the suit placed in the hands of the Public Prosecutor of the Republic, against Mr. Jules Diposy, Agent for the recovery of outstanding monies, located at Paris, rue St. Georges 52; consequently authorises Mr. Lehmann to sign to that effect all registers, declarations of documents, and to name lawyers or solicitors to represent him.

Ocritical copy as per original.

signed G. Croydon Marks

" Thomas Graf

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dix neuf cent dix le quatre Juin le matin à 10 heures le conseil d'administration de la Compagnie Française du Phonographe Fdison s'est réunis au siège sociale 64 Rue de Cormoille à Levallois-Perret.

Etaient présents

Mess. Thomas Graf, Président " G. Croydon Marks, Administrateur " M. Lehmann, Sécrétaire.

- I Résolution Le conseil décide de conférer à M. G. Croydon Marks le pou-
 - I.d'agir pour le compte de la Compagnie de régler le procès en cours entre la Compagnie Française du Phonographo Edison, Climéntographes et appareils de Précision 98 Rue de Richelleu a Paris, de plus de sipner et accepter tous actes mécassaires pour retirer ou renouveller les procèques, de recercir commence and controller les procèques de fonctions mécassaires dans octés affaire.
 - ionerions necessaires dans certe ailaire.

 I. D'assigner et transférer à toutes personnes, aux prix, changes et conditions que le dit administrateur décidera en ce qui concerne tous les droits à la propriété et à l'exploitation des deux brevets accordés à Mess. Climchamp. Desbrieres et Vézier le premier le 2û 17 Mars dixhiticentquatrevingtdixpeur sous le Ro. 26053 avec un certificate d'avenant daté du treize Janvier Milheute certimes per le son de la voix on d'instrument et enrécistrées par des phonographes, graphophone, gramophone et autres instruments de ce genre, et le dozzieme brevet du huit Janvier Milneufcentbrois pour "Un Procédé pour la reproduction de surfaces gramophone d'avenant daté la quinse Janvier Milneufcentbrois pour "Un Procédé pour la reproduction de surfaces gramophone s'honographes, gramophone s'honographes, confidence de autres expansible de gramophones atxuntux graphophones et autres appareils destinée au même usage" et d'obtenir toutes licenses accordés en vertu des dits brevets aux termes que le directeur susmommé figera.

en vertu des dits prevets aux vermes que le un commande fixers.

Four les buts ci-dessus rédiger et signer tous actes payer et recevoir toutes somes en acquittéer les reçus, est est est en le commande déterminées et faire toutes déclaration et justification : défant de patient poursuivre tous débitieurs, élire domicile et en général faire tout ce qui sera nécessaire.

II Résolution Le conseil décide de convoquer une assemblée générale pour le onze Juin dixneufcentdix à dix heures du matin pour délibérer

Edison-Goselischaft m. b. H. BERLIN SW. 48.

-2-

sur le Bilan de l'exercise pour l'année 1909.

Rien n'étant plus à l'ordre du jour, la séance est levée à onze heures du matin.

signed G. Croydon Marks Thomas Graf Maurice Lehmann.

FATTACHMENT

COPY

On the 4th June 1910 at 10 a.m. the Board of Directors
of the Compagnic Française du Phonographe Edison has held a
meeting at their premises 64 rue de Cormeille at Levallois Perret.

Present :

Mr. Thomas Graf, Mr. G. Croydon Marks Mr. Maurice Lebmann

President Administrator

1st Resulution. The Board decides to confer to Mr. Croydon Marks the authority to

1. to act for account of the company to look after the law autponding between the Companie Pranquise of Phonogenese Bisson, and Chnomatographes et Appareils de Présision, 98 rus de Richelien at Paris, further to sign and accept all documents mocessary for the withdrawal or the renewal of proceedings, to receive montes, to perform such functions as will be mecessary in this case.

II. to assign and transfer to any persons, at prices rates and terms which said deministrator may decide upon as repards all rights to the property and of the exploitation of the two patents granted to issues Olimbane, Desbriders and Weighest First granted on the 17th larch 1899 under 10.266931 with certificate dated 13th January 1901 for "A Process for the reproduction of engreved surfaces by the sound of the voice or instrument and recorded by phonographs, graphophones, gramphones and other instruments of this character" and the second patent dated January 9th 1901 zer "For a Process for the reproduction graphophones, gramphones and the substitution of the production graphophones, gramphones of the production of the prod

For the above named purposes compile and sign all documents, pay and receive all monies, receipt bills, stipulate prices payable either in cash or at fixed acceptances and to make all declarations and justifications: in case of non-payment of bills proceed against debtors, cleet domicile and in general to all that is necessary.

II Resolution. The Board decides to convoke a General Mosting on June 11th 1910 at 10 a.m. to examine the balance sheet for 1909.

Nothing further being at the order of the day, the meeting is

closed at 11 a.m.

signed G. Croydon Marks
"Thomas Graf
"Maurice Lehmann

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dixmeufcentonze le premier Juin le matin à 10 heures le conseil d'administration de la Compagnie Française du Phonographe Fdison s'est réunis à Southampton, Building Chancery Lane London.

Etaient présents:

Mess. Thomas Graf, Président

- G. Croydon Marks, administrateur
- M. Lehmann, Administrateur-Délégué.

Assemblée Générale: Le conseil décide de convoquer une assemblée Générale
des actionnaires pour statuer sur l'approbation du bilan de l'exercise de l'année 1910, pour Lundi le quinze Juin 1910.

signed G. Croydon Marks

- " Thomas Graf
- " Maurice Lebasann

COPY

On the 1st of June 1911 at 10 a.m.

The Board of Directors of the Compagnie Française du Phonograph Edison has held a meeting at Southampton Building, Chancery Lane, London

Present :

Mr. Thomas Graf, President

Mr G. Croydon Marks administrator

Mr. M. Lehmann Administrateur délégué

General Mosting. The Board decides to convoke a general Mosting of Shareholders to discuss the approval of the balance sheet of the year 1910, to be held on Monday June 15th 1910.

signed G. Croydon Marks

- " Thomas Graf
- " Maurice Lehamnn

Edison-Gesellschaft m. b. H BERLIN SW. 48.

Copie

L'an dix neuf cent douze le quatrième Juin le matin à dix heures 30

le Conseil d'administration de la Compagnie Française du Phonographe Edison Sest réunis à 57 Lincoln's Ime Fields, Londres, Etaient présents:

Mess. Frank L. Dyer, Administrateur

Mess. Thomas Graf, Président

Sir G. Croydon Marks, Administrateur.

Le Conseil décide de convoquer une assemblée générale des actionnaires pour statuer sur l'approbation du bilan de l'année 1911 pour Mercredi le dixmeuf Juin.

Signed G. Croydon Marks

- " Frank L. Dyer
- " Thomas Graf

COPY

On the 4th of June 1912 at 10.30 a.m.

The Board of Directors of the Compagnie Française du Phonographe Edison has held a meeting at 57 Lincoln's Inn Fields, London.

Present :

Prank L. Dyer, Administrator

Tr. Thos Graf. President

Sir Goe Croydon Marks, Administrator

The Board decides to convoke a General Meeting of the Shareholders to discuss the approval of the balance sheet for 1911, to be held on Wednesday June 19th.

signed G. Croydon Marks

- Frank L. Dyer
- Manage Con-

IATTACHMENTI

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

Bail 59 Rue des Petites Ecuries Paris Compagnie Française du Phonographe Edison, Société Anonyme au capital de 100.000 Francs Donc le siège est à

Séance du 15 Octobre 1912.

Présents: M. M. Thomas Graf et Maurice Lehmann

Absents: Mr. G. Croydon Marks.

Le conseil d'administration, après en avoir délibéré, décide à l'unanimité de prendre à bail un local consistent en la totalité du premier étage d'une maison sise à Paris, Rue des Petites Ecuries No.59, appartmant à Mr. Pansu.

Et pour l'exécution de cette décision, le Conseil délègu à Monsieur Lehmann, l'un de ses membres, tous les pouvoirs nécessaires à l'effet de:

Accepter le bail du local sus-désignéf, moyennant un loyer annuel de 5.500 francs pour une durée et sous les conditions que Monsieur Lehmann avisera; Convenir du mode et des époques de paiement du loyer;

Obliger la société tant au paiement du loyer qu'à l'exécution des conditions du bail:

Passer et signer tous actes, élire domicile et généralement faire le nécessaire pour arriver à l'exécution de la présente décision.

Ont signé su régistre les membres présents du Conseil d'Administration.

Pour copie conforme:

Le Président du Conseil d'Administration.

signed Thomas Graf

G. Croydon Marks

IATTACHMENTI

COPY

59 rue des Petites Ecuries Paris Compagnie Française du Phonograph Edison Limited Company, Capital Frs 100.000 Located at :

Meeting of 15th October 1912

Present : Messrs Thomas Graf & Maurice Lehmann

Absent : Mr. G. Croydon Marks

The Board of Directors, after due deliberation, decides unanimously to rent premises consisting of the first floor of a house located at Paris, ruo des Petites Zouries 59, owned by Mr. Pensu.

And to take the necessary action, the Board gives Mr. Lehmann, one of its members, all the necessary authority:

To take the premises above named at a yearly rent of 5.500 fre fur such a length of time and under such conditions as Mr. Lehmann may think advisable; to arrange for the mode and periods of payment of the rent;

To compel the company to adhere to the terms of payment and to the terms of the lease.

To pass and sign all documents, elect domicile, in short to do everything that is necessary to execute properly the present decision.

The members of the Board who were present have signed the register.

Copy as per original.

The President of the Board of Directors

signed Thomas Graf

G. Croydon Marks

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an Mil neuf cent treize, le deux Janvier, le matin à dix heures, le conseil d'administration de la Compagnie Française du P Phonographe Edison s'est réunis à son siège social, 64 Rue de Cormeille à Levallois-Perret, Seine.

Etaient présents:

Monsieur Thomas Graf Présèdent

Monsieur Sir G. Croydon Marks Administrateur

Monsieur Maurice Lehmann, Administrateur-Délégué.

Assemblée Géjérale .-

Le Conseil décide de convoquer une assemblée générale des actionnaires pour statuer:

1 sur le transfert du siège sociale

2 sur le changement de la raison sociale

3 sur la démission de Monsieur Frank L. Dyer, Administrateur pour le deux Janvier à dix heures du matin.

signed Thomas Graf

- G. Croydon Marks
- Maurice Lehmann

COPY

In the year 1913 on the 2nd of January at 10 a.m. the Board of Directors of the Cie Française Thomas A. Edison has held a meeting at their premises 64, rue de Cormeille, at Levallois-Perret, Seine.

Present :

Mr. Thomas Graf, President

Sir Geo Croydon Marks Administrator

MauriceLehmann Administrator

General Meeting. -

The Board decides to call out a General Meeting of the Shareholders to enact

- 1. on the transfer of the premises
- 2. on the change in the name of the firm
- on the resignation of Mr. Frank L. Dyer, Administrator,
 to be held on the 2nd of January at 10 a.m.

signed Thomas Graf

- G. Croydon Marks
- " Maurice Lehmann

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copies

L'an dix neuf cent treize le premier du mois de Juin le matin à dix heures 30.

Le conseil d'administration de la Compagnie Française Edison s'est réuni à 57 Lincoln's Sun Fields, Londres.

Etaient présents:

Sir G. Croydon Marks Mr. Thomas Graf Mr. Maurice Lehmann Administrateur Président Administrateur.

Le conseil décide de convoquer une assemblée générale des actionnaires pour statuer pour l'approbation du bilan de l'année 1912 pour le dix Juin.

signed Geo Croydon Marks

- " Thomas Graf
- " Maurice Lehmann

COPY

On the 1st of June 1913 at 10.30 a.m.

The Board of Directors of the Cie Française Thomas A. Edsion has held a meeting at 57 Lincoln's Sun Fields London

Present :

Sir G. Groydon Marks Administrator

Mr Thomas Graf President

1912, to be held on the 10th of June.

Mr. Maurice Lehmann Administrator
The Board decides to call out a General Meeting of the
Shareholders for the approval of the balance shoot for the year

signed Geo Croydon Marks

- Thomas Graf
- " Maurice Lehmann

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dix neuf cent quatorze le premier du mois d'acût à dix heures du matin le consoil d'administration de la Compagnie Française Thomas A. Tdison s'est réunis à son siège sociale No. 61 Rue des Petites Fouries:

- 1 sur l'approbation du bilan de l'année 1913
- 2 sur l'approbation d'un arrangement entrevenu en date du onse Mars 1914 entre Thomas A. Rdison, Inc., Orange N.J. Etats U. et Mr. "waurioe Lahmann, concernant l'usege partiel du bureau de la Compagnie Française Thomas A. Pdison à Paris.
- et décide à cet effet de convoquer une assemblée générale des actionnaires pour le 10 août 1914 à 10 heures du matin.

(not yet signed)

COPY

On August 1st of the year 1914 at 10 a.m. the Board of Directors of the Cic Française Thomas A. Edison have held a meeting at their premises 61 rue dos Petites Eduries :

- 1 concerning the approval of the balance sheet of the year 1913
- 2 concerning the approval of an arrangement made under date of March 11th 1914 between Thomas A. Edison Inc., Orange M.J., U.S.A. and Mr. Esurice Lebmann, regarding the use of part of the offices of the Cie Française Thomas A. Edison at Paris.

and decide to that effect to call out a General Meeting of the Shareholders to be held on August 10th 1914 at 10 a.m.

(not yet signed)

January 30, 1919

Mr. Mambert:-

Re: COMPAGNIE FRANCAISE THOMAS A. EDISON

I have gone over Mr. H. F. Miller's file of papers including the stock certificates, and also certain files from the offices of Mesers. Stevens and Wilson. The shareholders of this company are as follows:-

- 4	Thomas A. Edison		
	THE THE PART BOTT	2	shares
	Sir Geo. Croydon Marks	146	**
	Thomas Graf	2	**
	Maurice Lehman	2	**
	Paul Flicotaux	5	tt
5,000	Louis Rinay	. 5	**
	Douglas Horace Brandon	18	11
	Raphael Hunter Brandon	20	11

200 shares

We have transfers which have been executed by all of the shareholders except Mr. Edison, the name of the transferse being left blank.

The company may have not less than three nor more than five directors.

We have copies of the minutes of ten meetings of the directors, covering a period of time from March 27, 1909 up to august 1, 1914, these having been furnished to us by Mr. Graf, the august 1, 1914 copy being marked "Not yet signed". At the time of the June 1, 1913 meeting, the directors present were George Croydon Marks, Thomas Graf and Maurice Lehman, Mr. Graf being President and Mr. Lehman being Managing Director. Mr. Graf's letter of Nov. 24, 1913 indicates that Mr. Edison is also a director. I have been is dead, informed that Mr. Lehman/ he having left Paris at the outbreak of the war to join the German Army.

I understand that it is the intention to remove Messrs. Graf and Marks as directors. Will you kindly advise me who is to be elected in the place of each of these retiring directors and also who is to be appointed to fill Mr. Lehman's place. Also kindly advise what disposition is to be made of the shares standing in the name of Messrs. Oraf, Marks and Jehman respectively.

We are not familiar with the provisions of the French law relating to corporations and shall have to rely upon French attorneys to guide us in this matter. I suggest we take it up with Brandon Bros., as they have handled other matters for us in connection with this company, and Mr. Stevens had correspondence with them with reference to the French Company after the breaking out of the war.

It seems to be necessary that each director shall have two shares of stock standing in his name, and I understand that these qualifying shares should be kept in Paris. I do not know whether or not one or more of the directors have to be residents of France. This is one of the matters on which we shall have to get further information as is also the question of whether meetings of shareholders and directors can be held outside of France.

If you will advise me as fully as possible what you would like to do with this company, whom you would like to put in as directs ore, and to whom you wish the shares of stock transferred, I will take the matter up with Brandon Bros. and make the necessary arrangements. I suggest that you get Mr. Edison's O.K. on any proposed changes.

At the time of Mr. Dyer's resignation as a director of the French Company in November, 1912, Mr. Edison indicated that he desired to liquidate and close up the French Company. I do not know just why this was not carried out. I understand, however, that the French Company is a party to an agreement with a copyright association whereby stamps for phonograph records can be obtained, viz: agreement of February 7, 1905 between Compagnie Francaise du Phonographe Edison and Lucien Vives, as proprietor of Agence Generale d'Edition Phonographique. The minutes of meetings sent us by Mr. Graf also indicate that the Prench Company owned some patent rights the patents in question being Nos. 286,931 and 296,351, granted to Messre. Clinchamps, Desbrieros and Vesterho.

Henry Lanahan

dry have to lu. Robins 2/17/19

BRANDON BROTHERS

Estab# 1850 PATENT LAWYERS

ROTECTION OF INDUSTRIAL PROPERTY CARLE ADDRESS "ARDICANT PARIS

MEATERN HAINE COM

TELEPHONE 154-23

Dear Sir.

ŔB∕MB. C M DDANGON FMC (m) At

N MORIN, Scaduate at te-P. PLICOTEAUX . .

Mr. Delos Holden. The Edison Laboratory. ORANGE, N.J.

PEOEIVED BY 59, RUE DE PROVENCES

28th

Mir 17

COMPAGNIE FRANCAISE THOMAS A. EDISON. of the 23rd ulto.

Directors of French limited liability Companies can only be discharged, or replaced, by a deliberation of the General Meeting of the shareholders. The French law does not require that Directors, including the Managing Director, must be domiciled in the country, nor that a Managing Director must be appointed, nor that the general Meetings must be held in France

But one must not lose sight of the fact that, in interpreting agreements generally, the Courts have great power of appreciation based upon an article of the Civil Code worded as follows :

> "One must, in agreements, ascertain what "has been the joint intention of the contract-"ing parties rather than stop at the literal "meaning of the terms; ".

Now it has often happened that foreigners, desirous of trading in France, have formed Joint Stock Companies which. though French in form, have remained practically foreign, owing to a great majority of foreign shareholders, the composition of their Board of Directors and their mode of operation.

The result was that the French Courts, which are some

Mr. DELOS HOLDEN.

what punctilious in such matters, were able to recognise, in the articles of Association and in the working of a Company, elements, or data, of such a nature as to preclude the recognition of such Company as being really French and they have denied it such character. But a decision in such a sense could only be reached, in any case, if an action was brought before the Courts.

In the present case, we do not see that a third party would think of taking any such action, because as the French law would not allow such third party to take hold of the name of "Edison" (which is and remains the exclusive property of your Company and which is the main thing in the trade name of your Company) any suit brought by a third party would be of no interest.

Therefore, in this connection, it does not seem to us that there is any fear to be had. Whether your Company continues to exist or whether it is dissolved by a necessary decision of the General Meeting, no one can take "Mdison"'s name. That seems to be the main point.

In view of the foregoing explanations, you can therefore, in our opinion, let your Company live if there does not happen to be any urgent need for things to be otherwise.

Messrs. Flicoteaux and Riney are assistants in our staff.

In the event of the Company resuming operations in France,
we will ask you to kindly remove our names as well as those of
Messrs. Flicoteaux and Miney as shareholders.

Mr. DELOS HOLDEN.

28th April 1919.

We lent our names at the time with a view to facilating the formation of the Company, but we understood that, in due course, other shareholders would take our place. We shall accordingly be pleased if you will kindly give this your attention.

We enclose our Debit Note and remain,

Yours truly,

_

October 18, 1919.

Mr. alfred F. Wagner:-

RE COMPAGNIE FRANCAISE THOMAS A. EDISON

In accordance with the conference with you and Er. Stevence yesterday aftermoon, it is understood that after your return to England you will go to Paris and consult with Messra, Brandon Bros., 59 Rue de Provence, and take such steps as are necessary to make the changes in the above company which are outlined below:-

This company was formerly named "Compagnic Franchise du Phonographe Edison" and is a Societe Anonyme. A copy of its charter has been handed to you, and the same was published in the French official publication Fetites Affiches 295 Annee Hardi 8 Hovembre 1904, Stes Reliques Ho. 313. The shareholders of the Company are as follows:

Thomas A. Edison	2	shares
Sir Geo. Croydon Marks	146	H
Thomas Graf	. 2	*
Maurice Lehman	2	**
Paul Flicotaux	ĩ,	**
Louis Rinay	5	. 11
Douglas Horace Brandon	18	**
Raphael Hunter Brandon	20	17
	500	,,

All of the stock cortificates except that of Mr. Edison are assigned in blank. The cortificates now standing in the names of Messrs. Marks, Oraf and Lehman will be turned over to you in order that you may arrange to have suitable transfers made. Presumably, there was a stock book containing blank certificates, but I have not been able

mr H.F. Miller has stress books. non 20, 1920

to locate it. Hr. Stevens thinks that it may be in the Berlin office. Perhaps the minute book is also in the Berlin office.

It is suggested that transfers of shares be made as follows:-

Of the 146 shares now standing in the name of Sir George Croydon Marks, 2 are to be transferred to Hr. Alfred F. Wagner; 2 to Mr. Stephen B. Mambert, 31 Washington Street, East Orange, New Jorsey; and 142 to Thomas A. Edison, Incorporated, a corporation of the State of New Jorsey, having its principal office at West Orange, New Jorsey.

The two phases standing in the name of Mr. Graf are to be transferred to Mr. Walter Stevens, 86 Harrison Street, East Grange. Hew Jersey.

The two chares standing in the name of Mr. Lehman are to be transferred to Mr. Henry R. Hughes, of the London office.

You will find out in Faris how these transfers are to be made and the new certificates issued.

The new certificates issued in the names of Messrs.

Wagner, Mambert, Stevens and Hughes are to be assigned in blank by
these gentlemen and the certificates turned over to Mr. H. F. Miller,
Tressurer of Thomas A. Edison, Inc.

I understand that the French company has no assets of any value. If any such assets should be discovered, they should be transferred to Thomas A. Edison, Inc., which is the real owner of this company.

Such records as we have available show that the directors are Thomas a. Edison, Sir George Croyden Marks, Thomas Craf and Maurice Lehman, decensed, Mr. Graf being Fresident and Mr. Lehman late managing director. The present instructions are to have Mr. Stevens made a director and Fresident, Mr. Wagner made Managing Director, and Messre, Hughes and Membert directors. The necessary steps should be taken to make these changes.

If no reason appears for noting to the contrary, stops should be taken to wind up the dompany.

all expenses in connection with this matter should be charged to the General Division of Thomas . Edison, Incorporated.

Mandat 30.8

Henry Lanchan

C.C. to Messrs. Chas. Edison, Membert.

W. Stevens, Robinson and H. F. Hiller

DIVISION

June 28, 1923.

Ma LANAHAN FROM . Mr. Walter Stevens, Vice-President and Export Manager. TO: Mr. S. B. Mambert, Vice-President and Financial Procestive. SURJECT: Liquidation of Compagnie Francaise du Phonographe Edison. I recently communicated with Hr. Wagner and indicated that of McLare we were very desirous of closing out the affairs of the French Company. I enclose herewith copy of a letter addressed to Hr. Wagner of our London Citics signed by Hr. Charles A. Kennerley Hall of Paris, our bay Maquees solicitor also copy of Hr. Wagner's letter in reply dated game 19th. By referring to Mr. Hall's letter you will note that before the Liquidator can reader his final report, it will be necessary:

First:- that Thomas A. Edison Inc. release in proper form the French Company of its liability to Thomas A. Edison, Inc., amounting to Prs. 383,959.46. that we advise the Liquidator through Mr. Hall that the amount of Frs. 29,224.07 due from sundry debtors cannot be collected and is a

In this compaction would state that the largest debtor to the French Company, was A. Claudé, whose account amounted to practically fifty percent of the entire amount due. Mr. Claudé was at one time an rirty percent or the entire secont due. Er. Claudè was at one time an altiphone distributor, and ny understanding is that after ir, Graf granted him an extensive credit he become incolvent. The balance represents come of these accounts, our efforts have been unsuccessful, the family of one of these debtors savised that the principal "die gloriously on the field of battle".

definite loss.

Will you kindly prepare the necessary release as requested by Mr. Hall, in order that the liquidation of our French Company may be facilitated?

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WALTER STEVENS. LEGAL

OC TO Messrs. J. W. Robinson,

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EXPORT DIVISION

MAY 5 1924 MAY 5 1924 DEPARTMEN

ir. J. W. Hobinson, General Secretary:

> Subject: Liquidation of Cie Française du Phonographe Edison.

I am pleased to advise you that the French Company has been finally liquided and as evidence of this fact I am sending you by American Railway Express, insured, the following books and documents:

- No. 1 Himste Book of Board Meetings, containing among other records the resignation of Sir George Croydon Marks and Hr. Thomas Graf.
- No. 2 Nimute Book of General Meetings, containing among other data, a record of the meetings held in Paris in winding up the effeirs of the Company.
- No. 3 Stock Transfer Book.
- No. 4 Share Transfers, Transfers, Resignation, etc.
- No. 5 Stock Certificate Book. Nos. 6) The Company's accounts to June 30th, 1914.
- and 7)
- No. 8 Balance Sheet to August 31st, 1922.
- No. 9 Legalized and registered copy of the "Gazette du Palais" January 19, 1923, containing publication of the notice of the winding-up meeting.
- No. 10- Report of Board of Directors to the Extraordinary Resting of February 12th 1923.
- Nos. 11) Shareholders' powers of attorney covering repreto 17 jeentation that they attended the meeting of February 12th.
- No. 18- Legalized and registered copy of the "Gazette du Palais", February 27th, 1923, containing publication of the winding up of the Company.
- Nos. 19 Jorrificates from the Hegistry Offices of the and 20 Prilumnia of Commerce of the Science and the Justice of the Feace of the Lith district of Paris, cortificial the filling at these Hegistry Offices of the copy of the Limits of the Hesting deciding upon the Winding up of the Ocepany.
- No. 21- Declaration from Thomas A. Edison Incorporated abandoning their claim on the French Company, dated at West Orange, N.J., September 5, 1923.

- No. 22)- Shareholders* powers of atterney in order to to 291 have themselves represented at the Extraordinary Lecting hold December 18, 1923.
- No. 30 Liquidator's report of said meeting.
- No. 31 Registered and legalised copy of the "Gazette du Palais" dated March 19th, 1924, publishing the discharge given to the Liquidator of his pffice.
- No. 32 Copy of same.
- No. 23 Certificates of Shares of Stock in the French Company, Nos. 019, 025,009,010, 015, 003, 021, 007, 020, 002, together with transfers in blank signed by the respective holders.
- No. 54 Copy of Statuts de la Companie Française du Phonographe Edison.

In order that our files may be entirely complete in this matter will you kindly acknowledge roceipt of the documents which as above stated we are sending to you by express innavator to insure the package being brought direct to your attention I am addressing sates to you personally.

WALTER STEVENS.

WS.MAH. O.O. to Messrs. H. F. Miller, Honry Langhan.

Compagnie Française du Phonographe Edison Records Merchandise Ledger (1904-1923)

This ledger covers the period September 1904-June 1914, with additional entries from 1916-1918 and December 1923, when the company was dissolved. It summarizes transactions relating to the purchase and sale of phonographs, phonograph records, and other merchandise, including films projectors, and batteries. The entries are written in French, and the amounts are calculated in French francs. The folio numbers in the column to the left of the amount column correspond to the numbers in the corporate journals where the transactions are entered chronologically. The cover is stamped "Cie Française du Phonographe Edison Grand Livre des Marchandises." The book contains 291 numbered pages and an index; many pages are blank.

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Compagnie Française du Phonographe Edison Records Statements (1905-1914)

These unbound statements cover the period January 1905-December 1914. They consist of a variety of balance sheets, expense statements, journal entries, and profit and loss statements for the Compagnie Française du Phonographe Edison and its record manufacturing plant at Levallois-Perret.

Approximately 10 percent of the statements have been selected. The selected items consist of annual profit and loss statements for 1905-1908 and a statement of losses incurred at Levallois-Perret from January 1907 through October 1908. The unselected items include monthly balance sheets and statements covering only portions of a year.

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EDISON MANUFACTURING COMPANY RECORDS

Begun in December 1889 as Edison's personal business, the Edison Manufacturing Co. was incorporated in the State of New Jersey in May 1900. Howard W. Hayes was the first corporate president, but Edison succeeded him within the year. After incorporation the company manufactured and marketed electrical devices, including primary batteries, phonoplex circuits, dental and medical apparatus, and motion picture equipment. It was also responsible for the production of Edison motion picture films. The company had a factory at Silver Lake (later Bloomfield), New Jersey, a sales office in New York City, and agencies in other cities. In 1905 motion picture production operations moved from Manhattan to a new studio in the Bronx. In February 1911 the company's assets and property rights were assigned to Thomas A. Edison, Inc. It was officially dissolved in November 1926.

The records cover the years 1889-1911, with a few additional items from 1917 and 1926. Correspondence, letterbooks, and financial records for the period 1889-1898 can be found in *Thomas A. Edison Papers: A Selective Microfilm Edition, Part III.* Correspondence pertaining to the business of the company from 1899 through 1910 can be found in the Document File Series and in the Motion Picture Patents Company Records (Company Records Series). A finding aid for the archival record group is available at the Edison National Historic Site.

The selected records are arranged in the following order: (1) Ledger (1900-1926); (2) Journal (1900-1926); (3) State and Federal Filings (1902-1910); and (4) Profit and Loss Statements (1899-1911). The items not selected include two investment ledgers (1900-1913); a payroll book (1906-1911); eleven cash books (1898-1911); a monthly digest of general and sales ledger accounts (1910-1911); and a check book (1902-1908).

Ledger (1900-1926)

This ledger covers the period May 1900-November 1917, with several entries from November 1926. As the account book of final entry it summarizes transactions perfathing to the production and sale of primary batteries, motion picture films and equipment, phonoplex circuis, and other liems manufactured and marketed by the Edison Manufacturing Co. Included are accounts detailing transactions with Edison, the National Phonograph Co., and other domestic and foreign companies. Accounts continued from the pre-incorporation company are designated as Edison Mig. Co. (Ole Co.)" and "Old Company General Expenses," Among the motion picture accounts are "negative film subjects," "tilm subjects," "New York film plant," and "Eastman Kodak Co. royalty." Other accounts detail sales, cash, general expenses, and stock transactions.

Journal (1900-1926)

This journal covers the period May 1900-February 1911, with additional entries from December 1911, November 1917, and November 1926. Chronological entries provide information about transactions posted to various accounts and recorded in the coprorate ledger, included are entries from February 1911 detailing the sale of the company's property rights and assets to Thomas A. Edison, Inc., for \$500,000 in stock. The three final entries are in the form of irrectors' minutes and indicate additional stock transactions between the two companies and the dissolution of the Edison Manufacturing Co. In November 1920.

State and Federal Filings (1902-1910)

These loose pages consist of annual statements filed by the Edison Manufacturing Co. Included are statements filed with the New Jersey State Board of Assessors (1902-1905); the federal Census of Manufactures (1905, 1905); the State of New Jersey Bureau of Statistics (1905, 1909); and the Internal Revenue Service (1909-1910). The statements provide Information regarding capital stock, income, labor, and expenses. Also included is a legal brief filed in 1914 during a dispute with the Internal Revenue Service over the company's 1909 and 1910 taxes.

Profit and Loss Statements (1899-1911)

These unbound statements consist of profit and loss reports for the period March 1899. February 1911. Each statement provides summaries of costs, sales revenues, and inventories at the end of accounting periods. The products covered include primary batteries, projecting kinetoscopes, fan motors, and films.

RECORDS NOT SELECTED

Investment Ledger #2 (1900-1907)

This investment ledger covers the period May 1900-February 1907. A single-entry account book, it details expenditures of the Edison Manufacturing Co. within four capital accounts brought forward from the unincorporated "Old Edison Manufacturing Co." The Our accounts are "Machinery & Tools" account is remarked according to a Tools, "Furniture & Fixtures," "Real Estate and Bulldings," and "Film Plant." Most entries involve the purchase of labor and materials. The "Machinery & Tools" account is itemized according to product, including x-ray equipment, primary batteries, and a variety of film apparatus. The other three accounts are itemized according to location, including the company's motion picture studio in the Bronx and its offices, plants, and buildings in Manhattan, West Orange, and Chicago. An index has been written on the first soar bear.

Investment Ledger #3 (1907-1913)

This investment ledger covers the period March 1907-February 1913. A single-entry account book, it details expenditures of the Edison Manufacturing Co. within seven capital accounts. Four accounts are brought forward from the previous investment ledger and the following accounts are added: "Automobile." "Sales Wagons," and "Musical Record Plants." The "Nutsical Records Plants' account is Itemized according to product and location, including disc record plant, Berlin record plant, indestruction by a product and location, including disc record plant, Berlin record plant, indestruction eyinders, and plant "Wat" in West Crange. Most entries involve the purchase of labor and materials. Some of the entries for 1911-1913 indicate that this ledger continues National Phonograph Co., investment accounts as well as edision Manufacturing Co. accounts after the other plants of the production of

Payroll Book (1906-1911)

This payroll book covers the period December 1908-February 1911. The entries are for individual employees and indicate their weekly pay. Separate groups of entries itemize the payroll for employees stationed in the Manhattan office, Bronx studio, and 43rd Street studio, as well as at the West Orange and Chicago offices.

Edison Manufacturing Company Records Ledger (1900-1926)

This ledger covers the period May 1900-November 1917, with several entries from November 1926. As the account book of final entry it summarizes transactions pertaining to the production and sale of primary batteries, motion picture films and equipment, phonoplex circuits, and other tems manufactured and marketed by the Edison Manufacturing Co. Included are accounts detailing transactions with Edison, the National Phonograph Co., and other domestic and foreign companies. Accounts continued from the pre-incorporation company are designated as "Edison Mfg. Co. (Old Co.)" and "Old Company General Expense." Among the motion picture accounts are "negative film subjects," "film subjects," "New York film plant," and "Eastman Kodak Co. royalty." Other accounts detail sales, cash, general expenses, and stock transactions. The spine is labeled, "General Ledger," "May 8th, 1900, 1911, Feb. 28th," "Edison Mfg Co" and "5." The book contains 373 numbered pages and an index; many pages are blank.

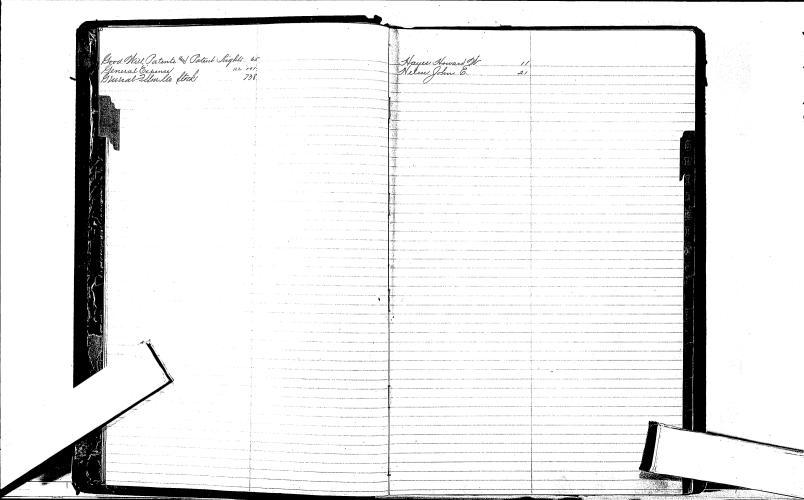
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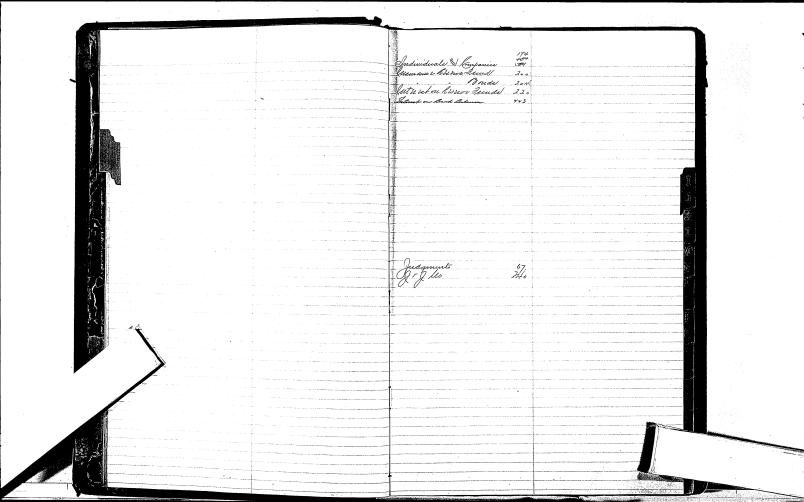
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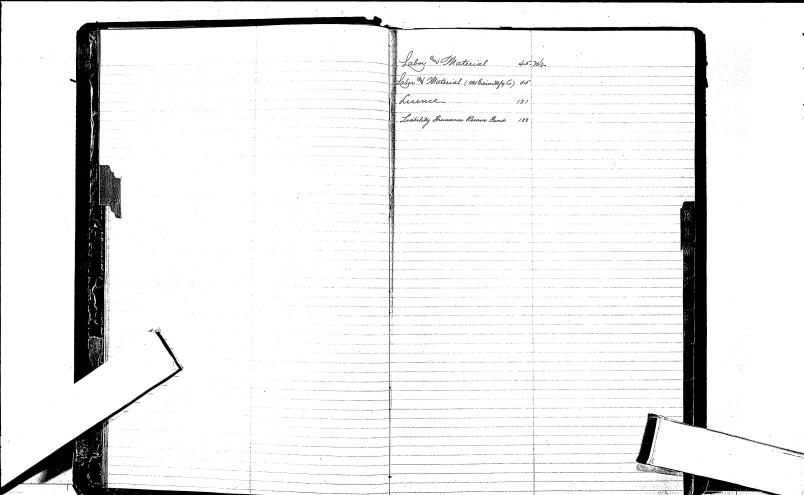
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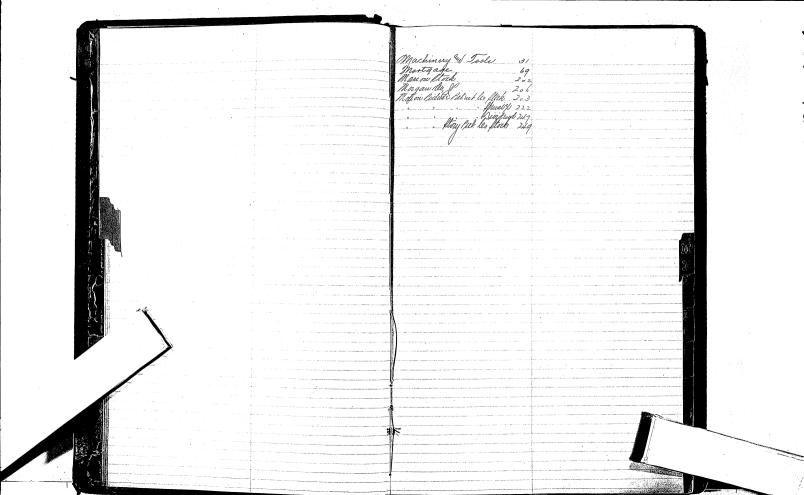
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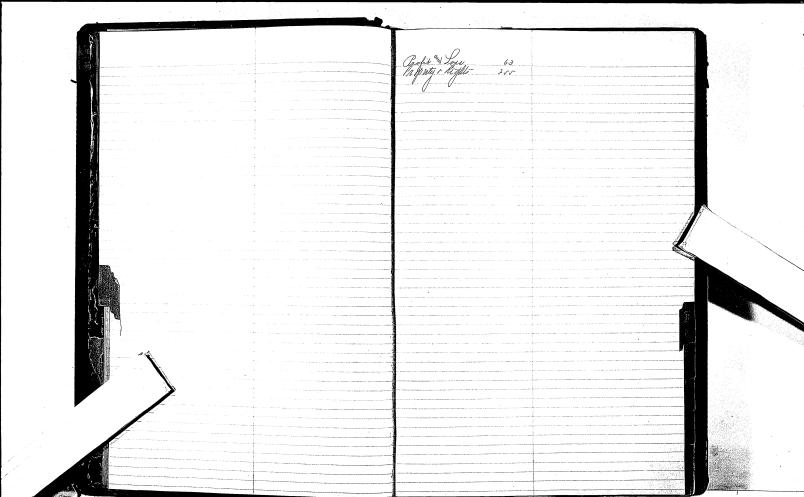




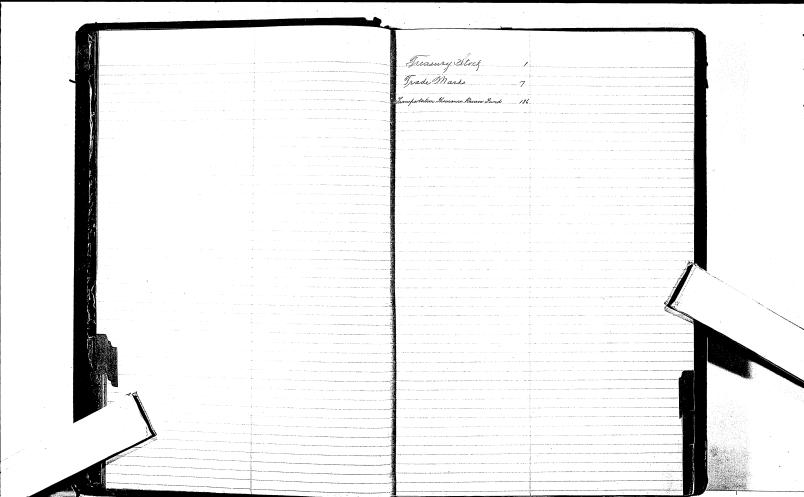




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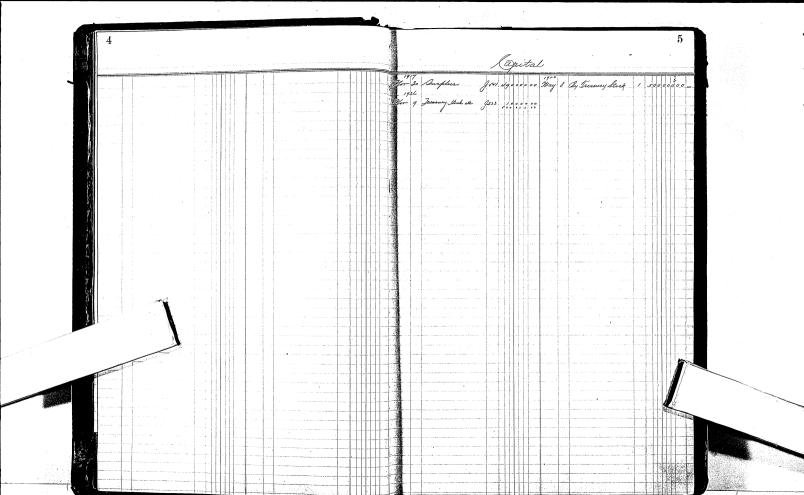


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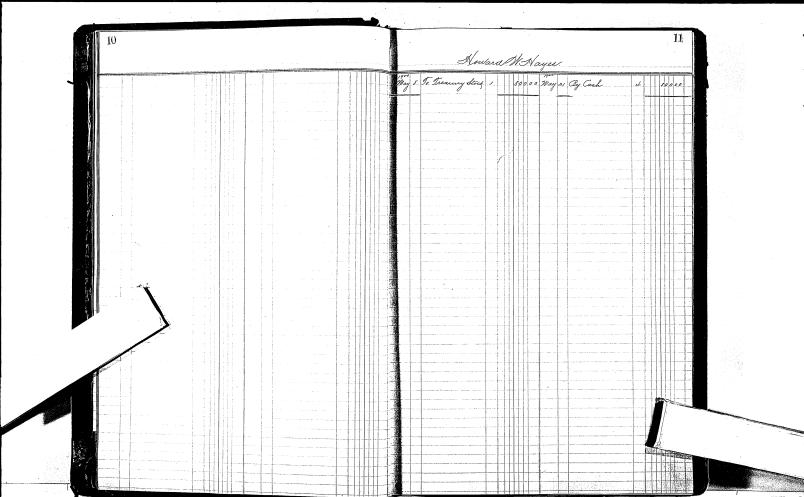


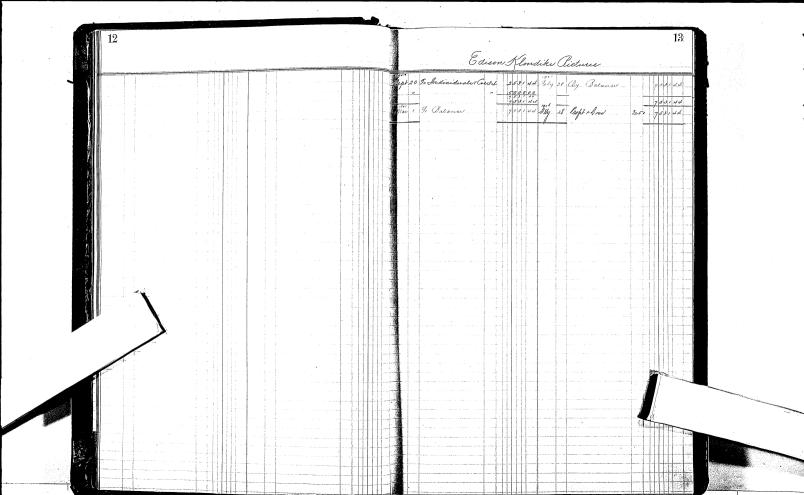
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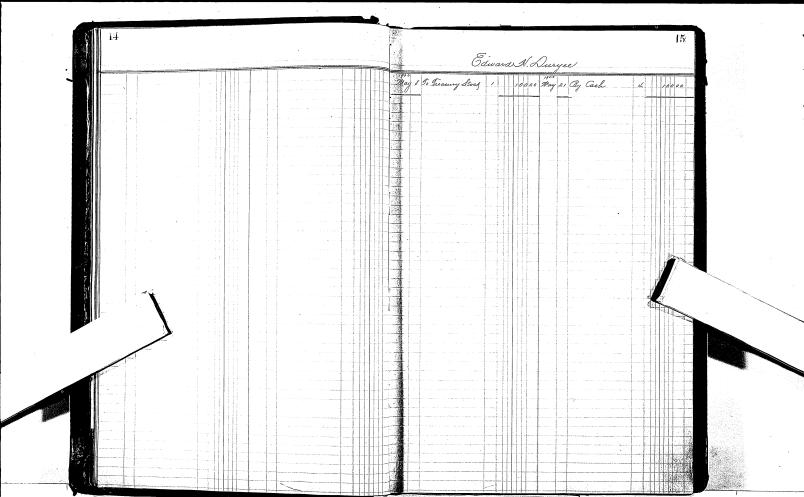
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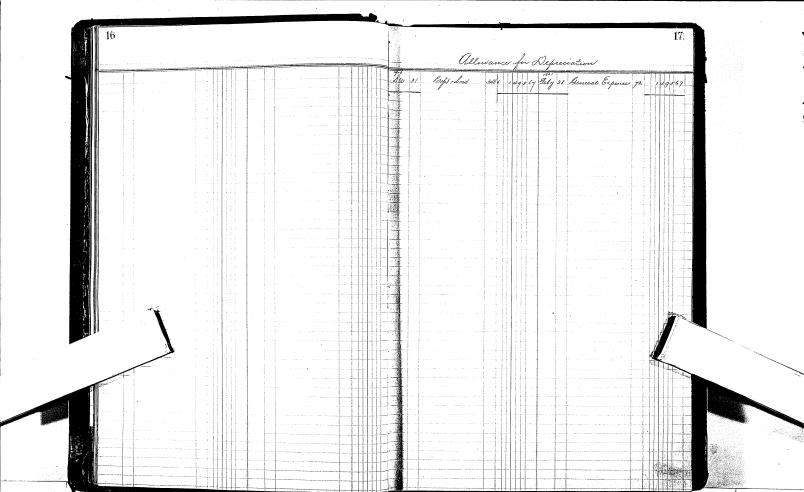
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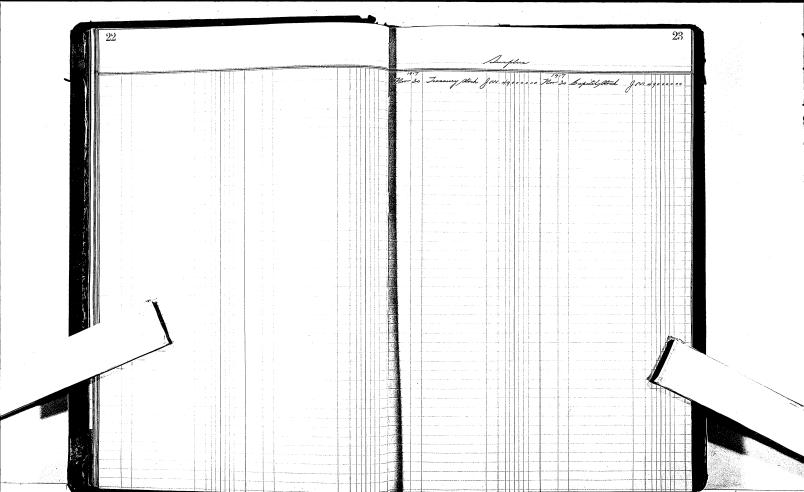






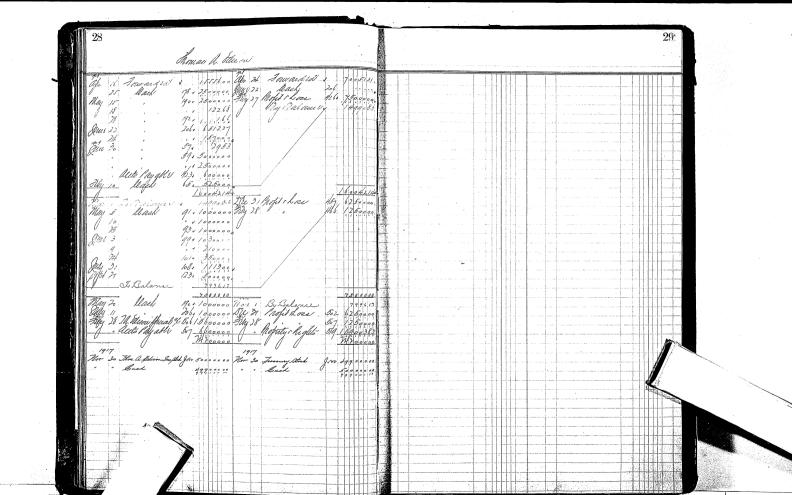
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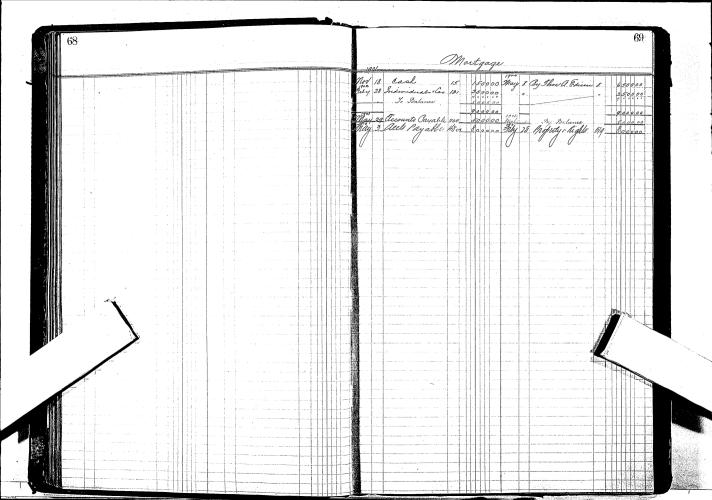
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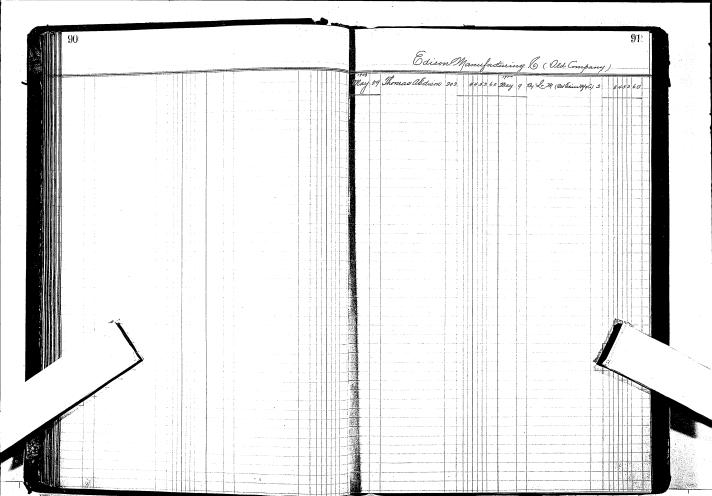
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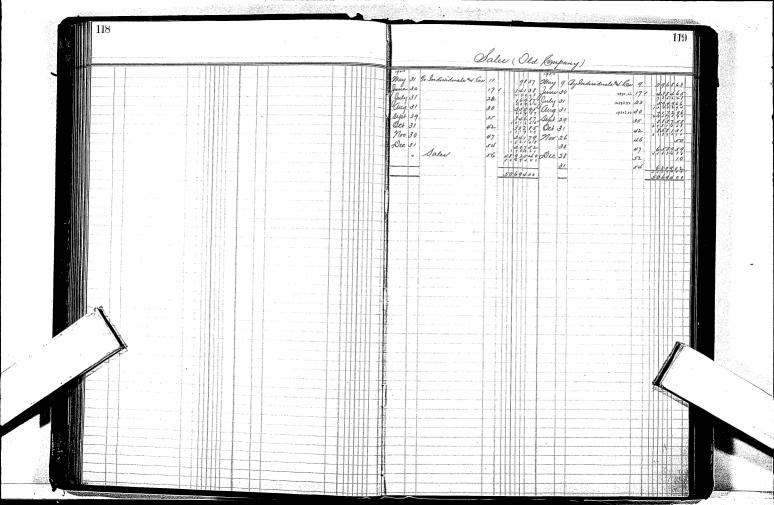
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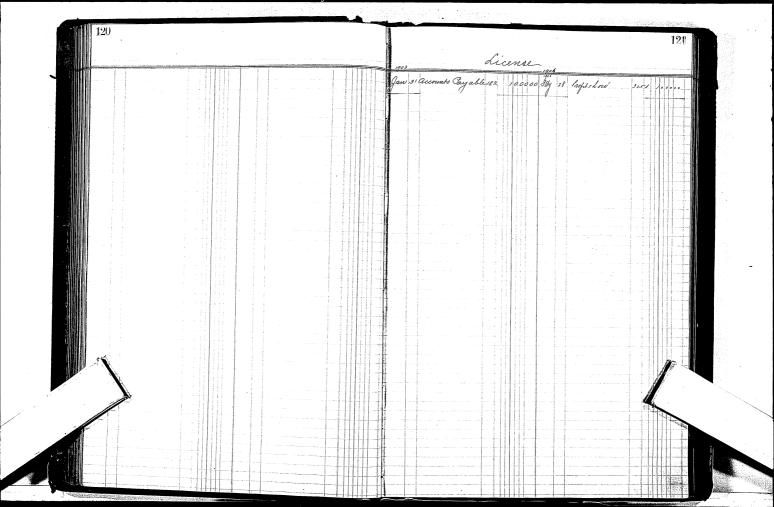


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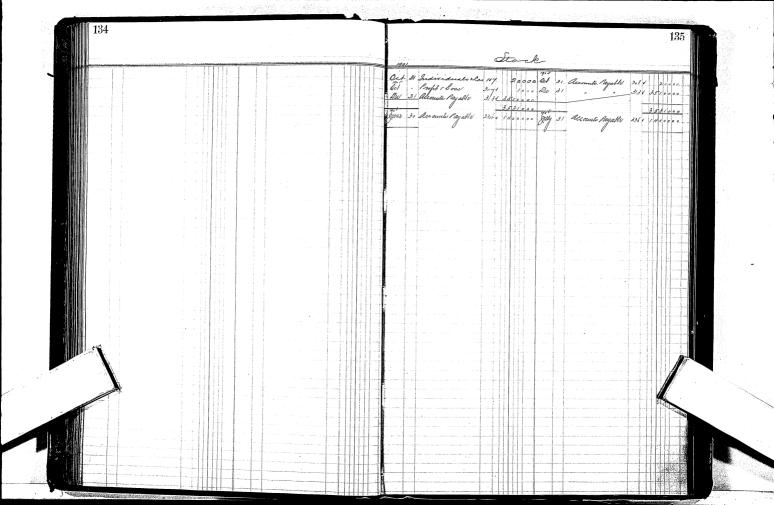
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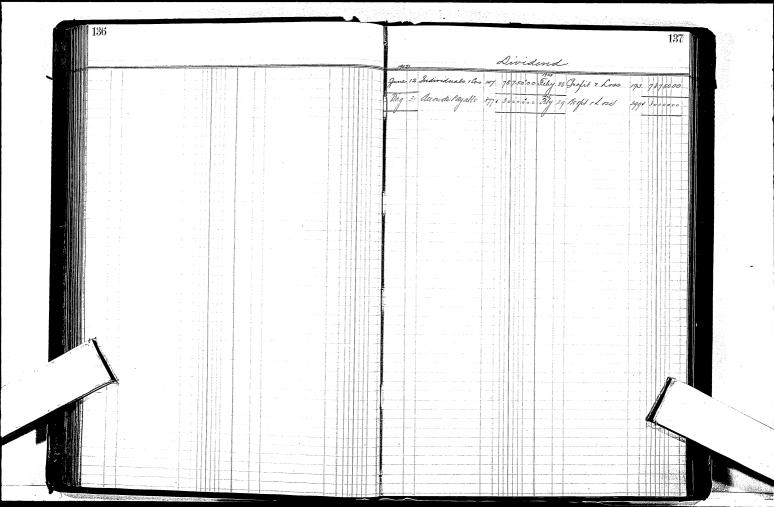
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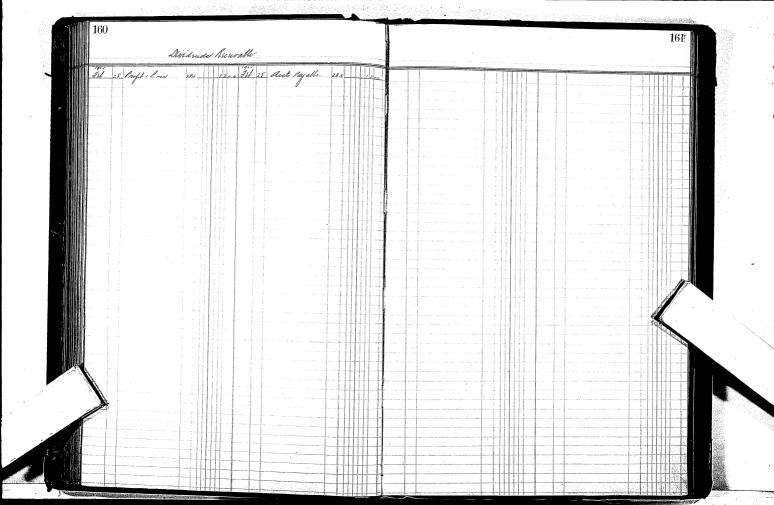
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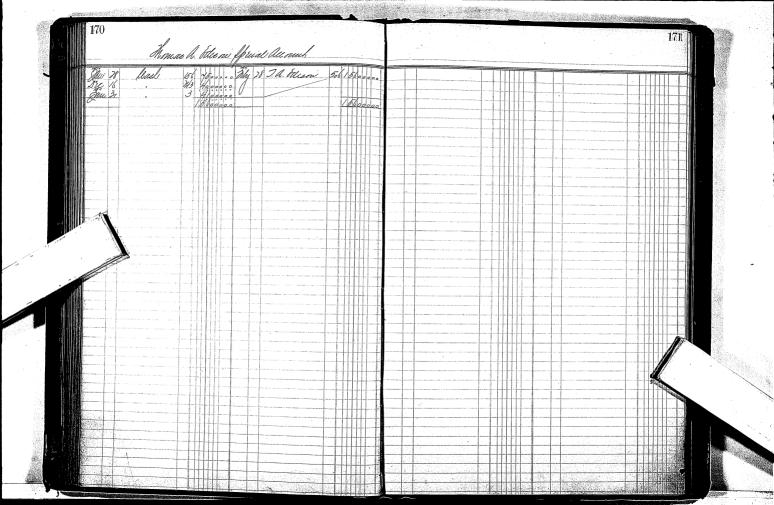


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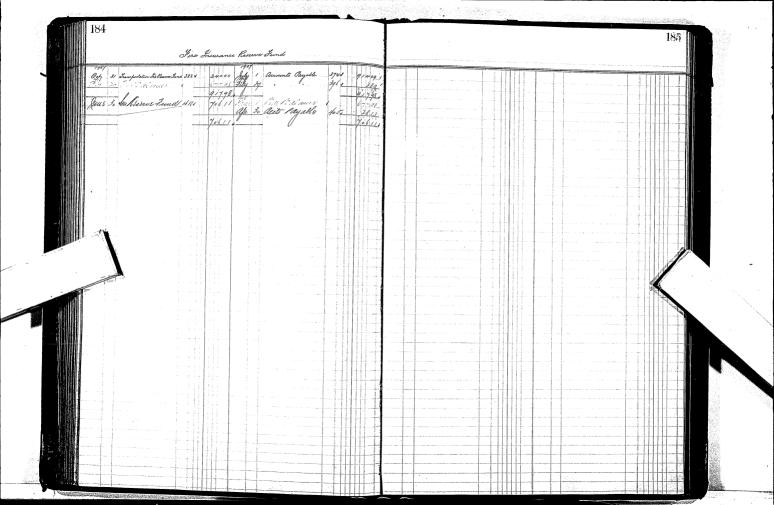
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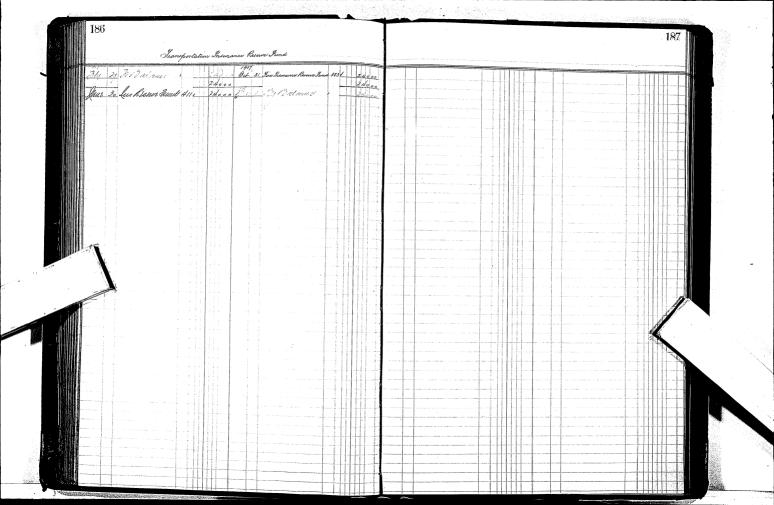
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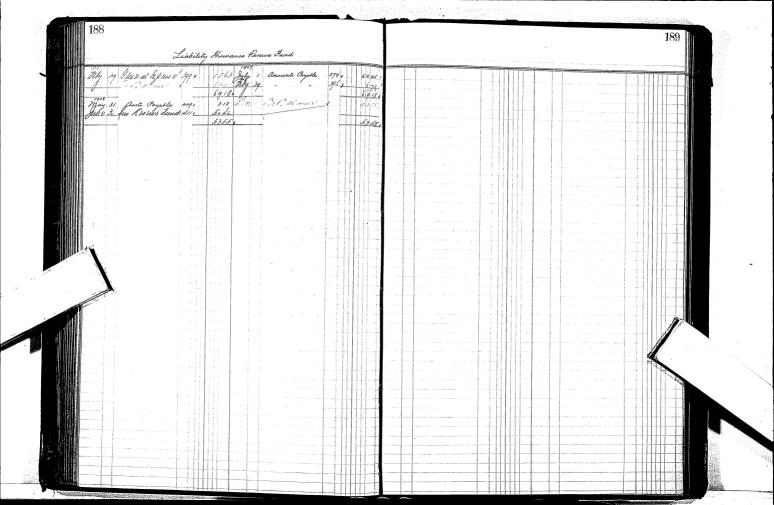
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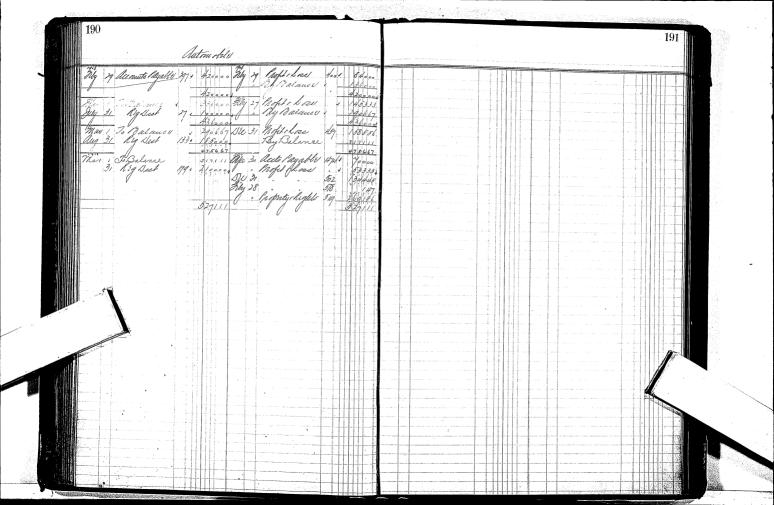
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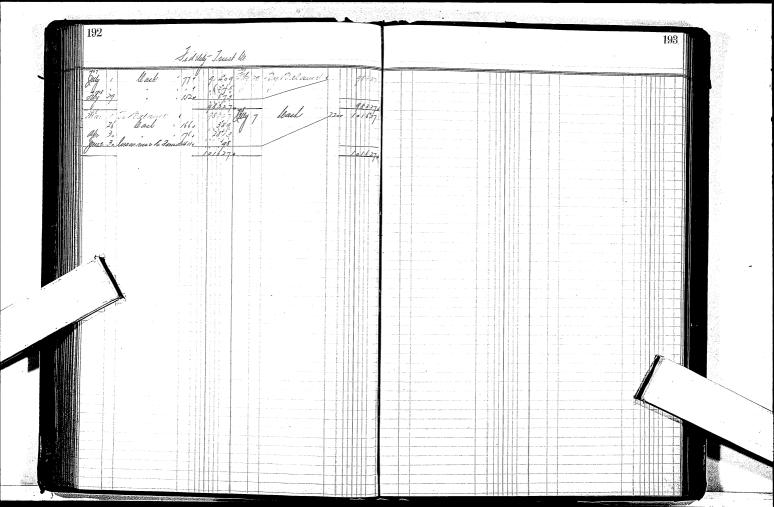
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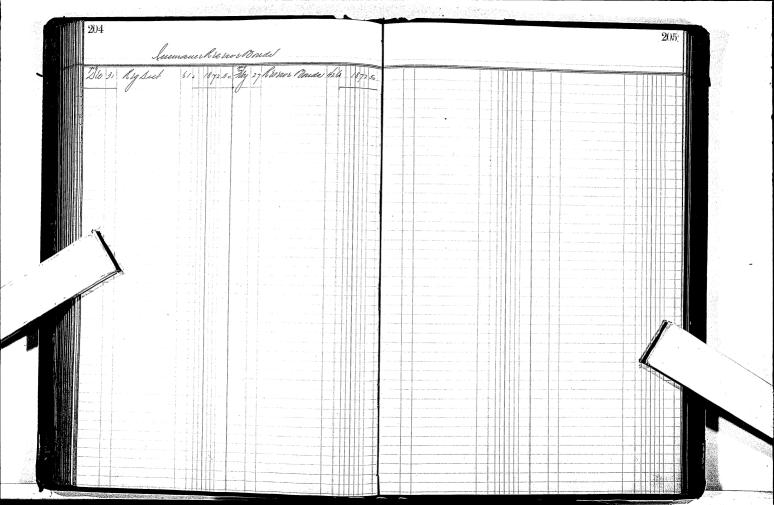


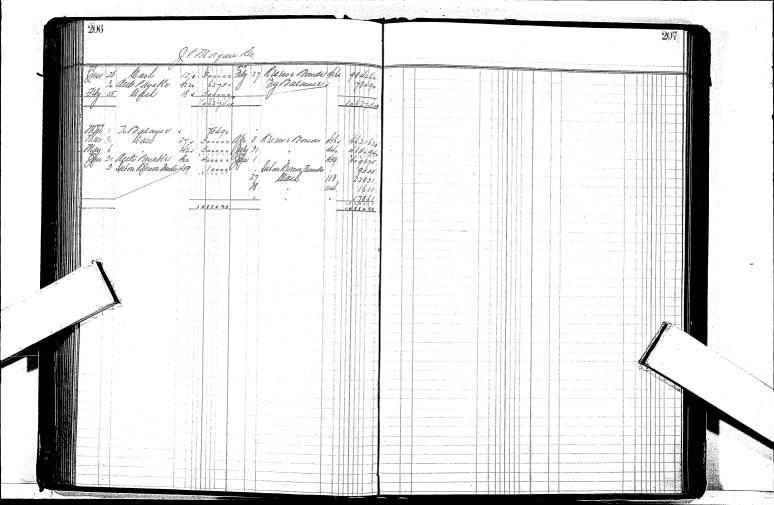
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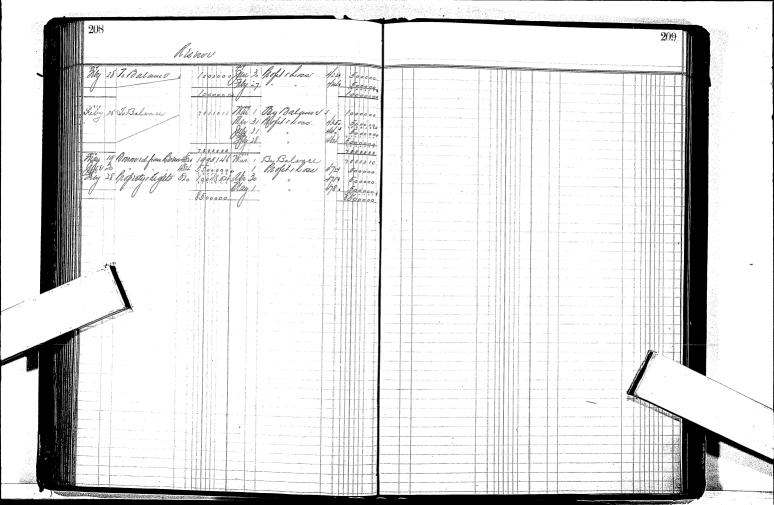
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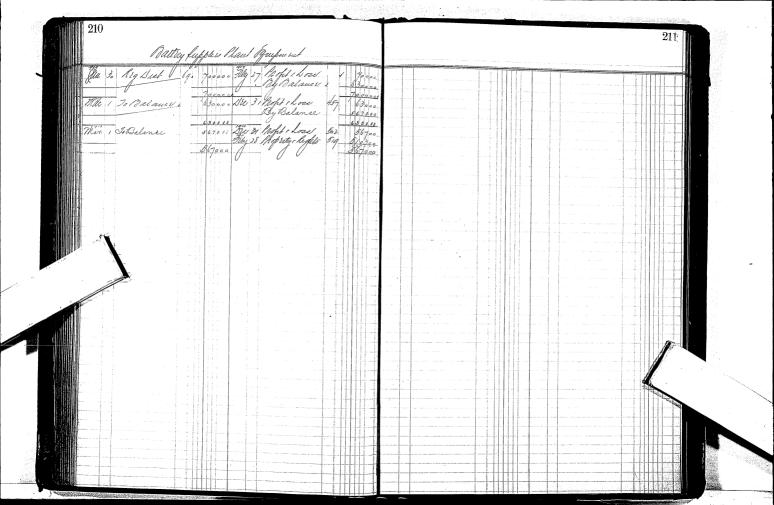
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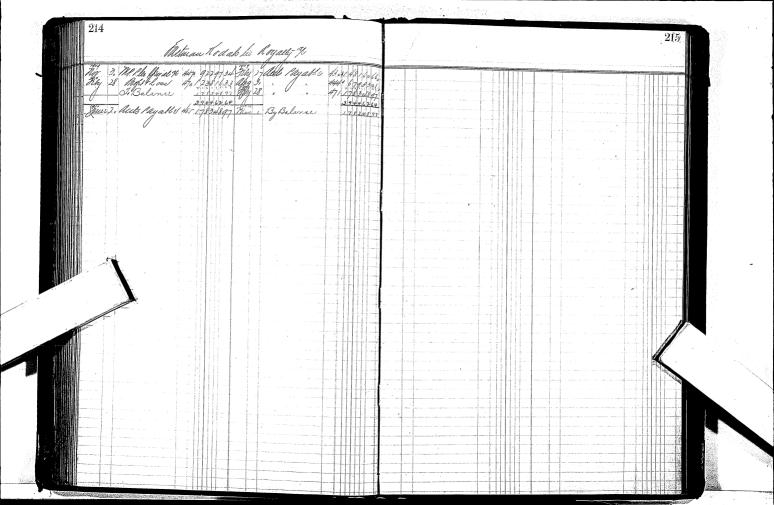






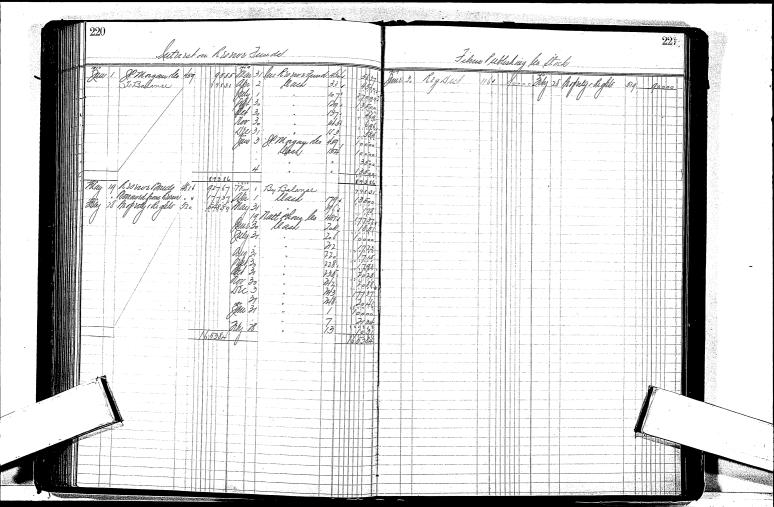


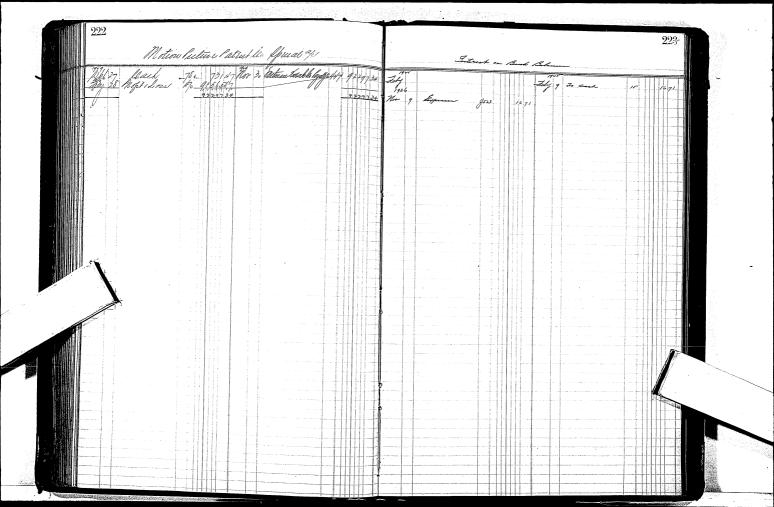
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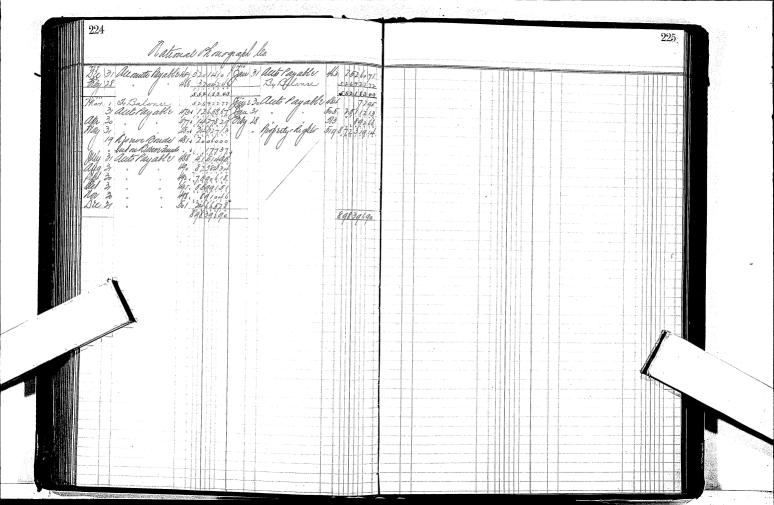


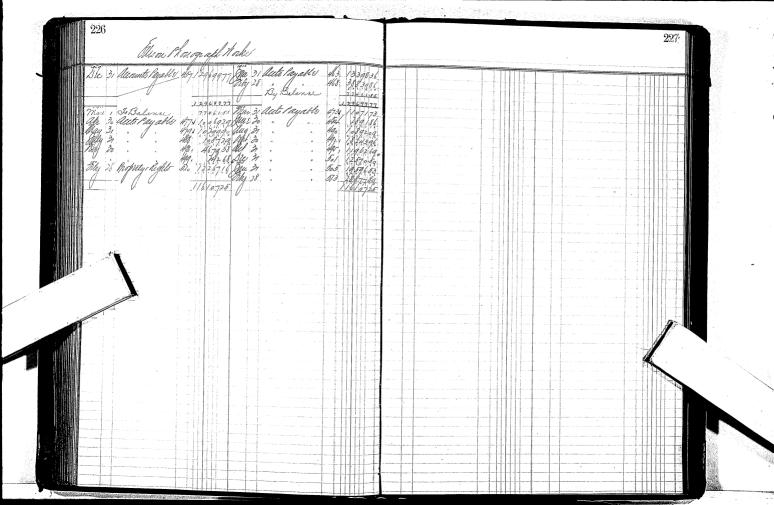
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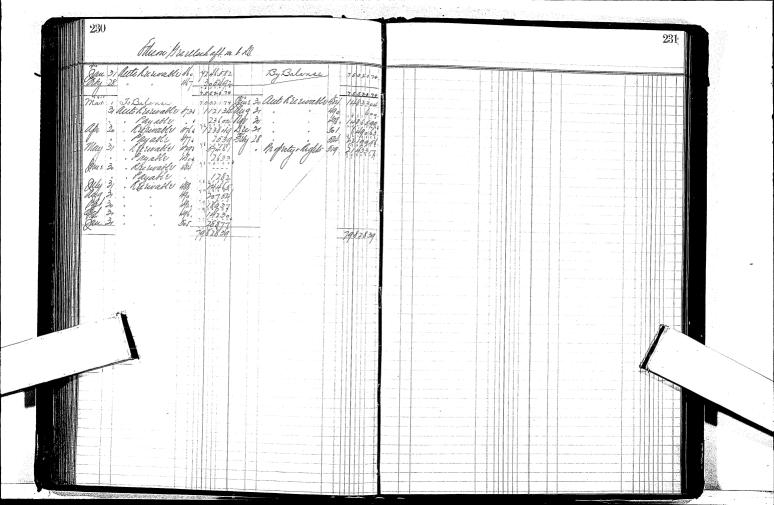


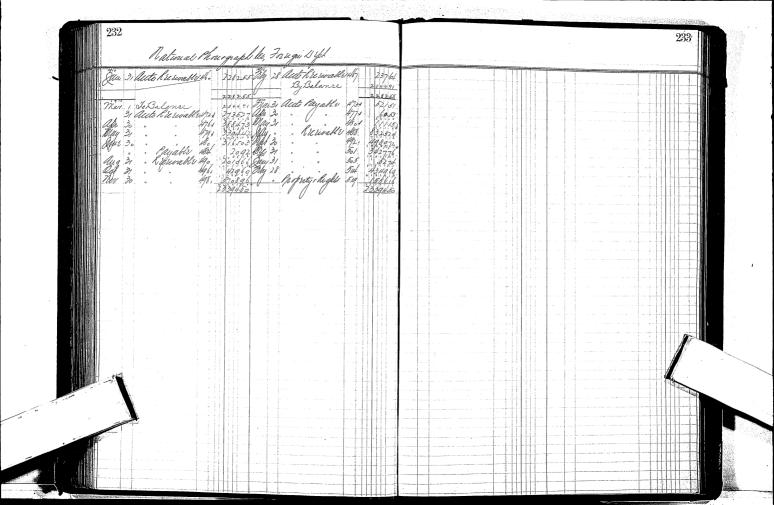






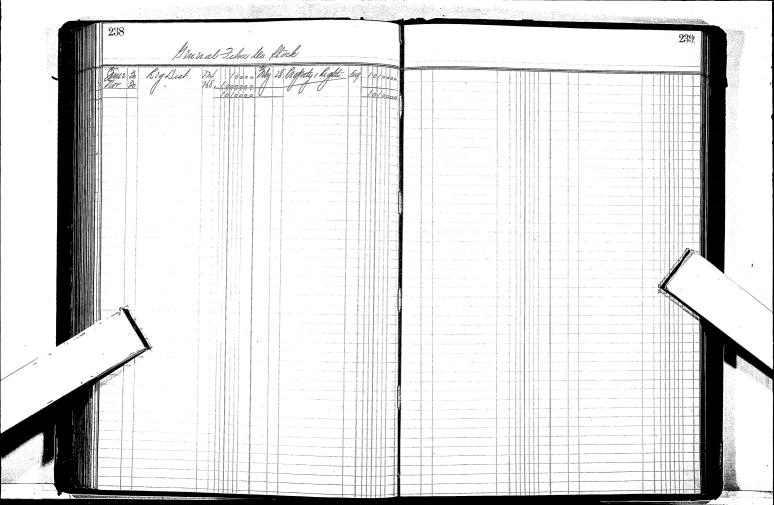
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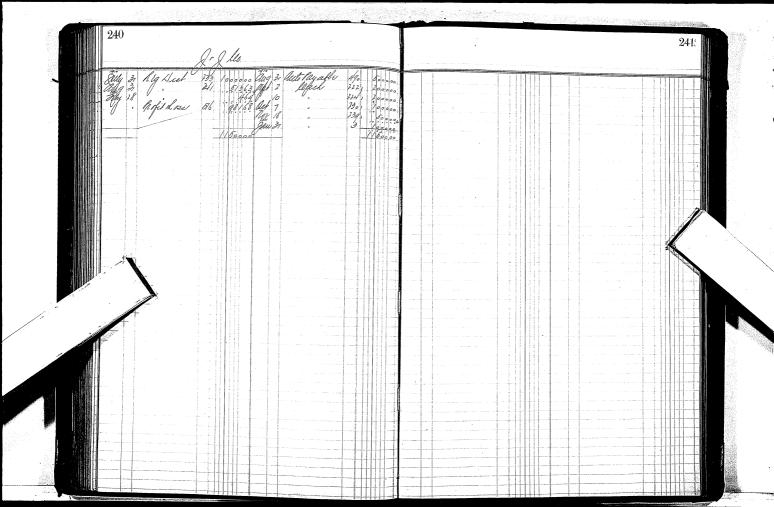




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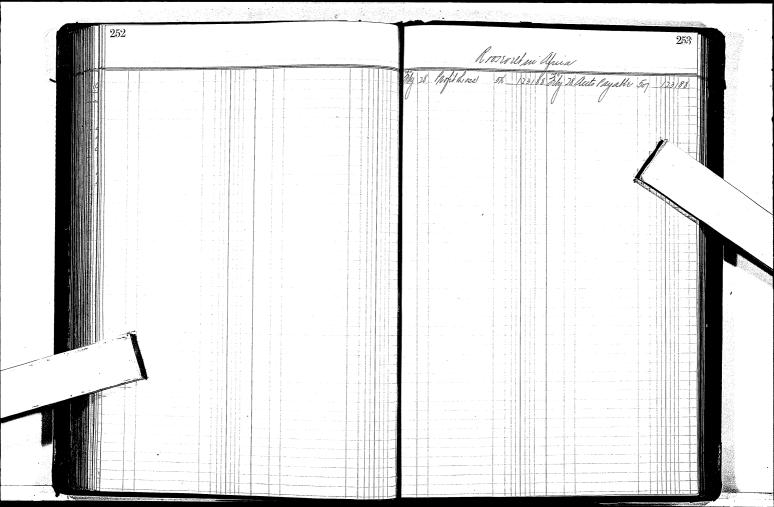


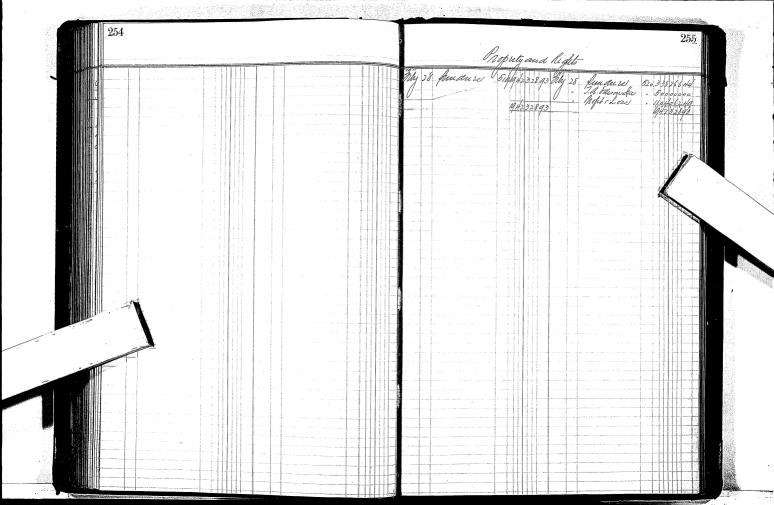
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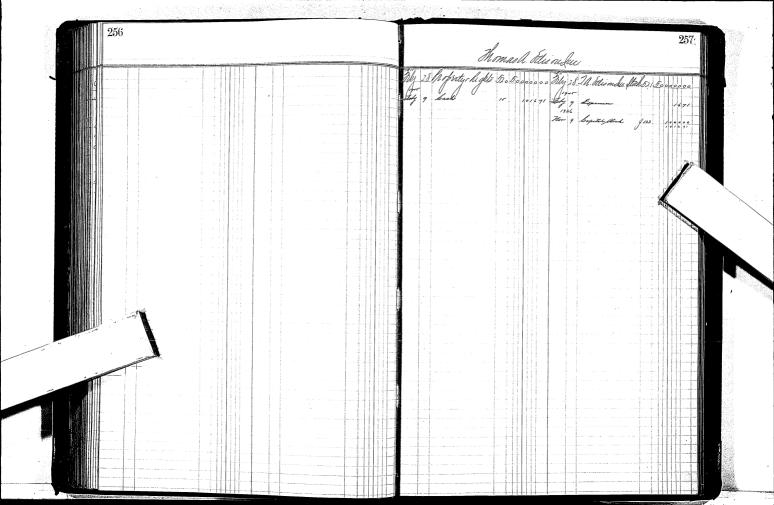
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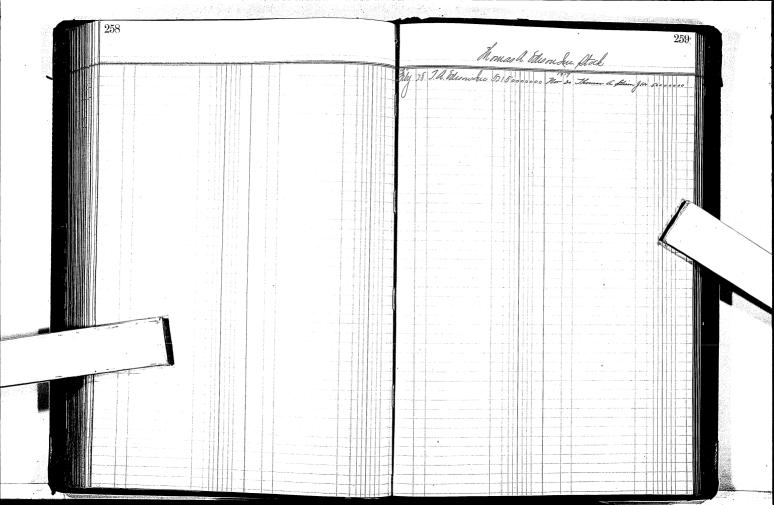
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